

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-K/A

Amendment No. 2

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2012

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 (NO FEE REQUIRED)

For the transition period from to

Commission File No. 0-25969

**RADIO ONE, INC.**

*(Exact name of registrant as specified in its charter)*

**Delaware**

*(State or other jurisdiction of  
incorporation or organization)*

**52-1166660**

*(I.R.S. Employer  
Identification No.)*

**1010 Wayne Avenue,  
14th Floor**

**Silver Spring, Maryland 20910**  
*(Address of principal executive offices)*

**Registrant's telephone number, including area code**  
**(301) 429-3200**

**Securities registered pursuant to Section 12(b) of the Act:**  
**None**

**Securities registered pursuant to Section 12(g) of the Act:**  
**Class A Common Stock, \$.001 par value**  
**Class D Common Stock, \$.001 par value**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K/A or any amendment to this Form 10-K/A. Yes ☐ No ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. Yes ☐ No ☒

The number of shares outstanding of each of the issuer's classes of common stock is as follows:

<b>Class</b>	<b>Outstanding at March 15, 2013</b>
Class A Common Stock, \$.001 par value	2,714,410
Class B Common Stock, \$.001 par value	2,861,843
Class C Common Stock, \$.001 par value	3,121,048
Class D Common Stock, \$.001 par value	40,760,067

The aggregate market value of common stock held by non-affiliates of the Registrant, based upon the closing price of the Registrant's Class A and Class D common stock on June 30, 2012, was approximately \$29.3 million.

**RADIO ONE, INC. AND SUBSIDIARIES**

**Form 10-K/A  
For the Year Ended December 31, 2012**

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## CERTAIN DEFINITIONS

Unless otherwise noted, throughout this report, the terms “Radio One,” “the Company,” “we,” “our” and “us” refer to Radio One, Inc. together with its subsidiaries.

We use the term “local marketing agreement” (“LMA”) in various places in this report. An LMA is an agreement under which a Federal Communications Commission (“FCC”) licensee of a radio station makes available, for a fee, air time on its station to another party. The other party provides programming to be broadcast during the airtime and collects revenues from advertising it sells for broadcast during that programming. In addition to entering into LMAs, we will from time to time enter into management or consulting agreements that provide us with the ability, as contractually specified, to assist current owners in the management of radio station assets that we have contracted to purchase, subject to FCC approval. In such arrangements, we generally receive a contractually specified management fee or consulting fee in exchange for the services provided.

The term “station operating income” is also used throughout this report. “Station operating income” consists of net loss or income before depreciation and amortization, corporate expenses, stock-based compensation, equity in income or loss of affiliated company, income taxes, noncontrolling interests in income of subsidiaries, interest expense, impairment of long-lived assets, other income or expense, gain or loss on retirement of debt, and income or loss from discontinued operations, net of tax. Station operating income is not a measure of financial performance under U.S. generally accepted accounting principles (“GAAP”). Nevertheless we believe station operating income is a useful measure of a broadcasting company’s operating performance and is a significant basis used by our management to measure the operating performance of our radio stations within the various markets because station operating income provides helpful information about our results of operations apart from expenses associated with our physical plant, income taxes, investments, debt financings, gain or loss on retirement of debt, corporate overhead, stock-based compensation, impairment of long-lived assets and income or losses from asset sales. Station operating income is frequently used as one of the bases for comparing businesses in our industry, although our measure of station operating income may not be comparable to similarly titled measures of other companies as it includes results from all four of our reportable segments (Radio Broadcasting, Reach Media, Internet and Cable Television). Station operating income does not purport to represent operating income or cash flow from operating activities, as those terms are defined under generally accepted accounting principles, and should not be considered as an alternative to those measurements as an indicator of our performance.

The term “station operating income margin” is also used throughout this report. “Station operating income margin” consists of station operating income as a percentage of net revenue. Station operating income margin is not a measure of financial performance under GAAP. Nevertheless, we believe that station operating income margin is a useful measure of our performance because it provides helpful information about our profitability as a percentage of our net revenue. As with station operating income, station operating income margin also includes results from all four of our reportable segments (Radio Broadcasting, Reach Media, Internet and Cable Television) and may not be comparable to similarly titled measures of other companies.

Unless otherwise indicated:

- we obtained total radio industry revenue levels from the Radio Advertising Bureau (the “RAB”);
- we obtained audience share and ranking information from Arbitron Inc. (“Arbitron”); and
- we derived historical market statistics and market revenue share percentages from data published by Miller, Kaplan, Arase & Co., LLP (“Miller Kaplan”), a public accounting firm that specializes in serving the broadcasting industry and BIA/Kelsey (“BIA”), a media and telecommunications advisory services firm.

### Cautionary Note Regarding Forward-Looking Statements

This document, and the documents incorporated by reference into this Annual Report on Form 10-K/A, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements do not relay historical facts, but rather reflect our current expectations concerning future operations, results and events. All statements other than statements of historical fact are “forward-looking statements” including any projections of earnings, revenues or other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements concerning proposed new services or developments; any statements regarding future economic conditions or performance; any statements of belief; and any statements of assumptions underlying any of the foregoing. You can identify some of these forward-looking statements by our use of words such as “anticipates,” “expects,” “intends,” “plans,” “believes,” “seeks,” “likely,” “may,” “estimates” and similar expressions. You can also identify a forward-looking statement in that such statements discuss matters in a way that anticipates operations, results or events that have not already occurred but rather will or may occur in future periods. We cannot guarantee that we will achieve any forward-looking plans, intentions, results, operations or expectations. Because these statements apply to future events, they are subject to risks and uncertainties, some of which are beyond our control that could cause actual results to differ materially from those forecasted or anticipated in the forward-looking statements. These risks, uncertainties and factors include (in no particular order), but are not limited to:

- the effects of continued and prolonged global economic weakness, credit and equity market volatility, high unemployment and continued fluctuations in the U.S. and other world economies may have on our business and financial condition and the business and financial conditions of our advertisers;
- our high degree of leverage and potential inability to refinance certain portions of our debt or finance other strategic transactions given fluctuations in market conditions;
- continued fluctuations in the U.S. economy and the local economies of the markets in which we operate could negatively impact our ability to meet our cash needs and our ability to maintain compliance with our debt covenants;
- fluctuations in the demand for advertising across our various media given the current economic environment;
- risks associated with the implementation and execution of our business diversification strategy;
- increased competition in our markets and in the radio broadcasting and media industries;
- changes in media audience ratings and measurement technologies and methodologies;
- regulation by the Federal Communications Commission (“FCC”) relative to maintaining our broadcasting licenses, enacting media ownership rules and enforcing of indecency rules;
- changes in our key personnel and on-air talent;
- increases in the costs of our programming, including on-air talent and content acquisitions costs;
- financial losses that may be incurred due to impairment charges against our broadcasting licenses, goodwill and other intangible assets, particularly in light of the current economic environment;
- increased competition from new media and technologies;
- the impact of our acquisitions, dispositions and similar transactions; and
- other factors mentioned in our filings with the Securities and Exchange Commission (“SEC”) including the factors discussed in detail in Item 1A, “Risk Factors,” contained in this report.

You should not place undue reliance on these forward-looking statements, which reflect our views as of the date of this report. We undertake no obligation to publicly update or revise any forward-looking statements because of new information, future events or otherwise.

## EXPLANATORY NOTE

Radio One, Inc. ("Radio One" or the "Company") is filing this Amendment No. 2 ("Amendment") on Form 10-K/A to its Annual Report on Form 10-K for the fiscal year ended December 31, 2012 to correct and restate classification errors related to the condensed consolidating financial statements of guarantors/non-guarantors in the footnote to its previously filed financial statements in its annual report on Form 10-K for the year ended December 31, 2012 (the "2012 10-K") for the reason described below.

The restatement is solely the result of classification errors of certain items in Note 19 included in those financial statements. The classification errors, which have no impact on the Company's consolidated balance sheets, consolidated statements of operations, consolidated statements of comprehensive income, consolidated statements of changes in equity and noncontrolling interest or consolidated statements of cash flow for any previously reported period, relate to: (i) including TV One, LLC ("TV One") in the "Radio One, Inc." column in the condensed consolidating financial statements in each of the years presented, although TV One is a non-guarantor subsidiary of the Company under its outstanding notes registered under the Securities Act of 1933; (ii) including Reach Media, Inc. ("Reach Media") in the "Radio One, Inc." column in the condensed consolidating financial statements in each of the years presented; though Reach Media was a non-guarantor subsidiary for those reporting periods; (iii) the presentation and classification of certain intercompany transactions in the condensed consolidating statement of cash flows; and (iv) the presentation of certain consolidation adjustments within the condensed consolidating financial information.

This Amended 10-K does not reflect events occurring after the filing of the Original 10-K or the first amended 10-K/A and does not modify or update the disclosure in the Original 10-K or the first amended Form 10-K/A, other than for (i) the changes noted above, (ii) the evaluation and current developments of controls and procedures in Item 9A, (iii) the filing of consents of our independent registered public accounting firm, and (iv) the filing of certifications of our principal executive officer and principal financial officer pursuant to Rule 13a-14 of the Securities Exchange Act of 1934 and Section 906 of the Sarbanes-Oxley Act of 2002.

Except as described above, this Form 10-K/A does not amend, update or change the financial statements or any other items or disclosures made to the Form 10-K/A for the year ended December 31, 2012.

## PART I

### ITEM 1. BUSINESS

#### Overview

Radio One, Inc., a Delaware corporation, and its subsidiaries (collectively, “Radio One,” “the Company,” “we,” “our” and/or “us”) is an urban-oriented, multi-media company that primarily targets African-American and urban consumers. Our core business is our radio broadcasting franchise that is the largest radio broadcasting operation that targets African-American and/or urban listeners. As of December 31, 2012, we owned and/or operated 55 broadcast stations located in 16 urban markets in the United States. While our primary source of revenue is the sale of local and national advertising for broadcast on our radio stations, our strategy is to operate the premier multi-media entertainment and information content provider targeting African-American and urban consumers. Thus, we have diversified our revenue streams by making acquisitions and investments in other complementary media properties. Our other media interests include our approximately 51.1% controlling ownership interest in TV One, LLC (“TV One”), an African-American targeted cable television network; an 80.0% ownership interest in Reach Media, Inc. (“Reach Media”), which operates the Tom Joyner Morning Show; and our ownership of Interactive One, LLC (“Interactive One”), an online platform serving the African-American community through social content, news, information, and entertainment, which operates a number of branded sites, including News One, UrbanDaily and HelloBeautiful and social networking websites, including BlackPlanet, MiGente and Asian Avenue. Through our national multi-media presence, we provide advertisers with a unique and powerful delivery mechanism to the African-American and urban audience. Recently, given changes in ratings methodologies and economic and demographic shifts, we have reprogrammed certain of our stations in underperforming segments of certain markets. However, our core radio franchise remains targeted toward the African-American and/or urban listener and consumer.

As of June 2011, our remaining Boston radio station was made the subject of an LMA whereby we have made available, for a fee, air time on this station to another party. In addition, beginning as of November 1, 2012, a station in our Columbus market was also made the subject of an LMA and subsequently sold as of February 2013. (See Note 20 – *Subsequent Events* in the accompanying financial statements.) The Columbus and Boston stations that we do not operate that are the subject of an LMA have been classified as discontinued operations as of December 31, 2012 and December 31, 2011, and the Columbus and Boston stations’ results from operations for the years ended December 31, 2012, 2011 and 2010, have been reclassified as discontinued operations in the accompanying consolidated financial statements.

As part of our consolidated financial statements, consistent with our financial reporting structure and how the Company currently manages its businesses, we have provided selected financial information on the Company’s four reportable segments: (i) Radio Broadcasting; (ii) Reach Media; (iii) Internet; and (iv) Cable Television.

## Our Stations and Markets

The table below provides information about our radio stations and the markets in which we owned or operated as of December 31, 2012.

Market	Radio One			Market Data			
	Number of Stations (a)		Entire Audience Four Book Average (Ending Fall 2012) Audience Share (b)	Ranking by Size of African- American Population Persons 12+ (c)	Estimated Fall 2012 Metro Population Persons 12+		
					Total (millions)	African- American%	
Atlanta	4	-	15.9	2	4.4	34.1%	
Washington, DC	3	2	12.8	4	4.6	26.9%	
Philadelphia	3	-	8.2	5	4.5	20.6%	
Houston (1)	3	-	14.9	6	5.1	17.4%	
Detroit	3	1	11.5	8	3.8	22.3%	
Dallas	2	-	5.7	7	5.4	15.7%	
Baltimore	2	2	15.7	11	2.3	28.9%	
Charlotte	3	-	6.7	13	2.0	22.1%	
St. Louis	2	-	7.6	14	2.3	19.1%	
Cleveland	2	2	12.5	18	1.8	20.0%	
Raleigh-Durham	4	-	19.1	19	1.4	22.3%	
Richmond(2)	4	1	21.1	21	1.0	30.2%	
Boston (3)	-	1	-	21	4.0	7.3%	
Columbus	3	-	12.1	27	1.5	15.9%	
Indianapolis	3	1	17.8	29	1.4	15.9%	
Cincinnati	2	1	9.6	32	1.8	12.5%	
Total	43	11					

(1) In addition, in Houston, we operate a digital channel KMJQ-HD2.

(2) Richmond is the only market in which we operate using the diary methodology of audience measurement.

(3) Radio One retains ownership of a station in Boston; however, that station is the subject of an LMA and is not operated by the Company. Therefore, we do not subscribe to Arbitron for our Boston market.

(a) WDNI-CD (formerly WDNI-LP), the low power television station that we acquired in Indianapolis in June 2000 is not included in this table and constitutes the 55<sup>th</sup> broadcast station.

(b) Audience share data are for the 12+ demographic and derived from the Arbitron Survey ending with the Fall 2012 Arbitron Survey.

(c) Population estimates are from the Arbitron Radio Market Report, Fall 2012.



## The African-American Market Opportunity

We believe that urban-oriented media primarily targeting African-Americans continues as an attractive opportunity for the following reasons:

*Steady African-American Population Growth.* From 2000 to 2012, the African-American population grew by 16% compared to 7.6% for the white population and 12.2% for the total population. From 2012 to 2017, the nation's African-American population is projected to grow by 6.9%, which exceeds the 5.7% growth estimated for the total U.S. population. (Source: "The Multicultural Economy 2012," Selig Center for Economic Growth, Terry College of Business, The University of Georgia, August 2012.) African-Americans are expected to make up 12.9% of total population growth during the period from 2010 through 2015 (Source: U.S. Census Bureau, 2008 and 2009, "Projections of the Population by Sex, Race, and Hispanic Origin for the United States: 2010 to 2050"). According to the U.S. Census, the average African-American population is nearly five years younger than the total U.S. population average. As a result, urban formats, in general, tend to skew younger than formats targeted to the general market population. As of December 2012, the African-American population represents approximately 13% of the total U.S. population. The African-American consumer market represents an attractive customer segment in many states.

*High African-American Geographic Concentration.* An analysis of the African-American population shows a high degree of geographic concentration. A recent study shows that while the five most populous U.S. markets are home to 21% of the overall U.S. population, 27% of the total African-American population resides in those same markets. Expanding the analysis to the 20 most populous U.S. markets, 45% of the overall U.S. population resides within these markets, with 57% of the total African-American population residing within them. (Source: "Markets Within Markets," Cable Advertising Bureau ("CAB") Race, Relevance and Revenue, June 2007.) The practical implication of these findings is that a multi-media strategy within these pockets of geographic concentration can have a proportionately much more meaningful reach towards the African-American population than towards non-African-American U.S. populations. Indeed, the markets in which we operate radio stations are home to 27% of the total African-American population. (Source: U.S. Census Bureau, 2008 and 2009, "Projections of the Population by Sex, Race, and Hispanic Origin for the United States: 2010 to 2050".)

*Higher African-American Income Growth.* The economic status of African-Americans improved at an above-average rate over the past two decades. African-American buying power was estimated at \$1.0 trillion in 2012, up from \$600 billion and \$947 billion in 2000 and 2010, respectively. African-American buying power is expected to increase to over \$1.3 trillion by 2017. The 73% increase between 2000 and 2012 outstrips the 60% rise in white buying power and the 67% increase in total buying power (all races combined). In addition, African-American consumers tend to have a different consumption profile than non-African-Americans. A report published by the CAB notes those products and services for which African-American households spent more or a higher proportion of their money than non-African-Americans. These products and services included apparel and accessories, appliances, consumer electronics, food, personal care products, telephone service and transportation. Such findings imply that utilities, telecom firms, clothing and grocers would greatly benefit from marketing directly to African-American consumers. This is particularly true in those states (including the District of Columbia) where the percentage that African-American buying power represents of total buying power in that state is the largest, such as the District of Columbia (26.1%), Maryland (23.1%), Georgia (21.8%), North Carolina (14.6%) and Virginia (12.9%). Indeed, in 2012, the African-American markets in Georgia, Maryland, North Carolina and Virginia were \$73 billion, \$63 billion, \$48 billion and \$45 billion, respectively. (Source: "The Multicultural Economy 2012," Selig Center for Economic Growth, Terry College of Business, The University of Georgia, August 2012.)

*Growing Influence of African-American Culture.* We believe that there continues to be an ongoing “urbanization” of many facets of American society as evidenced by the influence of African-American culture in the areas of politics, music, film, fashion, sports and urban-oriented television shows and networks. We believe that many companies from a broad range of industries have embraced this urbanization trend in their products as well as in their advertising messages. As noted in one recent study, “Because they are much younger, African-American consumers increasingly are setting trends for teens (and young adults) of every race and ethnic background. This isn’t surprising given that 29.4% of the black population is under 18 years old compared to 23.3% of the white population or 24.6% of the total population.” (Source: “The Multicultural Economy 2012,” Selig Center for Economic Growth, Terry College of Business, The University of Georgia, August 2012.)

*Growth in Advertising Targeting the African-American Market.* We continue to believe that large corporate advertisers are becoming more focused on reaching minority consumers in the United States. The African-American community is considered an emerging growth market within a mature domestic market. Advertising expenditures on television, radio and magazines specifically in African-American media reached \$2.10 billion in 2011, increasing almost 6% from 2010. Television ad spending, totaling a little over \$1 billion, accounted for 48% of the spending, followed by spot radio (\$757 million) and magazine (\$335 million) spending. Advertising on television and radio experienced increased spending, while magazine advertising declined. However, the combined spending for African-American media only represents approximately 2% of the total advertising dollars spent with general market media during this same time period, which reached \$120 billion. (Source: “African Americans Consumers: Still Vital, Still Growing,” Nielsen, 2012.) We believe many large corporations are expanding their commitment to ethnic advertising. The companies that successfully market to the African-American audience have focused on building brand relationships. Advertisers are making an effort to fully understand African-American consumers, and to relate to them with messages that are relevant to their community. These advertisers are accomplishing this by visibly and consistently engaging the African-American consumer, involving themselves with the interests of the African-American consumer and increasing African-American brand loyalty.

*Significant and Growing Internet Usage among African-Americans with Limited Targeted Online Content Offerings.* African-Americans are becoming significant users of the Internet. The same factors driving increases in African-American buying power, such as improvements in education, income and employment, are also increasing African-American internet usage. One study estimates that there were 23.9 million active African-American internet users in July 2011. Further, African-Americans are heavy smartphone owners and users. The ownership rate for smartphones grew from 33% in 2011 to more than 54% in 2012. (Source: “African Americans Consumers: Still Vital, Still Growing,” Nielsen, 2012.) African-Americans also use mobile devices for downloading and viewing video and music at 30% and 10% higher rates, respectively, than the general population. According to another national study among more than 7,000 African American adults, the Internet represents 32% of daily media exposure for African-Americans and the average amount of time spent online is 4 hours and 21 minutes per day, a figure that is 10% higher when compared to the average amount of time spent online for all U.S. adults. (Source: “The Media Audit National Report 2010”.)

Additionally, the growth of internet penetration and high-speed internet penetration in African-American households is expected to remain above that of the general population. We believe that there is no company that dominates the African-American market online, and the lack of any such dominant presence provides us with a significant opportunity to build an online business that is highly scalable.

## **Business Strategy**

*Radio Station Portfolio Optimization.* Within our core radio business, our portfolio management strategy is to make select acquisitions of radio stations, primarily in markets where we already have a presence, and to divest stations which are no longer strategic in nature. Depending on market conditions, we may divest stations that do not have an urban format or stations located in smaller markets or markets where the African-American population is smaller, on a relative basis, than other markets in which we operate. Recently, given market conditions, changes in ratings methodologies and economic and demographic shifts, we have reprogrammed some of our stations in underperforming segments of certain markets. However, our core franchise remains targeted toward the African-American and/or urban listener and consumer. Through our portfolio management strategy, we are continually looking for opportunities to upgrade the performance of existing radio stations through reprogramming or by strengthening their signals to reach a larger number of potential listeners.

*Investment in Complementary Businesses.* We continue to invest in complementary businesses in the media and entertainment industry. The primary focus of these investments will be on businesses that provide entertainment and information content to African-American and urban consumers. Most recently, on December 31, 2012, we increased our ownership interests in Reach Media which operates the Tom Joyner Morning Show and, historically, has administered our syndicated programming operations. After we increased our ownership in Reach Media, we consolidated our syndicated programming line-up within Reach Media to create the leading syndicated radio network targeted to the African-American audience. In April 2011, we increased our ownership interest in TV One, a cable television network targeting African-Americans, to 50.9% giving us a controlling interest in the network. Since April 2011, our ownership in TV One increased to approximately 51.1% after redemptions of certain management interests. In April 2008, we acquired Community Connect Inc. (“CCI”), an online social networking company that hosted the website BlackPlanet. BlackPlanet has been integrated into our online operations, as part of Interactive One, which now includes the largest social networking site primarily targeted at African-Americans. The consolidation of Reach Media, TV One and BlackPlanet into our operations is consistent with our operating strategy of becoming a multi-media entertainment and information content provider to African-American consumers. We believe that our unique position as a diversified media company focused on the African-American consumer provides us with a competitive advantage in these new businesses.

#### **Top 50 African-American Radio Markets in the United States**

The table below notes the top 50 African-American radio markets in the United States. The bold text indicates markets where we own and/or operate radio stations. Population estimates are for 2012 and are based upon data provided by Arbitron.

Rank	Market	African-American Population (Persons 12+)	African- Americans as a Percentage of the Overall Population (Persons 12+)
		(In thousands)	
1	New York, NY	2,682	16.9%
2	Atlanta, GA	1,496	34.1
3	Chicago, IL	1,367	17.4
4	Washington, DC	1,247	26.9
5	Philadelphia, PA	932	20.6
6	Houston-Galveston, TX	891	17.4
7	Dallas-Ft. Worth, TX	853	15.7
8	Detroit, MI	839	22.3
9	Los Angeles, CA	779	7.1
10	Miami-Ft. Lauderdale-Hollywood, FL	778	20.6
11	Baltimore, MD	676	28.9
12	Memphis, TN	506	45.5
13	Charlotte-Gastonia-Rock Hill, NC	458	22.1
14	St. Louis, MO	440	19.1
15	San Francisco, CA	437	7.0
16	Norfolk-Virginia Beach-Newport News, VA	432	31.6
17	New Orleans, LA	378	31.2
18	Cleveland, OH	352	20.0
19	Raleigh-Durham, NC	313	22.3
20	Boston, MA	299	30.2
21	Richmond, VA	299	7.3
22	Tampa-St. Petersburg-Clearwater, FL	284	11.5
23	Greensboro-Winston-Salem-High Point, NC	271	22.0
24	Orlando, FL	268	16.5
25	Birmingham, AL	261	29.0
26	Jacksonville, FL	246	21.1
27	Columbus, OH	245	15.9
28	Milwaukee-Racine, WI	234	15.8
29	Indianapolis, IN	229	15.9
30	Minneapolis-St. Paul, MN	223	8.0
31	Nassau-Suffolk (Long Island), NY	223	9.1
32	Cincinnati, OH	221	12.5
33	Kansas City, KS	221	13.4
34	Seattle-Tacoma, WA	212	6.0
35	Nashville, TN	211	16.2
36	Baton Rouge, LA	200	33.8
37	West Palm Beach-Boca Raton, FL	198	16.9
38	Jackson, MS	198	48.2
39	Middlesex-Somerset-Union, NJ	189	13.2
40	Las Vegas, NV	186	11.2
41	Columbia, SC	184	32.7
42	Hudson Valley, CA	181	12.3
43	Phoenix, AZ	179	5.5
44	Riverside-San Bernardino, CA	177	8.9
45	Pittsburgh, PA	176	8.8
46	Augusta, GA	156	34.2
47	Charleston, SC	156	26.4
48	Greenville-Spartanburg, SC	154	17.0

49	Louisville, KY	151	15.0
50	Sacramento, CA	148	7.9

### Multi-Media Operating Strategy

To maximize net revenue and station operating income at our radio stations, we strive to achieve the largest audience share of African-American listeners in each market, convert these audience share ratings to advertising revenue, and control operating expenses. Complementing our core broadcast radio franchise are our syndicated radio, cable TV and online media interests. Through our national presence across our various media, we provide our customers with a multi-media advertising platform that is a unique and powerful delivery mechanism toward African-Americans and other urban consumers. We believe that as we continue to diversify into other media, the strength and effectiveness of this unique platform will become even more compelling. The success of our strategy relies on the following:

- market research and targeted programming and marketing;
- ownership and syndication of programming content;

- clustering, programming segmentation and sales bundling;
- strategic and coordinated sales, marketing and special event efforts;
- strong management and performance-based incentives; and
- significant community involvement.

### ***Market Research and Targeted Programming and Marketing***

We use market research to tailor the programming, marketing and promotion of our radio stations and the content of our complementary media to maximize audience share. We also use our research to reinforce and refine our current programming and content, to identify unserved or underserved markets or segments within the African-American population and to determine whether to acquire new media properties or reprogram one of our existing media properties.

We also seek to reinforce our targeted programming and content by creating a distinct and marketable identity for each of our media properties. To achieve this objective, in addition to our significant community involvement (discussed below), we employ and promote distinct, high-profile personalities across our media properties, many of whom have strong ties to the African-American community and the local communities in which a broadcasting property is located.

### ***Ownership and Syndication of Programming Content***

To diversify our revenue base beyond the markets in which we physically operate, we seek to develop or acquire proprietary African-American targeted content. We distribute this content in a variety of ways, utilizing our own network of multi-media distribution assets or through distribution assets owned by others. If we distribute content through others, we are paid for providing this content or we receive advertising inventory which we monetize through our advertising sales. Our programming content efforts have included our investment in TV One and its related programming and the acquisition and development of our interactive brands including BlackPlanet, NewsOne, TheUrbanDaily and HelloBeautiful. Our efforts also include the development and distribution of several syndicated radio shows, including the “Tom Joyner Morning Show,” the “Russ Parr Morning Show,” the “Yolanda Adams Morning Show,” the “Rickey Smiley Morning Show,” “CoCo Brother Live,” CoCo Brother’s the “Spirit” program, Bishop T.D. Jakes’ “Empowering Moments,” and the “Reverend Al Sharpton Show.” In addition to being broadcast on Radio One stations, our syndicated radio programming also was available on 262 non-Radio One stations through the United States as of December 31, 2012. On December 31, 2012, we increased our ownership interest in Reach Media from approximately 53.5% to 80%. Immediately after increasing ownership in Reach Media, we consolidated our syndication operations within Reach Media to leverage that platform to create the leading syndicated radio network targeted to the African-American audience.

### ***Clustering, Programming Segmentation and Sales Bundling***

We strive to build clusters of radio stations in our markets, with each radio station targeting different demographic segments of the African-American population. This clustering and programming segmentation strategy allows us to achieve greater penetration within the distinct segments of our overall target market. In a similar fashion, we have multiple online brands including BlackPlanet, NewsOne, TheUrbanDaily and HelloBeautiful. Each of these brands focuses upon a different segment of African-American online users. With our radio station clusters and multiple online brands, we are able to direct advertisers to specific audiences within the urban communities in which we are located or to bundle the radio stations and brands for advertising sales purposes when advantageous.

We believe there are several potential benefits that result from operating multiple radio stations within the same market as well as operating multiple online brands. First, each additional radio station in a market and online brand provides us with a larger percentage of the prime advertising time available for sale within that market and among online users. Second, the more stations we program and brands we operate, the greater the market share we can achieve in our target demographic groups through the use of segmented programming and content delivery. Third, we are often able to consolidate sales, promotional, technical support and business functions across stations and brands to produce substantial cost savings. Finally, the purchase of additional radio stations in an existing market and the development of additional online brands allow us to take advantage of our market expertise and leverage our existing relationships with advertisers.

### ***Strategic and Coordinated Sales, Marketing and Special Event Efforts***

We have assembled an effective, highly trained sales staff responsible for converting our broadcast and online audience shares into revenue. We operate with a focused, sales-oriented culture, which rewards aggressive selling efforts through a commission and bonus compensation structure. We hire and deploy large teams of sales professionals for each of our media properties or media clusters, and we provide these teams with the resources necessary to compete effectively in the markets in which we operate. We utilize various sales strategies to sell and market our properties on a stand-alone basis, in combination with other properties within a given market, and across our various media properties, where appropriate.

We have created a national platform of radio stations and syndicated programming in some of the largest African-American consumer markets. This platform has the ability to reach approximately 20 million listeners weekly, more than that of any other radio broadcaster primarily targeting African-Americans. Given the high degree of geographic concentration among the African-American population, national advertisers find advertising on our radio stations an efficient and cost-effective way to reach this target audience. Through integrated sales efforts, we bundle and sell our platform of radio stations to national advertisers, thereby enhancing our revenue generating opportunities, expanding our base of advertisers, creating greater demand for our advertising time inventory and increasing the capacity utilization of our inventory and making our sales efforts more efficient. We have also created a dedicated online sales force as part of our interactive unit. The unit's national team focuses on helping marketers reach our online audience of approximately 10 million unique visitors per month. Our leading advertising products, custom marketing solutions, and integrated inventory opportunities, provide our advertising customers a unique vehicle to reach online African-American consumers at scale. To allow marketers to reach our audience across all of our platforms (radio, television and online) in an efficient way, in 2008, we launched One Solution, a cross-platform/brand sales and marketing effort which allows top tier advertisers to take full advantage of our complete suite of offerings through a one-stop shop approach that has the potential to reach 82% of African-Americans in the United States.

In order to create advertising loyalty, we strive to be the recognized expert in marketing to the African-American consumer in the markets in which we operate. We believe that we have achieved this recognition by focusing on serving the African-American consumer and by creating innovative advertising campaigns and promotional tie-ins with our advertising clients and sponsoring numerous entertainment events each year. In these events, advertisers buy sponsorships, signage, booth space and/or broadcast promotions to sell a variety of goods and services to African-American consumers. As we expand our presence in our existing markets and into new markets, we may increase the number of events and the number of markets in which we host events based upon our evaluation of the financial viability and economic benefits of the events.

### ***Strong Management and Performance-Based Incentives***

We focus on hiring and retaining highly motivated and talented individuals in each functional area of our organization who can effectively help us implement our growth and operating strategies. Our management team is comprised of a diverse group of individuals who bring significant expertise to their functional areas. To enhance the quality of our management in the areas of sales and programming, general managers, sales managers and program directors have significant portions of their compensation tied to the achievement of certain performance goals. General Managers' compensation is based partially on increasing market share and achieving station operating income benchmarks, which creates an incentive for management to focus on both sales growth and profitability. Additionally, sales managers and sales personnel have incentive packages based on sales goals, and program directors and on-air talent have incentive packages focused on maximizing ratings in specific target segments. Our One Solution sales approach seeks to drive incremental revenue and value across all of our media properties and includes performance based incentives for our sales team.

### ***Significant Community Involvement***

We believe our active involvement and significant relationships in the African-American community across each of our brands and in each of our markets provide a competitive advantage in targeting African-American audiences and significantly improve the marketability of our advertising to businesses that are targeting such communities. We believe that a media property's image should reflect the lifestyle and viewpoints of the target demographic group it serves. Due to our fundamental understanding of the African-American community, we are well positioned to identify music and musical styles, as well as political and social trends and issues, early in their evolution. This understanding is integrated into significant aspects of our operations across all of our media properties and enables us to create enhanced awareness and name recognition in the marketplace. In addition, we believe our approach to community involvement leads to increased effectiveness in developing and updating our programming formats and online brands and content which in turn leads to greater listenership and users of our online properties, driving higher ratings and online traffic over the long-term.

### ***Our Radio Station Portfolio***

The following table sets forth selected information about our portfolio of radio stations as of December 31, 2012. Market population data and revenue rank data are from BIA/Kelsey "Investing in Radio Market Report", 2012 Fourth Edition. Audience share and audience rank data are based on Arbitron Surveys unless otherwise noted. As used in this table, "n/a" means not applicable or not available and ("t") means tied with one or more radio stations. We do not subscribe to Arbitron for our Boston market.



Market	2012 Metro Population	Year Acquired	Format	Target Age Demographic	Audience Share in 12+ Demographic	Audience Rank in 12+ Demographic	Audience Share in Target Demographic	Audience Rank in Target Demographic
Atlanta	9							
WPZE-FM		2004	Contemporary Inspirational	25-54	4.2	10(t)	3.7	12
WHTA-FM		2002	Urban Contemporary	18-34	5.4	4	9.2	2
WAMJ-FM		1999	Urban AC	25-54	6.3	4	6.6	2(t)
WUMJ-FM		1999	Urban AC	25-54	*	*	*	*
Washington, DC	7							
WKYS-FM		1995	Urban Contemporary	18-34	4.0	8	9.3	2
WMMJ-FM		1987	Urban AC	25-54	5.0	6	5.1	6
WPRS-FM		2008	Contemporary Inspirational	25-54	3.5	12	3.7	13
WOL-AM		1980	News/Talk	35-64	.03	34(t)	0.2	38(t)
WYCB-AM		1998	Gospel	25-54	0.0	56(t)	0.0	58(t)
Philadelphia	8							
WPPZ-FM		1997	Contemporary Inspirational	25-54	2.9	16(t)	3.1	16
WPHI-FM		2000	Urban Contemporary	18-34	1.8	19(t)	3.6	11(t)
WRNB-FM		2004	Urban AC	25-54	3.5	11	3.5	14
Houston	6							
KMJQ-FM		2000	Urban AC	25-54	6.8	2	6.4	3
KBXX-FM		2000	Urban Contemporary	18-34	7.2	1	12.6	1
KROI-FM		2004	News	25-54	0.9	27(t)	0.7	28
Detroit	12							
WGPR-FM		2011	Urban Contemporary	18-34	2.6	18	5.1	8
WDMK-FM		1998	Urban AC	25-54	4.7	6(t)	4.3	11
WPZR-FM		1998	Contemporary Inspirational	25-54	2.5	19(t)	2.7	17(t)
WCHB-AM		1998	News/Talk	35-64	0.6	28(t)	0.6	28(t)
Dallas	5							
KBFB-FM		2000	Urban Contemporary	18-34	2.9	14(t)	4.3	7
KSOC-FM		2001	Urban AC	25-54	2.8	17	2.7	18
Baltimore	20							
WERQ-FM		1993	Urban Contemporary	18-34	7.1	2	12.4	1
WWIN-FM		1992	Urban AC	25-54	7.8	1	7.8	2
WOLB-AM		1993	News/Talk	35-64	0.5	37(t)	0.3	44
WWIN-AM		1992	Gospel	35-64	0.3	45	0.2	45(t)
Charlotte	23							
WQNC-FM		2000	Urban AC/Urban Oldies	25-54	3.0	17	3.3	14
WPZZ-FM		2004	Contemporary Inspirational	25-54	3.7	15	3.1	14
WOSF-FM			Urban AC/Urban Oldies		**	**	**	**
St. Louis	21							
WFUN-FM		1999	Urban AC	25-54	2.7	18(t)	2.9	18
WHHL-FM		2006	Urban Contemporary	18-34	4.9	9(t)	10.7	1
Cleveland	29							
WENZ-FM		1999	Urban Contemporary	18-34	5.4	9	10.8	2
WERE-AM		2000	News/Talk	35-64	0.0	42(t)	0.0	38(t)
WZAK-FM		2000	Urban AC	25-54	6.6	5(t)	7.0	5
WJMO-AM		1999	Contemporary Inspirational	25-54	0.5	24(t)	0.6	22(t)
Raleigh-Durham	41							
WQOK-FM		2000	Urban Contemporary	18-34	5.5	7	11.5	1
WFXX-FM		2000	Urban AC	25-54	***	***	***	***
WFXC-FM		2000	Urban AC	25-54	8.0	2	7.9	2
WNNL-FM		2000	Contemporary Inspirational	25-54	5.6	6	5.2	8
Richmond(1)	54							
WCDX-FM		2001	Urban Contemporary	18-34	5.1	8	9.7	3
WPZZ-FM		1999	Contemporary Inspirational	25-54	6.1	5(t)	5.8	5
WKJS-FM		2001	Urban AC	25-54	9.6	1	9.7	1
WKJM-FM		2001	Urban AC	25-54	****	****	****	****
WTPS-AM		2001	News/Talk	35-64	0.3	28(t)	0.3	27(t)
Columbus	34							
WCKX-FM		2001	Urban Contemporary	18-34	6.0	5	9.6	3

WXMG-FM	2001	Urban AC	25-54	4.4	9	3.6	12
WJKR-FM	2001	Adult Hits	25-54	*****	*****	*****	*****
Indianapolis(2) 39							
WHHH-FM	2000	Rhythmic CHR	18-34	5.3	9	11.9	1
WTLC-FM	2000	Urban AC	25-54	5.9	6	5.9	6(t)
WNOU-FM	2000	Pop/CHR	18-34	4.8	10	7.7	3(t)
WTLC-AM	2001	Contemporary Inspirational	25-54	1.8	18	2.2	17
Cincinnati 28							
WIZF-FM	2001	Urban Contemporary	18-34	5.7	6	10.0	1
WMOJ-FM	2006	Urban AC	25-54	2.9	14	2.3	15(t)
WDBZ-AM	2007	News/Talk	35-64	1.0	23	0.7	24

AC - refers to Adult Contemporary  
CHR - refers to Contemporary Hit Radio  
R&B - refers to Rhythm and Blues  
Pop - refers to Popular Music

\* Simulcast with WAMJ-FM

\*\* Simulcast with WQNC-FM

\*\*\* Simulcast with WFXC-FM

\*\*\*\* Simulcast with WKJS-FM

\*\*\*\*\* WJKR was made the subject of an LMA in November 2012 and the Company no longer operated the station as of November 2012.

(1) Richmond is the only market in which we operate using the diary methodology of audience measurement.

(2) WDNI-CD (formerly WDNI-LP), the low power television station that we acquired in Indianapolis in June 2000, is not included in this table.

### **Radio Advertising Revenue**

For the year ended December 31, 2012, approximately 56.4% of our net revenue was generated from the sale of advertising in our core radio business, excluding Reach Media. Substantially all net revenue generated from our radio franchise is generated from the sale of local, national and network advertising. Local sales are made by the sales staff located in our markets. Historically, national sales were made primarily by Katz Communications, Inc. ("Katz"), a firm specializing in radio advertising sales on the national level. Katz was paid agency commissions on the advertising sold. Approximately 41.4% of our total consolidated net revenue for the year ended December 31, 2012, was generated from the sale of local advertising and 34.2% from sales to national advertisers, including network advertising. Effective, January 1, 2013, we consolidated our syndication network programming within Reach Media to leverage that platform to create the leading syndicated radio network targeted to the African-American audience. In connection with the consolidation, we shifted our syndicated programming sales to an internal sales force operating out of Reach Media. The balance of net revenue from our radio segment is primarily derived from tower rental income, ticket sales and revenue related to sponsored events, management fees and other revenue.

Advertising rates charged by radio stations are based primarily on:

- a radio station's audience share within the demographic groups targeted by the advertisers;
- the number of radio stations in the market competing for the same demographic groups; and
- the supply and demand for radio advertising time.

A radio station's listenership is measured by the Portable People Meter <sup>TM</sup> (the "PPM<sup>TM</sup>") system or diary ratings surveys, both of which estimate the number of listeners tuned to a radio station and the time they spend listening to that radio station. Ratings are used by advertisers to evaluate whether to advertise on our radio stations, and are used by us to chart audience growth, set advertising rates and adjust programming. Advertising rates are generally highest during the morning and afternoon commuting hours.

## Strategic Diversification and Other Sources of Revenue

We have expanded our operations to include other media forms that are complementary to our core radio business. In 2008, we acquired CCI, an online social networking company that hosted the website BlackPlanet, the largest social networking site primarily targeted at African-Americans. CCI's operations were consolidated within the operations of Interactive One and currently generate the majority of the Company's internet revenue. Interactive One derives such revenue principally from advertising services, including advertising aimed at diversity recruiting. Advertising services include the sale of banner and sponsorship advertisements. Advertising revenue is recognized either as impressions (the number of times advertisements appear in viewed pages) are delivered, when "click through" purchases are made or leads are generated, or ratably over the contract period, where applicable.

Interactive One also operates the online brands NewsOne, TheUrbanDaily, Elev8 and HelloBeautiful. These properties also primarily derive their revenue from advertising services. Revenue is recognized either as impressions are delivered, when "click through" purchases are made or leads are generated, or ratably over the contract, where applicable.

In February 2005, we acquired 51% of the common stock of Reach Media, which operates The Tom Joyner Morning Show and related businesses. Reach Media primarily derives its revenue from the sale of advertising inventory in connection with its syndication agreements. Mr. Joyner is a leading nationally syndicated radio personality. As of December 31, 2012, The Tom Joyner Morning Show was broadcast on 104 affiliate stations across the United States and is a top-rated morning show in many of the markets in which it is broadcast. Reach Media operates [www.BlackAmericaWeb.com](http://www.BlackAmericaWeb.com), an African-American targeted website and also operates the Tom Joyner Family Reunion and various other special event-related activities. In December 2009, we increased our ownership interest by acquiring the noncontrolling interest from Citadel Broadcasting Corporation. On December 31, 2012, we further increased our ownership interest in Reach Media from approximately 53.5% to 80% by repurchasing the shares of certain minority shareholders in Reach Media. Immediately after increasing our ownership in Reach Media, we consolidated our syndication operations within Reach Media to leverage that platform to create the leading syndicated radio network targeted to the African-American audience. In connection with the consolidation, we shifted our syndicated programming sales to an internal sales force operating out of Reach Media.

In January 2004, the Company, together with an affiliate of Comcast Corporation and other investors, launched TV One, a cable television network featuring lifestyle, entertainment and news-related programming targeted primarily towards African-American viewers.

On February 25, 2011, TV One completed a financing to redeem certain investor and management membership interests in the limited liability company (the "Redemption Financing"). The Redemption Financing is structured as senior secured notes bearing a 10% coupon and is due in 2016. Subsequently, on February 28, 2011, TV One utilized \$82.4 million of the Redemption Financing to repurchase 15.4% of its outstanding membership interests from certain financial investors and 2.0% of its outstanding membership interests held by TV One management (representing approximately 50% of interests held by management). Beginning on April 14, 2011, the Company began to account for TV One on a consolidated basis after having executed an amendment to the TV One operating agreement with the remaining members of TV One concerning certain governance issues. Finally, on April 25, 2011, TV One utilized the balance of the Redemption Financing to repurchase 12.4% of its outstanding membership interests from an investor. These redemptions by TV One, increased Radio One's holding in TV One from 36.8% to approximately 50.9% as of April 25, 2011. Since April 2011, our ownership in TV One increased to approximately 51.1% after redemptions of certain management interests.

We entered into separate network services and advertising services agreements with TV One in 2003. Under the network services agreement, we provided TV One with administrative and operational support services and access to Radio One personalities. In consideration of providing these services, we received equity in TV One, and received an annual cash fee of \$500,000 for providing services under the network services agreement. The network services agreement, originally scheduled to expire in January 2009 was extended to January 2011, at which time it expired. Until such time as a new network services agreement is executed, we have operated under the terms of the original agreement.

Under an advertising services agreement, we provided a specified amount of advertising to TV One. Prior to the consolidation date, the Company was accounting for the services provided to TV One under the advertising services agreement in accordance with ASC 505-50-30, “*Equity*.” As services were provided to TV One, the Company recorded revenue based on the fair value of the most reliable unit of measurement in these transactions. The most reliable unit of measurement had been determined to be the value of underlying advertising time that was provided to TV One. This agreement was also originally scheduled to expire in January 2009 and was extended to January 2011, at which time it expired. However, we entered into a new advertising services agreement with TV One with an effective date of January 2011 that expires in January 2014. Under the new advertising services agreement, we (i) provide advertising services to TV One on certain of our media properties and (ii) act as media placement agent for TV One in certain instances. In return for such services, TV One pays us for such advertising time and services and, where we act as media placement agent, pays us a media placement fee equal to the lesser of 15% of media placement costs or a market rate, in addition to reimbursing us (or paying in advance) for all actual costs associated with the media placement services. These costs are eliminated in consolidation.

We have launched websites that simultaneously stream radio station content for each of our radio stations, and we derive revenue from the sale of advertisements on those websites. We generally encourage our web advertisers to run simultaneous radio campaigns and use mentions in our radio airtime to promote our websites. By providing streaming, we have been able to broaden our listener reach, particularly to “office hour” listeners. We believe streaming has had a positive impact on our radio stations’ reach to listeners. In addition, our station websites link to our other online properties operated by Interactive One acting as traffic sources for these online brands.

In December 2006, we acquired certain assets constituting Giant Magazine, an urban-themed music and lifestyle magazine. In December 2009, we discontinued publication of the magazine. However, we continue to retain the Giant brand as part of Interactive One on the website Giantlife.com.

Future opportunities could include investments in, or acquisitions of, companies in diverse media businesses, music production and distribution, movie distribution, internet-based services, and distribution of our content through emerging distribution systems such as the Internet, smartphones, cellular phones, tablets and the home entertainment market.

## **Competition**

The media industry is highly competitive and we face intense competition across core radio franchise and all of our complementary media properties, including our interactive unit. Our media properties compete for audiences and advertising revenue with other radio stations and with other media such as broadcast and cable television, the Internet, satellite radio, newspapers, magazines, direct mail and outdoor advertising, some of which may be controlled by horizontally-integrated companies. Audience ratings and advertising revenue are subject to change and any adverse change in a market could adversely affect our net revenue in that market. If a competing station converts to a format similar to that of one of our stations, or if one of our competitors strengthens its signal or operations, our stations could suffer a reduction in ratings and advertising revenue. Other media companies which are larger and have more resources may also enter or increase their presence in markets or segments in which we operate. Although we believe our media properties are well positioned to compete, we cannot assure that our properties will maintain or increase their current ratings, market share or advertising revenue.

The radio broadcasting industry is subject to rapid technological change, evolving industry standards and the emergence of new media technologies, which may impact our business. We cannot assure that we will have the resources to acquire new technologies or to introduce new services that could compete with these new technologies. Several new media technologies are being, or have been, developed including the following:

- satellite delivered digital audio radio service with expansive choice, high sound quality and availability on portable devices and in automobiles;
- audio programming by cable television systems and direct broadcast satellite systems; and
- digital audio and video content available for listening and/or viewing on the Internet and/or available for downloading to portable devices.

Along with most other public radio companies, we have invested in iBiquity, a developer of digital audio broadcast technology. In connection with the investment we committed to convert most of our analog broadcast radio stations to in-band, on-channel digital radio broadcasts, which could provide multi-channel, multi-format digital radio services in the same bandwidth currently occupied by traditional AM and FM radio services. However, we cannot assure that these arrangements will be successful or enable us to adapt effectively to these new media technologies. As of December 31, 2012, we had converted the substantial majority of our stations to digital broadcast.

Our interactive unit competes for the time and attention of internet users and, thus, advertisers and advertising revenues with a wide range of internet companies such as Yahoo!™, Google™ and Microsoft™, social networking sites such as Facebook™ and traditional media companies, which are increasingly offering their own internet products and services. The Internet is dynamic and rapidly evolving, and new and popular competitors, such as social networking sites, frequently emerge and/or are fragmented by new and evolving technologies.

### **Antitrust Regulation**

The agencies responsible for enforcing the federal antitrust laws, the Federal Trade Commission (“FTC”) and the Department of Justice (“DOJ”), may investigate acquisitions. The DOJ has challenged a number of media property transactions. Some of those challenges ultimately resulted in consent decrees requiring, among other things, divestitures of certain media properties. We cannot predict the outcome of any specific DOJ or FTC review of a particular acquisition.

For acquisitions meeting certain size thresholds, the Hart-Scott-Rodino Act requires the parties to file Notification and Report Forms concerning antitrust issues with the DOJ and the FTC and to observe specified waiting period requirements before completing the acquisition. If the investigating agency raises substantive issues in connection with a proposed transaction, the parties involved frequently engage in lengthy discussions and/or negotiations with the investigating agency to address those issues, including restructuring the proposed acquisition or divesting assets. In addition, the investigating agency could file suit in federal court to enjoin the acquisition or to require the divestiture of assets, among other remedies. All acquisitions, regardless of whether they are required to be reported under the Hart-Scott-Rodino Act, may be investigated by the DOJ or the FTC under the antitrust laws before or after completion. In addition, private parties may under certain circumstances bring legal action to challenge an acquisition under the antitrust laws. The DOJ has stated publicly that it believes that local marketing agreements, joint sales agreements, time brokerage agreements and other similar agreements customarily entered into in connection with radio station transfers could violate the Hart-Scott-Rodino Act if such agreements take effect prior to the expiration of the waiting period under the Hart-Scott-Rodino Act. The DOJ has established certain revenue and audience share concentration benchmarks with respect to radio station acquisitions, above which a transaction may receive additional antitrust scrutiny. The DOJ has also investigated transactions that do not meet or exceed these benchmarks and has cleared transactions that do exceed these benchmarks.

### **Federal Regulation of Radio Broadcasting**

The radio broadcasting industry is subject to extensive and changing regulation by the Federal Communications Commission (“FCC”) and other federal agencies of ownership, programming, technical operations, employment and other business practices. The FCC regulates radio broadcast stations pursuant to the Communications Act of 1934, as amended (the “Communications Act”). The Communications Act permits the operation of radio broadcast stations only in accordance with a license issued by the FCC upon a finding that the grant of a license would serve the public interest, convenience and necessity. Among other things, the FCC:

- assigns frequency bands for radio broadcasting;
- determines the particular frequencies, locations, operating power, interference standards and other technical parameters of radio broadcast stations;
- issues, renews, revokes and modifies radio broadcast station licenses;
- imposes annual regulatory fees and application processing fees to recover its administrative costs;
- establishes technical requirements for certain transmitting equipment to restrict harmful emissions;
- adopts and implements regulations and policies that affect the ownership, operation, program content and employment and business practices of radio broadcast stations; and
- has the power to impose penalties, including monetary forfeitures, for violations of its rules and the Communications Act.

The Communications Act prohibits the assignment of an FCC license, or transfer of control of an FCC licensee, without the prior approval of the FCC. In determining whether to grant or renew a radio broadcast license or consent to assignment or transfer of a license, the FCC considers a number of factors, including restrictions on foreign ownership, compliance with FCC media ownership limits and other FCC rules, the character and other qualifications of the licensee (or proposed licensee) and compliance with the Anti-Drug Abuse Act of 1988. A licensee's failure to comply with the requirements of the Communications Act or FCC rules and policies may result in the imposition of sanctions, including admonishment, fines, the grant of a license renewal for less than a full eight-year term or with conditions, denial of a license renewal application, the revocation of an FCC license and/or the denial of FCC consent to acquire additional broadcast properties.

Congress, the FCC and, in some cases, local jurisdictions, are considering and may in the future adopt new laws, regulations and policies that could affect the operation, ownership and profitability of our radio stations, result in the loss of audience share and advertising revenue for our radio broadcast stations or affect our ability to acquire additional radio broadcast stations or finance such acquisitions. Such matters include or may include:

- changes to the license authorization and renewal process;
- proposals to increase record keeping, including enhanced disclosure of stations' efforts to serve the public interest;
- proposals to impose spectrum use or other fees on FCC licensees;
- changes to rules relating to political broadcasting, including proposals to grant free air time to candidates, and other changes regarding political and non-political program content, political advertising rates, and sponsorship disclosures;
- proposals to restrict or prohibit the advertising of beer, wine and other alcoholic beverages;
- revised rules and policies regarding the regulation of the broadcast of indecent or violent content;

- proposals to increase the actions stations must take to demonstrate service to their local communities;
- technical and frequency allocation matters, including increased protection of low power FM stations from interference by full-service stations;
- changes in broadcast multiple ownership, foreign ownership, cross-ownership and ownership attribution policies;
- changes to allow satellite radio operators to insert local content into their programming service;
- service and technical rules for digital radio, including possible additional public interest requirements for terrestrial digital audio broadcasters;
- legislation that would provide for the payment of royalties to artists and musicians whose music is played on terrestrial radio stations;
- changes to allow telephone companies to deliver audio and video programming to homes in their service areas; and
- proposals to alter provisions of the tax laws affecting broadcast operations and acquisitions.

The FCC also has adopted procedures for the auction of broadcast spectrum in circumstances where two or more parties have filed mutually exclusive applications for authority to construct new stations or certain major changes in existing stations. Such procedures may limit our efforts to modify or expand the broadcast signals of our stations.

We cannot predict what changes, if any, might be adopted or considered in the future, or what impact, if any, the implementation of any particular proposals or changes might have on our business.

*FCC License Grants and Renewals.* In making licensing determinations, the FCC considers an applicant's legal, technical, financial and other qualifications. The FCC grants radio broadcast station licenses for specific periods of time and, upon application, may renew them for additional terms. A station may continue to operate beyond the expiration date of its license if a timely filed license renewal application is pending. Under the Communications Act, radio broadcast station licenses may be granted for a maximum term of eight years.

Generally, the FCC renews radio broadcast licenses without a hearing upon a finding that:

- the radio station has served the public interest, convenience and necessity;
- there have been no serious violations by the licensee of the Communications Act or FCC rules and regulations; and
- there have been no other violations by the licensee of the Communications Act or FCC rules and regulations which, taken together, indicate a pattern of abuse.

After considering these factors and any petitions to deny a license renewal application (which may lead to a hearing), the FCC may grant the license renewal application with or without conditions, including renewal for a term less than the maximum otherwise permitted. Historically, our licenses have been renewed without any conditions or sanctions imposed; however, there can be no assurance that the licenses of each of our stations will be renewed for a full term without conditions or sanctions.



*Types of FCC Broadcast Licenses.* The FCC classifies each AM and FM radio station. An AM radio station operates on either a clear channel, regional channel or local channel. A clear channel serves wide areas, particularly at night. A regional channel serves primarily a principal population center and the contiguous rural areas. A local channel serves primarily a community and the suburban and rural areas immediately contiguous to it. Class A, B and C radio stations each operate unlimited time. Class A radio stations render primary and secondary service over an extended area. Class B radio stations render service only over a primary service area. Class C radio stations render service only over a primary service area that may be reduced as a consequence of interference. Class D radio stations operate either daytime hours only, during limited times only, or unlimited time with low nighttime power.

FM class designations depend upon the geographic zone in which the transmitter of the FM radio station is located. The minimum and maximum facilities requirements for an FM radio station are determined by its class. In general, commercial FM radio stations are classified as follows, in order of increasing power and antenna height: Class A, B1, C3, B, C2, C1, C0 and C. The FCC has adopted a rule subjecting Class C FM stations that do not satisfy a certain antenna height requirement to an involuntary downgrade in class to Class C0 under certain circumstances.

*Radio One's Licenses.* The following table sets forth information with respect to each of our radio stations. A broadcast station's market may be different from its community of license. The coverage of an AM radio station is chiefly a function of the power of the radio station's transmitter, less dissipative power losses and any directional antenna adjustments. For FM radio stations, signal coverage area is chiefly a function of the ERP of the radio station's antenna and the HAAT of the radio station's antenna. "ERP" refers to the effective radiated power of an FM radio station. "HAAT" refers to the antenna height above average terrain of an FM radio station.

Market	Station Call Letters	Year of Acquisition	FCC Class	ERP (FM) Power (AM) in Kilowatts	Antenna Height(AM) HAAT (FM) in Meters	Operating Frequency	Expiration Date of FCC License
Atlanta	WUMJ-FM(1)	1999	C3	7.9	175.0	97.5 MHz	4/1/2020
	WAMJ-FM(2)	1999	C3	33.0	185.0	107.5 MHz	4/1/2020
	WHTA-FM	2002	C2	35.0	176.0	107.9 MHz	4/1/2012
	WPZE-FM(3)	2004	A	3.0	143.0	102.5 MHz	4/1/2020
Washington, DC	WOL-AM	1980	C	.37	N/A	1450 kHz	10/1/2019
	WMMJ-FM	1987	A	2.9	146.0	102.3 MHz	10/1/2019
	WKYS-FM	1995	B	24.5	215.0	93.9 MHz	10/1/2011
	WPRS-FM	2008	B	20.0	244.0	104.1 MHz	10/1/2019
	WYCB-AM	1998	C	1.0	N/A	1340 kHz	10/1/2019
Philadelphia	WPPZ-FM(4)	1997	A	0.27	338.0	103.9 MHz	8/1/2014
	WRNB-FM	2000	B	17.0	259.0	100.3 MHz	8/1/2014
	WPHI-FM	2004	A	0.78	276.0	107.9 MHz	6/1/2014
Houston	KMJQ-FM	2000	C	100.0	524.0	102.1 MHz	8/1/2013
	KBXX-FM	2000	C	100.0	585.0	97.9 MHz	8/1/2013
	KROI-FM	2004	C1	21.36	526	92.1 MHz	8/1/2013
Detroit	WDMK-FM	1998	B	20.0	221.0	105.9 MHz	10/1/2012
	WCHB-AM	1998	B	50.0	N/A	1200 kHz	10/1/2020
	WPZR-FM	1998	B	50.0	152.0	102.7 MHz	10/1/2012
Dallas	KBFB-FM	2000	C	99	574	97.9 MHz	8/1/2013
	KSOC-FM	2001	C	100.0	591.0	94.5 MHz	8/1/2013
Baltimore	WWIN-AM	1992	C	0.5	N/A	1400 kHz	10/1/2019
	WWIN-FM	1992	A	3.0	91.0	95.9 MHz	10/1/2019
	WOLB-AM	1993	D	0.25	N/A	1010 kHz	10/1/2011
	WERQ-FM	1993	B	37.0	174.0	92.3 MHz	10/1/2011
Charlotte	WPZS-FM	2000	A	6.0	100.0	92.7 MHz	12/1/2019
	WQNC-FM	2004	A	5.2	107.0	100.9 MHz	12/1/2019
St. Louis	WFUN-FM	1999	C3	24.5	102.0	95.5 MHz	12/1/2012
	WHHL-FM	2006	C2	50.0	140.0	104.1 MHz	2/1/2013
Cleveland	WJMO-AM	1999	B	5.0	N/A	1300 kHz	10/1/2012
	WENZ-FM	1999	B	16.0	272.0	107.9 MHz	10/1/2020
	WZAK-FM	2000	B	27.5	189.0	93.1 MHz	10/1/2012
	WERE-AM	2000	C	1.0	N/A	1490 kHz	10/1/2020
Raleigh-Durham	WQOK-FM	2000	C2	50.0	146.0	97.5 MHz	12/1/2011
	WFXX-FM	2000	C1	100.0	299.0	104.3 MHz	12/1/2019
	WFXC-FM	2000	C3	8.0	146.0	107.1 MHz	12/1/2011
	WNNL-FM	2000	C3	7.9	176.0	103.9 MHz	12/1/2019
Richmond	WPZZ-FM	1999	C1	100.0	299.0	104.7 MHz	10/1/2019
	WCDX-FM	2001	B1	4.5	235.0	92.1 MHz	10/1/2011
	WKJM-FM	2001	A	6.0	100.0	99.3 MHz	10/1/2019
	WKJS-FM	2001	A	2.3	162.0	105.7 MHz	10/1/2019
	WTPS-AM	2001	C	1.0	N/A	1240 kHz	10/1/2019
Boston	WILD-AM	2001	D	4.8	N/A	1090 kHz	4/1/2014
Columbus	WCKX-FM	2001	A	1.9	126.0	107.5 MHz	10/1/2012
	WJKR-FM	2001	A	2.6	154.0	98.9 MHz	10/1/2020
	WXMG-FM	2001	A	6.0	100.0	106.3 MHz	10/1/2020
Indianapolis(A)	WHHH-FM	2000	A	3.3	87.0	96.3 MHz	8/1/2020
	WTLC-FM	2000	A	6.0	99.0	106.7 MHz	8/1/2012
	WNOU-FM	2000	A	6.0	100.0	100.9 MHz	8/1/2012
	WTLC-AM	2001	B	5.0	N/A	1310 kHz	8/1/2012
Cincinnati	WIZF-FM	2001	A	2.5	155.0	101.1 MHz	8/1/2020
	WDBZ-AM	2007	C	1.0	N/A	1230 kHz	10/1/2020
	WCFN-FM	2006	A	3.1	141.0	100.3 MHz	10/1/2020

- (1) WPHI-FM effective September 1, 2011 (formerly WRNB-FM).
- (2) WRNB-FM effective September 1, 2011 (formerly WPHI-FM).
- (3) WXMG-FM effective September 23, 2011 (formerly WJKR-FM).
- (4) WJYD-FM effective September 23, 2011 (formerly WXMG-FM).
- (5) WPPZ-FM operates with facilities equivalent to 3kW at 100 meters.
- (6) WPZR-FM effective October 31, 2011 (formerly WHTD-FM).
- (7) WPZS-FM effective September 13, 2012 (formerly WQNC-FM).
- (8) WQNC-FM effective September 13, 2012 (formerly WPZS-FM).
- (9) WCFN-FM effective November 14, 2012 (formerly WMOJ-FM).
- (A) WDNI-CD (formerly WDNI-LP), the low power television station that we acquired in Indianapolis in June 2000, is not included in this table.

To obtain the FCC's prior consent to assign or transfer control of a broadcast license, an appropriate application must be filed with the FCC. If the assignment or transfer involves a substantial change in ownership or control of the licensee, for example, the transfer or acquisition of more than 50% of the voting stock, the applicant must give public notice and the application is subject to a 30-day period for public comment. During this time, interested parties may file petitions with the FCC to deny the application. Informal objections may be filed at any time until the FCC acts upon the application. If the FCC grants an assignment or transfer application, administrative procedures provide for petitions seeking reconsideration or full FCC review of the grant. The Communications Act also permits the appeal of a contested grant to a federal court in certain instances.

Under the Communications Act, a broadcast license may not be granted to or held by any persons who are not U.S. citizens or by any corporation that has more than 20% of its capital stock owned or voted by non-U.S. citizens or entities or their representatives, by foreign governments or their representatives, or by non-U.S. corporations. The Communications Act prohibits indirect foreign ownership through a parent company of the licensee of more than 25% if the FCC determines the public interest will be served by the refusal or revocation of such license. The FCC has interpreted this provision of the Communications Act to require an affirmative public interest finding before a broadcast license may be granted to or held by any such entity, and the FCC has made such an affirmative finding only in limited circumstances. Since we serve as a holding company for subsidiaries that serve as licensees for our stations, we are effectively restricted from having more than one-fourth of our stock owned or voted directly or indirectly by non-U.S. citizens or their representatives, foreign governments, representatives of foreign governments or foreign business entities.

The FCC generally applies its media ownership limits to “attributable” interests. The interests of officers, directors and those who directly or indirectly hold five percent or more of the total outstanding voting stock of a corporation that holds a broadcast license (or a corporate parent) are generally deemed attributable interests, as are any limited partnership or limited liability company interests that are not properly “insulated” from management activities. Certain passive investors that hold stock for investment purposes only may hold attributable interests with the ownership of 20% or more of the voting stock of a licensee or parent corporation. An entity with one or more radio stations in a market that enters into a local marketing agreement or a time brokerage agreement with another radio station in the same market obtains an attributable interest in the brokered radio station, if the brokering station supplies more than 15% of the brokered radio station’s weekly broadcast hours. Similarly, a radio station licensee’s right under a joint sales agreement (“JSA”) to sell more than 15% per week of the advertising time on another radio station in the same market constitutes an attributable ownership interest in such station for purposes of the FCC’s ownership rules. Debt instruments, non-voting stock, unexercised options and warrants, minority voting interests in corporations having a single majority shareholder and limited partnership or limited liability company membership interests where the interest holder is not “materially involved” in the media-related activities of the partnership or limited liability company pursuant to FCC-prescribed “insulation” provisions generally do not subject their holders to attribution unless such interests implicate the FCC’s equity-debt-plus (or “EDP”) rule. Under the EDP rule, a major programming supplier or a same-market media entity will have an attributable interest in a station if the supplier or same-market media entity also holds debt or equity, or both, in the station that is greater than 33% of the value of the station’s total debt plus equity. For purposes of the EDP rule, equity includes all stock, whether voting or nonvoting, and interests held by limited partners or limited liability company members that are “insulated” from material involvement in the company’s media activities. A major programming supplier is any supplier that provides more than 15% of the station’s weekly programming hours.

The Communications Act and FCC rules generally restrict ownership, operation or control of, or the common holding of attributable interests in:

- radio broadcast stations above certain numerical limits serving the same local market;
- radio broadcast stations combined with television broadcast stations above certain numerical limits serving the same local market (radio/television cross ownership); and
- a radio broadcast station and an English-language daily newspaper serving the same local market (newspaper/broadcast cross-ownership).

The media ownership rules are subject to periodic review by the FCC. In 2003, the FCC, among other actions, adopted new rules to change the way a local radio market is defined and to make JSAs involving more than 15% of a same-market radio station's weekly advertising time "attributable" under the ownership limits. The FCC grandfathered existing combinations of radio stations that would not comply with the modified rules. However, the FCC ruled that such noncompliant combinations could not be sold intact except to certain "eligible entities," which the agency defined as entities qualifying as a small business consistent with Small Business Administration standards. The 2003 rules were challenged in court and the Third Circuit stayed their implementation, among other things, on the basis that the FCC did not adequately justify its radio ownership limits. Subsequently, the Third Circuit partially lifted its stay to allow the new local market definition, JSA attribution rule and grandfathering rules to go into effect. The FCC currently is applying such revisions (except for the "eligible entity" exception to the prohibition on the sale of noncompliant grandfathered combinations) to pending and new applications.

The numerical limits on radio stations that one entity may own in a local market are as follows:

- in a radio market with 45 or more commercial radio stations, a party may own, operate or control up to eight commercial radio stations, not more than five of which are in the same service (AM or FM);
- in a radio market with 30 to 44 commercial radio stations, a party may own, operate or control up to seven commercial radio stations, not more than four of which are in the same service (AM or FM);
- in a radio market with 15 to 29 commercial radio stations, a party may own, operate or control up to six commercial radio stations, not more than four of which are in the same service (AM or FM); and
- in a radio market with 14 or fewer commercial radio stations, a party may own, operate or control up to five commercial radio stations, not more than three of which are in the same service (AM or FM), except that a party may not own, operate, or control more than 50% of the radio stations in such market.

To apply these tiers, the FCC currently relies on Arbitron Metro Survey Areas, where they exist. In other areas, the FCC relies on a contour-overlap methodology. The FCC is undertaking a rulemaking to determine how to define local radio markets in areas located outside Arbitron Metro Survey Areas. The market definition used by the FCC in applying its ownership rules may not be the same as that used for purposes of the Hart-Scott-Rodino Act.

In its 2003 media ownership decision, the FCC adopted new cross-media limits to replace the newspaper-broadcast and radio-television cross-ownership rules. These provisions were stayed by the Third Circuit and remanded by the court for further FCC consideration. In 2006, the FCC began its next periodic review, which addressed issues on remand from the Third Circuit. That review culminated in a 2007 decision in which the FCC revised the newspaper/broadcast cross-ownership rule to allow a degree of same-market newspaper/broadcast ownership based on certain presumptions, criteria and limitations, but made no changes to the currently effective local radio ownership rules (as modified in 2003) or the radio/television cross-ownership rule (as modified in 1999). In July 2011, ruling on various appeals of the FCC's 2007 decision, the Third Circuit vacated the FCC's revisions to the newspaper/broadcast cross-ownership rule, vacated the FCC's definition of "eligible entity" in connection with various rules designed to increase diversity of broadcast ownership, and otherwise upheld the FCC's decision to retain the current radio ownership and radio-television cross-ownership rules. The U.S. Supreme Court declined to review the Third Circuit's decision.

The FCC began its next, most recent, review of its media ownership rules in 2010. In December 2011, the FCC issued a notice seeking comment on proposed changes to the rules stemming from that review. The FCC proposes once again to permit newspaper-broadcast cross-ownership in certain circumstances, and additionally proposes to eliminate the radio-television cross-ownership rule, but proposes no significant changes to the existing rules governing local radio ownership.

The attribution and media ownership rules limit the number of radio stations we may acquire or own in any particular market and may limit the prospective buyers of any stations we want to sell. The FCC's rules could affect our business in a number of ways, including, but not limited to, the following:

- enforcement of a more narrow market definition based upon Arbitron markets could have an adverse effect on our ability to accumulate stations in a given area or to sell a group of stations in a local market to a single entity;
- restricting the assignment and transfer of control of radio combinations that exceed the new ownership limits as a result of the revised local market definitions could adversely affect our ability to buy or sell a group of stations in a local market from or to a single entity; and
- in general terms, future changes in the way the FCC defines radio markets or in the numerical station caps could limit our ability to acquire new stations in certain markets, our ability to operate stations pursuant to certain agreements, and our ability to improve the coverage contours of our existing stations.

*Programming and Operations.* The Communications Act requires broadcasters to serve the “public interest” by presenting programming that responds to community problems, needs and interests and by maintaining records demonstrating its responsiveness. The FCC considers complaints from listeners about a broadcast station’s programming, and the station is required to maintain letters and emails it receives from the public regarding station operation on public file for three years. In the fall of 2011, the FCC commenced proceedings to establish a standardized form for reporting information on a television station’s public interest programming and, in April 2012, the FCC adopted rules to require that television broadcasters maintain their public inspection files online. The FCC may ultimately adopt similar rules for radio stations. Moreover, the FCC has proposed rules designed to increase local programming content and diversity, including renewal application processing guidelines for locally-oriented programming and a requirement that broadcasters establish advisory boards in the communities where they own stations. Stations also must follow FCC rules and policies regulating political advertising, obscene or indecent programming, sponsorship identification, contests and lotteries and technical operation, including limits on human exposure to radio frequency radiation.

The FCC’s rules prohibit a broadcast licensee, in certain circumstances, from simulcasting more than 25% of its programming on another radio station in the same broadcast service (that is, AM/AM or FM/FM). The simulcasting restriction applies if the licensee owns both radio broadcast stations or owns one and programs the other through a local marketing agreement, and only if the contours of the radio stations overlap in a certain manner.

The FCC requires that licensees not discriminate in hiring practices on the basis of race, color, religion, national origin or gender. It also requires stations with at least five full-time employees to broadly disseminate information about all full-time job openings and undertake outreach initiatives from an FCC list of activities such as participation in job fairs, internships or scholarship programs. The FCC is considering whether to apply these recruitment requirements to part-time employment positions. Stations must retain records of their outreach efforts and keep an annual Equal Employment Opportunity (“EEO”) report in their public inspection files and post an electronic version on their websites. Radio stations with more than 10 full-time employees must file certain EEO reports with the FCC midway through their license term.

From time to time, complaints may be filed against any of our radio stations alleging violations of these or other rules. In addition, the FCC may conduct audits or inspections to ensure and verify licensee compliance with FCC rules and regulations. Failure to observe these or other rules and regulations can result in the imposition of various sanctions, including fines or conditions, the grant of “short” (less than the maximum eight year) renewal terms or, for particularly egregious violations, the denial of a license renewal application or the revocation of a license.

## **Employees**

As of December 31, 2012, we employed 862 full-time employees and 357 part-time employees. Our employees are not unionized.

## **Corporate Governance**

*Code of Ethics.* We have adopted a code of ethics that applies to all of our directors, officers (including our principal financial officer and principal accounting officer) and employees and meets the requirements of the SEC and the NASDAQ Stock Market Rules. Our code of ethics can be found on our website, [www.radio-one.com](http://www.radio-one.com). We will provide a paper copy of the code of ethics, free of charge, upon request.

*Audit Committee Charter.* Our audit committee has adopted a charter as required by the NASDAQ Stock Market Rules. This committee charter can be found on our website, [www.radio-one.com](http://www.radio-one.com). We will provide a paper copy of the audit committee charter, free of charge, upon request.

*Compensation Committee Charter.* Our board of directors has adopted a compensation committee charter. We will provide a paper copy of the compensation committee charter, free of charge, upon request.

## **Internet Address and Internet Access to SEC Reports**

Our internet address is [www.radio-one.com](http://www.radio-one.com). You may obtain through our internet website, free of charge, copies of our proxies, annual reports on Form 10-K/A, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934. These reports are available as soon as reasonably practicable after we electronically file them with or furnish them to the SEC. Our website and the information contained therein or connected thereto shall not be deemed to be incorporated into this Form 10-K/A.

## ITEM 1A. RISK FACTORS

For an enterprise as large and complex as the Company, a wide range of factors could affect our business and financial results. The factors described below are considered to be the most significant, but are not listed in any particular order. There may be other currently unknown or unpredictable economic, business, competitive, regulatory or other factors that could have material adverse effects on the Company's future results. Past financial performance may not be a reliable indicator of future performance and historical trends should not be used to anticipate results or trends in future periods. The following discussion of risk factors should be read in conjunction with "Item 7. Management's Discussion and Analysis of Results of Operations and Financial Condition" and the consolidated financial statements and related notes in "Item 8. Financial Statements and Supplementary Data" of this Form 10-K/A.

### ***Risks Related to the Nature and Operations of Our Business***

***The state and condition of the global financial markets and fluctuations in the global and U.S. economies may have an unpredictable impact on our business and financial condition.***

The global equity and credit markets continue to experience high levels of volatility and disruption. At various points in time, the markets have produced downward pressure on stock prices and limited credit capacity for certain companies without regard to those companies' underlying financial strength. In addition, deterioration in the global and U.S. economies has produced concern over public and private debt levels, high unemployment, a drop in consumer confidence and spending and continued slowness in the U.S. housing market. These factors have impacted corporate profits and resulted in cutbacks in advertising budgets. If the economic deterioration and/or current levels of market disruption and volatility continue or worsen, there can be no assurance that we will not experience a further adverse effect, which may be material, on our business, financial condition, results of operations and our ability to access capital. For example, any worsening of the economy, credit markets, continuing geopolitical uncertainty, a continuation of market volatility or further weakness in consumer spending could continue to adversely impact the overall demand for advertising. Such a result could have a negative effect on our revenues and results of operations. In addition, our ability to access the capital markets may be severely restricted at a time when we would like, or need, to do so, which could have an impact on our flexibility to react to changing economic and business conditions.

***Any deterioration of the economy's ongoing gradual recovery could negatively impact our ability to meet our cash needs and our ability to maintain compliance with our debt covenants.***

We believe we will be able to maintain compliance with the covenants contained in our senior credit facility for the foreseeable future. This belief is based on our most recent revenue, operating income and cash flow projections. Our projections, however, are highly dependent on the continuation of the gradually improving economic and advertising environments, and any adverse fluctuations, or other unforeseen circumstances, may negatively impact our operations beyond those assumed by management. If economic conditions do not continue to improve, or deteriorate, or if other adverse factors outside our control arise, our operations could be negatively impacted, which could prevent us from maintaining compliance with our debt covenants. If it appears that we could not meet our liquidity needs or that noncompliance with debt covenants is likely, we would implement remedial measures (as we have done in the past), which could include, but not be limited to, operating cost and capital expenditure reductions and deferrals and seeking our share of distributions from TV One to the extent not already received (which cannot be assured). In addition, we could implement further de-leveraging actions, which may include, but not be limited to, other debt repayments, subject to our available liquidity and contractual ability to make such repayments and/or debt refinancings and amendments.



***We have historically incurred net losses which could continue into the future.***

We have historically reported net losses in our consolidated statements of operations, due mostly in part to recording non-cash impairment charges for write-downs to radio broadcasting licenses and goodwill, net losses incurred for discontinued operations and revenue declines caused by weakened advertising demand resulting from the current economic environment. For the years ended December 31, 2012 and 2010 (but not 2011), we experienced net losses of approximately \$66.9 million and \$28.6 million, respectively. These results have had a negative impact on our financial condition and could be exacerbated given the current economic climate. If these trends continue in the future, they could have a material adverse effect on our financial condition.

***Our revenue is substantially dependent on spending and allocation decisions by advertisers, and seasonality and/or weakening economic conditions may have an impact upon our business.***

Substantially all of our revenue is derived from sales of advertisements and program sponsorships to local and national advertisers. Any reduction in advertising expenditures or changes in advertisers' spending priorities and/or allocations across different types of media or programming could have an adverse effect on the Company's revenues and results of operations. We do not obtain long-term commitments from our advertisers and advertisers may cancel, reduce or postpone advertisements without penalty, which could adversely affect our revenue. Seasonal net revenue fluctuations are common in the media industries and are due primarily to fluctuations in advertising expenditures by local and national advertisers. In addition, advertising revenues in even-numbered years tend to benefit from advertising placed by candidates for political offices. The effects of such seasonality, combined with the severe structural changes that have occurred in the U.S. economy, make it difficult to estimate future operating results based on the previous results of any specific quarter and may adversely affect operating results.

Advertising expenditures also tend to be cyclical and reflect general economic conditions both nationally and locally. Because we derive a substantial portion of our revenues from the sale of advertising, a decline or delay in advertising expenditures could reduce our revenues or hinder our ability to increase these revenues. Advertising expenditures by companies in certain sectors of the economy, including the automotive, financial, entertainment and retail industries, represent a significant portion of our advertising revenues. Structural changes (such as the decreased number of automotive dealers and brands) and business failures in these industries have affected our revenues and continued structural changes, consolidation or business failures in any of these industries could have significant further impact on our revenues. Any political, economic, social or technological change resulting in a significant reduction in the advertising spending of these sectors could adversely affect our advertising revenues or its ability to increase such revenues. In addition, because many of the products and services offered by our advertisers are largely discretionary items, weakening economic conditions could reduce the consumption of such products and services and, thus, reduce advertising for such products and services. Changes in advertisers' spending priorities during economic cycles (such as the current cycle) may also affect our results. Disasters (domestic or external to the United States), acts of terrorism, political uncertainty or hostilities also could lead to a reduction in advertising expenditures as a result of supply or demand issues, uninterrupted news coverage and economic uncertainty.

***Pricing for advertising may continue to face downward pressure.***

During 2012 and 2011, in response to weakness and fluctuations in the economy, advertisers increasingly purchased lower-priced inventory rather than higher-priced inventory, and increasingly demanded lower pricing, in addition to increasingly purchasing later and through advertising inventory from third-party advertising networks. If advertisers continue to demand lower-priced inventory and/or otherwise continue to put downward pressure on pricing, our operating margins and ability to generate revenue could be further adversely affected.

***Our success is dependent upon audience acceptance of our content, particularly our radio programs, which is difficult to predict.***

Media and radio content production and distribution are inherently risky businesses because the revenues derived from the production and distribution of media content or a radio program, and the licensing of rights to the intellectual property associated with the content or program, depend primarily upon their acceptance and perceptions by the public, which are difficult to predict. The commercial success of content or a program also depends upon the quality and acceptance of other competing programs released into the marketplace at or near the same time, the availability of alternative forms of entertainment and leisure time activities, general economic conditions and other tangible and intangible factors, all of which are difficult to predict. Finally, the costs of content and programming may change significantly if new performance royalties (such as those that have been proposed by members of Congress from time to time) are imposed upon radio broadcasters or internet operators and such changes could have a material impact upon our business.

Ratings for broadcast stations and traffic on a particular website are also factors that are weighed when advertisers determine which outlets to use and in determining the advertising rates that the outlet receives. Poor ratings or traffic levels can lead to a reduction in pricing and advertising revenues. For example, if there is an event causing a change of programming at one of our stations, there could be no assurance that any replacement programming would generate the same level of ratings, revenues or profitability as the previous programming. In addition, changes in ratings methodology and technology could adversely impact our ratings and negatively affect our advertising revenues.

Arbitron, the leading supplier of ratings data for U.S. radio markets, has developed technology to passively collect data for its ratings service. The PPM™ is a small, pager-sized device that does not require any active manipulation by the end user and is capable of automatically measuring radio, television, Internet, satellite radio and satellite television signals that are encoded for the service by the broadcaster. All of our market ratings are being measured by the PPM™ with the exception of Richmond. Due to its smaller market size, Richmond will remain on the diary methodology. In each market, there has been a compression in the relative ratings of all stations in the market, enhancing the competitive pressure within the market for advertising dollars. In addition, ratings for certain stations when measured by the PPM™ as opposed to the traditional diary methodology can be materially different. Because of the competitive factors we face and the introduction of the PPM™ (which continues to have market impact), we cannot assure investors that we will be able to maintain or increase our current audience ratings and advertising revenue.

***A disproportionate share of our net revenue comes from radio stations in a small number of geographic markets and from Reach Media.***

For the year ended December 31, 2012, approximately 56.4% of our net revenue was generated from the sale of advertising in our core radio business, excluding Reach Media. Within our core radio business, four of the 15 markets in which we operate radio stations accounted for approximately 54.2% of our radio station net revenue for the year ended December 31, 2012. Revenue from the operations of Reach Media, along with revenue from both the Houston and Washington, DC markets accounted for approximately 25.7% of our total consolidated net revenue for the year ended December 31, 2012. Adverse events or conditions (economic (and including government cutbacks) or otherwise) could lead to declines in the contribution of Reach Media or to declines in one or more of the significant contributing markets (Houston, Washington, DC, Atlanta and Baltimore), which could have a material adverse effect on our overall financial performance and results of operations.

***We may lose audience share and advertising revenue to our competitors.***

Our radio stations and other media properties compete for audiences and advertising revenue with other radio stations and station groups and other media such as broadcast television, newspapers, magazines, cable television, satellite television, satellite radio, outdoor advertising, the internet and direct mail. Adverse changes in audience ratings, internet traffic and market shares could have a material adverse effect on our revenue. Larger media companies with more financial resources than we have may enter the markets in which we operate causing competitive pressure. Further, other media and broadcast companies may change their programming format or engage in aggressive promotional campaigns to compete directly with our media properties for audiences and advertisers. This competition could result in lower ratings or traffic and, hence, lower advertising revenue for us or cause us to increase promotion and other expenses and, consequently, lower our earnings and cash flow. Changes in population, demographics, audience tastes and other factors beyond our control, could also cause changes in audience ratings or market share. Failure by us to respond successfully to these changes could have an adverse effect on our business and financial performance. We cannot assure that we will be able to maintain or increase our current audience ratings and advertising revenue.

We recently changed the programming format of certain of our stations in response to demographic changes and/or significant shifts in ratings due to changes in ratings technology. There is no assurance that this change in programming will generate the same or better levels of ratings, revenues or profitability as the previous programming.

***If we are unable to successfully identify, acquire and integrate businesses pursuant to our diversification strategy, our business and prospects may be adversely impacted.***

We are pursuing a strategy of acquiring and investing in other forms of media that complement our core radio business in an effort to grow and diversify our business and revenue streams. This strategy depends on our ability to find suitable opportunities and obtain acceptable financing. Negotiating transactions and integrating an acquired business could result in significant costs, including significant use of management's time and resources.

Our diversification strategy partially depends on our ability to identify attractive media properties at reasonable prices and to divest properties that are no longer strategic to our business. Further, entering new businesses may subject us to additional risk factors. Some of the material risks that could hinder our ability to implement this strategy include:

- continued economic fluctuations;
- limitations under the terms of our credit facilities and/or bond indentures;
- inability to find buyers for media properties we target for sale at attractive prices due to decreasing market prices for radio stations or the inability of a potential buyer to obtain credit in the current economic environment;
- failure or delays in completing acquisitions or divestitures due to difficulties in obtaining required regulatory approval, including possible difficulties by the seller or buyer in obtaining antitrust approval for acquisitions in markets where we already own multiple stations or establishing compliance with broadcast ownership rules;
- reduction in the number of suitable acquisition targets due to increased competition for acquisitions;
- we may lose key employees of acquired companies or stations;
- difficulty in integrating operations and systems and managing a diverse media business;
- failure of some acquisitions to prove profitable or generate sufficient cash flow; and
- inability to finance acquisitions on acceptable terms, through incurring debt or issuing stock.

We can provide no assurance that our diversification strategy will be successful.

***We must respond to the rapid changes in technology, services and standards in order to remain competitive.***

Technological standards across our media properties are evolving and new media technologies are emerging. We cannot assure that we will have the resources to acquire new technologies or to introduce new features or services to compete with these new technologies. Several new media technologies and/or features are being, or have been, developed, including the following:

- satellite delivered digital audio radio service, which has resulted in the introduction of several new satellite radio services with sound quality equivalent to that of compact discs;
- audio programming by cable television systems, direct broadcast satellite systems, internet content providers and other digital audio broadcast formats;
- digital audio and video content available for listening and/or viewing on the Internet and/or available for downloading to portable devices (including audio via Wi-Fi, mobile phones, smart phones, netbooks, tablets and similar portable devices, WiMAX, the Internet and MP3 players);
- and search capabilities embedded within social media platforms.

New media has resulted in fragmentation in the advertising market, and we cannot predict the effect, if any, that additional competition arising from new technologies may have on the radio broadcasting industry, our multi-media business or on our financial condition and results of operations, which may be adversely affected if we are not able to adapt successfully to these new media technologies.

***The loss of key personnel, including certain on-air talent, could disrupt the management and operations of our business.***

Our business depends upon the continued efforts, abilities and expertise of our executive officers and other key employees, including certain on-air personalities. We believe that the combination of skills and experience possessed by our executive officers and other key employees could be difficult to replace, and that the loss of one or more of them could have a material adverse effect on us, including the impairment of our ability to execute our business strategy. In addition, several of our on-air personalities and syndicated radio programs hosts have large loyal audiences in their respective broadcast areas and may be significantly responsible for the ratings of a station. The loss of such on-air personalities or any change in their popularity could impact the ability of the station to sell advertising and our ability to derive revenue from syndicating programs hosted by them. We cannot be assured that these individuals will remain with us or will retain their current audiences or ratings.

***As a part of our diversification strategy, we continue to develop our internet businesses. Failure to effectuate this strategy may adversely affect our brands and business prospects.***

Our diversification strategy is in part dependent upon the development of our internet businesses. In order for our internet businesses to grow and succeed over the long-term, we must, among other things:

- significantly increase our online traffic and revenue;
- attract and retain a base of frequent visitors to our web sites;
- expand the content, products and tools we offer on our web sites;
- respond to competitive developments while maintaining a distinct identity across each of our online brands;
- attract and retain talent for critical positions;

- maintain and form relationships with strategic partners to attract more consumers;
- continue to develop and upgrade our technologies; and
- bring new product features to market in a timely manner.

We cannot assure that we will be successful in achieving these and other necessary objectives. If we are not successful in achieving these objectives, our business, financial condition and prospects could be adversely affected.

***If our interactive unit does not continue to develop and offer compelling and differentiated content, products and services, our advertising revenues could be adversely affected.***

In order to attract internet consumers and generate increased activity on our internet properties, we believe that we must offer compelling and differentiated content, products and services. However, acquiring, developing and offering such content, products and services may require significant costs and time to develop, while consumer tastes may be difficult to predict and are subject to rapid change. If we are unable to provide content, products and services that are sufficiently attractive to our internet users, we may not be able to generate the increases in activity necessary to generate increased advertising revenues. In addition, although we have access to certain content provided by our other businesses, we may be required to make substantial payments to license such content. Many of our content arrangements with third parties are non-exclusive, so competitors may be able to offer similar or identical content. If we are not able to acquire or develop compelling content and do so at reasonable prices, or if other companies offer content that is similar to that provided by our interactive unit, we may not be able to attract and increase the engagement of internet consumers on our internet properties.

Continued growth in our internet advertising business also depends on our ability to continue offering a competitive and distinctive range of advertising products and services for advertisers and publishers and our ability to maintain or increase prices for our advertising products and services. Continuing to develop and improve these products and services may require significant time and costs. If we cannot continue to develop and improve its advertising products and services or if prices for its advertising products and services decrease, our internet advertising revenues could be adversely affected.

***More individuals are using devices other than personal and laptop computers to access and use the internet, and, if we cannot make our products and services available and attractive to consumers via these alternative devices, our internet advertising revenues could be adversely affected.***

Internet users are increasingly accessing and using the internet through devices other than a personal or laptop computer, such as tablets or smartphones, which differ from computers with respect to memory, functionality, resolution and screen size. In order for consumers to access and use our products and services via these alternative devices, we must ensure that our products and services are technologically compatible with such devices. We also must secure arrangements with device manufacturers and wireless carriers in order to have placement and functionality on the alternative devices and to more effectively reach consumers. If we cannot effectively make our products and services available on alternative devices, fewer internet consumers may access and use our products and services and our advertising revenue may be negatively affected.

***Unrelated third parties may claim that we infringe on their rights based on the nature and content of information posted on websites maintained by us.***

We host internet services that enable individuals to exchange information, generate content, comment on our content, and engage in various online activities. The law relating to the liability of providers of these online services for activities of their users is currently unsettled both within the U.S. and internationally. While we monitor postings to such websites, claims may be brought against us for defamation, negligence, copyright or trademark infringement, unlawful activity, tort, including personal injury, fraud, or other theories based on the nature and content of information that may be posted online or generated by our users. Our defense of such actions could be costly and involve significant time and attention of our management and other resources.

***If we are unable to protect our domain names, our reputation and brands could be adversely affected.***

We currently hold various domain name registrations relating to our brands, including radio-one.com and interactiveone.com. The registration and maintenance of domain names generally are regulated by governmental agencies and their designees. Governing bodies may establish additional top-level domains, appoint additional domain name registrars or modify the requirements for holding domain names. As a result, we may be unable to register or maintain relevant domain names. We may be unable, without significant cost or at all, to prevent third parties from registering domain names that are similar to, infringe upon or otherwise decrease the value of, our trademarks and other proprietary rights. Failure to protect our domain names could adversely affect our reputation and brands, and make it more difficult for users to find our websites and our services.

***Future asset impairment to the carrying values of our FCC licenses and goodwill could adversely impact our results of operations and net worth.***

FCC licenses and goodwill totaled approximately \$946.0 million, or 64.8% of our total assets, at December 31, 2012, and is primarily attributable to accounting for acquisitions in past years. We are required by Accounting Standards Codification (“ASC”) 350, “*Intangibles - Goodwill and Other*,” to test our goodwill and indefinite-lived intangible assets for impairment at least annually, which we have traditionally done in the fourth quarter, or on an interim basis when events or changes in circumstances suggest impairment may have occurred. Impairment is measured as the excess of the carrying value of the goodwill or indefinite-lived intangible asset over its fair value. Impairment may result from deterioration in our performance, changes in anticipated future cash flows, changes in business plans, adverse economic or market conditions, adverse changes in applicable laws and regulations, or other factors beyond our control. The amount of any impairment must be expensed as a charge to operations. Fair values of FCC licenses and goodwill have been estimated using the income approach, which involves a 10-year model that incorporates several judgmental assumptions about projected revenue growth, future operating margins, discount rates and terminal values. We also utilize a market-based approach to evaluate the reasonableness of our fair value estimates. There are inherent uncertainties related to these assumptions and our judgment in applying them to the impairment analysis.

As discussed in Note 5 to our audited financial statements included elsewhere in this prospectus, the lingering economic downturn and limited credit environment has weakened advertising demand in general, and has led to declining radio and online advertising, reduced growth expectations, deteriorating profits and cash flows, debt downgrades and fewer sales transactions with lower multiples. We performed impairment testing as of September 2012 for Reach Media and Interactive One due to declining revenue projections and actual results which did not meet budget. The results of these tests indicated that the carrying value for Reach Media goodwill and Interactive One goodwill had not been impaired. We also performed interim impairment testing on certain reporting units’ radio broadcasting licenses as of June 2012. The Company recorded an impairment charge of \$313,000 related to our Charlotte radio broadcasting licenses during the second quarter of 2012. The results of our annual impairment testing as of October 1, 2012, indicated that the carrying value for our broadcasting licenses, as well as goodwill associated with all reporting units had not been impaired. For the years ended December 31, 2012, 2011 and 2010, we recorded impairment charges against radio broadcasting licenses and goodwill of \$313,000, approximately \$14.5 million and approximately \$36.1 million, respectively.

Changes in certain events or circumstances could result in changes to our estimated fair values, and may result in further write-downs to the carrying values of these assets. Additional impairment charges could adversely affect our financial results, financial ratios and could limit our ability to obtain financing in the future.

## **Risks Related to Regulation**

***Our business depends on maintaining our licenses with the FCC. We could be prevented from operating a radio station if we fail to maintain its license.***

Within our primary business, we are required to maintain radio broadcasting licenses issued by the FCC. These licenses are ordinarily issued for a maximum term of eight years and are renewable. Certain of our radio broadcasting licenses began to expire in October 2011 and others expire at various times through October 1, 2020. While we anticipate receiving all renewals, interested third-parties may challenge our renewal applications. In addition, we are subject to extensive and changing regulation by the FCC with respect to such matters as programming, indecency standards, technical operations, employment and business practices. If we or any of our significant stockholders, officers, or directors violate the FCC's rules and regulations or the Communications Act of 1944, as amended (the "Communications Act"), or is convicted of a felony, the FCC may commence a proceeding to impose fines or sanctions upon us. Examples of possible sanctions include the imposition of fines, the renewal of one or more of our broadcasting licenses for a term of fewer than eight years or the revocation of our broadcast licenses. If the FCC were to issue an order denying a license renewal application or revoking a license, we would be required to cease operating the radio station covered by the license only after we had exhausted administrative and judicial review without success.

***There is significant uncertainty regarding the FCC's media ownership rules, and such rules could restrict our ability to acquire radio stations.***

The Communications Act and FCC rules and policies limit the number of broadcasting properties that any person or entity may own (directly or by attribution) in any market and require FCC approval for transfers of control and assignments of licenses. The FCC's media ownership rules remain in flux and subject to further agency and court proceedings. On May 25, 2010, the FCC instituted an inquiry as part of its 2010 quadrennial review of its media ownership rules to seek public comment on and evaluate such rules to determine whether any changes are warranted. See the information contained in "Business-Federal Regulation of Radio Broadcasting."

In addition to the FCC media ownership rules, the outside media interests of our officers and directors could limit our ability to acquire stations. The filing of petitions or complaints against Radio One or any FCC licensee from which we are acquiring a station could result in the FCC delaying the grant of, or refusing to grant or imposing conditions on its consent to the assignment or transfer of control of licenses. The Communications Act and FCC rules and policies also impose limitations on non-U.S. ownership and voting of our capital stock.

***Increased enforcement by the FCC of its indecency rules against the broadcast industry could adversely affect our business operations.***

In 2004, the FCC indicated that it was enhancing its enforcement efforts relating to the regulation of indecency. Congress has increased the penalties for broadcasting indecent programming and potentially subject broadcasters to license revocation, renewal or qualification proceedings in the event that they broadcast indecent material. In addition, the FCC's heightened focus on the indecency regulatory scheme, against the broadcast industry generally, may encourage third parties to oppose our license renewal applications or applications for consent to acquire broadcast stations. The change in administration at the federal level could foster a change in the FCC's enforcement posture. See "Vigorous enforcement or enhancement of FCC indecency and other program content rules against the broadcast and cable industries could have an adverse effect on TV One's businesses and results of operations" below.

***Changes in current federal regulations could adversely affect our business operations.***

Congress and the FCC have considered, and may in the future consider and adopt, new laws, regulations and policies that could, directly or indirectly, affect the profitability of our broadcast stations. In particular, Congress is considering a revocation of radio's exemption from paying royalties to performing artists for use of their recordings (radio already pays a royalty to songwriters, composers and publishers). In addition, commercial radio broadcasters and entities representing artists are negotiating agreements that could result in broadcast stations paying royalties to artists. A requirement to pay additional royalties could have an adverse effect on our business operations and financial performance.

***New or changing federal, state or international privacy legislation or regulation could hinder the growth of our internet business.***

A variety of federal and state laws govern the collection, use, retention, sharing and security of consumer data that our internet business uses to operate its services and to deliver certain advertisements to its customers, as well as the technologies used to collect such data. Not only are existing privacy-related laws in these jurisdictions evolving and subject to potentially disparate interpretation by governmental entities, new legislative proposals affecting privacy are now pending at both the federal and state level in the U.S. Changes to the interpretation of existing law or the adoption of new privacy-related requirements could hinder the growth of our internet business. Also, a failure or perceived failure to comply with such laws or requirements or with our own policies and procedures could result in significant liabilities, including a possible loss of consumer or investor confidence or a loss of customers or advertisers.

***Our operation of various real properties and facilities could lead to environmental liability.***

As the owner, lessee or operator of various real properties and facilities, we are subject to various federal, state and local environmental laws and regulations. Historically, compliance with these laws and regulations has not had a material adverse effect on our business. There can be no assurance, however, that compliance with existing or new environmental laws and regulations will not require us to make significant expenditures of funds.

**Risks Related to Our Corporate Governance Structure**

***Two common stockholders have a majority voting interest in Radio One and have the power to control matters on which our common stockholders may vote, and their interests may conflict with yours.***

As of December 31, 2012, our Chairperson and her son, our President and CEO, collectively held approximately 93% of the outstanding voting power of our common stock. As a result, our Chairperson and our CEO control our management and policies and most decisions involving or impacting upon Radio One, including transactions involving a change of control, such as a sale or merger. The interests of these stockholders may differ from the interests of our other stockholders and our debtholders. In addition, certain covenants in our debt instruments require that our Chairperson and the CEO maintain a specified ownership and voting interest in Radio One, and prohibit other parties' voting interests from exceeding specified amounts. In addition, the TV One joint venture agreement provides for adverse consequences to Radio One in the event our Chairperson and CEO fail to maintain a specified ownership and voting interest in us. Our Chairperson and the CEO have agreed to vote their shares together in elections of members to the board of directors of Radio One.

Further, we are a "controlled company" under rules governing the listing of our securities on the NASDAQ Stock Market because more than 50% of our voting power is held by our Chairperson and the CEO. Therefore, we are not subject to NASDAQ Stock Market listing rules that would otherwise require us to have: (i) a majority of independent directors on the board; (ii) a compensation committee composed solely of independent directors; (iii) a nominating committee composed solely of independent directors; (iv) compensation of our executive officers determined by a majority of the independent directors or a compensation committee composed solely of independent directors; and (v) director nominees selected, or recommended for the board's selection, either by a majority of the independent directors or a nominating committee composed solely of independent directors.



## **Risks Related to Our Class A and Class D Stock**

### ***Certain non-compliance with NASDAQ rules for continued listing of our Class A and Class D common shares.***

At various times over the last few years, our shares of Class A and Class D common stock have not been in compliance with the \$1.00 minimum bid price requirement under NASDAQ rules for continued listing and, thus, ran a risk of being delisted. To the extent such non-compliance happened again, the Company would consider available options to resolve the noncompliance with the minimum bid price requirement, including but not limited to the implementation of a reverse stock split. However, there can be no assurance that the Company would be able to regain compliance with the minimum bid price requirements or other NASDAQ listing criteria for either class of stock.

## **Risks Related to our Substantial Indebtedness**

### ***Our substantial level of indebtedness could adversely affect our financial condition and prevent us from fulfilling our obligations.***

We have substantial indebtedness. As of December 31, 2012, we had approximately \$818.7 million of total indebtedness. In addition, subject to restrictions in our senior credit facility and the indentures governing our notes, we may incur additional indebtedness. Our high level of indebtedness could have important consequences, including the following:

- it may be more difficult for us to satisfy our obligations with respect to our senior credit facility and other indebtedness;
- our ability to obtain additional financing for working capital, capital expenditures, acquisitions or general corporate purposes may be impaired;
- we must use a substantial portion of our cash flow from operations to pay interest and principal on our indebtedness, which may reduce the funds available to us for other purposes, such as capital expenditures;
- we may be limited in our ability to borrow additional funds;
- we may have a higher level of indebtedness than some of our competitors, which may put us at a competitive disadvantage and reduce our flexibility in planning for, or responding to, changing conditions in our industry, including increased competition; and
- we are more vulnerable to economic downturns and adverse developments in our business.

We expect to fund our expenses and to pay the principal and interest on our notes, our senior credit facility and other debt from cash flow from our operations, including via distributions that may be made by TV One. Our ability to meet our expenses thus depends on our future performance, which will be affected by financial, business, economic and other factors. We will not be able to control many of these factors, such as economic conditions in the markets where we operate and pressure from competitors. Further, as noted below, TV One recently incurred substantial indebtedness. Our cash flow may not be sufficient to allow us to pay principal and interest on our debt and meet our other obligations. If we do not have enough liquidity, we may be required to refinance all or part of our existing debt, sell assets or borrow more money. We may not be able to do so on terms acceptable to us, if at all. In addition, the terms of existing or future debt agreements, including our senior credit facility and the indenture governing our notes may restrict us from pursuing any of these alternatives.

***Our failure to comply with restrictive covenants contained in our senior credit facility or the indentures governing our notes could lead to an event of default under such instruments.***

Our senior credit facility and the indentures governing our notes impose significant covenants on us. The agreement governing our senior credit facility also requires us to achieve specified financial and operating results and maintain compliance with specified financial ratios. Our ability to comply with these ratios may be affected by events beyond our control. Our breach of any restrictive covenants in the agreement governing our senior credit facility or the indentures governing our notes or our inability to comply with the required financial ratios could result in a default under the agreement governing our senior credit facility. If a default occurs, the lenders under our senior credit facility may elect to declare all borrowings outstanding, together with all accrued interest and other fees, to be immediately due and payable which would result in an event of default under our notes. The lenders would also have the right in these circumstances to terminate any commitments they have to provide further borrowings. If we are unable to repay outstanding borrowings when due, the lenders under our senior credit facility will also have the right to proceed against our collateral, including our available cash and owned real property, granted to them to secure the indebtedness. If the indebtedness under our senior credit facility or our notes were to be accelerated, we cannot assure that our assets would be sufficient to repay in full that indebtedness and our other indebtedness.

***Despite current anticipated indebtedness levels and restrictive covenants, we may incur additional indebtedness in the future.***

Despite our current level of indebtedness, we may be able to incur additional indebtedness, including additional secured or unsecured indebtedness. Although our senior credit facility and the indentures governing our notes contain restrictions on our ability to incur additional indebtedness, these restrictions are subject to important exceptions and qualifications. If we or our subsidiaries incur additional indebtedness which is permitted under these agreements, the risks that we and they now face as a result of our leverage could intensify. If our financial condition or operating results deteriorate, our relations with our creditors, including the holders of our notes, the lenders under our senior credit facility and our suppliers, may be materially and adversely affected.

***To service our indebtedness, we will require a significant amount of cash. Our ability to generate cash depends on many factors beyond our control, and any failure to meet our debt service obligations could harm our business, financial condition and results of operations.***

Our ability to make payments on and to refinance our indebtedness, including our senior credit facility and notes, and to fund working capital needs and planned capital expenditures will depend on our ability to generate cash in the future. This, to a certain extent, is subject to general economic, financial, competitive, business, legislative, regulatory and other factors that are beyond our control.

If our business does not generate sufficient cash flow from operations or if future borrowings are not available to us in an amount sufficient to enable us to pay our indebtedness, including our notes, or to fund our other liquidity needs, we may need to refinance all or a portion of our indebtedness, including our notes, on or before the maturity thereof, reduce or delay capital investments or seek to raise additional capital, any of which could have a material adverse effect on our operations. In addition, we may not be able to affect any of these actions, if necessary, on commercially reasonable terms or at all. Our ability to restructure or refinance our indebtedness, including our notes, will depend on the condition of the capital markets and our financial condition at such time. Any refinancing of our debt could be at higher interest rates and may require us to comply with more onerous covenants, which could further restrict our business operations. The terms of existing or future debt instruments, including the indentures governing our notes offered hereby, may limit or prevent us from taking any of these actions. In addition, any failure to make scheduled payments of interest and principal on our outstanding indebtedness would likely result in a reduction of our credit rating, which could harm our ability to incur additional indebtedness on commercially reasonable terms or at all. Our inability to generate sufficient cash flow to satisfy our debt service obligations, or to refinance or restructure our obligations on commercially reasonable terms or at all, would have an adverse effect, which could be material, on our business, financial condition and results of operations, as well as on our ability to satisfy our obligations in respect of our notes.

***Restrictive covenants in our senior credit facility and the indentures governing our notes may limit our current and future operations, particularly our ability to respond to changes in our business or to pursue our business strategies.***

Our senior credit facility and the indentures governing our notes contain, and instruments governing any future indebtedness of ours may contain, a number of restrictive covenants that impose significant operating and financial restrictions, including restrictions on our ability to take actions that we believe may be in our interest. Our senior credit facility and the indentures governing our notes, among other things, limit our ability to:

- incur additional indebtedness or issue preferred stock;
- pay dividends or make other distributions or repurchase or redeem our stock or prepay or redeem certain indebtedness;
- sell assets and issue capital stock of restricted subsidiaries;
- incur liens;
- enter into agreements restricting our subsidiaries' ability to pay dividends;
- enter into transactions with affiliates;
- engage in new lines of business;
- consolidate, merge or sell our assets;
- make investments; and
- engage in certain intercompany matters.

Also, the senior credit facility requires us to maintain compliance with certain financial ratios. Our ability to comply with these ratios may be affected by events beyond our control, and we cannot assure that we will meet these ratios.

The restrictions contained in our senior credit facility and in the indentures governing our notes could adversely affect our ability to:

- finance our operations;
- make needed capital expenditures;
- make strategic acquisitions or investments or enter into alliances;
- withstand a future downturn in our business or the economy in general;
- engage in business activities, including future opportunities, that may be in our interest and;
- plan for or react to market conditions or otherwise execute our business strategies.

A breach of any of the restrictive covenants could, or our inability to comply with the maintenance financial covenants would, result in an event of default under our senior credit facility. In each of 2010, 2007 and 2006, we were required to enter into amendments to our senior credit facility to modify or waive compliance with financial covenants thereunder. If, when required, we are unable to repay or refinance our indebtedness under, or amend the covenants contained in, our senior credit facility, or if a default otherwise occurs that is not cured or waived, the lenders under the senior credit facility could elect to declare all borrowings outstanding, together with accrued interest and other fees, to be immediately due and payable or institute foreclosure proceedings against those assets that secure the borrowings under our senior credit facility. Should the outstanding obligations under our senior credit facility be accelerated and become due and payable because of our failure to comply with the applicable debt covenants in the future, we would be required to search for alternative measures to finance current and ongoing obligations of our business. There can be no assurance that such financing will be available on acceptable terms, if at all. Our ability to obtain future financing or to sell assets could be adversely affected because a very large majority of our assets have been secured as collateral under our senior credit facility. In addition, our financial results, our substantial indebtedness and our credit ratings could adversely affect the availability and terms of our financing. In addition, there are other situations (including certain changes in the ownership and voting interest in Radio One of our Chairperson and the CEO) where our debt may be accelerated and we may be unable to repay such debt. Any of these scenarios could adversely impact our liquidity and results of operations.

***Our ability to meet our obligations under our debt, in part, depends on the earnings and cash flows of our subsidiaries and the ability of our subsidiaries to pay dividends or advance or repay funds to us.***

We conduct a significant portion of our business operations through our subsidiaries and joint ventures. In servicing payments to be made on our indebtedness, we will rely, in part, on cash flows from these subsidiaries and joint ventures, mainly dividend payments. The ability of these subsidiaries and joint ventures to make dividend payments to our Company will be affected by, among other factors, the obligations of these entities to their creditors (including TV One's creditors), requirements of corporate and other law, and restrictions contained in agreements entered into by or relating to these entities. For example, the joint venture agreement (and related agreements) that created and governs TV One contains certain limited conditions under which distributions may be made.

#### **Risks Related to Our Investment in TV One**

***TV One has substantial indebtedness that we are required to reflect in our total consolidated indebtedness. Certain restrictions in the indenture governing the TV One indebtedness could impact upon TV One's ability to make distributions to us.***

On February 25, 2011, TV One incurred \$119.0 million of indebtedness in connection with the redemption of certain of its financial investor and management members. The debt was issued in a private offering in the form of Senior Secured Notes bearing a coupon of 10% and due 2016 (the "TV One 10% Senior Secured Notes"). Until the issuance of the TV One 10% Senior Secured Notes, TV One operated without any long-term indebtedness. With our majority interest in TV One, we are required to reflect TV One's indebtedness in our total consolidated indebtedness. Further, the indenture governing the TV One 10% Senior Secured Notes contains certain covenants that could impact upon TV One's operations, including its ability to make distributions. While we do not foresee these restrictions prohibiting TV One from making distributions, to the extent the restrictions do prohibit TV One from making distributions, it could impact upon our overall liquidity and our ability to maintain compliance under the terms of our outstanding indebtedness, including our senior credit facility and our 2016 Notes.

***A decline in advertising expenditures could cause TV One's revenues and operating results to decline significantly in any given period.***

TV One derives substantial revenues from the sale of advertising. A decline in the economic prospects of advertisers or the economy in general could alter current or prospective advertisers' spending priorities. Disasters, acts of terrorism, political uncertainty or hostilities could lead to a reduction in advertising expenditures as a result of economic uncertainty. Advertising expenditures may also be affected by increasing competition for the leisure time of audiences. In addition, advertising expenditures by companies in certain sectors of the economy, including the automotive and financial segments, represent a significant portion of TV One's advertising revenues. Any political, economic, social or technological change resulting in a reduction in these sectors' advertising expenditures may adversely affect TV One's revenue. Advertisers' willingness to purchase advertising may also be affected by a decline in audience ratings for TV One's programming, the inability of TV One to retain the rights to popular programming, increasing audience fragmentation caused by the proliferation of new media formats, including other cable networks, the Internet and video-on-demand and the deployment of portable digital devices and new technologies which allow consumers to time shift programming, make and store digital copies and skip or fast-forward through advertisements. Any reduction in advertising expenditures could have an adverse effect on TV One's revenues and results of operations.

***TV One's success is dependent upon audience acceptance of its content, which is difficult to predict.***

Television content production is inherently a risky business because the revenues derived from the production and distribution of a television program and the licensing of rights to the associated intellectual property, depend primarily upon the public's level of acceptance, which is difficult to predict. The commercial success of a television program also depends upon the quality and acceptance of other competing programs in the marketplace at or near the same time, the availability of alternative forms of entertainment and leisure time activities, general economic conditions and other tangible and intangible factors, all of which are difficult to predict. Rating points are also factors that are weighed when determining the advertising rates that TV One receives. Poor ratings can lead to a reduction in pricing and advertising revenues. Consequently, low public acceptance of TV One's content may have an adverse effect on TV One's results of operations. Further, recent competitive network launches, such as the networks launched by Oprah Winfrey, Sean Combs and Magic Johnson, could take away from our audience share and ratings and thus have an adverse effect on TV One's results of operations.

***The loss of affiliation agreements could materially adversely affect TV One's results of operations.***

TV One is dependent upon the maintenance of affiliation agreements with cable and direct broadcast distributors for its revenues, and there can be no assurance that these agreements will be renewed in the future on terms acceptable to such distributors. The loss of one or more of these arrangements could reduce the distribution of TV One's programming services and reduce revenues from subscriber fees and advertising, as applicable. Further, the loss of favorable packaging, positioning, pricing or other marketing opportunities with any distributor could reduce revenues from subscriber fees. In addition, consolidation among cable distributors and increased vertical integration of such distributors into the cable or broadcast network business have provided more leverage to these distributors and could adversely affect TV One's ability to maintain or obtain distribution for its network programming on favorable or commercially reasonable terms, or at all.

***The failure or destruction of satellites and transmitter facilities that TV One depends upon to distribute its programming could materially adversely affect TV One's businesses and results of operations.***

TV One uses satellite systems to transmit its programming to affiliates. The distribution facilities include uplinks, communications satellites and downlinks. Transmissions may be disrupted as a result of local disasters, including extreme weather, that impair on-ground uplinks or downlinks, or as a result of an impairment of a satellite. Currently, there are a limited number of communications satellites available for the transmission of programming. If a disruption occurs, TV One may not be able to secure alternate distribution facilities in a timely manner. Failure to secure alternate distribution facilities in a timely manner could have a material adverse effect on TV One's businesses and results of operations. In addition, TV One uses studio and transmitter facilities that are subject to damage or destruction. Failure to restore such facilities in a timely manner could have a material adverse effect on TV One's businesses and results of operations.

***TV One's operating results are subject to seasonal variations and other factors.***

TV One's business has experienced and is expected to continue to experience seasonality due to, among other things, seasonal advertising patterns and seasonal influences on people's viewing habits. Typically, TV One revenue from advertising increases in the fourth quarter. In addition, advertising revenues in even-numbered years benefit from advertising placed by candidates for political offices. The effects of such seasonality make it difficult to estimate future operating results based on the previous results of any specific quarter and may adversely affect operating results.

***Economic conditions may adversely affect TV One's businesses and customers.***

The U.S. has experienced a slowdown and volatility in its economy. This downturn could lead to lower consumer and business spending for TV One's products and services, particularly if customers, including advertisers, subscribers, licensees, retailers, and other consumers of TV One's offerings and services, reduce demands for TV One's products and services. In addition, in unfavorable economic environments, TV One's customers may have difficulties obtaining capital at adequate or historical levels to finance their ongoing business and operations and may face insolvency, all of which could impair their ability to make timely payments and continue operations. TV One is unable to predict the duration and severity of weakened economic conditions and such conditions and resultant effects could adversely impact TV One's businesses, operating results, and financial condition.

***Increased programming and content costs may adversely affect TV One's profits.***

TV One produces and acquires programming (including motion pictures) and content and incurs costs for all types of creative talent, including actors, authors, writers and producers as well as marketing and distribution. An increase in any of these costs may lead to decreased profitability.

***Piracy of TV One's programming and other content, including digital and internet piracy, may decrease revenue received from the exploitation of TV One's programming and other content and adversely affect its businesses and profitability.***

Piracy of programming is prevalent in many parts of the world and is made easier by the availability of digital copies of content and technological advances allowing conversion of such programming and other content into digital formats, which facilitates the creation, transmission and sharing of high quality unauthorized copies of TV One's content. The proliferation of unauthorized copies and piracy of these products has an adverse effect on TV One's businesses and profitability because these products reduce the revenue that TV One potentially could receive from the legitimate sale and distribution of its products and services. In addition, if piracy were to increase, it would have an adverse effect on TV One's businesses and profitability.

***Changes in U.S. communications laws or other regulations may have an adverse effect on TV One's business.***

The television and distribution industries in the U.S. are highly regulated by U.S. federal laws and regulations issued and administered by various federal agencies, including the FCC. The television broadcasting industry is subject to extensive regulation by the FCC under the Communications Act. The U.S. Congress and the FCC currently have under consideration, and may in the future adopt, new laws, regulations, and policies regarding a wide variety of matters that could, directly or indirectly, affect the operation of TV One. For example, the FCC has initiated a proceeding to examine and potentially regulate more closely embedded advertising such as product placement and product integration. Enhanced restrictions affecting these means of delivering advertising messages may adversely affect TV One's advertising revenues. Changes to the media ownership and other FCC rules may affect the competitive landscape in ways that could increase the competition faced by TV One. Proposals have also been advanced from time to time before the U.S. Congress and the FCC to extend the program access rules (currently applicable only to those cable program services which also own or are owned by cable distribution systems) to all cable program services. TV One's ability to obtain the most favorable terms available for its content could be adversely affected should such an extension be enacted into law. TV One is unable to predict the effect that any such laws, regulations or policies may have on its operations.

***Vigorous enforcement or enhancement of FCC indecency and other program content rules against the broadcast and cable industries could have an adverse effect on TV One's businesses and results of operations.***

The FCC's rules prohibit the broadcast of obscene material at any time and indecent or profane material on television broadcast stations between the hours of 6 a.m. and 10 p.m. Broadcasters risk violating the prohibition against broadcasting indecent material because of the vagueness of the FCC's indecency/profanity definition, coupled with the spontaneity of live programming. The FCC has in the past vigorously enforced its indecency rules against the broadcasting industry and has threatened to initiate license revocation proceedings against broadcast licensees for "serious" indecency violations. The FCC has found on a number of occasions that the content of television broadcasts has contained indecent material. In such instances, the FCC issued fines or advisory warnings to the offending broadcast licensees. Moreover, the FCC has in some instances imposed separate fines against broadcasters for each allegedly indecent "utterance," in contrast with its previous policy, which generally considered all indecent words or phrases within a given program as constituting a single violation. On July 13, 2010, the United States Court of Appeals for the Second Circuit ("Second Circuit") issued a decision in which it vacated the FCC's indecency policy pursuant to which any broadcast of a single "utterance" of a "fleeting expletive" would be deemed by the FCC to be presumptively indecent. In this decision, the Second Circuit also called into question the constitutionality of the FCC's indecency policy generally. In November 2010, the Second Circuit denied a petition for rehearing of that decision, and in January 2011, the Second Circuit vacated an FCC decision at issue in another indecency appeal, relying on its July 2010 and November 2010 decisions. The FCC appealed to the Supreme Court, which agreed to review the Second Circuit's actions. In June 2012, the Supreme Court issued a decision which, while setting aside the particular FCC actions under review on narrow due process grounds, declined to rule on the constitutionality of the FCC's indecency policies. It is not possible to predict whether and, if so, how the FCC will revise its indecency policy in response to the Supreme Court's decision, or the effect of such decision on TV One. The fines for broadcasting indecent material are a maximum of \$325,000 per utterance. The determination of whether content is indecent is inherently subjective and, as such, it can be difficult to predict whether particular content could violate indecency standards. The difficulty in predicting whether individual programs, words or phrases may violate the FCC's indecency rules adds significant uncertainty to TV One's ability to comply with the rules. Violation of the indecency rules could lead to sanctions which may adversely affect TV One's business and results of operations. Some policymakers support the extension of the indecency rules that are applicable to over-the-air broadcasters to cover cable programming and/or attempts to increase enforcement of or otherwise expand existing laws and rules. If such an extension, attempt to increase enforcement or other expansion took place and was found to be constitutional, some of TV One's content could be subject to additional regulation and might not be able to attract the same subscription and viewership levels.

***Our President and Chief Executive Officer has an interest in TV One that may conflict with your interests.***

We have an employment agreement with our President and Chief Executive Officer, Mr. Alfred C. Liggins, III. The employment agreement provides, among other things, that in recognition of Mr. Liggins' contributions in founding TV One on our behalf, he is eligible to receive an award amount equal to 8% of any proceeds from distributions or other liquidity events in excess of the return of the Company's aggregate investment in TV One. The Company's obligation to pay the award will be triggered only after the Company's recovery of the aggregate amount of its capital contribution in TV One and only upon actual receipt of distributions of cash or marketable securities or proceeds from a liquidity event with respect to the Company's membership interest in TV One. Mr. Liggins' rights to the TV One Award (i) cease if he is terminated for cause or he resigns without good reason and (ii) expire at the termination of his employment agreement (but similar rights could be included in the terms of a new employment agreement). As a result of this arrangement, the interest of Mr. Liggins' with respect to TV One may conflict with your interests as holders of our debt or equity securities. For example, Mr. Liggins may seek to have Radio One acquire additional equity interests in TV One using cash generated from operations or additional borrowings under the senior credit facility or have TV One itself pursue acquisitions, joint ventures, financings or other transactions that, in his judgment, could increase the amount of the TV One Award by increasing the amount of our investment in TV One or enhancing the equity value of TV One, even though such transactions might involve risks to holders of our equity or debt securities.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

**ITEM 2. PROPERTIES**

The types of properties required to support each of our radio stations include offices, studios and transmitter/antenna sites. Our other media properties, such as Interactive One, generally only require office space. We typically lease our studio and office space with lease terms ranging from five to 10 years in length. A station's studios are generally housed with its offices in business districts. We generally consider our facilities to be suitable and of adequate size for our current and intended purposes. We lease a majority of our main transmitter/antenna sites and associated broadcast towers and, when negotiating a lease for such sites, we try to obtain a lengthy lease term with options to renew. In general, we do not anticipate difficulties in renewing facility or transmitter/antenna site leases, or in leasing additional space or sites, if required.

We own substantially all of our equipment, consisting principally of transmitting antennae, transmitters, studio equipment and general office equipment. The towers, antennae and other transmission equipment used by our stations are generally in good condition, although opportunities to upgrade facilities are periodically reviewed. The tangible personal property owned by us and the real property owned or leased by us are subject to security interests under our senior credit facility.

**ITEM 3. LEGAL PROCEEDINGS**

**Legal Proceedings**

Radio One is involved from time to time in various routine legal and administrative proceedings and threatened legal and administrative proceedings incidental to the ordinary course of our business. Radio One believes the resolution of such matters will not have a material adverse effect on its business, financial condition or results of operations.

**ITEM 4. REMOVED AND RESERVED**



## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### Price Range of Our Class A and Class D Common Stock

Our Class A voting common stock is traded on The NASDAQ Stock Market ("NASDAQ") under the symbol "ROIA." The following table presents, for the quarters indicated, the high and low sales prices per share of our Class A Common Stock as reported on the NASDAQ.

	<b>High</b>	<b>Low</b>
<b>2012</b>		
First Quarter	\$ 1.25	\$ 0.91
Second Quarter	\$ 1.23	\$ 0.90
Third Quarter	\$ 0.97	\$ 0.71
Fourth Quarter	\$ 0.93	\$ 0.70
<b>2011</b>		
First Quarter	\$ 2.66	\$ 1.13
Second Quarter	\$ 3.05	\$ 1.71
Third Quarter	\$ 1.79	\$ 1.16
Fourth Quarter	\$ 1.47	\$ 0.91

Our Class D non-voting common stock is traded on the NASDAQ under the symbol "ROIAK." The following table presents, for the quarters indicated, the high and low sales prices per share of our Class D Common Stock as reported on the NASDAQ.

	<b>High</b>	<b>Low</b>
<b>2012</b>		
First Quarter	\$ 1.22	\$ 0.93
Second Quarter	\$ 1.22	\$ 0.88
Third Quarter	\$ 0.98	\$ 0.73
Fourth Quarter	\$ 0.87	\$ 0.70
<b>2011</b>		
First Quarter	\$ 2.22	\$ 1.08
Second Quarter	\$ 3.00	\$ 1.71
Third Quarter	\$ 1.77	\$ 1.12
Fourth Quarter	\$ 1.47	\$ 0.91

## STOCKHOLDER RETURN PERFORMANCE GRAPHS

*Stockholder performance graph (Class A shares)*

*Performance since December 31, 2006*



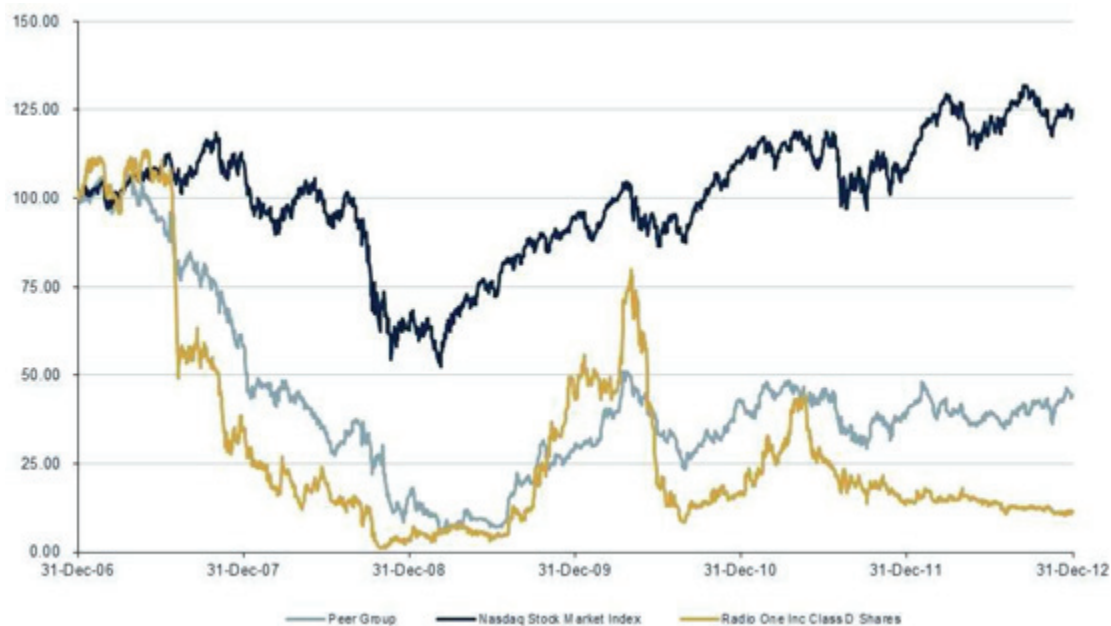
*Source: Capital IQ, Factiva*

*Note 1 - Peer group includes Emmis Communications Corp., Entercom Communications Corp., Saga Communications Inc., Cumulus Media Inc. and Salem Communications Corp.*

## STOCKHOLDER RETURN PERFORMANCE GRAPHS

*Stockholder performance graph (Class D shares)*

*Performance since December 31, 2006*



*Source: Capital IQ, Factiva*

*Note 1 - Peer group includes Emmis Communications Corp., Entercom Communications Corp., Saga Communications Inc., Cumulus Media Inc. and Salem Communications Corp.*

## **Dividends**

Since first selling our common stock publicly in May 1999, we have not declared any cash dividends on any class of our common stock. We intend to retain future earnings for use in our business and do not anticipate declaring or paying any cash or stock dividends on shares of our common stock in the foreseeable future. In addition, any determination to declare and pay dividends will be made by our board of directors in light of our earnings, financial position, capital requirements, contractual restrictions contained in our credit facility and the indentures governing our senior subordinated notes, and other factors as the board of directors deems relevant. (See “Management’s Discussion and Analysis — Liquidity and Capital Resources” and Note 11 of our consolidated financial statements — *Long-Term Debt*.)

## **Number of Stockholders**

Based upon a survey of record holders and a review of our stock transfer records, as of March 15, 2013, there were approximately 1,833 holders of Radio One’s Class A Common Stock, two holders of Radio One’s Class B Common Stock, three holders of Radio One’s Class C Common Stock, and approximately 2,122 holders of Radio One’s Class D Common Stock.

## ITEM 6. SELECTED FINANCIAL DATA

The following table contains selected historical consolidated financial data with respect to Radio One. The selected historical consolidated financial data should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the consolidated financial statements of Radio One included elsewhere in this report.

	For the Years Ended December 31,				
	2012	2011	2010	2009	2008
	(In thousands, except share data)				
<b>Statements of Operations(1):</b>					
Net revenue	\$ 424,573	\$ 364,239	\$ 279,292	\$ 271,383	\$ 312,707
Programming and technical expenses including stock-based compensation	135,781	114,912	74,644	75,226	78,868
Selling, general and administrative expenses including stock-based compensation	137,792	126,451	103,092	90,733	102,826
Corporate selling, general and administrative expenses including stock-based compensation	40,457	37,850	32,922	24,729	36,350
Depreciation and amortization	38,715	37,069	17,385	20,964	18,976
Impairment of long-lived assets	313	22,331	36,063	65,937	423,220
Operating income (loss)	71,515	25,626	15,186	(6,206)	(347,533)
Interest expense(2)	91,150	88,330	46,834	38,404	59,689
Gain on investment of affiliated company	—	146,879	—	—	—
(Loss) gain on retirement of debt	—	(7,743)	6,646	1,221	74,017
Equity in income (loss) of affiliated company	—	3,287	5,558	3,653	(3,652)
Other (expense) income, net	(1,109)	30	(2,934)	40	175
(Loss) income before provision for (benefit from) income taxes, noncontrolling interests in income of subsidiaries and discontinued operations	(20,744)	79,749	(22,378)	(39,696)	(336,682)
Provision for (benefit from) income taxes	33,235	66,686	3,971	7,014	(45,183)
(Loss) income from continuing operations	(53,979)	13,063	(26,349)	(46,710)	(291,499)
Loss from discontinued operations, net of tax	(137)	(160)	(276)	(1,848)	(7,448)
Consolidated net (loss) income	(54,116)	12,903	(26,625)	(48,558)	(298,947)
Noncontrolling interests in income of subsidiaries	12,749	10,014	2,008	4,329	3,997
Consolidated net (loss) income applicable to common stockholders	<u>\$ (66,865)</u>	<u>\$ 2,889</u>	<u>\$ (28,633)</u>	<u>\$ (52,887)</u>	<u>\$ (302,944)</u>
Basic net (loss) income per common share:					
(Loss) income from continuing operations	\$ (1.33)	\$ 0.06	\$ (0.55)	\$ (0.86)	\$ (3.14)
Loss from discontinued operations, net of tax	(0.00)	(0.00)	(0.01)	(0.03)	(0.08)
Net (loss) income applicable to common stockholders per share	<u>\$ (1.34)*</u>	<u>\$ 0.06</u>	<u>\$ (0.56)</u>	<u>\$ (0.89)</u>	<u>\$ (3.22)</u>
Diluted net (loss) income per common share:					
(Loss) income from continuing operations	\$ (1.33)	\$ 0.06	\$ (0.55)	\$ (0.86)	\$ (3.14)
Loss from discontinued operations, net of tax	(0.00)	(0.00)	(0.01)	(0.03)	(0.08)
Net (loss) income applicable to common stockholders per share	<u>\$ (1.34)*</u>	<u>\$ 0.06</u>	<u>\$ (0.56)</u>	<u>\$ (0.89)</u>	<u>\$ (3.22)</u>

\*Per share amounts do not add due to rounding

### Balance Sheet Data:

Cash and cash equivalents	\$ 57,255	\$ 35,939	\$ 9,192	\$ 19,963	\$ 22,289
Intangible assets, net	1,202,562	1,241,761	835,845	866,919	940,556
Total assets	1,460,195	1,486,482	999,212	1,035,542	1,125,477
Total debt (including current portion)	818,718	808,904	642,222	653,534	675,362
Total liabilities	1,092,844	1,055,541	774,242	787,489	810,002
Total equity	354,498	410,598	194,335	195,828	272,052



- (1) Year-to-year comparisons are significantly affected by Radio One's acquisitions and dispositions during the periods covered.
- (2) Interest expense includes non-cash interest, such as the accretion of principal, local marketing agreement ("LMA") fees, the amortization of discounts on debt and the amortization of deferred financing costs.

*The following table contains selected historical consolidated financial data derived from the audited financial statements of Radio One for each of the years in the five-year period ended December 31:*

	For the Years Ended December 31,					
	2012	2011	2010	2009	2008	
	(In thousands)					
<b>Statement of Cash Flows:</b>						
Cash flows from (used in):						
Operating activities	\$ 45,447	\$ 31,606	\$ 17,836	\$ 45,443	\$ 13,832	
Investing activities	(8,044)	55,800	(4,664)	(4,871)	66,031	
Financing activities	(16,087)	(60,659)	(23,943)	(42,898)	(81,821)	
<b>Other Data:</b>						
Cash interest expense(1)	\$ 73,307	\$ 56,072	\$ 48,805	\$ 36,568	\$ 68,611	
Capital expenditures	12,485	9,445	8,753	4,528	12,541	

- (1) Cash interest expense is calculated as interest expense less non-cash interest, including the accretion of principal, the amortization of discounts on debt and the amortization of deferred financing costs for the indicated period.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following information should be read in conjunction with "Selected Financial Data" and the Consolidated Financial Statements and Notes thereto included elsewhere in this report.*

### Overview

Giving effect to the consolidation of TV One, for the year ended December 31, 2012, consolidated net revenue increased approximately 16.6% compared to the year ended December 31, 2011. Excluding the impact of consolidating TV One for the years ended December 31, 2012 and 2011, net revenue increased approximately 5.5% for the year ended December 31, 2012 compared to the year ended December 31, 2011. Given the recent and gradual recovery seen in the advertising environments, we project our 2013 business results will continue to improve and compare more favorably to that of 2012. Our strategy for 2013 will be to continue to: (i) grow market share; (ii) improve audience share in certain markets and improve revenue conversion of strong and stable audience share in certain other markets; and (iii) grow and diversify our revenue by successfully executing our online and cable television strategy, our radio websites and our other internet properties.

The weakened economy, competition from digital audio players, the internet, cable television and satellite radio, among other new media outlets, are some of the reasons the radio industry has seen such slow or negative growth over the past few years. In addition to overall cutbacks, advertisers continue to shift their advertising budgets away from traditional media such as newspapers, broadcast television and radio to these new media outlets. Internet companies have evolved from being large sources of advertising revenue for radio companies in the late-1990s to being significant competitors for radio advertising dollars. While these dynamics present significant challenges for companies that are highly dependent on the radio industry, through our online properties, which includes our radio websites, Interactive One and other online verticals, as well as our cable television business, we are well poised to provide advertisers and creators of content with a multifaceted way to reach African-American consumers.

### Results of Operations

#### Revenue

We primarily derive revenue from the sale of advertising time and program sponsorships to local and national advertisers on our radio stations. Advertising revenue is affected primarily by the advertising rates our radio stations are able to charge, as well as the overall demand for radio advertising time in a market. These rates are largely based upon a radio station's audience share in the demographic groups targeted by advertisers, the number of radio stations in the related market, and the supply of, and demand for, radio advertising time. Advertising rates are generally highest during morning and afternoon commuting hours.

For the year ended December 31, 2012, approximately 56.4% of our net revenue was generated from the sale of advertising in our core radio business, excluding Reach Media. Of our total consolidated net revenue, approximately 41.4% of our net revenue was generated from local advertising and approximately 34.2% was generated from national advertising, including network advertising. In comparison, for the year ended December 31, 2011, approximately 51.8% of our net revenue was generated from the sale of advertising in our core radio business. Of our total net revenue, approximately 45.4% of our net revenue was generated from local advertising and approximately 33.4% was generated from national advertising, including network advertising. Our cable television segment generated approximately 30.9% of our total revenue for the year ended December 31, 2012. Our cable television segment generated approximately 23.6% of our total revenue for the period April 15, 2011 through December 31, 2011. During the year ended December 31, 2010, prior to the consolidation of TV One, approximately 83.5% of our net revenue was generated from the sale of advertising in our core radio business. Within this core radio business, approximately 56.9% of our net revenue was generated from local advertising and approximately 36.7% was generated from national advertising, including network advertising. National advertising also includes advertising revenue generated from our internet segment. The balance of net revenue from our radio segment was generated from tower rental income, ticket sales and revenue related to our sponsored events, management fees and other revenue. The change in revenue mix is due primarily to the consolidation of TV One.



In the broadcasting industry, radio stations and television stations often utilize trade or barter agreements to reduce cash expenses by exchanging advertising time for goods or services. In order to maximize cash revenue for our spot inventory, we closely monitor the use of trade and barter agreements.

Interactive One derives its revenue principally from advertising services, including diversity recruiting advertising. Advertising services include the sale of banner and sponsorship advertisements. Advertising revenue is recognized either as impressions (the number of times advertisements appear in viewed pages) are delivered, when “click through” purchases are made or leads are generated, or ratably over the contract period, where applicable.

TV One generates the Company’s cable television revenue, and derives its revenue principally from advertising and affiliate revenue. Advertising revenue is derived from the sale of television air time to advertisers and is recognized when the advertisements are run. TV One also receives affiliate fees and records revenue during the term of various affiliation agreements based on the most recent subscriber counts reported by the applicable affiliate.

In February 2005, we acquired 51% of the common stock of Reach Media, which operates The Tom Joyner Morning Show and related businesses. Reach Media primarily derives its revenue from the sale of advertising inventory in connection with its syndication agreements. Mr. Joyner is a leading nationally syndicated radio personality. As of December 31, 2012, The Tom Joyner Morning Show was broadcast on 104 affiliate stations across the United States and is a top-rated morning show in many of the markets in which it is broadcast. Reach Media operates [www.BlackAmericaWeb.com](http://www.BlackAmericaWeb.com), an African-American targeted website and also operates the Tom Joyner Family Reunion and various other special event-related activities. In December 2009, we increased our ownership interest by acquiring the noncontrolling interest from Citadel Broadcasting Corporation. On December 31, 2012, we further increased our ownership interest in Reach Media from approximately 53.5% to 80% by repurchasing the shares of certain minority shareholders in Reach Media. Immediately after increasing our ownership in Reach Media, we consolidated our syndication operations within Reach Media to leverage that platform to create the leading syndicated radio network targeted to the African-American audience. In connection with the consolidation, we shifted our syndicated programming sales to an internal sales force operating out of Reach Media.

## **Expenses**

Our significant expenses are: (i) employee salaries and commissions; (ii) programming expenses; (iii) marketing and promotional expenses; (iv) rental of premises for office facilities and studios; (v) rental of transmission tower space; (vi) music license royalty fees; and (vii) content amortization. We strive to control these expenses by centralizing certain functions such as finance, accounting, legal, human resources and management information systems and, in certain markets, the programming management function. We also use our multiple stations, market presence and purchasing power to negotiate favorable rates with certain vendors and national representative selling agencies. In addition to salaries and commissions, major expenses for our internet business include membership traffic acquisition costs, software product design, post application software development and maintenance, database and server support costs, the help desk function, data center expenses connected with internet service provider (“ISP”) hosting services and other internet content delivery expenses. Major expenses for our cable television business include content acquisition and amortization, sales and marketing.

We generally incur marketing and promotional expenses to increase our audiences. However, because Arbitron reports ratings either monthly or quarterly, depending on the particular market, any changed ratings and the effect on advertising revenue tends to lag behind both the reporting of the ratings and the incurrence of advertising and promotional expenditures.

## Measurement of Performance

We monitor and evaluate the growth and operational performance of our business using net income and the following key metrics:

(a) *Net revenue*: The performance of an individual radio station or group of radio stations in a particular market is customarily measured by its ability to generate net revenue. Net revenue consists of gross revenue, net of local and national agency and outside sales representative commissions consistent with industry practice. Net revenue is recognized in the period in which advertisements are broadcast. Net revenue also includes advertising aired in exchange for goods and services, which is recorded at fair value, revenue from sponsored events and other revenue. Net revenue is recognized for our online business as impressions are delivered, as “click throughs” are made or ratably over contract periods, where applicable. Net revenue is recognized for our cable television business as advertisements are run, and during the term of the affiliation agreements based on the most recent subscriber counts reported by the affiliate.

(b) *Station operating income*: Net income (loss) before depreciation and amortization, income taxes, interest income, interest expense, equity in income of affiliated company, noncontrolling interests in income (loss) of subsidiaries, gain/loss on retirement of debt, other expense, corporate expenses, stock-based compensation expenses, impairment of long-lived assets and gain or loss from discontinued operations, net of tax, is commonly referred to in our industry as station operating income. Station operating income is not a measure of financial performance under generally accepted accounting principles in the United States (“GAAP”). Nevertheless, we believe station operating income is a useful measure of a broadcasting company’s operating performance and is a significant basis used by our management to measure the operating performance of our stations within the various markets. Station operating income provides helpful information about our results of operations, apart from expenses associated with our fixed and long-lived intangible assets, income taxes, investments, impairment charges, debt financings and retirements, corporate overhead, stock-based compensation and discontinued operations. Station operating income is frequently used as a basis for comparing businesses in our industry, although our measure of station operating income may not be comparable to similarly titled measures of other companies as it includes results from all four of our reportable segments (Radio Broadcasting, Reach Media, Internet and Cable Television). Station operating income does not represent operating loss or cash flow from operating activities, as those terms are defined under GAAP, and should not be considered as an alternative to those measurements as an indicator of our performance.

(c) *Station operating income margin*: Station operating income margin represents station operating income as a percentage of net revenue. Station operating income margin is not a measure of financial performance under GAAP. Nevertheless, we believe that station operating income margin is a useful measure of our performance because it provides helpful information about our profitability as a percentage of our net revenue. As with station operating income, station operating margin include results from all four segments (Radio Broadcasting, Reach Media, Internet and Cable Television) and may not be comparable to similarly titled measures of other companies.

(d) *Adjusted EBITDA*: Adjusted EBITDA consists of net loss plus (1) depreciation, amortization, income taxes, interest expense, noncontrolling interest in income of subsidiaries, impairment of long-lived assets, stock-based compensation, loss on retirement of debt, loss from discontinued operations, net of tax, less (2) equity in income of affiliated company, other income, interest income, gain on retirement of debt and gain on purchase of affiliated company. Net income before interest income, interest expense, income taxes, depreciation and amortization is commonly referred to in our business as “EBITDA.” Adjusted EBITDA and EBITDA are not measures of financial performance under generally accepted accounting principles. We believe Adjusted EBITDA is a useful measure of a company’s operating performance and is a significant basis used by our management to measure the operating performance of our business because Adjusted EBITDA excludes charges for depreciation, amortization and interest expense that have resulted from our acquisitions and debt financing, our taxes, impairment charges, as well as our equity in (income) loss of our affiliated company, gain on retirements of debt, and any discontinued operations. Accordingly, we believe that Adjusted EBITDA provides useful information about the operating performance of our business, apart from the expenses associated with our fixed assets and long-lived intangible assets, capital structure or the results of our affiliated company. Adjusted EBITDA is frequently used as one of the bases for comparing businesses in our industry, although our measure of Adjusted EBITDA may not be comparable to similarly titled measures of other companies. Adjusted EBITDA and EBITDA do not purport to represent operating income or cash flow from operating activities, as those terms are defined under generally accepted accounting principles, and should not be considered as alternatives to those measurements as an indicator of our performance.

### Summary of Performance

The table below provides a summary of our performance based on the metrics described above:

	For the Years Ended December 31,		
	2012	2011	2010
	(In thousands, except margin data)		
Net revenue	\$ 424,573	\$ 364,239	\$ 279,292
Station operating income	151,067	123,868	102,550
Station operating income margin	35.6%	34.0%	36.7%
Net (loss) income applicable to common stockholders	(66,865)	2,889	(28,633)

The reconciliation of net (loss) income to station operating income is as follows:

	For the Years Ended December 31,		
	2012	2011	2010
	(In thousands)		
Net (loss) income applicable to common stockholders, as reported	\$ (66,865)	\$ 2,889	\$ (28,633)
Add back non-station operating income items included in net (loss) income:			
Interest income	(248)	(354)	(127)
Interest expense	91,150	88,330	46,834
Provision for income taxes	33,235	66,686	3,971
Corporate selling, general and administrative, excluding stock-based compensation	40,353	33,696	28,117
Stock-based compensation	171	5,146	5,799
Equity in income of affiliated company	—	(3,287)	(5,558)
Gain on investment in affiliated company	—	(146,879)	—
Loss (gain) on retirement of debt	—	7,743	(6,646)
Other expense, net	1,357	324	3,061
Depreciation and amortization	38,715	37,069	17,385
Noncontrolling interests in income of subsidiaries	12,749	10,014	2,008
Impairment of long-lived assets	313	22,331	36,063
Loss from discontinued operations, net of tax	137	160	276
Station operating income	<u>\$ 151,067</u>	<u>\$ 123,868</u>	<u>\$ 102,550</u>

	For the Years Ended December 31,		
	2012	2011	2010
	(In thousands)		
<b>Adjusted EBITDA reconciliation:</b>			
Consolidated net (loss) income applicable to common stockholders, as reported	\$ (66,865)	\$ 2,889	\$ (28,633)
Interest income	(248)	(354)	(127)
Interest expense	91,150	88,330	46,834
Provision for income taxes	33,235	66,686	3,971
Depreciation and amortization	38,715	37,069	17,385
EBITDA	\$ 95,987	\$ 194,620	\$ 39,430
Stock-based compensation	171	5,146	5,799
Gain on investment in affiliated company	—	(146,879)	—
Loss (gain) on retirement of debt	—	7,743	(6,646)
Equity in income of affiliated company	—	(3,287)	(5,558)
Other expense, net	1,357	324	3,061
Noncontrolling interests in income of subsidiaries	12,749	10,014	2,008
Impairment of long-lived assets	313	22,331	36,063
Loss from discontinued operations, net of tax	137	160	276
Adjusted EBITDA	\$ 110,714	\$ 90,172	\$ 74,433

Effective April 14, 2011, the Company began to consolidate the operating results of TV One in its financial statements. Those amounts are included in the Adjusted EBITDA reconciliation in the table above.

# RADIO ONE, INC. AND SUBSIDIARIES

## RESULTS OF OPERATIONS

The following table summarizes our historical consolidated results of operations:

*Year Ended December 31, 2012 Compared to Year Ended December 31, 2011 (In thousands)*

	For the Years Ended December 31,		Increase/(Decrease)	
	2012	2011		
<b>Statements of Operations:</b>				
Net revenue	\$ 424,573	\$ 364,239	\$ 60,334	16.6%
Operating expenses:				
Programming and technical, excluding stock-based compensation	135,781	114,912	20,869	18.2
Selling, general and administrative, excluding stock-based compensation	137,725	125,459	12,266	9.8
Corporate selling, general and administrative, excluding stock-based compensation	40,353	33,696	6,657	19.8
Stock-based compensation	171	5,146	(4,975)	(96.7)
Depreciation and amortization	38,715	37,069	1,646	4.4
Impairment of long-lived assets	313	22,331	(22,018)	(98.6)
Total operating expenses	353,058	338,613	14,445	4.3
Operating income	71,515	25,626	45,889	179.1
Interest income	248	354	(106)	(29.9)
Interest expense	91,150	88,330	2,820	3.2
Gain on investment in affiliated company	—	146,879	(146,879)	(100.0)
Loss on retirement of debt	—	7,743	(7,743)	(100.0)
Equity in income of affiliated company	—	3,287	(3,287)	(100.0)
Other expense, net	1,357	324	1,033	318.8
(Loss) income before provision for income taxes, noncontrolling interests in income of subsidiaries and loss from discontinued operations, net of tax	(20,744)	79,749	(100,493)	(126.0)
Provision for income taxes	33,235	66,686	(33,451)	(50.2)
Net (loss) income from continuing operations	(53,979)	13,063	(67,042)	(513.2)
Loss from discontinued operations, net of tax	(137)	(160)	(23)	(14.4)
Net (loss) income	(54,116)	12,903	(67,019)	(519.4)
Noncontrolling interests in income of subsidiaries	12,749	10,014	2,735	27.3
Net (loss) income attributable to common stockholders	\$ (66,865)	\$ 2,889	\$ (69,754)	(2,414.5)%

### Net revenue

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 424,573	\$ 364,239	\$ 60,334	16.6%

During the year ended December 31, 2012, we recognized approximately \$424.6 million in net revenue compared to approximately \$364.2 million during the same period in 2011. These amounts are net of agency and outside sales representative commissions, which were approximately \$35.2 million during the year ended December 31, 2012, compared to approximately \$31.8 million during the same period in 2011. We began to consolidate the results of TV One during the quarter ended June 30, 2011, and recognized approximately \$86.0 million of revenue from our cable television segment during the period ended April 15, 2011 through December 31, 2011. We recognized approximately \$131.2 million of revenue during the year ended December 31, 2012 from our cable television segment. Our internet business generated approximately \$19.9 million in net revenue for the year ended December 31, 2012, compared to approximately \$17.5 million during the same period in 2011, an increase of 13.3%. Net revenue for our radio broadcasting segment increased 6.9%. For our radio business, based on reports prepared by the independent accounting firm Miller, Kaplan, Arase & Co., LLP ("Miller Kaplan"), the markets we operate in increased 0.5% in total revenues for the year ended December 31, 2012, made up of an increase of 0.3% in national revenues, an increase of 0.3% in local revenues and an increase of 10.1% in digital revenues. Net revenue growth for our radio stations was led by our Atlanta, Baltimore, Cincinnati, Cleveland, Columbus, Detroit, Indianapolis, Raleigh and Washington D.C. clusters, while our Philadelphia and St. Louis clusters experienced the most significant declines. Reach Media net revenue decreased 12.6% for the year ended December 31, 2012, compared to the same period in 2011 partially due to changes to certain of Reach Media's affiliate agreements that became effective on January 1, 2012, as well as lower than expected sponsorships associated with certain events.

### Operating expenses

#### *Programming and technical, excluding stock-based compensation*

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 135,781	\$ 114,912	\$ 20,869	18.2%

Programming and technical expenses include expenses associated with on-air talent and the management and maintenance of the systems, tower facilities, and studios used in the creation, distribution and broadcast of programming content on our radio stations. Programming and technical expenses for radio also include expenses associated with our programming research activities and music royalties. For our internet business, programming and technical expenses include software product design, post-application software development and maintenance, database and server support costs, the help desk function, data center expenses connected with ISP hosting services and other internet content delivery expenses. For our cable television segment, programming and technical expenses include expenses associated with the technical, programming, production, and content management. Approximately \$58.1 million of our consolidated programming and technical operating expenses were incurred by TV One for the year ended December 31, 2012, versus approximately \$39.1 million for the period ended April 15, 2011 through December 31, 2011. Of this total amount incurred by TV One, approximately \$47.3 million and \$31.7 million for the years ended December 31, 2012 and 2011, respectively, relates specifically to content amortization. The increase in TV One content amortization is a result of an increased investment in original programming as well as accelerated amortization based on programming genre in addition to a full year's worth of expense for 2012. There were also higher payroll and talent costs incurred in our radio broadcasting and Reach Media segments.

*Selling, general and administrative, excluding stock-based compensation*

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 137,725	\$ 125,459	\$ 12,266	9.8%

Selling, general and administrative expenses include expenses associated with our sales departments, offices and facilities and personnel (outside of our corporate headquarters), marketing and promotional expenses, special events and sponsorships and back office expenses. Expenses to secure ratings data for our radio stations and visitors' data for our websites are also included in selling, general and administrative expenses. In addition, selling, general and administrative expenses for Radio and our online business include expenses related to the advertising traffic (scheduling and insertion) functions. Selling, general and administrative expenses also include membership traffic acquisition costs for our online business. Approximately \$24.8 million of our consolidated selling, general and administrative operating expenses were incurred by TV One for the year ended December 31, 2012, versus approximately \$19.0 million for the period from April 15, 2011 through December 31, 2011. The increased expense is due to full year consolidation in 2012 versus a partial period in 2011, as well as higher marketing and promotional expenses because of new series that were introduced during 2012. Our internet business incurred approximately \$2.2 million in higher traffic acquisition costs during the year ended December 31, 2012, compared to the same period in 2011. Finally, there were higher payroll and research costs incurred by our radio broadcasting segment.

*Corporate selling, general and administrative, excluding stock-based compensation*

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 40,353	\$ 33,696	\$ 6,657	19.8%

Corporate expenses consist of expenses associated with our corporate headquarters and facilities, including personnel as well as other corporate overhead functions. The increase in corporate expenses was due primarily to higher professional fees, research and bad debt expenses in our cable television segment. In addition, there was a non-cash decrease of approximately \$2.5 million in compensation expense for the Chief Executive Officer in connection with the valuation of the potential payment for the TV One award element in his employment Agreement. This decrease was an offset to an increase of approximately \$3.2 million associated with corporate bonuses that were earned in 2012. Corporate bonuses had not previously been earned since 2010.

*Stock-based compensation*

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 171	\$ 5,146	\$ (4,975)	(96.7)%

Vesting associated with the Company's long-term incentive plan, whereby officers and certain key employees were granted a total of 3,250,000 shares of restricted stock in January of 2010, was fully completed as of December 31, 2011 and, thus there was no associated expense in 2012. Stock-based compensation requires measurement of compensation costs for all stock-based awards at fair value on date of grant and recognition of compensation expense over the service period for which awards are expected to vest.

*Depreciation and amortization*

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 38,715	\$ 37,069	\$ 1,646	4.4%

The increase in depreciation and amortization expense for the year ended December 31, 2012, was due primarily to additional depreciation and amortization expense of approximately \$5.1 million resulting from the increase in fixed and intangible assets recorded as part of the consolidation of TV One. This increased expense was offset by the completion of amortization for certain intangible assets and the completion of depreciation and amortization for certain assets across our other segments.

*Impairment of long-lived assets*

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 313	\$ 22,331	\$ (22,018)	(98.6)%

The 2012 impairment was related to a non-cash impairment charge recorded to reduce the carrying value of our Charlotte radio broadcasting licenses. The 2011 goodwill impairment occurred in our Columbus market and other intangible asset impairment occurred in Reach Media. The impairments were driven in part by the economic downturn, slower radio industry and market revenue growth and resulting deteriorating cash flows, declining radio station transaction multiples and a higher cost of capital. The decline in values for long-lived assets such as licenses and other intangible assets was neither unique nor specific to our individual markets, as this trend has impacted the valuations of the radio industry as a whole, and has impacted other broadcast and traditional media companies as well.

*Interest expense*

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 91,150	\$ 88,330	\$ 2,820	3.2%

The increase in interest expense for the year ended December 31, 2012 was due primarily to the consolidation of TV One, including the TV One Notes. TV One's interest expense increased by approximately \$3.5 million, which was partially offset by a decrease in the effective interest rate of the Company's 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes. Through May 15, 2012, interest on the Company's 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes was payable at our election partially in cash and partially through the issuance of additional 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes (a "PIK Election") on a quarterly basis. The PIK Election expired on May 15, 2012, and interest accruing from and after May 15, 2012 accrued at a rate of 12<sup>1</sup>/<sub>2</sub>% and is payable in cash.

*Loss on retirement of debt, net*

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ —	\$ 7,743	\$ (7,743)	(100.0)%

The loss on retirement of debt for the year ended December 31, 2011, was due to a charge related to the retirement of the previous credit facility on March 31, 2011. This amount includes a write-off of approximately \$6.5 million of capitalized debt financing costs associated with the previous credit facility and a write-off of approximately \$1.2 million associated with the termination of the Company's interest rate swap agreement.



***Gain on investment in affiliated company***

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ —	\$ 146,879	\$ (146,879)	(100.0)%

The gain on investment in affiliated company was a one-time item of approximately \$146.9 million for the year ended December 31, 2011, and was due to acquiring the controlling interest in TV One and the accounting impact of consolidating TV One as of April 14, 2011.

***Equity in income of affiliated company***

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ —	\$ 3,287	\$ (3,287)	(100.0)%

Equity in income of affiliated company primarily reflects our estimated equity in the net income of TV One. The decrease to equity in income of affiliated company for the year ended December 31, 2011, was due to the consolidation of TV One during the quarter ended June 30, 2011. Previously, the Company's share of the net income was driven by TV One's then current capital structure and the Company's percentage ownership of the equity securities of TV One. Beginning on April 14, 2011, the Company began to account for TV One on a consolidated basis.

***Provision for income taxes***

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 33,235	\$ 66,686	\$ (33,451)	(50.2)%

During the year ended December 31, 2012, the provision for income taxes decreased to approximately \$33.2 million compared to approximately \$66.7 million for the same period in 2011. For the year ended December 31, 2012, the income tax provision consisted of deferred taxes of approximately \$34.5 million related to temporary differences due to tax amortization of indefinite-lived intangible assets, and current provision benefits of \$709,000 and \$579,000 related to FIN48 items and Reach Media, respectively. For the year ended December 31, 2011, the tax provision consisted of approximately \$33.2 million related to temporary differences associated with the amortization for tax purposes of indefinite-lived intangible assets held by Radio One, approximately \$33.8 million related to the partnership interest in TV One, approximately \$2.5 million due to current taxes for Reach Media, reduced by the deferred tax benefit from the Reach Media impairment of approximately \$2.8 million. The Company continues to maintain a full valuation allowance for its net deferred tax assets ("DTAs"). We do not consider deferred tax liabilities ("DTLs") related to indefinite-lived assets in evaluating the realizability of our DTAs, as the timing of their reversal cannot be determined.

The tax provision and offsetting valuation allowance resulted in an effective tax rate of (160.2)% and 83.6% for the years ended December 31, 2012 and 2011, respectively. The annual effective tax rate for Radio One in 2012 primarily reflects the increase in DTLs associated with the tax amortization of indefinite-lived intangibles.

***Loss from discontinued operations, net of tax***

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ (137)	\$ (160)	\$ (23)	(14.4)%

Included in the loss from discontinued operations, net of tax, are the results of operations for radio stations that we do not operate that are the subject of an LMA. The activity for the years ended December 31, 2012 and 2011 resulted primarily from our remaining station in our Boston market as well as a station in our Columbus market entering into an LMA. The loss from discontinued operations, net of tax, includes no tax provision for the years ended December 31, 2012 and 2011.

***Noncontrolling interests in income of subsidiaries***

Year Ended December 31,		Increase/(Decrease)	
2012	2011		
\$ 12,749	\$ 10,014	\$ 2,735	27.3%

The increase in noncontrolling interests in income of subsidiaries is due primarily to greater net income generated by TV One during the year ended December 31, 2012, compared to the period April 15, 2011 through December 31, 2011. This increase was partially offset by a loss generated by Reach Media during the year ended December 31, 2012, compared to income for the same period in 2011.

***Other Data***

***Station operating income***

Station operating income increased to approximately \$151.1 million for the year ended December 31, 2012, compared to approximately \$123.9 million for the year ended December 31, 2011, an increase of approximately \$27.2 million or 22.0%. This increase was primarily due to TV One generating approximately \$48.3 million of station operating income during the year ended December 31, 2012, compared to approximately \$27.9 million during the period April 15, 2011 through December 31, 2011.

***Station operating income margin***

Station operating income margin increased to 35.6% for the year ended December 31, 2012, from 34.0% for the year ended December 31, 2011. The margin increase was primarily attributable to the impact of consolidating TV One results given TV One's greater operating margin of 36.8% for the year ended December 31, 2012, compared to TV One's operating margin of 32.5% for the period April 15, 2011 through December 31, 2011.

# RADIO ONE, INC. AND SUBSIDIARIES

## RESULTS OF OPERATIONS

The following table summarizes our historical consolidated results of operations:

*Year Ended December 31, 2011 Compared to Year Ended December 31, 2010 (In thousands)*

	For the Years Ended December 31,		Increase/(Decrease)	
	2011	2010		
<b>Statements of Operations:</b>				
Net revenue	\$ 364,239	\$ 279,292	\$ 84,947	30.4%
<b>Operating expenses:</b>				
Programming and technical, excluding stock-based compensation	114,912	74,644	40,268	53.9
Selling, general and administrative, excluding stock-based compensation	125,459	102,098	23,361	22.9
Corporate selling, general and administrative, excluding stock-based compensation	33,696	28,117	5,579	19.8
Stock-based compensation	5,146	5,799	(653)	(11.3)
Depreciation and amortization	37,069	17,385	19,684	113.2
Impairment of long-lived assets	22,331	36,063	(13,732)	(38.1)
Total operating expenses	338,613	264,106	74,507	28.2
Operating income	25,626	15,186	10,440	68.7
Interest income	354	127	227	178.7
Interest expense	88,330	46,834	41,496	88.6
Gain on investment in affiliated company	146,879	—	146,879	100.0
Loss (gain) on retirement of debt	7,743	(6,646)	14,389	216.5
Equity in income of affiliated company	3,287	5,558	(2,271)	(40.9)
Other expense, net	324	3,061	(2,737)	(89.4)
Income (loss) before provision for income taxes, noncontrolling interests in income of subsidiaries and loss from discontinued operations, net of tax	79,749	(22,378)	102,127	456.4
Provision for income taxes	66,686	3,971	62,715	1,579.3
Net income (loss) from continuing operations	13,063	(26,349)	39,412	149.6
Loss from discontinued operations, net of tax	(160)	(276)	(116)	(42.0)
Net income (loss)	12,903	(26,625)	39,528	148.5
Noncontrolling interests in income of subsidiaries	10,014	2,008	8,006	398.7
Net income (loss) attributable to common stockholders	\$ 2,889	\$ (28,633)	\$ 31,522	110.1%

### Net revenue

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 364,239	\$ 279,292	\$ 84,947	30.4%

During the year ended December 31, 2011, we recognized approximately \$364.2 million in net revenue compared to approximately \$279.3 million during the same period in 2010. These amounts are net of agency and outside sales representative commissions, which were approximately \$31.8 million during the year ended December 31, 2011, compared to approximately \$32.0 million during the same period in 2010. We began to consolidate the results of TV One during the quarter ended June 30, 2011, and recognized approximately \$86.0 million of revenue from our new cable television segment during the year ended December 31, 2011. Our internet business generated approximately \$17.5 million in net revenue for the year ended December 31, 2011, compared to approximately \$16.0 million during the same period in 2010, an increase of 9.4%. For our radio business, based on reports prepared by Miller Kaplan, the markets we operate in increased 0.8% in total revenues for the year ended December 31, 2011, made up of a decline of 3.1% in national revenues, an increase of 0.9% in local revenues and an increase of 17.9% in digital revenues. Net revenue growth for our radio stations was led by our Atlanta, Charlotte, Cincinnati, Detroit, Raleigh and St. Louis clusters, while our Baltimore, Columbus, Dallas, Houston, Indianapolis, Philadelphia and Washington D.C. clusters experienced the most significant declines. Net revenue for our radio broadcasting segment decreased 3.5%. Reach Media net revenue increased 15.8% for the year ended December 31, 2011, compared to the same period in 2010 due primarily from assuming operational and financial control and responsibility for the ongoing cruise event, the "Tom Joyner Fantastic Voyage." The "Tom Joyner Fantastic Voyage" took place in March 2011 and generated approximately \$6.6 million of revenue for Reach Media.

### Operating expenses

#### *Programming and technical, excluding stock-based compensation*

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 114,912	\$ 74,644	\$ 40,268	53.9%

Programming and technical expenses include expenses associated with on-air talent and the management and maintenance of the systems, tower facilities, and studios used in the creation, distribution and broadcast of programming content on our radio stations. Programming and technical expenses for radio also include expenses associated with our programming research activities and music royalties. For our internet business, programming and technical expenses include software product design, post-application software development and maintenance, database and server support costs, the help desk function, data center expenses connected with ISP hosting services and other internet content delivery expenses. For our cable television segment, programming and technical expenses include expenses associated with the technical, programming, production, and content management. The increase for the year ended December 31, 2011, compared to the same period in 2010 is primarily related to consolidating the results of TV One, as approximately \$39.1 million of our consolidated programming and technical operating expenses were incurred by TV One. Approximately \$31.7 million of this amount relates to content amortization. Excluding the impact of consolidating TV One's operating results, our programming and technical expenses increased by 1.7% for the year ended December 31, 2011, compared to the same period in 2010.

*Selling, general and administrative, excluding stock-based compensation*

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 125,459	\$ 102,098	\$ 23,361	22.9%

Selling, general and administrative expenses include expenses associated with our sales departments, offices and facilities and personnel (outside of our corporate headquarters), marketing and promotional expenses, special events and sponsorships and back office expenses. Expenses to secure ratings data for our radio stations and visitors' data for our websites are also included in selling, general and administrative expenses. In addition, selling, general and administrative expenses for Radio and Internet include expenses related to the advertising traffic (scheduling and insertion) functions. Selling, general and administrative expenses also include membership traffic acquisition costs for our online business. Our cable television segment accounted for approximately \$19.0 million of the increase due to the impact of consolidating the results of TV One. Excluding the impact of consolidating the results of TV One, our selling, general and administrative expenses increased by 5.1%. The increased expense for the year ended December 31, 2011, compared to the same period in 2010 is primarily due to Reach Media events spending associated with Reach Media assuming operational and financial control and responsibility for the "Tom Joyner Fantastic Voyage," held in March 2011. Reach Media incurred approximately \$5.0 million of selling, general and administrative expenses associated with the "Tom Joyner Fantastic Voyage," held in March 2011.

*Stock-based compensation*

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 5,146	\$ 5,799	\$ (653)	(11.3)%

Stock-based compensation expense is due to a long-term incentive plan whereby officers and certain key employees were granted a total of 3,250,000 shares of restricted stock in January of 2010. Stock-based compensation requires measurement of compensation costs for all stock-based awards at fair value on date of grant and recognition of compensation over the service period for awards expected to vest.

*Corporate selling, general and administrative, excluding stock-based compensation*

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 33,696	\$ 28,117	\$ 5,579	19.8%

Corporate expenses consist of expenses associated with our corporate headquarters and facilities, including personnel as well as other corporate overhead functions. Our cable television segment accounted for approximately \$3.3 million of the increase due to the impact of consolidating TV One results. In addition, we recorded a non-cash increase of approximately \$1.4 million in compensation expense for the Chief Executive Officer in connection with the valuation of the potential payment for the TV One award element in his employment agreement.

### *Depreciation and amortization*

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 37,069	\$ 17,385	\$ 19,684	113.2%

The increase in depreciation and amortization expense for the year ended December 31, 2011, was due primarily to additional depreciation and amortization expense of approximately \$21.8 million resulting from fixed and intangible assets recorded as part of the consolidation of TV One. This increased expense was offset by the completion of amortization for certain intangible assets and the completion of depreciation and amortization for certain assets.

### *Impairment of long-lived assets*

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 22,331	\$ 36,063	\$ (13,732)	(38.1)%

The decrease in impairment of long-lived assets for the year ended December 31, 2011, was related to non-cash impairment charges recorded to reduce the carrying value of radio broadcasting licenses, goodwill and other intangible assets to their estimated fair values. The 2011 goodwill impairment occurred in our Columbus market and other intangible asset impairment occurred in Reach Media. The 2010 broadcast license impairment occurred in Philadelphia and the 2010 goodwill impairment occurred in Reach Media. The impairments were driven in part by the economic downturn, slower radio industry and market revenue growth and resulting deteriorating cash flows, declining radio station transaction multiples and a higher cost of capital. The decline in values for long-lived assets such as licenses and other intangible assets was neither unique nor specific to our individual markets, as this trend has impacted the valuations of the radio industry as a whole, and has impacted other broadcast and traditional media companies as well.

### *Interest expense*

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 88,330	\$ 46,834	\$ 41,496	88.6%

The increase in interest expense for the year ended December 31, 2011, was due to our entry into our new March 31, 2011 senior secured credit facility (the "2011 Credit Agreement") and amended exchange offer on November 24, 2010, as well as the consolidation of TV One, including the TV One Notes. Higher interest rates associated with the 2011 Credit Agreement and amended exchange offer were in effect for the year ended December 31, 2011 compared to the same period in 2010. The overall effective rate of borrowing for the year ended December 31, 2011, increased approximately 3.5% compared to the same period in 2010. Approximately \$8.6 million of the increased interest expense relates to the TV One Notes.

### *Loss (gain) on retirement of debt, net*

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 7,743	\$ (6,646)	\$ 14,389	216.5%

The loss on retirement of debt for the year ended December 31, 2011, was due to a charge related to the retirement of the previous credit facility on March 31, 2011. This amount includes a write-off of approximately \$6.5 million of capitalized debt financing costs associated with the previous credit facility and a write-off of approximately \$1.2 million associated with the termination of the Company's interest rate swap agreement. The net gain on retirement of debt for the year ended December 31, 2010, was due to the approximately \$9.9 million gain on redemption of the Company's outstanding 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due 2013 at a discount. This amount was offset by a write-off of approximately \$3.3 million of debt costs associated with the 2011 and 2013 Notes.

***Gain on investment in affiliated company***

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 146,879	\$ —	\$ 146,879	100.0%

The gain on investment in affiliated company was a one-time item of approximately \$146.9 million for the year ended December 31, 2011, and was due to acquiring the controlling interest in and the accounting impact of consolidating TV One's operating results as of April 14, 2011.

***Equity in income of affiliated company***

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 3,287	\$ 5,558	\$ (2,271)	(40.9)%

Equity in income of affiliated company primarily reflects our estimated equity in the net income of TV One. The decrease to equity in income of affiliated company for the year ended December 31, 2011, was due to the consolidation of TV One during the quarter ended June 30, 2011. Previously, the Company's share of the net income was driven by TV One's current capital structure and the Company's percentage ownership of the equity securities of TV One. Beginning on April 14, 2011, the Company began to account for TV One on a consolidated basis.

***Other expense, net***

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 324	\$ 3,061	\$ (2,737)	(89.4)%

The other expense for the year ended December 31, 2010, was principally due to the write off of a portion of deferred financing costs due to a reduction in the revolver commitment and the write off of certain deferred financing costs related to offering of certain second lien notes the Company abandoned in 2010. There were costs associated with the lowering of the revolver commitment under the Company's bank facilities from \$500.0 million to \$400.0 million. In March 2010, the revolver commitment was reduced by \$100.0 million as a result of entering into a third amendment to the previous credit agreement originally entered into in June 2005 ("Previous Credit Agreement").

***Provision for income taxes***

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 66,686	\$ 3,971	\$ 62,715	1,579.3%

During the year ended December 31, 2011, the provision for income taxes increased to approximately \$66.7 million compared to \$4.0 million for the same period in 2010. For the year ended December 31, 2011, the tax provision consisted of approximately \$33.2 million related to temporary differences associated with the amortization for tax purposes of indefinite-lived intangible assets held by Radio One, approximately \$33.8 million related to the partnership interest in TV One, approximately \$2.5 million due to current taxes for Reach Media, reduced by the deferred tax benefit from the Reach Media impairment of approximately \$2.8 million. For the year ended December 31, 2010, the tax provision consisted of approximately \$2.2 million for Reach Media and approximately \$1.8 million for all other operations. The Company continues to maintain a full valuation allowance for its DTAs, other than DTAs for Reach Media. We do not consider DTLs related to indefinite-lived assets in evaluating the realizability of our DTAs, as the timing of their reversal cannot be determined.

The tax provision and offsetting valuation allowance resulted in an effective tax rate of 83.6% and (17.7%) for the years ended December 31, 2011 and 2010, respectively. The annual effective tax rate for Radio One reflects the increase in DTLs associated with the amortization of certain of the Company's radio broadcasting licenses for tax purposes and the increase in the deferred tax liability related to indefinite-lived assets owned by TV One.

***Loss from discontinued operations, net of tax***

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ (160)	\$ (276)	\$ (116)	(42.0)%

Included in the loss from discontinued operations, net of tax, are the results of operations for radio station clusters sold or stations that we do not operate that are the subject of an LMA. The activity for the year ended December 31, 2011, resulted primarily from our remaining station in our Boston market as well as a station in our Columbus market entering into an LMA. The loss incurred for the year ended December 31, 2010, was due to legal and litigation spending from ongoing litigation for certain previous station sales. This spending was partially offset by the assumption of Giant Magazine's subscriber liability by another publisher. The loss from discontinued operations, net of tax, includes no tax provision for the years ended December 31, 2011 and 2010.

***Noncontrolling interests in income of subsidiaries***

Year Ended December 31,		Increase/(Decrease)	
2011	2010		
\$ 10,014	\$ 2,008	\$ 8,006	398.7%

The increase in noncontrolling interests in income of subsidiaries is due primarily to the impact of consolidating TV One's operating results during the year ended December 31, 2011. The increase also relates to greater net income by Reach Media during the year ended December 31, 2011, compared to the same period in 2010.

***Other Data***

***Station operating income***

Station operating income increased to approximately \$123.9 for the year ended December 31, 2011, compared to approximately \$102.6 million for the year ended December 31, 2010, an increase of approximately \$21.3 million or 20.8%. This increase was primarily due to consolidating TV One results, as TV One generated approximately \$27.9 million of station operating income during the year ended December 31, 2011. Excluding the impact of consolidating TV One's operating results, station operating income decreased by approximately \$6.8 million primarily due to Reach Media events spending.

***Station operating income margin***

Station operating income margin decreased to 34.0% for the year ended December 31, 2011, from 36.7% for the year ended December 31, 2010. The margin decrease was primarily attributable to the impact of consolidating TV One results as well as Reach Media events spending as described above.



## Liquidity and Capital Resources

Our primary source of liquidity is cash provided by operations and, to the extent necessary, borrowings available under our senior credit facility and other debt or equity financing.

For the purposes of the below discussion, the term “November 2010 Refinancing Transactions” refers to: (i) our November 24, 2010, exchange and cancellation of approximately \$97.0 million of our 8% senior subordinated notes due 2011 (the “2011 Notes”) and approximately \$199.3 million of our 6% senior subordinated notes due 2013 (the “2013 Notes” and together with the 2011 Notes, the “Prior Notes”) for approximately \$287.0 million of our 2016 Notes; (ii) our entrance into supplemental indentures in respect of each of the Prior Notes which waived any and all existing defaults and events of default that had arisen or may have arisen that may be waived and eliminated substantially all of the covenants in each indenture governing the Prior Notes, other than the covenants to pay principal of and interest on the Prior Notes when due, and eliminated the related events of default.

### *Credit Facilities*

#### *Current Credit Facilities*

On March 31, 2011, the Company entered into a senior secured credit facility (the “2011 Credit Agreement”) with a syndicate of banks, and simultaneously borrowed \$386.0 million to retire all outstanding obligations under the Company’s previous amended and restated credit agreement and to fund our obligation with respect to a capital call initiated by TV One. The total amount available under the 2011 Credit Agreement is \$411.0 million, consisting of a \$386.0 million term loan facility that matures on March 31, 2016, and a \$25.0 million revolving loan facility that matures on March 31, 2015. Borrowings under the credit facilities are subject to compliance with certain covenants including, but not limited to, certain financial covenants. Proceeds from the credit facilities can be used for working capital, capital expenditures made in the ordinary course of business, its common stock repurchase program, permitted direct and indirect investments and other lawful corporate purposes. On December 19, 2012, the Company entered into an amendment to the 2011 Credit Agreement (the “December 2012 Amendment”). The December 2012 Amendment: (i) modifies financial covenant levels with respect to the Company’s total-leverage, secured-leverage, and interest-coverage ratios; (ii) increases the amount of cash the Company can net for determination of its net indebtedness tests; and (iii) extends the time for certain of the 2011 Credit Agreement’s call premium while reducing the time for its later and lower premium.

Considering the December 2012 Amendment, the 2011 Credit Agreement contains affirmative and negative covenants that the Company is required to comply with, including:

- (a) maintaining an interest coverage ratio of no less than:
  - 1.10 to 1.00 on December 31, 2012 and the last day of each fiscal quarter through December 31, 2013;
  - 1.20 to 1.00 on March 31, 2014 and the last day of each fiscal quarter through September 30, 2014;
  - 1.25 to 1.00 on December 31, 2014 and the last day of each fiscal quarter through September 30, 2015; and
  - 1.50 to 1.00 on December 31, 2015 and the last day of each fiscal quarter thereafter.
- (b) maintaining a senior secured leverage ratio of no greater than:
  - 4.50 to 1.00 on September 30, 2012 and the last day of each fiscal quarter through December 31, 2013;
  - 4.25 to 1.00 on March 31, 2014 and the last day of each fiscal quarter through June 30, 2014;
  - 4.00 to 1.00 on September 30, 2014;
  - 3.75 to 1.00 on December 31, 2014;
  - 3.25 to 1.00 on March 31, 2015 and the last day of each fiscal quarter through September 30, 2015;
  - 2.75 to 1.00 on December 31, 2015 and the last day of each fiscal quarter thereafter.

- (c) maintaining a total leverage ratio of no greater than:
- 8.50 to 1.00 on December 31, 2012 and the last day of each fiscal quarter through December 31, 2013;
  - 8.25 to 1.00 on March 31, 2014 and June 30, 2014;
  - 8.00 to 1.00 on September 30, 2014;
  - 7.50 to 1.00 on December 31, 2014;
  - 6.50 to 1.00 on March 31, 2015 and the last day of each fiscal quarter through September 30, 2015;
  - 6.00 to 1.00 on December 31, 2015 and the last day of each fiscal quarter thereafter.
- (d) limitations on:
- liens;
  - sale of assets;
  - payment of dividends; and
  - mergers.

As of December 31, 2012, ratios calculated in accordance with the 2011 Credit Agreement, are as follows:

	<u>As of December 31, 2012</u>	<u>Covenant Limit</u>	<u>Excess Coverage</u>
Pro Forma Last Twelve Months Covenant EBITDA (In millions)	\$ 83.3		
Pro Forma Last Twelve Months Interest Expense (In millions)	\$ 63.2		
Senior Debt (In millions)	\$ 352.5		
Total Debt (In millions)	\$ 680.3		
Senior Secured Leverage			
Senior Secured Debt / Covenant EBITDA	4.23x	4.50x	0.27x
Total Leverage			
Total Debt / Covenant EBITDA	8.17x	8.50x	0.33x
Interest Coverage			
Covenant EBITDA / Interest Expense	1.32x	1.10x	0.22x
EBITDA - Earnings before interest, taxes, depreciation and amortization			

In accordance with the 2011 Credit Agreement, as amended, the calculations for the ratios above do not include the operating results and related debt of TV One.

As of December 31, 2012, the Company was in compliance with all of its financial covenants under the 2011 Credit Agreement. We believe we will be able to maintain compliance with the covenants contained in our senior credit facility for the foreseeable future. This belief is based on our most recent revenue, operating income and cash flow projections. Our projections, however, are highly dependent on the continuation of the gradually improving economic and advertising environments, and any adverse fluctuations, or other unforeseen circumstances, may negatively impact our operations beyond those assumed by management. If economic conditions do not continue to improve, or deteriorate, or if other adverse factors outside our control arise, our operations could be negatively impacted, which could prevent us from maintaining compliance with our debt covenants. If it appears that we could not meet our liquidity needs or that noncompliance with debt covenants is likely, we would implement remedial measures (as we have done in the past), which could include, but not be limited to, operating cost and capital expenditure reductions and deferrals and seeking our share of distributions from TV One to the extent not already received (which cannot be assured). In addition, we could implement further de-leveraging actions, which may include, but not be limited to, other debt repayments, subject to our available liquidity and contractual ability to make such repayments and/or debt refinancings and amendments.

Under the terms of the 2011 Credit Agreement, interest on base rate loans is payable quarterly and interest on LIBOR loans is payable monthly or quarterly. The base rate is equal to the greater of: (i) the prime rate; (ii) the Federal Funds Effective Rate plus 0.50%; or (iii) the LIBOR Rate for a one-month period plus 1.00%. The applicable margin on the 2011 Credit Agreement is between (i) 4.50% and 5.50% on the revolving portion of the facility and (ii) 5.00% (with a base rate floor of 2.5% per annum) and 6.00% (with a LIBOR floor of 1.5% per annum) on the term portion of the facility. The average interest rate was 7.50% for 2012. Commencing on June 30, 2011, quarterly installments of 0.25%, or \$960,000, of the principal balance on the term loan are payable on the last day of each March, June, September and December.

As of December 31, 2012, the Company had approximately \$24.0 million of borrowing capacity under its revolving credit facility. After taking into consideration the financial covenants under the 2011 Credit Agreement, approximately \$21.5 million was available to be borrowed.

As of December 31, 2012, the Company had outstanding approximately \$377.3 million on its term credit facility. During the year ended December 31, 2012, the Company repaid approximately \$3.8 million under the 2011 Credit Agreement. In addition, on April 13, 2012, the Company made an approximately \$2.0 million term loan principal repayment based on its December 31, 2011 excess cash flow calculation according to the terms of the 2011 Credit Agreement. The original issue discount is being reflected as an adjustment to the carrying amount of the debt obligation and amortized to interest expense over the term of the credit facility.

#### ***Period between and including the November 2010 Refinancing Transactions and entering into the 2011 Credit Agreement***

On November 24, 2010, the Company entered into a credit agreement amendment with its prior syndicate of banks. The credit agreement amendment, which amended and restated the Previous Credit Agreement (as defined below) (as so amended and restated, the "Amended and Restated Credit Agreement"), among other things, replaced the existing amount of outstanding revolving loans with a \$323.0 million term loan and provided for three tranches of revolving loans, including a \$20.0 million revolver to be used for working capital, capital expenditures, investments, and other lawful corporate purposes, a \$5.1 million revolver to be used solely to redeem and retire the 2011 Notes, and a \$13.7 million revolver to be used solely to fund a capital call with respect to TV One (the "November 2010 Refinancing Transaction").

During the period between November 24, 2010, and as of March 31, 2011, the Company was in compliance with all of its financial covenants under the Amended and Restated Credit Agreement.

Under the terms of the Amended and Restated Credit Agreement, interest on both alternate base rate loans and LIBOR loans was payable monthly. The LIBOR interest rate floor was 1.00% and the alternate base rate was equal to the greater of the prime rate, the Federal Funds Effective Rate plus 0.50% and the LIBOR Rate for a one-month period plus 1.00%. Interest payable on (i) LIBOR loans were at LIBOR plus 6.25% and (ii) alternate base rate loans was at an alternate base rate plus 5.25% (and, in each case, could have been permanently increased if the Company exceeded certain senior leverage ratio levels, tested quarterly beginning June 30, 2011). The interest rate paid in excess of LIBOR could have been as high as 7.25% during the last quarter prior to maturity if the Company exceeded the senior leverage ratio levels on each test date. Commencing on September 30, 2011, quarterly installments of 0.25%, or \$807,500, of the principal balance on the \$323.0 million term loan were payable on the last day of each March, June, September and December.

Under the terms of the Amended and Restated Credit Agreement, quarterly installments of principal on the term loan facility were payable on the last day of each March, June, September and December commencing on September 30, 2007, in a percentage amount of the principal balance of the term loan facility outstanding on September 30, 2007, net of loan repayments, of 1.25% between September 30, 2007 and June 30, 2008, 5.0% between September 30, 2008 and June 30, 2009, and 6.25% between September 30, 2009 and June 30, 2012. Based on the: (i) \$174.4 million net principal balance of the term loan facility outstanding on September 30, 2008; (ii) a \$70.0 million prepayment in March 2009; (iii) a \$31.5 million prepayment in May 2009; and (iv) a \$5.0 million prepayment in May 2010, quarterly payments of \$4.0 million are payable between June 30, 2010 and June 30, 2012.

On December 24, 2010, all remaining outstanding 2011 Notes were repurchased pursuant to the indenture governing the 2011 Notes. We incurred approximately \$4.5 million in borrowings under the Amended and Restated Credit Agreement in connection with such repurchase.

As a result of our repurchase and refinancing of the 2011 Notes, the expiration of the Amended and Restated Credit Agreement was June 30, 2012.

On March 31, 2011, the Company repaid all obligations under, and terminated, the Amended and Restated Credit Agreement with proceeds from the 2011 Credit Agreement. During the quarter ended March 31, 2011, the Company did not borrow from the Amended and Restated Credit Agreement and repaid approximately \$353.7 million from proceeds from the 2011 Credit Agreement.

### ***Pre November 2010 Refinancing Transactions***

In June 2005, the Company entered into the Credit Agreement with a syndicate of banks (the “Previous Credit Agreement”), and simultaneously borrowed \$437.5 million to retire all outstanding obligations under its Previous Credit Agreement. The Previous Credit Agreement was amended in April 2006 and September 2007 to modify certain financial covenants and other provisions. Prior to the November 2010 Refinancing Transaction, the Previous Credit Agreement was to expire the earlier of (a) six months prior to the scheduled maturity date of the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due July 1, 2011 (January 1, 2011) (unless the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes have been repurchased or refinanced prior to such date) or (b) June 30, 2012. The total amount available under the Credit Agreement was \$800.0 million, consisting of a \$500.0 million revolving facility and a \$300.0 million term loan facility. Borrowings under the credit facilities were subject to compliance with certain provisions including, but not limited, to financial covenants.

During the quarter ended March 31, 2010, we noted that certain of our subsidiaries identified as guarantors in our financial statements did not have requisite guarantees filed with the trustee as required under the terms of the indentures governing the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due 2013 (the “2013 Notes”) and 2011 Notes (the “Non-Joinder of Certain Subsidiaries”). The Non-Joinder of Certain Subsidiaries caused a non-monetary, technical default under the terms of the relevant indentures at December 31, 2009, causing a non-monetary, technical cross-default at December 31, 2009 under the terms of our Previous Credit Agreement. On March 30, 2010, we joined the relevant subsidiaries as guarantors under the relevant indentures (the “Joinder”). Further, on March 30, 2010, we entered into a third amendment (the “Third Amendment”) to the Previous Credit Agreement. The Third Amendment provided for, among other things: (i) a \$100.0 million revolver commitment reduction (from \$500.0 million to \$400.0 million) under the bank facilities; (ii) a 1.0% floor with respect to any loan bearing interest at a rate determined by reference to the adjusted LIBOR (iii) certain additional collateral requirements; (iv) certain limitations on the use of proceeds from the revolving loan commitments; (v) the addition of Interactive One, LLC as a guarantor of the loans under the Previous Credit Agreement and under the notes governed by the Company’s 2011 Notes and 2013 Notes; (vi) the waiver of the technical cross-defaults that existed as of December 31, 2009 and through the date of the amendment arising due to the Non-Joinder of Certain Subsidiaries; and (vii) the payment of certain fees and expenses of the lenders in connection with their diligence work on the amendment.

Under the terms of the Previous Credit Agreement, upon any breach or default under either the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due July 2011 or the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due February 2013, the lenders could among other actions immediately terminate the Previous Credit Agreement and declare the loans then outstanding under the Previous Credit Agreement to be due and payable in whole immediately. Similarly, under the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes and the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes, a default under the terms of the Previous Credit Agreement would constitute an event of default, and the trustees or the holders of at least 25% in principal amount of the then outstanding notes (under either class) may declare the principal of such class of note and interest to be due and payable immediately.

As of each of June 30, 2010, July 1, 2010 and September 30, 2010, we were not in compliance with the terms of the Previous Credit Agreement. More specifically: (i) as of June 30, 2010, we failed to maintain a total leverage ratio of 7.25 to 1.00; (ii) as of each of July 1, 2010 and September 30, 2010, as a result of a step down of the total leverage ratio from no greater than 7.25 to 1.00 to no greater than 6.50 to 1.00 effective for the period July 1, 2010 to September 30, 2011, we also failed to maintain the requisite total leverage ratio; and (iii) as of September 30, 2010, we failed to maintain a senior leverage ratio of 4.00 to 1.00. On July 15, 2010, the Company and its subsidiaries entered into a forbearance agreement (the “Forbearance Agreement”) with Wells Fargo Bank, N.A. (successor by merger to Wachovia Bank, National Association), as administrative agent (the “Agent”), and financial institutions constituting the majority of outstanding loans and commitments (the “Required Lenders”) under the Previous Credit Agreement, relating to the defaults and events of default existing as of June 30, 2010 and July 1, 2010. On August 13, 2010, we entered into an amendment to the Forbearance Agreement (the “Forbearance Agreement Amendment”) that, among other things, extended the termination date of the Forbearance Agreement to September 10, 2010, unless terminated earlier by its terms, and provided additional forbearance related to the then anticipated default caused by an opinion of Ernst & Young LLP expressing substantial doubt about the Company’s ability to continue as a going concern as issued in connection with the restatement of our financial statements. Under the Forbearance Agreement and the Forbearance Agreement Amendment, the Agent and the Required Lenders maintained the right to deliver “payment blockage notices” to the trustees for the holders of the 2011 Notes and/or the 2013 Notes.

On August 5, 2010, the Agent delivered a payment blockage notice to the Trustee under the Indenture governing our 2013 Notes. As a result, neither we nor any of our guaranteeing subsidiaries could make any payment or distribution of any kind or character in respect of obligations under the 2013 Notes, including the interest payment that was scheduled to be made on August 16, 2010. The 30-day grace period for the nonpayment of interest before such nonpayment constituted an event of default under the 2013 Notes Indenture expired on September 15, 2010. While the trustee or holders of at least 25% in principal amount of the then outstanding 2013 Notes could have declared the principal amount, and accrued and unpaid interest, on all outstanding 2013 Notes to be due and payable immediately as a result of such event of default, no such remedies were exercised as we continued to negotiate the terms of the amended exchange offer and a new support agreement with the members of the ad hoc group of holders of our 2011 Notes and 2013 Notes. The event of default under the 2013 Notes Indenture also constituted an event of default under the Previous Credit Agreement. While the Forbearance Agreement Amendment expired by its terms on September 10, 2010, we and the Agent continued to negotiate the terms of a credit facility amendment and the Agent and the lenders did not exercise additional remedies under the Previous Credit Agreement. The Amended and Restated Credit Agreement cured all of these issues.

### ***Senior Subordinated Notes***

#### ***Period after the March 2011 Refinancing Transaction***

On November 24, 2010, we issued \$286.8 million of our 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes due May 2016 in a private placement and exchanged and then cancelled approximately \$97.0 million of \$101.5 million in aggregate principal amount outstanding of our 2011 Notes and approximately \$199.3 million of \$200.0 million in aggregate principal amount outstanding of our 2013 Notes (the 2013 Notes together with the 2011 Notes, the “Prior Notes”). We entered into supplemental indentures in respect of each of the Prior Notes which waived any and all existing defaults and events of default that had arisen or may have arisen that may be waived and eliminated substantially all of the covenants in each indenture governing the Prior Notes, other than the covenants to pay principal and interest on the Prior Notes when due, and eliminated or modified the related events of default. Subsequently, all remaining outstanding 2011 Notes were repurchased pursuant to the indenture governing the 2011 Notes, effective as of December 24, 2010.

As of December 31, 2012, the Company had outstanding \$747,000 of its 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due February 2013 and \$327.0 million of our 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes due May 2016. During the year ended December 31, 2010, pursuant to the debt exchange, the Company repurchased \$101.5 million of the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes at par and \$199.3 million of the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes at an average discount of 5.0%, and recorded a gain on the retirement of debt of approximately \$6.6 million, net of the write-off of deferred financing costs of approximately \$3.3 million. The 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes due May 2016 had a carrying value of \$327.0 million and a fair value of approximately \$293.5 million as of December 31, 2012, and the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due February 2013 had a carrying value of \$747,000 and a fair value of approximately \$740,000 as of December 31, 2012. The fair values were determined based on the trading value of the instruments as of the reporting date.

Interest payments under the terms of the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes are due in February and August. Based on the \$747,000 principal balance of the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes outstanding on September 30, 2011, interest payments of \$24,000 are payable each February and August through February 2013.

Interest on the 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes was initially payable in cash, or at our election, partially in cash and partially through the issuance of additional 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes (a "PIK Election") on a quarterly basis in arrears on February 15, May 15, August 15 and November 15, commencing on February 15, 2011. We made a PIK Election only with respect to interest accruing up to but not including May 15, 2012, and with respect to interest accruing from and after May 15, 2012 such interest accrues at a rate of 12<sup>1</sup>/<sub>2</sub>% and is payable in cash.

Interest on the Exchange Notes accrued from the date of original issuance or, if interest had already been paid, from the date it was most recently paid. Interest accrues for each quarterly period at a rate of 12<sup>1</sup>/<sub>2</sub>% for such quarterly period that interest is paid fully in cash. However, during the period the PIK Election was in effect, the interest paid in cash and the interest paid-in-kind by issuance of additional Exchange Notes ("PIK Notes") accrued for such quarterly period at 6.0% cash per annum and 9.0% PIK per annum.

A PIK Election remained in effect through May 15, 2012. After May 15, 2012, interest accrued at a rate of 12<sup>1</sup>/<sub>2</sub>% and was payable wholly in cash and the Company no longer had an option to pay any portion of its interest through the issuance of PIK Notes. During the year ended December 31, 2012, the Company issued approximately \$14.2 million of additional 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes in accordance with the PIK Election that was in effect through May 15, 2012.

The indentures governing the Company's 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes also contain covenants that restrict, among other things, the ability of the Company to incur additional debt, purchase common stock, make capital expenditures, make investments or other restricted payments, swap or sell assets, engage in transactions with related parties, secure non-senior debt with assets, or merge, consolidate or sell all or substantially all of its assets.

The Company conducts a portion of its business through its subsidiaries. Certain of the Company's subsidiaries have fully and unconditionally guaranteed the Company's 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes, the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes and the Company's obligations under the 2011 Credit Agreement.

### ***Period prior to November 2010 Refinancing Transactions***

Subsequent to December 31, 2009, we noted that certain of our subsidiaries identified as guarantors in our financial statements did not have requisite guarantees filed with the trustee as required under the terms of the indentures (the “Non-Joinder of Certain Subsidiaries”). The Non-Joinder of Certain Subsidiaries caused a non-monetary, technical default under the terms of the relevant indentures at December 31, 2009, causing a non-monetary, technical cross-default at December 31, 2009, under the terms of our Credit Agreement dated as of June 13, 2005. We have since joined the relevant subsidiaries as guarantors under the relevant indentures (the “Joinder”). Further, on March 30, 2010, we entered into a third amendment (the “Third Amendment”) to the Credit Agreement. The Third Amendment provides for, among other things: (i) a \$100.0 million revolver commitment reduction under the bank facilities; (ii) a 1.0% floor with respect to any loan bearing interest at a rate determined by reference to the adjusted LIBOR; (iii) certain additional collateral requirements; (iv) certain limitations on the use of proceeds from the revolving loan commitments; (v) the addition of Interactive One, LLC as a guarantor of the loans under the Credit Agreement and under the notes governed by the Company’s 2001 and 2005 senior subordinated debt documents; (vi) the waiver of the technical cross-defaults that existed as of December 31, 2009 and through the date of the amendment arising due to the Non-Joinder of Certain Subsidiaries; and (vii) the payment of certain fees and expenses of the lenders in connection with their diligence in connection with the amendment.

On August 5, 2010, the Agent under our Previous Credit Agreement delivered a payment blockage notice to the Trustee under the Indenture governing our 2013 Notes. As a result, neither we nor any of our guaranteeing subsidiaries may make any payment or distribution of any kind or character in respect of obligations under the 2013 Notes, including the interest payment that was scheduled to be made on August 16, 2010. The 30-day grace period for the nonpayment of interest before such nonpayment constituted an event of default under the 2013 Notes Indenture expired on September 15, 2010. While the trustee or holders of at least 25% in principal amount of the then outstanding 2013 Notes could have declared the principal amount, and accrued and unpaid interest, on all outstanding 2013 Notes to be due and payable immediately as a result of such event of default, no such remedies were exercised as we continued to negotiate the terms of the amended exchange offer and a new support agreement with the members of the ad hoc group of holders of our 2011 and 2013 Notes. The event of default under the 2013 Notes Indenture also constituted an event of default under the Previous Credit Agreement. As of November 24, 2010, any and all existing defaults and events of default that had arisen or may have arisen were cured.

As of each of June 30, 2010, July 1, 2010 and September 30, 2010, we were not in compliance with the terms of our Previous Credit Agreement. More specifically: (i) as of June 30, 2010, we failed to maintain a total leverage ratio of 7.25 to 1.00; (ii) as of each of July 1, 2010 and September 30, 2010, as a result of a step down of the total leverage ratio from no greater than 7.25 to 1.00 to no greater than 6.50 to 1.00 effective for the period July 1, 2010 to September 30, 2011, we also failed to maintain the requisite total leverage ratio; and (iii) as of September 30, 2010, we failed to maintain a senior leverage ratio of 4.00 to 1.00. On July 15, 2010, the Company and its subsidiaries entered into the Forbearance Agreement with Wells Fargo Bank, N.A. (successor by merger to Wachovia Bank, National Association), as Agent, and the Required Lenders under our Previous Credit Agreement, relating to the defaults and events of default existing as of June 30, 2010 and July 1, 2010. On August 13, 2010, we entered into an amendment to the Forbearance Agreement Amendment that, among other things, extended the termination date of the Forbearance Agreement to September 10, 2010, unless terminated earlier by its terms, and provided additional forbearance related to the then anticipated default caused by an opinion of Ernst & Young LLP expressing substantial doubt about the Company’s ability to continue as a going concern as issued in connection with the restatement of our financial statements. Under the Forbearance Agreement and the Forbearance Agreement Amendment, the Agent and the Required Lenders maintained the right to deliver “payment blockage notices” to the trustees for the holders of the 2011 Notes and/or the 2013 Notes.

On August 5, 2010, the Agent under our Previous Credit Agreement delivered a payment blockage notice to the Trustee under the Indenture governing our 2013 Notes. As a result, neither we nor any of our guaranteeing subsidiaries could make any payment or distribution of any kind or character in respect of obligations under the 2013 Notes, including the interest payment that was scheduled to be made on August 16, 2010. The 30-day grace period for the nonpayment of interest before such nonpayment constituted an event of default under the 2013 Notes Indenture expired on September 15, 2010. While the trustee or holders of at least 25% in principal amount of the then outstanding 2013 Notes could declare the principal amount, and accrued and unpaid interest, on all outstanding 2013 Notes to be due and payable immediately as a result of such event of default, as of the date of this filing, no such remedies were exercised as we continued to negotiate the terms of the amended exchange offer and a new support agreement with the members of the ad hoc group of holders of our 2011 and 2013 Notes. The event of default under the 2013 Notes Indenture also constituted an event of default under the Previous Credit Agreement. As of November 24, 2010, as a result of the November 2010 Refinancing Transactions, any and all existing defaults and events of default that had arisen or may have arisen were cured.

The following table summarizes the interest rates in effect with respect to our debt as of December 31, 2012:

Type of Debt	Applicable	
	Amount Outstanding	Interest Rate
	(In millions)	
Senior bank term debt, net of original issue discount (at variable rates)(1)	\$ 371.9	7.50%
12 <sup>1</sup> / <sub>2</sub> %/15% Senior Subordinated Notes (fixed rate)	\$ 327.0	12.50%
10% Senior Secured TV One Notes due March 2016 (fixed rate)	\$ 119.0	10.00%
6 <sup>3</sup> / <sub>8</sub> % Senior Subordinated Notes (fixed rate)	\$ 0.7	6.38%

(1) Subject to variable Libor plus a spread currently at 7.50% and incorporated into the applicable interest rate set forth above.

The indentures governing our Prior Notes and our 2016 Notes require that we comply with certain financial covenants limiting our ability to incur additional debt. Such terms also place restrictions on us with respect to the sale of assets, liens, investments, dividends, debt repayments, capital expenditures, transactions with affiliates, consolidation and mergers, and the issuance of equity interests, among other things. As of November 24, 2010, and in connection with the November 2010 Refinancing Transactions, we and the trustee under the indentures governing our Prior Notes entered into supplemental indentures which waived any and all existing defaults and events of default that had arisen or may have arisen that may be waived and eliminated substantially all of the covenants in each indenture other than the covenants to pay principal of and interest on the Prior Notes when due, and eliminated or modified the related events of default. Our 2011 Credit Agreement also requires compliance with financial tests based on financial position and results of operations, including an interest coverage, senior secured leverage, and total leverage ratios, all of which could effectively limit our ability to borrow under the 2011 Credit Agreement.

TV One issued \$119.0 million in senior secured notes on February 25, 2011. The notes were issued in connection with the repurchase of equity interests from certain financial investors and TV One management. The notes bear interest at 10.0% per annum, which is payable monthly, and the entire principal amount is due on March 15, 2016.

Reach Media issued a \$1.0 million promissory note payable in November 2009 to a subsidiary of Citadel, which was acquired by Cumulus Media Inc. in September 2011. The note bears interest at 7.0% per annum, which was payable quarterly, and the entire principal amount was due on December 31, 2011. The note was due and paid on December 30, 2011.



The following table provides a comparison of our statements of cash flows for the years ended December 31, 2012 and 2011:

	<u>2012</u>	<u>2011</u>
	<u>(In thousands)</u>	
Net cash flows provided by operating activities	\$ 45,447	\$ 31,606
Net cash flows (used in) provided by investing activities	(8,044)	55,800
Net cash flows used in financing activities	(16,087)	(60,659)

Net cash flows provided by operating activities were approximately \$45.4 million and \$31.6 million for the years ended December 31, 2012 and 2011, respectively. Net cash flows provided by operating activities for the year ended December 31, 2012, increased from the prior year due primarily to changes in non-cash items included in consolidated net loss offset by changes in operating assets and liabilities, primarily consisting of payments for content assets of approximately \$55.0 million.

Net cash flows used in investing activities were approximately \$8.0 million for the year ended December 31, 2012, compared to net cash flows provided by investing activities of approximately \$55.8 million for the year ended December 31, 2011. Cash flow from investing activities for the year ended December 31, 2012, decreased from the prior year primarily due to the net cash and investments acquired in connection with the TV One consolidation of approximately \$65.2 million. Capital expenditures, including digital tower and transmitter upgrades and deposits for station equipment and purchases were approximately \$12.5 million and \$9.4 million for the years ended December 31, 2012 and 2011, respectively.

Net cash flows used in financing activities were approximately \$16.1 million and \$60.7 million for the years ended December 31, 2012 and 2011, respectively. During the year ended December 31, 2011, the Company borrowed approximately \$378.3 million from its credit facility. During the years ended December 31, 2012 and 2011, the Company repaid approximately \$5.8 million and \$357.6 million, respectively, in outstanding debt. During the years ended December 31, 2012 and 2011, we repurchased a noncontrolling interest in Reach Media and TV One for \$2.0 million and approximately \$54.6 million, respectively. During the years ended December 31, 2012 and 2011, respectively, we capitalized approximately \$2.6 million and \$6.3 million of costs associated with our evaluation of various alternatives associated with our indebtedness and its upcoming maturities. TV One paid approximately \$7.7 million and \$12.3 million in dividends to noncontrolling interest shareholders for the years ended December 31, 2012 and 2011, respectively. In addition, during the year ended December 31, 2011, we repurchased \$73,000 of our Class A Common Stock and approximately \$9.4 million of our Class D Common Stock.

### ***Credit Rating Agencies***

Our corporate credit ratings by Standard & Poor's Rating Services and Moody's Investors Service are speculative-grade and have been downgraded and upgraded at various times during the last several years. Any reductions in our credit ratings could increase our borrowing costs, reduce the availability of financing to us or increase our cost of doing business or otherwise negatively impact our business operations.

### **Recent Accounting Pronouncements**

In December 2010, the FASB issued ASU 2010-29, which specifies that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period. ASU 2010-29 is effective for business combinations occurring on or after the beginning of the first annual reporting period beginning on or after December 15, 2010.

In May 2011, the FASB issued ASU 2011-04, which provides a consistent definition of fair value and ensures that the fair value measurement and disclosure requirements are similar between GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for level 3 fair value measurements. The Company adopted this guidance on January 1, 2012, and it did not have a significant impact on the Company's financial statements.

In June 2011, the FASB issued ASU 2011-05, "*Presentation of Comprehensive Income*," which was subsequently modified in December 2011 by ASU 2011-12, "*Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05*." This ASU amends existing presentation and disclosure requirements concerning comprehensive income, most significantly by requiring that comprehensive income be presented with net income in a continuous financial statement, or in a separate but consecutive financial statement. The provisions of this ASU (as modified) are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance did not have a material impact on the Company's financial statements, other than presentation and disclosure.

In February 2013, the FASB issued ASU 2013-02, "*Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*," which adds new disclosure requirements for items reclassified out of accumulated other comprehensive income. ASU 2013-02 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2012. The adoption of this guidance will not have a material impact on the Company's financial statements, other than presentation and disclosure.

In September 2011, the FASB issued ASU 2011-08, which provides companies with an option to perform a qualitative assessment that may allow them to skip the two-step impairment test. ASU 2011-08 amends existing guidance by giving an entity the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If this is the case, companies will need to perform a more detailed two-step goodwill impairment test which is used to identify potential goodwill impairments and to measure the amount of goodwill impairment losses to be recognized, if any. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The Company adopted this guidance on January 1, 2012, and it did not have a significant impact on the Company's financial statements. The Company did not use the qualitative assessment option during the year ended December 31, 2012.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Our accounting policies are described in Note 1 of our consolidated financial statements – *Organization and Summary of Significant Accounting Policies*. We prepare our consolidated financial statements in conformity with accounting principles generally accepted in the United States, which require us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates. We consider the following policies and estimates to be most critical in understanding the judgments involved in preparing our financial statements and the uncertainties that could affect our results of operations, financial condition and cash flows.

### ***Stock-Based Compensation***

The Company accounts for stock-based compensation in accordance with ASC 718, "*Compensation - Stock Compensation*." Under the provisions of ASC 718, stock-based compensation cost is estimated at the grant date based on the award's fair value as calculated by the Black-Scholes ("BSM") valuation option-pricing model and is recognized as expense ratably over the requisite service period. The BSM incorporates various highly subjective assumptions including expected stock price volatility, for which historical data is heavily relied upon, expected life of options granted, forfeiture rates and interest rates. If any of the assumptions used in the BSM model change significantly, stock-based compensation expense may differ materially in the future from that previously recorded.

## ***Goodwill and Radio Broadcasting Licenses***

### ***Impairment Testing***

We have made several acquisitions in the past for which a significant portion of the purchase price was allocated to goodwill and radio broadcasting licenses. Goodwill exists whenever the purchase price exceeds the fair value of tangible and identifiable intangible net assets acquired in business combinations. As of December 31, 2012, we had approximately \$674.0 million in broadcast licenses and \$272.0 million in goodwill, which totaled \$946.0 million, and represented approximately 64.8% of our total assets. Therefore, we believe estimating the fair value of goodwill and radio broadcasting licenses is a critical accounting estimate because of the significance of their carrying values in relation to our total assets. For the years ended December 31, 2012, 2011 and 2010, we recorded impairment charges against radio broadcasting licenses and goodwill of approximately \$313,000, \$14.5 million and \$36.1 million, respectively. Significant impairment charges have been a recent trend experienced by media companies in general, and are not unique to us.

We test for impairment annually, or when events or changes in circumstances or other conditions suggest impairment may have occurred. Our annual impairment testing is performed as of October 1 of each year. Impairment exists when the carrying value of these assets exceeds its respective fair value. When the carrying value exceeds fair value, an impairment amount is charged to operations for the excess.

### ***Valuation of Broadcasting Licenses***

We utilize the services of a third-party valuation firm to provide independent analysis when evaluating the fair value of our radio broadcasting licenses and reporting units. The testing for radio broadcasting licenses is performed at the unit of accounting level as determined by ASC 350, *"Intangibles - Goodwill and Other."* In our case, each unit of accounting is a cluster of radio stations into one geographical market. We use the income approach to value broadcasting licenses, which involves a 10-year model that incorporates several variables, including, but not limited to: (i) estimated discounted cash flows of a hypothetical market participant; (ii) estimated radio market revenue and growth projections; (iii) estimated market share and revenue for the hypothetical participant; (iv) likely media competition within the market; (v) estimated start-up costs and losses incurred in the early years; (vi) estimated profit margins and cash flows based on market size and station type; (vii) anticipated capital expenditures; (viii) probable future terminal values; (ix) an effective tax rate assumption; and (x) a discount rate based on the weighted-average cost of capital for the radio broadcast industry. In calculating the discount rate, we considered: (i) the cost of equity, which includes estimates of the risk-free return, the long-term market return, small stock risk premiums and industry beta; (ii) the cost of debt, which includes estimates for corporate borrowing rates and tax rates; and (iii) estimated average percentages of equity and debt in capital structures.

During the second quarter of 2012, the total market revenue growth for certain markets was below that used in our 2011 annual impairment testing. We deemed this shortfall to be an impairment indicator that warranted interim impairment testing of certain of our radio broadcasting licenses, which we performed as of June 30, 2012. The Company recorded an impairment charge of \$313,000 related to our Charlotte radio broadcasting licenses. The remaining radio broadcasting licenses that were tested during the second quarter of 2012 were not impaired. We did not identify any impairment indicators for our radio broadcast licenses during the first or third quarters of 2012.

### ***Valuation of Goodwill***

The impairment testing of goodwill is performed at the reporting unit level. As of December 31, 2012, we had 20 reporting units, which were comprised of our 16 radio markets and four other business divisions. In testing for the impairment of goodwill, we primarily rely on the income approach method. The approach generally involves a 10-year model with similar variables as described above, except that the discounted cash flows are generally based on the Company's estimated and projected market share and operational performance for its owned radio markets or other business divisions. We also utilize a market-based approach to evaluate the reasonableness of our fair value estimates for our reporting units. We follow a two-step process to evaluate if a potential impairment exists for goodwill. The first step of the process involves estimating the fair value of each reporting unit. If the reporting unit's fair value is less than its carrying value, a second step is performed to attribute the fair value of the reporting unit to the individual assets and liabilities of the reporting unit in order to determine the implied fair value of the reporting unit's goodwill as of the impairment assessment date. Any excess of the carrying value of the goodwill over the implied fair value of the goodwill is written off as a charge to operations.

In March, June and September of 2011, the Company performed interim impairment testing on the valuation of goodwill associated with Reach Media. Reach Media net revenues and cash flow internal projections were revised. Management revised its internal projections for Reach Media by lowering the long-term revenue growth rates previously assumed in our 2010 year end assessment. The discount rate was lowered from 13.5% from the 2010 annual assessment to 13.0% for the June 2011 assessment and again lowered to 12.0% for the September 2011 assessment. As part of the year end impairment testing, the rate was increased to 12.5% and we reduced our operating cash flow projections and assumptions compared to the interim assessments based upon actual operating results which did not meet budgeted results. Based on the testing performed throughout 2011, the Company concluded that Reach Media goodwill was not impaired. Due to amendments of existing Reach Media affiliate agreements with Radio One, Reach Media's expected future cash flows will be reduced. As a result, the Company recognized a non-cash impairment charge of approximately \$7.8 million associated with other intangible assets.

Reach Media did not meet its budgeted operating cash flow for the third and fourth quarters of 2012 and we performed interim and annual impairment assessments at September 30, 2012 and December 31, 2012. Upon review of the results of the interim and year-end impairment tests, and quarter-end assessment, the Company concluded that the carrying value of goodwill attributable to Reach Media had not been impaired.

Finally, for the third and fourth quarters of 2012, the Company performed interim impairment testing on the valuation of goodwill associated with Interactive One. Interactive One net revenues and cash flows declined for the third quarter and year to date 2012 and full year internal projections were revised. As a result of the testing, the Company concluded no impairment to the carrying value had occurred.

As part of our annual testing, when arriving at the estimated fair values for radio broadcasting licenses and goodwill, we also performed a reasonableness test by comparing our overall average implied multiple based on our cash flow projections and fair values to recently completed sales transactions, and by comparing our fair value estimates to the market capitalization of the Company. The results of these comparisons confirmed that the fair value estimates resulting from our annual assessment for 2012 were reasonable.

Below are some of the key assumptions used in the income approach model for estimating the broadcasting license and goodwill fair values for the annual and interim impairment testing performed since October 2010.

<b>Radio Broadcasting Licenses</b>	<b>October 1, 2010</b>	<b>October 1, 2011</b>	<b>June 30, 2012 (a)</b>	<b>October 1, 2012</b>
Pre-tax impairment charge (in millions)	\$ 19.9	\$ —	\$ 0.3	\$ —
Discount Rate	10.0%	10.0%	10.0%	10.0%
Year 1 Market Revenue Growth Rate Range	1.0% - 3.0%	1.5% - 2.5%	1.0% - 3.0%	1.0% - 2.0%
Long-term Market Revenue Growth Rate Range (Years 6 – 10)	1.0% - 2.5%	1.0% - 2.0%	1.0% - 2.0%	1.0% - 2.0%
Mature Market Share Range	0.8% - 28.3%	0.7% - 28.9%	5.8% - 15.6%	0.7% - 27.4%
	19.0% -	19.1% -		
Operating Profit Margin Range	47.3%	47.4%	29.1% - 48.0%	19.6% - 47.7%

(a) Reflects changes only to the key assumptions used in the interim testing for certain units of accounting.

**Goodwill  
(Radio Market  
Reporting Units)**

	<b>October 1, 2010 (a)</b>	<b>October 1, 2011 (a)</b>	<b>October 1, 2012 (a)</b>
Pre-tax impairment charge (in millions)	\$ –	\$ 14.5	\$ –
Discount Rate	10.0%	10.0%	10.0%
Year 1 Market Revenue Growth Rate Range	1.5% -3.0%	2.0% -2.5%	1.0% -2.0%
Long-term Market Revenue Growth Rate Range (Years 6 – 10)	1.5% - 2.5%	1.5% - 2.0%	1.5% - 2.0%
Mature Market Share Range	7.0% - 23.0%	7.4% - 20.8%	6.7% - 20.8%
Operating Profit Margin Range	27.5% - 58.0%	29.5% - 54.0%	29.3% - 58.5%

(a) Reflects the key assumptions for testing only those radio markets with remaining goodwill.

Below are key assumptions used in the income approach model for estimating the fair value for Reach Media for the annual and certain interim impairment tests. When compared to the discount rate used for assessing radio market reporting units, the higher discount rate used in this assessment reflects a premium for a riskier and broader media business, with a heavier concentration and significantly higher amount of programming content related intangible assets that are highly dependent on the on-air personality Tom Joyner. The Company recorded an impairment charge of approximately \$16.1 million for the year ended December 31, 2010, and concluded no impairment to Reach Media goodwill for any other period.

<b>Reach Media Goodwill</b>	<b>October 1, 2010</b>	<b>December 31, 2010</b>	<b>October 1, 2011</b>	<b>October 1, 2012</b>
Pre-tax impairment charge (in millions)	\$ -	\$ 16.1	\$ -	\$ -
Discount Rate	13.0%	13.5%	12.0%	12.0%
Year 1 Revenue Growth Rate	2.5%	2.5%	2.5%	2.0%
Long-term Revenue Growth Rate Range	2.5% - 3.3%	(2.6)% - 4.4%	(2.0)% - 3.5%	(4.7)% - 2.8%
	25.5% -	15.5% -	18.8% -	
Operating Profit Margin Range	31.2 %	25.9%	21.7%	4.6% - 19.8%

Below are some of the key assumptions for our internet segment used in the income approach model for determining the fair value since October 2010. When compared to discount rates for the radio reporting units, the higher discount rate used to value the reporting unit is reflective of discount rates applicable to internet media businesses. As a result of the testing, the Company concluded no impairment to the carrying value had occurred. We did not make any changes to the methodology for valuing or allocating goodwill when determining the carrying value.

<b>Goodwill (Internet Segment)</b>	<b>October 1, 2010</b>	<b>October 1, 2011</b>	<b>October 1, 2012</b>
Pre-tax impairment charge (in millions)	\$ -	\$ -	\$ -
Discount Rate	15.0%	14.5%	13.5%
Year 1 Revenue Growth Rate	24.5%	20.3%	13.8%
Long-term Revenue Growth Rate (Year 10)	3.0%	2.5%	2.5%
Operating Profit Margin Range	(0.6)% - 32.7%	0.0% - 28.8%	(4.8)% - 24.2%

Given the consolidation of TV One effective April 14, 2011, the Company performed its first impairment testing in the Cable Television segment in December 2011. Below are some of the key assumptions used in the income approach model for determining the fair value since December 2011. As a result of the testing performed in 2011 and 2012, the Company concluded no impairment to the carrying value of goodwill had occurred.

<b>Cable Television Goodwill</b>	<b>December 31, 2011</b>	<b>October 1, 2012</b>
Pre-tax impairment charge (in millions)	\$ -	\$ -
Discount Rate	11.5%	10.75%
Year 1 Revenue Growth Rate	13.9%	11.2%
Long-term Revenue Growth Rate Range	2.7% - 13.9%	2.5% - 12.2%
Operating Profit Margin Range	29.9% - 42.2%	33.3% - 36.2%

The above goodwill tables reflect some of the key valuation assumptions used for 12 of our 20 reporting units. As a result of our year end testing, there were no goodwill impairment charges recorded during the year ended December 31, 2012. The other eight remaining reporting units had no goodwill carrying value balances as of December 31, 2012.

In arriving at the estimated fair values for radio broadcasting licenses and goodwill, we also performed a reasonableness test by comparing our overall average implied multiple based on our cash flow projections and fair values to recently completed sales transactions, and by comparing our fair value estimates to the market capitalization of the Company. The results of these comparisons confirmed that the fair value estimates resulting from our annual assessment for 2012 were reasonable.

#### *Sensitivity Analysis*

We believe both the estimates and assumptions we utilized when assessing the potential for impairment are individually and in aggregate reasonable; however, our estimates and assumptions are highly judgmental in nature. Further, there are inherent uncertainties related to these estimates and assumptions and our judgment in applying them to the impairment analysis. While we believe we have made reasonable estimates and assumptions to calculate the fair values, changes in any one estimate, assumption or a combination of estimates and assumptions, or changes in certain events or circumstances (including uncontrollable events and circumstances resulting from continued deterioration in the economy or credit markets) could require us to assess recoverability of broadcasting licenses and goodwill at times other than our annual October 1 assessments, and could result in changes to our estimated fair values and further write-downs to the carrying values of these assets. Impairment charges are non-cash in nature, and as with current and past impairment charges, any future impairment charges will not impact our cash needs or liquidity or our bank ratio covenant compliance.

As of October 1, 2012, we had a total goodwill carrying value of approximately \$272.0 million across 12 of our 20 reporting units. The below table indicates the long-term cash flow growth rates assumed in our impairment testing and the long-term cash flow growth/decline rates that would result in additional goodwill impairment. For five of the reporting units, given the significant excess of their fair value over carrying value, any future goodwill impairment is not likely. However, should our estimates and assumptions for assessing the fair values of the remaining reporting units with goodwill worsen to reflect the below or lower cash flow growth/decline rates, additional goodwill impairments may be warranted in the future.

<b>Reporting Unit</b>	<b>Long-Term Cash Flow Growth Rate Used</b>	<b>Long-Term Cash Flow Growth/Decline Rate That Would Result in Impairment (a)</b>
2	2.0%	Impairment not likely
16	2.0%	Impairment not likely
19	2.0%	Impairment not likely
11	1.5%	Impairment not likely
21	3.0%	Impairment not likely
12	2.0%	0.2%
10	2.0%	0.5%
18	2.5%	(2.0)%
1	2.0%	(2.7)%
5	1.5%	(4.8)%
13	2.0%	(12.1)%
6	1.5%	(15.8)%

- (a) The long-term cash flow growth/decline rate that would result in additional goodwill impairment applies only to further goodwill impairment and not to any future license impairment that would result from lowering the long-term cash flow growth rates used.

Several of the licenses in our units of accounting have limited excess of fair values over their respective carrying values. Per the table below, as of October 1, 2012, we appraised the radio broadcasting licenses at a fair value of approximately \$859.5 million, which was in excess of the \$674.0 million carrying value by \$185.5 million, or 27.5%. The fair values of the licenses exceeded the carrying values of the licenses for all units of accounting. Should our estimates, assumptions, or events or circumstances for any upcoming valuations worsen in the units with no or limited fair value cushion, additional license impairments may be needed in the future.

Unit of Accounting (a)	Radio Broadcasting Licenses			
	As of		Excess	
	October 1, 2012	October 1, 2012		
	Carrying Values ("CV")	Fair Values ("FV")	FV vs. CV	% FV Over CV
	(In thousands)			
Unit of Accounting 2	\$ 3,086	\$ 69,333	\$ 66,247	2,146.7%
Unit of Accounting 4	9,169	11,510	2,341	25.5%
Unit of Accounting 5	18,657	19,218	561	3.0%
Unit of Accounting 7	16,165	17,530	1,365	8.4%
Unit of Accounting 14	20,434	26,338	5,904	28.9%
Unit of Accounting 15	20,886	22,760	1,874	9.0%
Unit of Accounting 11	21,135	25,945	4,810	22.8%
Unit of Accounting 6	26,242	28,764	2,522	9.6%
Unit of Accounting 9	34,270	36,587	2,317	6.8%
Unit of Accounting 13	52,556	60,975	8,419	16.0%
Unit of Accounting 16	52,965	108,243	55,278	104.4%
Unit of Accounting 12	58,779	58,997	218	0.4%
Unit of Accounting 8	66,715	73,409	6,694	10.0%
Unit of Accounting 1	93,394	118,931	25,537	27.3%
Unit of Accounting 10	179,541	180,939	1,398	0.8%
Total	\$ 673,994	\$ 859,479	\$ 185,485	27.5%

(a) The units of accounting are not disclosed on a specific market basis so as to not make publicly available sensitive information that could be competitively harmful to the Company.



The following table presents a sensitivity analysis showing the impact on our impairment testing resulting from: (i) a 1% or 100 basis point decrease in industry or reporting unit growth rates; (ii) a 1% or 100 basis point decrease in cash flow margins; (iii) a 1% or 100 basis point increase in the discount rate; and (iv) both a 5% and 10% reduction in the fair values of broadcasting licenses and reporting units.

		Hypothetical Increase in the Recorded Impairment Charge For the Year Ended December 31, 2012	
		Broadcasting Licenses	Goodwill
		(In millions)	
Pre-tax impairment charge recorded:			
Radio Market Reporting Units	\$	0.3	\$ -
Radio Syndication Reporting Unit		-	-
Cable Television Reporting Unit		-	-
Internet Reporting Unit		-	-
Total Impairment Recorded	\$	0.3	\$ -
Hypothetical Change for Radio Market Reporting Units:			
A 100 basis point decrease in radio industry growth rates	\$	21.0	\$ -
A 100 basis point decrease in cash flow margin	\$	4.3	\$ -
A 100 basis point increase in the applicable discount rate	\$	43.8	\$ -
A 5% reduction in the fair value of broadcasting licenses and reporting units	\$	10.8	\$ -
A 10% reduction in the fair value of broadcasting licenses and reporting units	\$	27.2	\$ -
Hypothetical Change for Reach Media Reporting Unit:			
A 100 basis point decrease in revenue growth rates	Not applicable	\$	-
A 100 basis point decrease in cash flow margin	Not applicable	\$	-
A 100 basis point increase in the applicable discount rate	Not applicable	\$	-
A 5% reduction in the fair value of the reporting unit	Not applicable	\$	-
A 10% reduction in the fair value of the reporting unit	Not applicable	\$	-
Hypothetical Change for Cable Television Reporting Unit:			
A 100 basis point decrease in revenue growth rates	Not applicable	\$	-
A 100 basis point decrease in cash flow margin	Not applicable	\$	-
A 100 basis point increase in the applicable discount rate	Not applicable	\$	-
A 5% reduction in the fair value of the reporting unit	Not applicable	\$	-
A 10% reduction in the fair value of the reporting unit	Not applicable	\$	-
Hypothetical Change for Internet Reporting Unit:			
A 100 basis point decrease in revenue growth rates	Not applicable	\$	10.4
A 100 basis point decrease in cash flow margin	Not applicable	\$	-
A 100 basis point increase in the applicable discount rate	Not applicable	\$	0.2
A 5% reduction in the fair value of the reporting unit	Not applicable	\$	-
A 10% reduction in the fair value of the reporting unit	Not applicable	\$	-

#### ***Impairment of Intangible Assets Excluding Goodwill and Radio Broadcasting Licenses***

Intangible assets, excluding goodwill and radio broadcasting licenses, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or group of assets may not be fully recoverable. These events or changes in circumstances may include a significant deterioration of operating results, changes in business plans, or changes in anticipated future cash flows. If an impairment indicator is present, we will evaluate recoverability by a comparison of the carrying amount of the assets to future undiscounted net cash flows expected to be generated by the assets. Assets are grouped at the lowest level for which there is identifiable cash flows that are largely independent of the cash flows generated by other asset groups. If the assets are impaired, the

impairment is measured by the amount by which the carrying amount exceeds the fair value of the assets determined by estimates of discounted cash flows. The discount rate used in any estimate of discounted cash flows would be the rate required for a similar investment of like risk. The Company reviewed certain intangibles for impairment during 2012 and 2010 and determined no impairment charges were necessary. The Company reviewed certain intangibles for impairment during 2011 and recorded an impairment charge of approximately \$7.8 million related to the long-lived assets of Reach Media. Any changes in the valuation estimates and assumptions or changes in certain events or circumstances could result in changes to the estimated fair values of these intangible assets and may result in future write-downs to the carrying values.

#### ***Allowance for Doubtful Accounts***

We must make estimates of the uncollectability of our accounts receivable. We specifically review historical write-off activity by market, large customer concentrations, customer credit worthiness and changes in our customer payment terms when evaluating the adequacy of the allowance for doubtful accounts. In the past four years, our historical bad debt expense has averaged approximately 4.6% of our outstanding trade receivables and has been a reliable method to estimate future allowances. If the financial condition of our customers or markets were to deteriorate, adversely affecting their ability to make payments, additional allowances could be required.

### ***Revenue Recognition***

We recognize revenue for broadcast advertising when the commercial is broadcast and we report revenue net of agency and outside sales representative commissions in accordance with ASC 605, "*Revenue Recognition*." When applicable, agency and outside sales representative commissions are calculated based on a stated percentage applied to gross billing. Generally, advertisers remit the gross billing amount to the agency or outside sales representative, and the agency or outside sales representative remits the gross billing, less their commission, to us.

Our online business recognizes its advertising revenue as impressions (the number of times advertisements appear in viewed pages) are delivered, when "click through" purchases are made or leads are generated, or ratably over the contract period, where applicable.

TV One derives advertising revenue from the sale of television air time to advertisers and recognizes revenue when the advertisements are run. TV One also receives affiliate fees and records revenue during the term of various affiliation agreements based on the most recent subscriber counts reported by the applicable affiliate.

### ***Equity Accounting***

Effective April 14, 2011, the Company began to account for TV One on a consolidated basis. Prior to that, we accounted for our investment in TV One under the equity method of accounting in accordance with ASC 323, "*Investments – Equity Method and Joint Ventures*." We had recorded our investment at cost and had adjusted the carrying amount of the investment to recognize the change in Radio One's claim on the net assets of TV One resulting from net income or losses of TV One as well as other capital transactions of TV One using a hypothetical liquidation at book value approach.

### ***Contingencies and Litigation***

We regularly evaluate our exposure relating to any contingencies or litigation and record a liability when available information indicates that a liability is probable and estimable. We also disclose significant matters that are reasonably possible to result in a loss, or are probable but for which an estimate of the liability is not currently available. To the extent actual contingencies and litigation outcomes differ from amounts previously recorded, additional amounts may need to be reflected.

### ***Estimate of Effective Tax Rates***

We estimate the provision for income taxes, income tax liabilities, deferred tax assets and liabilities, and any valuation allowances in accordance with ASC 740, "*Income Taxes*," as it relates to accounting for income taxes in interim periods. We estimate effective tax rates based on local tax laws and statutory rates, apportionment factors, taxable income for our filing jurisdictions and disallowable items, among other factors. Audits by the Internal Revenue Service or state and local tax authorities could yield different interpretations from our own, and differences between taxes recorded and taxes owed per our filed returns could cause us to record additional taxes. Our estimated effective tax rate for the year ended December 31, 2012 was (160.2)%.

To address the exposures of unrecognized tax positions, we recognize the impact of a tax position in the financial statements if it is more likely than not that the position would be sustained on audit based on the technical merits of the position. As of December 31, 2012, we had approximately \$5.1 million in unrecognized tax benefits. Future outcomes of our tax positions may be more or less than the currently recorded liability, which could result in recording additional taxes, or reversing some portion of the liability, and recognizing a tax benefit once it is determined the liability is either inadequate or no longer necessary as potential issues get resolved, or as statutes of limitations in various tax jurisdictions close.

### ***Realizability of Deferred Tax Assets***

The Company maintains a full valuation allowance for its DTAs, primarily attributable to net operating losses (“NOLs”), as we determined that it is more likely than not that the DTAs will not be realized. The Company reached this determination based on its cumulative loss position and the uncertainty of future taxable income. Consistent with that prior realizability assessment, the Company has recorded a full valuation allowance for additional NOLs generated from the tax deductible amortization of indefinite-lived assets, as well as DTAs created by impairment charges on certain indefinite-lived intangibles for the years ended December 31, 2010, 2011 and 2012.

### ***Redeemable noncontrolling interests***

Redeemable noncontrolling interests are interests in subsidiaries that are redeemable outside of the Company’s control either for cash or other assets. These interests are classified as mezzanine equity and measured at the greater of estimated redemption value at the end of each reporting period or the historical cost basis of the noncontrolling interests adjusted for cumulative earnings allocations. The resulting increases or decreases in the estimated redemption amount are affected by corresponding charges against retained earnings, or in the absence of retained earnings, additional paid-in-capital.

### ***Fair Value Measurements***

The Company has accounted for an award called for in the CEO’s employment agreement (the “Employment Agreement”) as a derivative instrument in accordance with ASC 815, “*Derivatives and Hedging*.” According to the Employment Agreement, which was executed in April 2008, the CEO is eligible to receive an award amount equal to 8% of any proceeds from distributions or other liquidity events in excess of the return of the Company’s aggregate investment in TV One. The Company’s obligation to pay the award will be triggered only after the Company’s recovery of the aggregate amount of its capital contribution in TV One and only upon actual receipt of distributions of cash or marketable securities or proceeds from a liquidity event with respect to the Company’s membership interest in TV One. The CEO was fully vested in the award upon execution of the agreement, and the award lapses if the CEO voluntarily leaves the Company or is terminated for cause. Until such time as a new employment agreement is executed, the terms of his April 2008 employment agreement remain in effect including eligibility for the TV One award.

The Company reassessed the estimated fair value of the award as of December 31, 2012, at approximately \$11.4 million and, accordingly, recorded compensation expense and a liability for that amount. The fair value of the award as of December 31, 2011, was approximately \$10.3 million. The fair valuation incorporated a number of assumptions and estimates, including but not limited to TV One’s future financial projections, probability factors and the likelihood of various scenarios that would trigger payment of the award. As the Company will measure changes in the fair value of this award at each reporting period as warranted by certain circumstances, different estimates or assumptions may result in a change to the fair value of the award amount previously recorded.

With the assistance of a third-party valuation firm, the Company assesses the fair value of the redeemable noncontrolling interest in Reach Media as of the end of each reporting period. The fair value of the redeemable noncontrolling interests as of December 31, 2012 and 2011 was approximately \$12.9 million and \$20.3 million, respectively. The determination of fair value incorporated a number of assumptions and estimates including, but not limited to, forecasted operating results, discount rates and a terminal value. Different estimates and assumptions may result in a change to the fair value of the redeemable noncontrolling interests amount previously recorded.

The TV One incentive award plan balance is measured based on the estimated enterprise fair value of TV One. As of December 31, 2012, the Company determined the enterprise fair value of TV One with the assistance of a third-party valuation firm. As the Company will measure changes in the fair value of these balances at each reporting period as warranted by certain circumstances, different estimates or assumptions may result in a change to the fair value of the amounts previously recorded.

### ***Content Assets***

TV One has entered into contracts to acquire entertainment programming rights and programs from distributors and producers. The license periods granted in these contracts generally run from one year to perpetuity. Contract payments are made in installments over terms that are generally shorter than the contract period. Each contract is recorded as an asset and a liability at an amount equal to its gross contractual commitment when the license period begins and the program is available for its first airing. Program rights are recorded at the lower of amortized cost or estimated net realizable value. Program rights are amortized based on the greater of the usage of the program or term of license. Estimated net realizable values are based on the estimated revenues directly associated with the program materials and related expenses.

### **Capital and Commercial Commitments**

#### ***Indebtedness***

We have several debt instruments outstanding within our capital structure. The total amount available under our 2011 Credit Agreement is \$411.0 million, consisting of a \$386.0 million term loan facility that matures on March 31, 2016 and a \$25.0 million revolving loan facility that matures on March 31, 2015. We also have outstanding \$747,000 in 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due February 2013 and \$327.0 million in our 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes due May 2016. Finally, TV One issued \$119.0 million in senior secured notes on February 25, 2011. The notes were issued in connection with the repurchase of equity interests from certain financial investors and TV One management. The notes bear interest at 10.0% per annum, which is payable monthly, and the entire principal amount is due on March 15, 2016. See “*Liquidity and Capital Resources*.”

#### ***Lease obligations***

We have non-cancelable operating leases for office space, studio space, broadcast towers and transmitter facilities that expire over the next 19 years.

#### ***Operating Contracts and Agreements***

We have other operating contracts and agreements including employment contracts, on-air talent contracts, severance obligations, retention bonuses, consulting agreements, equipment rental agreements, programming related agreements, and other general operating agreements that expire over the next six years.

#### ***Royalty Agreements***

Effective December 31, 2009, our radio music license agreements with the two largest performance rights organizations, American Society of Composers, Authors and Publishers (“ASCAP”) and Broadcast Music, Inc. (“BMI”) expired. The Radio Music License Committee (“RMLC”), which negotiates music licensing fees for most of the radio industry with ASCAP and BMI, at that time, reached an agreement with these organizations on a temporary fee schedule that reflected a provisional discount of 7.0% against 2009 fee levels. The temporary fee reductions became effective in January 2010. In May 2010 and June 2010, the U.S. District Court’s judge charged with determining the licenses fees ruled to further reduce interim fees paid to ASCAP and BMI, respectively, down approximately another 11.0% from the previous temporary fees negotiated with the RMLC. In January 2012, the U.S. District Court approved a settlement between RMLC and ASCAP. The settlement determined the amount to be paid to ASCAP for usage through 2016. In addition, stations received a credit for overpayments made in 2010 and 2011 to ASCAP. In June 2012, RMLC and BMI reached a settlement agreement. The settlement covers the period through 2016 and determined a new fee structure based on percentage of revenue. In addition, stations received a credit for overpayments made in 2010 and 2011 to BMI.

The Company has entered into fixed fee and variable share agreements with music performance rights organizations that expire as late as 2016. During the years ended December 31, 2012, 2011 and 2010, the Company incurred expenses, including discontinued operations, of approximately \$9.9 million, \$12.5 million and \$11.4 million, respectively, in connection with these agreements. For continuing operations, for the years ended December 31, 2012, 2011 and 2010, the Company incurred expenses of approximately \$9.8 million, \$12.5 million and \$11.4 million, respectively, in connection with these agreements.

#### *Reach Media Noncontrolling Interest Shareholders' Put Rights*

Beginning on February 28, 2012, the noncontrolling interest shareholders of Reach Media had an annual right to require Reach Media to purchase all or a portion of their shares at the then current fair market value for such shares (the "Put Right"). Beginning in 2012, this annual right was exercisable for a 30-day period beginning February 28 of each year. The purchase price for such shares may be paid in cash and/or registered Class D Common Stock of Radio One, at the discretion of Radio One. However, on December 31, 2012, Reach Media and its noncontrolling interest shareholders amended the shareholder's agreement governing their relationship. As part of that amendment, the noncontrolling interest shareholders agreed to delay the Put Right until January 1, 2018. The terms of the Put Right remain the same in all other respects.

#### *Contractual Obligations Schedule*

The following table represents our scheduled contractual obligations as of December 31, 2012:

<b>Contractual Obligations</b>	<b>Payments Due by Period</b>						<b>2018 and Beyond</b>	<b>Total</b>
	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>			
	<b>(In thousands)</b>							
6 <sup>3</sup> / <sub>8</sub> % Senior Subordinated Notes(1)	\$ 753	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 753
12 <sup>1</sup> / <sub>2</sub> %/15% Senior Subordinated Notes(1)	40,879	40,879	40,879	339,980	—	—	—	462,617
Credit facilities(2)	32,231	31,943	31,655	372,770	—	—	—	468,599
Other operating contracts/agreements(3)	62,733	43,063	16,779	4,624	310	341	—	127,850
Operating lease obligations	9,507	7,986	6,862	6,277	5,755	14,145	—	50,532
Senior Secured Notes(4)	11,900	11,900	11,900	121,777	—	—	—	157,477
<b>Total</b>	<b>\$ 158,003</b>	<b>\$ 135,771</b>	<b>\$ 108,075</b>	<b>\$ 845,428</b>	<b>\$ 6,065</b>	<b>\$ 14,486</b>	<b>\$ —</b>	<b>\$ 1,267,828</b>

(1) Includes interest obligations based on current effective interest rate on senior subordinated notes outstanding as of December 31, 2012.

(2) Includes interest obligations based on current effective interest rate and projected interest expense on credit facilities outstanding as of December 31, 2012.

(3) Includes employment contracts, severance obligations, on-air talent contracts, consulting agreements, equipment rental agreements, programming related agreements, and other general operating agreements. Also includes contracts that TV One has entered into to acquire entertainment programming rights and programs from distributors and producers. These contracts relate to their content assets as well as prepaid programming related agreements.

(4) Represents \$119.0 million issued by TV One in senior secured notes on February 25, 2011. The notes were issued in connection with the repurchase of equity interests from certain financial investors and TV One management. The notes bear interest at 10.0% per annum, which is payable monthly, and the entire principal amount is due on March 15, 2016.

As of December 31, 2010, we had a swap agreement in place for a total notional amount of \$25.0 million. At that point, the period remaining on the swap agreement was 18 months. The remaining \$25.0 million swap agreement was terminated in conjunction with the March 31, 2011 retirement of our Previous Credit Agreement and we have no swap arrangements in connection with the 2011 Credit Agreement.

#### **Off-Balance Sheet Arrangements**

As of December 31, 2012, we had four standby letters of credit totaling \$1.0 million in connection with our annual insurance policy renewals and real estate leases.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

As of December 31, 2012, our exposure related to market risk had not changed materially since December 31, 2011.

Both the term loan facility and the revolving facility under our 2011 Credit Agreement bear interest, at our option, at a rate equal to either the London Interbank Offered Rate ("LIBOR"), subject to a LIBOR floor plus a margin or the base rate plus a margin. The base rate is equal to the greater of the prime rate, the Federal Funds Effective Rate plus 0.50% and the LIBOR Rate for a one-month period plus 1.00%. The applicable margin on the 2011 Credit Agreement is between (i) 4.50% and 5.50% on the revolving portion of the facility and (ii) 5.00% (with a base rate floor of 2.5% per annum) and 6.00% (with a LIBOR floor of 1.5% per annum) on the term portion of the facility. We also pay a commitment fee of 0.75% per annum on the unused commitment of the revolving facility. We are exposed to interest rate volatility with respect to this variable rate debt. If the borrowing rates under LIBOR were to increase two percentage points above the current rates at December 31, 2012, our interest expense on the term portion of the credit facility would increase approximately \$3.0 million on an annual basis.

The determination of the estimated fair value of our fixed-rate debt is subject to the effects of interest rate risk. The estimated fair value of our 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes and our 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes at December 31, 2012 were approximately \$293.5 million and \$740,000, respectively, and the carrying amounts were \$327.0 million and \$747,000, respectively. The estimated fair value of the TV One Notes approximates carrying value.

The estimated fair value of our 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes and our 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes at December 31, 2011 were approximately \$262.8 million and \$710,000, respectively, and the carrying amounts were \$312.8 million and \$747,000, respectively.

The effect of a hypothetical one percentage point decrease in expected current interest rate yield would be to increase the estimated fair value of our 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes from approximately \$293.5 million to \$316.5 million at December 31, 2012. The effect of a hypothetical one percentage point decrease in expected current interest rate yield would be to increase the estimated fair value of our 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes from approximately \$740,000 to \$877,000 at December 31, 2012.



## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

The consolidated financial statements of Radio One required by this item are filed with this report on Pages F-1 to F-77.

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

## **ITEM 9A. CONTROLS AND PROCEDURES**

### **Evaluation of disclosure controls and procedures**

In connection with the preparation of this Form 10-K/A, we have carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer (“CEO”) and the Chief Financial Officer (“CFO”), of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, are controls and procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance of achieving the desired control objectives and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Our disclosure controls and procedures are designed to provide a reasonable level of assurance of reaching our desired disclosure controls objectives. Based on this evaluation, our CEO and CFO concluded that as of such date, our disclosure controls and procedures are ineffective in timely alerting them to material information required to be included in our periodic SEC reports due to deficiencies in the review controls over the preparation of the condensed consolidating financial statements that appear in the notes to the Company’s financial statements.

### **Management’s report on internal control over financial reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Exchange Act Rule 13a-15(f). Under the supervision and with the participation of our management, including our CEO and CFO, we conducted an evaluation of the effectiveness of our internal control over financial reporting. Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

The framework used in carrying out our evaluation was the Internal Control — Integrated Framework published by the Committee of Sponsoring Organizations (COSO) of the Treadway Commission. In evaluating our information technology controls, we also used the framework contained in the Control Objectives for Information and related Technology (COBIT®), which was developed by the Information Systems Audit and Control Association’s (ISACA) IT Governance Institute, as a complement to the COSO internal control framework. This Form 10-K/A does not include an attestation report of the Company’s independent registered public accounting firm pursuant to Section 989G of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

A significant deficiency is a control deficiency, or combination of control deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those responsible for oversight of the company’s financial reporting. A material weakness is a deficiency, or combination of control deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of the company’s annual or interim financial statements will not be prevented or detected on a timely basis. In connection with the filing of the Company’s Form 10-K on March 27, 2013, our management had previously concluded that the Company’s internal control over financial reporting was effective as of December 31, 2012. During the second quarter of 2013, we identified a material weakness in our internal control over financial reporting. The Company did not maintain adequate internal controls with regard to the review of the preparation of the condensed consolidating financial statements of guarantors in the footnotes to its previously filed financial statements in its annual report on Form 10-K for the year ended December 31, 2012. The Company is restating its condensed consolidating footnote in its 2012 10-K to correct the above matters. Additionally, we are revising our disclosures in Item 9(a) to identify this material weakness.



Under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, our management conducted a re-assessment of the effectiveness of internal control over financial reporting as of December 31, 2012 based on the criteria established in *Internal Control — Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission. As a result of the material weakness described above, management has concluded that our internal control over financial reporting was not effective as of December 31, 2012.

#### **Plans for Remediation**

We are taking the following actions to remediate this material weakness:

- Restructured the Finance and Accounting functions and engaged additional resources with the appropriate depth of experience for our Finance and Accounting departments
- Updated accounting policies and procedures to ensure that accounting personnel have sufficient guidance to remediate the previously communicated weakness and to appropriately evaluate all disclosure requirements
- Implemented a required senior management, legal and accounting review to specifically address all disclosures and related financial information

Management will test the design and operating effectiveness of the newly implemented controls in future periods.

**Changes in internal control over financial reporting**

Except for the material weakness described above, there were no changes in our internal control over financial reporting during the fiscal year ended December 31, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**ITEM 9B. OTHER INFORMATION**

None.

### PART III

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The following table provides certain biographical information about the members of the Company's board of directors. Presently, there are seven members of the board of directors, five of whom are neither officers nor employees of Radio One. The board of directors is divided into two classes, Class A, of which there are two directors, and Class B, of which there are five directors. Two Class A directors, Terry L. Jones and Brian W. McNeill, were elected at the 2012 annual meeting to serve until the 2013 annual meeting. To be elected, each Class A director must have received the affirmative vote of a plurality of the votes cast by the holders of the Class A common stock. Five Class B directors were elected at the 2012 annual meeting, by the holders of Class A common stock and Class B common stock voting together, to serve until the 2013 annual meeting. The Class B directors are Catherine L. Hughes, Alfred C. Liggins, III, D. Geoffrey Armstrong, Ronald E. Blaylock and Dennis A. Miller. To be elected, each of the five Class B directors must have received the affirmative vote of a plurality of the votes cast by all stockholders entitled to vote. There is no cumulative voting for the board of directors.

Terry L. Jones  
Director since 1995  
Age: 66

Mr. Jones is the Managing Member of the General Partner of Syndicated Communications Venture Partners V, L.P. and the Managing Member of Syncom Venture Management Co., LLC ("Syncom"). Prior to joining Syncom in 1978, he was co-founding stockholder and Vice President of Kiambere Savings and Loan in Nairobi, and a Lecturer at the University of Nairobi. He also worked as a Senior Electrical Engineer for Westinghouse Aerospace and Litton Industries. He is a member of the board of directors for several Syncom portfolio companies, including Radio One, Inc. He formerly served on the Board of the Southern African Enterprise Development Fund, a presidential appointment, and is on the Board of Trustees of Spellman College. Mr. Jones received a B.S. degree in Electrical Engineering from Trinity College, an M.S. degree in Electrical Engineering from George Washington University and a Masters of Business Administration from Harvard University. During the last 5 years, Mr. Jones has sat on the boards of directors of TV One, LLC, Iridium Communications, Inc., a publicly held company ("Iridium"), PKS Communications, Inc., a publicly held company, Weather Decisions Technology, Inc., V-me, Inc., Syncom and Verified Identity Pass, Inc. He currently serves on the board of directors of Iridium (2001 to present), Syncom and Cyber Digital, Inc., a publicly held company. Mr. Jones' qualifications to serve as a director include his knowledge of Radio One, his many years of senior management experience at various public and private media enterprises, and his ability to provide insight into a number of areas including governance, executive compensation and corporate finance.

Brian W. McNeill  
Director since 1995  
Age: 57

Mr. McNeill is a founder and Managing General Partner of Alta Communications. He specializes in identifying and managing investments in the traditional sectors of the media industry, including radio and television broadcasting, outdoor advertising and other advertising-based or cash flow-based businesses. Over the last 5 years, Mr. McNeill has served on the board of directors of some of the most significant companies in the radio and television industries including Una Vez Mas, Millennium Radio Group, LLC and NextMedia Investors LLC. He joined Burr, Egan, Deleage & Co. as a general partner in 1986, where he focused on the media and communications industries. Previously, Mr. McNeill formed and managed the Broadcasting Lending Division at the Bank of Boston. He received an MBA from the Amos Tuck School of Business Administration at Dartmouth College and graduated magna cum laude with a degree in economics from the College of the Holy Cross. Mr. McNeill's qualifications to serve as a director include his knowledge of Radio One, the media industry and the financial markets, and his ability to provide input into a number of areas including governance, executive compensation and corporate finance. His service on the boards of directors of various other media companies also is beneficial to Radio One.

Catherine L. Hughes  
Chairperson of the Board  
and Secretary  
Director since 1980  
Age: 66

Ms. Hughes has been Chairperson of the Board and Secretary of Radio One since 1980, and was Chief Executive Officer of Radio One from 1980 to 1997. Since 1980, Ms. Hughes has worked in various capacities for Radio One including President, General Manager, General Sales Manager and talk show host. She began her career in radio as General Sales Manager of WHUR-FM, the Howard University-owned, urban-contemporary radio station. Ms. Hughes is the mother of Mr. Liggins, Radio One's Chief Executive Officer, Treasurer, President and a Director. Over the last 5 years, Ms. Hughes has sat on the boards of directors of numerous organizations including Broadcast Music, Inc. and Piney Woods High School. During that period, she also has sat on an advisory board for Wal-Mart Stores, Inc., a publicly held company. Ms. Hughes' qualifications to serve as a director include her being the founder of Radio One, her over 30 years of operational experience with the Company

and her unique status within the African-American community. Her service on other boards of directors and advisory boards is also beneficial to Radio One.

Alfred C. Liggins, III  
Chief Executive Officer,  
President and Treasurer  
Director since 1989  
Age: 48

Mr. Liggins has been Chief Executive Officer (“CEO”) of Radio One since 1997 and President since 1989. Mr. Liggins joined Radio One in 1985 as an account manager at WOL-AM. In 1987, he was promoted to General Sales Manager and promoted again in 1988 to General Manager overseeing Radio One’s Washington, DC operations. After becoming President, Mr. Liggins engineered Radio One’s expansion into new markets. Mr. Liggins is a graduate of the Wharton School of Business Executive MBA Program. Mr. Liggins is the son of Ms. Hughes, Radio One’s Chairperson, Secretary and a Director. Over the last 5 years, Mr. Liggins has sat on the boards of directors of numerous organizations including the Apollo Theater Foundation, Reach Media, The Boys & Girls Clubs of America, The Ibiquity Corporation, the National Association of Black Owned Broadcasters and the National Association of Broadcasters. Mr. Liggins’ qualifications to serve as a director include his over 25 years of operational experience with the Company in various capacities, including as the current interim CEO of TV One, and his nationally recognized expertise in the entertainment and media industries.

D. Geoffrey Armstrong  
Director since 2001  
Age: 48

Mr. Armstrong is currently Chief Executive Officer of 310 Partners, a private investment firm. From March 1999 through September 2000, Mr. Armstrong was the Chief Financial Officer of AMFM, Inc., which was publicly traded on the New York Stock Exchange until it was purchased by Clear Channel Communications in September 2000. Prior to that, he was Chief Operating Officer and a director of Capstar Broadcasting Corporation, which merged with AMFM, Inc. Mr. Armstrong was a founder of SFX Broadcasting, which went public in 1993, and subsequently served as Chief Financial Officer, Chief Operating Officer, and a director until the company was sold in 1998. Since November 2003, Mr. Armstrong has also been a director of Nexstar Broadcasting Group, Inc., a publicly held company. Mr. Armstrong’s qualifications to serve as a director include his many years of senior management experience at various public and private companies, including as a chief financial officer and chief operating officer, and his ability to provide insight into a number of areas including governance, executive compensation and corporate finance.

Ronald E. Blaylock  
Director since 2002  
Age: 56

Mr. Blaylock has been the Founder and Managing Partner of GenNx360 Capital Partners, a private equity buy-out firm, since 2006. Mr. Blaylock was the Founder, Chairman and Chief Executive Officer of Blaylock & Company, Inc., an investment banking firm, and held senior management positions with PaineWebber Group and Citicorp before launching Blaylock & Company, Inc. in 1993. Mr. Blaylock is also currently a director of CarMax, Inc. (2007 to present) and W. R. Berkley Corporation (2001 to present). Mr. Blaylock’s founding and management of two financial services companies has provided him with valuable business, leadership and management experience. As a result, Mr. Blaylock brings substantial financial expertise to the board. In addition, Mr. Blaylock’s experience on the boards of directors of other public companies enables him to bring other perspectives and experience to the board.

Dennis A. Miller  
Director since 2011  
Age: 55

Mr. Miller currently serves as a strategic advisor to Lions Gate Entertainment Corporation (“Lions Gate”). Prior to working with Lions Gate, Mr. Miller served as a General Partner with Spark Capital, LLC, a venture fund with an investment focus on the conflux of the media, entertainment and technology industries. Prior to joining Spark Capital in 2005, Mr. Miller was a Managing Director of Constellation Ventures, the venture investment arm of Bear Stearns. His portfolio of investments has included TV One, College Sports Television (acquired by CBS), Widevine (acquired by Google), K12 (taken public in 2008) (NYSE:LRN), Next New Networks (acquired by Google) and The Gospel Channel. He also served on the Board of Directors of Capital IQ (acquired by McGraw-Hill). From 1998 to 2000, Mr. Miller was Executive Vice President of Lions Gate. Prior to joining Lions Gate, he was an Executive Vice President with Sony Pictures Entertainment (“SPE”) where he was responsible for all television operations of SPE and actively involved with strategic planning and new media. From 1990 to 1995, Mr. Miller was Executive Vice President of Turner Network Television. In 1993, he took on the additional responsibility for the Turner Entertainment Company. Mr. Miller began his career as an attorney with Manatt, Phelps, Rothenberg and Phillips in Los Angeles. He holds a Juris Doctorate from Boalt Law School and a B.A. in political science from the University of California at San Diego. Mr. Miller’s qualifications to serve as a director include his knowledge of TV One, his many years of senior management experience at various public and private media enterprises, and his knowledge of new media enterprises.





## Controlled Company Exemption

We are a “controlled company” under rules governing the listing of our securities on the NASDAQ Stock Market because more than 50% of our voting power is held by Catherine L. Hughes, our Chairperson of the Board and Secretary, and Alfred C. Liggins, III, our CEO and President. See “*Security Ownership of Beneficial Owners and Management*” below. Therefore, we are not subject to NASDAQ Stock Market listing rules that would otherwise require us to have: (i) a majority of independent directors on the board; (ii) a compensation committee composed solely of independent directors; (iii) a nominating committee composed solely of independent directors; (iv) compensation of our executive officers determined by a majority of the independent directors or a compensation committee composed solely of independent directors; and (v) director nominees selected, or recommended for the board’s selection, either by a majority of the independent directors or a nominating committee composed solely of independent directors.

## Committees of the Board of Directors

The board has a standing audit committee, compensation committee and nominating committee.

### *Audit Committee*

The audit committee consists of D. Geoffrey Armstrong, Brian W. McNeill and Dennis A. Miller, each of whom satisfies the requirements for audit committee membership under the listing standards of the NASDAQ Stock Market. Mr. Armstrong serves as Chairman of the audit committee. Each of the audit committee members is an “independent director”, as that term is defined in Rule 5605(a)(2) of the NASDAQ Listing Rules. The board of directors has determined that all of Mr. Armstrong, Mr. McNeill and Mr. Miller qualify as “audit committee financial experts,” as defined by Item 401(h) of Regulation S-K of the Securities Act of 1933. The board has adopted a written audit committee charter, which is available on our website at [www.radio-one.com/about/audit\\_committee.asp](http://www.radio-one.com/about/audit_committee.asp). The audit committee met six times during the calendar year ended December 31, 2012.

The audit committee is responsible for oversight of the quality and integrity of the accounting, auditing and reporting practices of Radio One, and as part of this responsibility the audit committee:

- selects our independent registered public accounting firm;
- reviews the services performed by our independent registered public accounting firm, including non-audit services, if any;
- reviews the scope and results of the annual audit;
- reviews the adequacy of the system of internal accounting controls and internal control over financial reporting;
- reviews and discusses the financial statements and accounting policies with management and our independent registered public accounting firm;
- reviews the performance and fees of our independent registered public accounting firm;
- reviews the independence of our independent registered public accounting firm;
- reviews the audit committee charter; and
- reviews related party transactions, if any.

The audit committee also oversees Radio One’s risk policies and processes relating to the financial statements and financial reporting processes, as well as key credit liquidity risks, market risks and compliance, and the guidelines, policies and processes for monitoring and mitigating those risks.

## AUDIT COMMITTEE REPORT

*This report is not soliciting material, is not deemed filed with the SEC and is not incorporated by reference in any of Radio One's filings under the Securities Act of 1933 or the Securities Exchange Act of 1934, whether made before or after the date of this proxy statement and irrespective of any general incorporation language in any such filing.*

The audit committee's responsibilities are described in its written charter adopted by the board. The audit committee charter is posted on Radio One's website located at [www.radio-one.com/about/audit\\_committee.asp](http://www.radio-one.com/about/audit_committee.asp). The audit committee fulfills its responsibilities through periodic meetings with our independent registered public accounting firm and management. The audit committee reviews the financial information that will be provided to stockholders and others, the systems of internal controls that management and the board have established, and the audit process. In fulfilling these responsibilities, the committee, among other things, oversees the independent registered public accounting firm and confirms their independence, reviews the adequacy of the system of internal accounting controls and internal control over financial reporting, reviews financial statements, earnings releases and accounting matters, and reviews related party transactions. Management is responsible for the financial statements and the reporting process, including the system of internal controls. The independent registered public accounting firm is responsible for expressing an opinion on the conformity of those audited financial statements with accounting principles generally accepted in the United States.

The audit committee meetings regularly included separate sessions with the independent registered public accounting firm, in each case without the presence of Radio One's management. As part of its oversight of Radio One's financial statements, the audit committee reviewed and discussed with both management and the independent registered public accounting firm the audited financial statements included in the Annual Report on Form 10-K/A for the year ended December 31, 2012, and quarterly operating results prior to their issuance. During 2012, management advised the audit committee that each set of financial statements reviewed had been prepared in accordance with generally accepted accounting principles and reviewed significant accounting and disclosure issues with the audit committee. The audit committee also typically holds discussions with management and the independent registered public accounting firm regarding the effectiveness of Radio One's internal control over financial reporting in accordance with the requirements of Section 404 of the Sarbanes-Oxley Act of 2002; however, due to the Company's status as a non-accelerated filer for the year ended December 31, 2012, such discussion with the independent registered public accounting firm was not required in connection with the filing of the Form 10-K/A for 2012 in order for management to sign off on the effectiveness of internal controls. The audit committee also discussed with the independent registered public accounting firm the matters required to be discussed by Statement on Auditing Standards No. 61, "Communications with Audit Committees," as amended, which includes, among other items, matters related to the conduct of the annual audit of Radio One's financial statements. In addition, the audit committee discussed with the independent registered public accounting firm the auditors' independence from Radio One and its management, including the matters in the written disclosures required by Independence Standards Board Standard No. 1, "Independence Discussions with Audit Committees," and the audit committee satisfied itself as to the independent registered public accounting firms' independence.

In reliance on the reviews and discussions referred to above, the audit committee recommended to the board, and the board approved, the inclusion of the audited financial statements in Radio One's Annual Report on Form 10-K/A for the year ended December 31, 2012, for filing with the SEC.

Respectfully submitted,

Audit Committee:  
D. Geoffrey Armstrong, Chairman  
Brian W. McNeill  
Dennis A. Miller

### ***Compensation Committee***

Our compensation committee consists of Terry L. Jones, Dennis A. Miller, Brian W. McNeill and D. Geoffrey Armstrong. The compensation committee held one formal meeting during the calendar year ended December 31, 2012 on December 19, 2012. The board has adopted a revised written compensation committee charter. The functions of the compensation committee include:

- reviewing and approving the salaries, bonuses and other compensation of our executive officers, including stock options or restricted stock grants;
- establishing and reviewing policies regarding executive officer compensation and perquisites; and
- performing such other duties as shall from time to time be delegated by the board.

### **COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION**

During the last completed fiscal year, which ended on December 31, 2012, the compensation committee was comprised of Terry L. Jones, Dennis A. Miller, D. Geoffrey Armstrong, Dennis A. Miller and Brian W. McNeill. None of those members is or has been an officer or employee of the Company, and no executive officer of the Company served on the compensation committee or board of any entity that employed any member of the Company's compensation committee or board of directors.

### **COMPENSATION COMMITTEE REPORT**

Director Terry L. Jones was the Chairperson and directors Brian W. McNeill, D. Geoffrey Armstrong and Dennis A. Miller served on the compensation committee. The compensation committee has reviewed the performance of the executive officers of Radio One, Inc. and approved their 2012 compensation, including salary and cash and equity bonus amounts. The compensation committee also has reviewed and discussed the Compensation Discussion and Analysis for the fiscal year ended December 31, 2012, with the management of Radio One. Based on its review and discussion, the compensation committee recommends that this Compensation Discussion and Analysis be included in Radio One's Annual Report on Form 10-K/A.

Respectfully submitted,

Compensation Committee:

Terry L. Jones, Chairman  
Brian W. McNeill  
D. Geoffrey Armstrong  
Dennis A. Miller

### *Nominating Committee*

Our nominating committee consists of Alfred C. Liggins, III, Catherine L. Hughes, Terry L. Jones and Brian W. McNeill. The nominating committee is responsible for recommending the criteria for selection of board members and assisting the board in identifying candidates. The nominating committee acted once by written consent during the calendar year ended December 31, 2012. The nominating committee does not have a charter.

The nominating committee reviews the qualifications of all persons recommended by stockholders as nominees to the board of directors to determine whether the recommended nominees will make good candidates for consideration for membership on the board. The nominating committee has not established specific minimum qualifications for recommended nominees. However, as a matter of practice, the nominating committee evaluates recommended nominees for directors based on their integrity, judgment, independence, financial and business acumen, relevant experience, and their ability to act on behalf of all stockholders, as well as meet the needs of the board of directors, including the need to have a diversity of perspective. In the consideration of diversity of perspective, the nominating committee is most concerned with finding nominees that counter any perceived weaknesses in board composition. Such weaknesses may include weaknesses in perspective based upon race, sex, skill sets and industry insight particularly as the Company diversifies its business. Following such evaluation, the nominating committee will make recommendations for director membership and review the recommendations with the board of directors, which will decide whether to invite the candidate to be a nominee for election to the board.

For a stockholder to submit a candidate for the board to be considered by the nominating committee, a stockholder must notify Radio One's Assistant Secretary. To make a recommendation for director nomination in advance of the 2013 annual meeting of Radio One, a stockholder must have notified Radio One's Assistant Secretary in writing no later than January 15, 2013, the date that was expected to be approximately 120 days prior to the mailing of the proxy statement for the 2013 annual meeting of stockholders. Notices should have been sent to:

Assistant Secretary  
Radio One, Inc.  
1010 Wayne Avenue, 14<sup>th</sup> Floor  
Silver Spring, Maryland 20910

All notices must include all information relating to the stockholder and the proposed nominee that would be required to be disclosed in a proxy statement or other filings required to be made in connection with solicitations of proxies for elections of directors under the proxy rules of the United States Securities Exchange Commission.

## EXECUTIVE OFFICERS

The following table provides certain biographical information about members of the Company's executive officers.

Alfred C. Liggins, III Chief Executive Officer, President and Treasurer Director since 1989 Age: 48	Mr. Liggins has been Chief Executive Officer (“CEO”) of Radio One since 1997 and President since 1989. Mr. Liggins joined Radio One in 1985 as an account manager at WOL-AM. In 1987, he was promoted to General Sales Manager and promoted again in 1988 to General Manager overseeing Radio One’s Washington, DC operations. After becoming President, Mr. Liggins engineered Radio One’s expansion into new markets. Mr. Liggins is a graduate of the Wharton School of Business Executive MBA Program. Mr. Liggins is the son of Ms. Hughes, Radio One’s Chairperson, Secretary and a Director. Over the last 5 years, Mr. Liggins has sat on the boards of directors of numerous organizations including the Apollo Theater Foundation, Reach Media, The Boys & Girls Clubs of America, The Ibiquity Corporation, the National Association of Black Owned Broadcasters and the National Association of Broadcasters. Mr. Liggins’ qualifications to serve as a director include his over 25 years of operational experience with the Company in various capacities, including as the current interim CEO of TV One, and his nationally recognized expertise in the entertainment and media industries.
Peter D. Thompson Executive Vice President and Chief Financial Officer Age: 48	Mr. Thompson has been Chief Financial Officer (“CFO”) of Radio One since February 2008. Mr. Thompson joined the Company in October 2007, as the Company’s Executive Vice President of Business Development. Prior to his employment with the Company, Mr. Thompson worked on various business development projects for Radio One. Prior to working with the Company, Mr. Thompson served as a public accountant and spent 13 years at Universal Music in the United Kingdom, including five years serving as CFO.
Linda J. Vilardo Vice President, Assistant Secretary and Chief Administrative Officer Age: 55	Ms. Vilardo has been Vice President and Chief Administrative Officer (“CAO”) of Radio One since November 2004, Assistant Secretary since April 1999, Vice President since February 2001, and was General Counsel from January 1998 to January 2005. Prior to joining Radio One, Ms. Vilardo was a partner in the Washington, DC office of Davis Wright Tremaine LLP, where she represented Radio One as outside counsel. From 1992 to 1997, she was a shareholder of Roberts & Eckard, P.C., a firm that she co-founded. Ms. Vilardo is a graduate of Gettysburg College, the National Law Center at George Washington University and the University of Glasgow.

### Code of Ethics

We have adopted a code of ethics that applies to all of our directors, officers and employees and meets the requirements of the rules of the SEC and the NASDAQ Stock Market. The code of ethics is available on our website, [www.radio-one.com](http://www.radio-one.com), or can be obtained without charge by written request to Assistant Secretary, Radio One, Inc., 14<sup>th</sup> Floor, 1010 Wayne Avenue, Silver Spring, Maryland 20910. We do not anticipate making material amendments to or waivers from the provisions of the code of ethics. If we make any material amendments to our code of ethics, or if our board of directors grants any waiver from a provision thereof to our executive officers or directors, we will disclose the nature of such amendment or waiver, the name of the person(s) to whom the waiver was granted and the date of the amendment or waiver in a current report on Form 8-K.

## SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires Radio One’s directors and executive officers and persons who beneficially own more than ten percent of our common stock to file with the Securities and Exchange Commission (“SEC”) reports showing ownership and changes in ownership of our common stock and other equity securities. On the basis of reports and representations submitted by Radio One’s directors, executive officers, and greater than ten percent owners, we believe that all required Section 16(a) filings for the fiscal year ended December 31, 2012, were timely made.

## ITEM 11. EXECUTIVE COMPENSATION

### COMPENSATION DISCUSSION AND ANALYSIS

The first part of the narrative below, entitled “Compensation Policies and Philosophy”, discusses in detail our compensation philosophy and practices. The second part of the Compensation Discussion and Analysis, entitled “2012 Compensation Actions”, discusses compensation decisions and actions for our named executives that occurred during calendar year 2012. The Company’s compensation committee is appointed by the board of directors and has responsibility for establishing, implementing and monitoring adherence to the Company’s compensation philosophy. The compensation committee oversees the compensation of the Company’s executive officers and determines the compensation of the Chairperson and the CEO. The compensation committee strives to ensure that the total compensation paid to the Company’s named executive officers is fair, reasonable and competitive and provides an appropriate mix of different compensation elements that find a balance between current versus long-term compensation and cash versus equity incentive compensation.

We are a “controlled company” under the NASDAQ listing rule as more than 50% of our voting power is held by Catherine L. Hughes, our Chairperson of the Board and Secretary, and Alfred C. Liggins, III, our CEO and President. While we were therefore not subject to NASDAQ rules that would require us to have a compensation committee composed solely of independent directors, during the year ended December 31, 2012, all of the members of the compensation committee were independent directors. Throughout this discussion, we refer to the individuals who served during calendar year 2012 as the Company’s Chairperson, CEO, Chief Financial Officer (“CFO”) and Chief Administrative Officer (“CAO”), as the Company’s “named executive officers.”

#### Compensation Policies and Philosophy

The overall objective of our compensation plan is to attract, motivate, retain and reward the top-quality management that we need in order to operate successfully and meet our strategic objectives, including our diversification into a broader multi-media company. To achieve this, we aim to provide a compensation package that is competitive in the markets and industries in which we compete for talent that provides rewards for achieving financial, operational and strategic performance goals and aligns executives’ financial interests with those of our shareholders.

We operate in the intensely competitive media industry, which is characterized by rapidly changing technology, evolving industry standards, frequent introduction of new media services, price and cost competition, limited advertising dollars, and extensive regulation. We face many aggressive and well-financed competitors. In this environment, our success depends on attracting and maintaining a leadership team with the integrity, skills, and dedication needed to manage a dynamic organization and the vision to anticipate and respond to future market developments. We use our executive compensation program to help us achieve this objective. Part of the compensation package, principally the annual salary, benefits and perquisites, is designed to enable us to assemble and retain a group of executives who have the collective and individual experience and abilities necessary to run our business to meet these challenges. Other parts, principally the annual bonus opportunity and the stock-based awards, are intended to focus these executives on achieving financial results that enhance the value of our stockholders’ investment. At the same time, the compensation structure is flexible, so that we can meet the changing needs of our business over time and reward executive officers and managers based on the financial performance of operations under their control.

Our compensation packages also take into account the economic and general business conditions at the time in which compensation decisions are made. While we may adjust and refine our compensation packages as operating conditions change, we believe it is important to maintain consistency in our compensation philosophy and approach. We recognize that value-creating performance by an executive or group of executives does not always translate immediately into appreciation of our stock price, particularly in periods of industry transformation and/or general economic volatility. Management and the compensation committee are aware of the impact that industry transformation and the general economic volatility has had on the Company’s stock price, but the compensation committee intends to continue to reward management performance based on its belief that over time strong operating performance, including performance in diversifying the Company’s multi-media platform will be reflected through stock price appreciation. In the context of industry decline, the compensation committee also believes that performance as measured against the industry in general and relative to the markets in which we operate should be given consideration. That said, we believe that it is appropriate for certain components of compensation to decline and/or for management to share in corporate-wide financial sacrifice in challenging operating environments and during periods of economic stress and reduced earnings.

## Process

The compensation committee meets periodically throughout the year as needed. In addition, members of the compensation committee discuss compensation matters with our CEO and CFO and among themselves informally outside of meetings. The CEO may make recommendations to the compensation committee concerning the amount and form of compensation to all named executive officers. In establishing the compensation levels for Radio One's Chairperson and CEO in connection with their 2008 employment agreements (the Chairperson's and CEO's 2008 employment agreements are hereinafter together referred to as the "2008 Employment Agreements" and each a "2008 Employment Agreement"), the compensation committee itself engaged the services of Pearl Meyers & Partners, LLC ("Pearl Meyers"), a nationally recognized compensation consultant, and outside counsel to ensure compliance with its fiduciary duties. In connection with the 2008 Employment Agreements, the compensation committee used its compensation consultant to provide advice in the development and evaluation of compensation and the compensation committee's determinations of the Chairperson's and CEO's compensation awards. The outside consultant, however, is not consulted by the compensation committee on all executive compensation issues or all aspects of any particular issue, but is used as the compensation committee deems appropriate.

The compensation committee uses judgment and discretion rather than relying solely on formulaic results. The compensation committee considers a number of qualitative and quantitative factors, including the competitive market for executives, the level and types of compensation paid to executive officers in similar positions by comparable companies, performance in the context of the economic environment relative to other companies, vision and ability to create further growth, the ability to lead others and an evaluation of Radio One's financial and operational performance. We review the compensation paid to executives at other radio broadcasting companies as a reference point for determining the competitiveness of our executive compensation and to determine a competitive range of compensation observed in the marketplace. Generally speaking, our peer group of radio broadcasting companies includes Citadel Broadcasting Corporation, Emmis Communications Corp., Entercom Communications Corp. and Saga Communications, Inc. The major compensation elements that may be examined in that analysis could include: base salary; actual total cash compensation (base salary plus annual bonus); and total direct compensation (base salary plus annual bonus plus the expected value of long-term incentives). In addition, given the diversity of our business, the compensation committee may review the compensation practices at companies with which it competes for talent, including television, cable, film, online, software and other publicly held businesses with a scope and complexity similar to ours. However, the compensation committee does not attempt to benchmark or set each compensation element for its named executive officers within a particular range or percentile related to levels provided by industry peers. Rather, the compensation committee uses market comparisons as one factor in making compensation decisions and to understand current compensation trends and practices in the marketplace. Other factors considered when making individual executive compensation decisions include individual contribution and performance, reporting structure, internal pay relationships, complexity and importance of roles and responsibilities, leadership and growth potential.

Finally, pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, on June 5, 2012, the Company conducted "say-on-pay" advisory voting with respect to its fiscal year 2011 executive compensation, including potential bonus compensation although none was paid to the named executive officers for the fiscal year ended December 31, 2011. The results of the voting were 29,135,476 votes approving fiscal year 2011 executive compensation, 178,237 votes against, 2,481 abstentions, and 1,698,074 non-votes. It was further determined by the voting that advisory votes on executive compensation would be held every three years. The results of the voting were 28,808,782 votes for a vote every three years, 13,990 votes for a vote for every two years, 472,786 votes for a vote for every one year, with 20,363 abstentions, and 1,698,861 non-votes. Thus, as a part of the compensation review process, the Company will conduct an advisory vote with respect to executive compensation every three years (with the next vote occurring in 2015) and the compensation committee will consider the results of such voting as it reviews and sets executive compensation.

## Principal Components of Executive Compensation

We seek to achieve our compensation philosophy through three key compensation elements:

- base salary;
- a performance-based annual bonus (that constitutes the short-term incentive element of our program), which may be paid in cash, restricted stock shares or a combination of these; and
- grants of long-term, equity-based compensation (that constitute the long-term incentive element of our program), such as stock options and/or restricted stock shares, which may be subject to time-based and/or performance-based vesting requirements.

The compensation committee believes that this three-part approach is consistent with programs adopted by similarly situated companies, allows us to stay competitive in our industry and best serves the interests of our stockholders by linking significant components of executive compensation to company performance. The approach enables us to meet the requirements of the competitive environment in which we operate, while ensuring that named executive officers are compensated in a manner that advances both the short and long-term interests of our stockholders. Under this approach, compensation for our named executive officers involves a high proportion of pay that is “at risk”, namely, the annual bonus and the value of stock options and restricted stock units. Stock options and/or restricted stock units relate a significant portion of each named executive officer’s long-term remuneration directly to the stock price appreciation realized by our stockholders.

*Base salary.* Our objective with respect to base salary is to pay our executives compensation that is competitive in the marketplace and reflects the level of responsibility and performance of the executive, the executive’s experience and tenure, the scope and complexity of the position, the compensation of the executive compared to the compensation of our other key salaried employees, the compensation paid for comparable positions by other media companies, and the performance of our Company.

*Non-Equity Incentive Plan Compensation.* Our executives are eligible to receive an annual bonus intended to provide financial incentives for performance and to align the goals and performance of the executive to our overall objectives. The compensation committee has significant flexibility in awarding bonuses. The compensation committee may consider, among other things, year-to-year revenue growth compared to that of the radio industry in general or the markets in which we operate, operating performance across our multi-media platform, including Interactive One and TV One, versus our business plan, acquisitions and divestitures, employee retention, sales and operating initiatives, and stock price performance compared to the industry peer group. Bonus recommendations for named executive officers other than the CEO are proposed by the CEO, reviewed, revised when appropriate, and approved by the compensation committee. The compensation committee establishes the bonus level for the CEO and Chairperson.

*Long-term Incentives.* We believe that equity ownership by Company executives provides incentive to build stockholder value, aligns the interests of the executives with the interests of stockholders and serves as motivation for long-term performance. The Company’s equity incentive compensation program is designed to recognize scope of responsibilities, reward demonstrated performance and leadership, align the interests of the named executive with those of our shareholders and to retain key employees. We believe that providing grants of stock options and/or restricted stock shares effectively focuses the named executives on delivering long-term value to our shareholders because options only have value to the extent the price of our stock on the date of exercise exceeds the stock price on the grant date, and shares of restricted stock reward and retain the named executive officer by offering them the opportunity to receive shares of stock on the date the restrictions lapse so long as they continue to be employed by the Company. Until May 5, 2009, stock awards were made pursuant to the Radio One Amended and Restated 1999 Stock Option and Restricted Stock Grant Plan, which was approved by our stockholders (as amended, the “1999 Stock Plan”). The 1999 Stock Plan expired by its terms on May 5, 2009. At our 2009 annual stockholders meeting held December 16, 2009, our stockholders adopted the Radio One 2009 Stock Option and Restricted Stock Grant Plan (the “2009 Stock Plan”).

Under the 2009 Stock Plan, the compensation committee can award stock options or grant restricted stock to any executive officer or other eligible participants under the plan, on its own initiative or at the recommendation of management. The compensation committee determines the number of incentive awards granted to our named executive officers on an individual, discretionary basis. The level of long-term incentive compensation generally is determined with consideration given to total compensation provided to named executive officers, publicly available market data on total compensation packages, the value of long-term incentive grants at peer companies, total stockholder return, stockholder dilution and input from the CEO. In accordance with our Stock Plan Administration Procedures, as approved by the compensation committee, the grant date and pricing date for awards approved by the compensation committee to named executive officers (other than a company-wide grant) is the next monthly grant date immediately following the meeting of the compensation committee at which the awards were approved. Under our Stock Plan Administration Procedures, monthly grant dates are generally defined as the fifth day of each month, or the next NASDAQ trading day in the event the fifth day is not a business day. For example, if the compensation committee approved an award at any time between January 5, 2013 and February 4, 2013, the applicable monthly grant date would have been February 5, 2013, and, thus, the grant date and pricing



date would have been February 5, 2013. If the compensation committee approved an award at any time between February 5, 2013 and March 4, 2013, the applicable monthly grant date would have been March 5, 2013, and, thus, the grant date and pricing date would have been March 5, 2013. However, it is also our practice in granting options or stock awards to wait for the release of any material non-public information and settlement of that information in the marketplace. Thus, for example, if the compensation committee approved an award at any time between January 5, 2013, and February 4, 2013, and, it was determined that material non-public information existed, the grant date for the awards would have been delayed until March 5, 2013, assuming the information in question was communicated to the marketplace prior to such date.

When authorized by the compensation committee to do so, the CEO or CFO may make stock option awards or restricted stock grants to new hires, contractors or consultants and to existing employees on promotion or other change in employee status, in accordance with the compensation committee's delegation of authority. Historically, we have utilized stock options as our primary means of providing long-term incentive compensation. Statement of Accounting Standards Codification ("ASC") 718, "Compensation – Stock Compensation," sets forth accounting requirements for share-based compensation to employees using a fair-value based method.

## **2012 Compensation Actions**

### *Named Executive Officer Base Compensation and Long-term Incentive Compensation*

The base compensation of each of the named executives remained unchanged from 2011 in the year ended December 31, 2012. Further, no long term incentive compensation was granted with respect to any of the named executive officers in 2012.

### *2012 Non-Equity Incentive Plan Compensation*

This cash-based element of compensation provides executives an incentive and a reward for achieving meaningful near-term performance objectives. The compensation committee believes that it is important for the Company to meet its performance goals in order to pay cash bonuses to the named executive officers as a group, but that it is also important to retain flexibility to allocate the bonus pool among individuals. What follows below is a discussion of the considerations for the 2012 non-equity incentive plan compensation (the “2012 Executive Bonuses”).

### *2012 Individual Performance Criteria*

Our CEO provides input into the compensation discussion and makes recommendations to the compensation committee for annual compensation changes and bonuses for the named executive officers and the appropriateness of additional long-term incentive compensation. The CEO considers each executive officer’s performance during the year, including accomplishments, areas of strength, and areas for development. The CEO bases his evaluation on his knowledge of each executive officer’s performance. The CEO also reviews comparable compensation data and makes a recommendation to the committee on base salary, performance-based annual bonus, and equity awards for each executive officer. The Company’s Vice President of Human Resources may be asked to review the market compensation data to assist with compensation recommendations. The compensation committee took action two times with respect to 2012 Executive Bonuses. First, on December 19, 2012, the compensation committee awarded cash bonuses to the CFO and CAO while deferring bonus determinations for the Founder and CEO. On March 5, 2013, the compensation committee awarded cash bonuses to the CEO and the Chairperson for the year ended December 31, 2012. In making 2012 Executive Bonus decisions with respect to the bonus awards for the CFO and CAO, the compensation committee exercised its discretion. In exercising their discretion with respect to the CFO and CAO awards, the compensation committee considered a number of factors concerning the performance of the Company as more fully described in the Section below titled “2012 Executive Bonus Considerations”. In making 2012 annual bonus decisions with respect to the Chairperson and CEO, the compensation committee considered the applicable performance criteria as set forth in the Chairperson’s and CEO’s 2008 Employment Agreements. However, given that the 2008 Employment Agreements had an initial three year term expiring April 15, 2011, and had not been updated, the compensation committee also exercised discretion to reflect a number of factors not contemplated by the 2008 Employment Agreements. The 2008 Employment Agreement Performance Criteria and Additional Considerations for each of the Chairperson and CEO are set forth below.

### *Performance Criteria for Chairperson and CEO*

*Performance Criteria for the Chairperson.* The Chairperson’s 2008 Employment Agreement provided for an annual cash bonus payable at the discretion of the board up to a maximum of \$250,000. Under the terms of her 2008 Employment Agreement, in exercising its discretion whether or not to pay the Chairperson such bonus, the compensation committee generally considered the Company’s overall performance for a given fiscal year and the Chairperson’s contributions to the success of the Company. In addition to the Chairperson’s strategic leadership, guidance, and promotion of the Company, throughout 2012 the Chairperson was actively involved in the sales activities of One Solution, the Company’s national sales platform. The compensation committee determined that the Chairperson was an integral part of the One Solution sales team and her efforts resulted in significant advertising commitments and revenue generation. As such, the compensation committee concluded that the Chairperson’s annual discretionary cash bonus amount should be increased to a maximum of \$500,000 for the year ended December 31, 2012.

*Performance Criteria for the CEO.* The compensation committee establishes the bonus level for the CEO. Under the terms of his 2008 Employment Agreement, the CEO’s bonus award could not in the aggregate exceed his annual base salary or \$980,000. Under the 2008 Employment Agreement, the CEO’s bonus award had two components. The first component, equaling 50% of the award (or approximately \$500,000), was based on the achievement of pre-established individual and Company performance goals, as determined by the compensation committee in consultation with the CEO (the “Performance Goals Portion”). For calendar year 2012, the elements and allocations of the Performance Goals Portion were unchanged from prior years as follows: (i) Company consolidated performance as measured by performance against each of budgeted revenue, expenses and cash flow - allocation equaled 15% (5% per measure) or maximum payout of \$75,000; (ii) radio market performance against the top half of publicly reporting radio companies - allocation equaled 15% or maximum payout of \$75,000; (iii) balance sheet management measured by compliance with bank covenants, resource allocation, asset dispositions, stock buy backs and debt retirement - allocation equaled 20% or maximum payout of \$100,000; (iv) TV One performance measured by performance against budgeted revenue and

achievement of budgeted EBITDA allocation equaled 25% (12.25% per measure) or maximum payout of \$125,000; and (v) interactive group performance measured by performance against budgeted revenue, expenses and cash flow - allocation equaled 25% (8.33% per measure) or maximum payout of \$125,000. The second component, equaling the balance of the award, was determinable at the discretion of the compensation committee. Under the 2008 Employment Agreement, in determining the amount of the discretionary portion of the CEO's bonus, the compensation committee was permitted to consider factors such as "over-performance" versus all or any one of the pre-established individual and Company performance goals under the Performance Goals Portion of the bonus. Since the 2008 Employment Agreement, the CEO has taken on additional responsibilities not contemplated by the 2008 Employment Agreement. Specifically, since the March 2012 departure of the Company's President – Radio Division of the Company, the CEO has assumed the responsibilities associated with that position. Further, since the November 2012 departure of TV One's chief executive officer, the CEO has assumed the responsibilities of overseeing the day to day operations of TV One as well. Given the CEO's assumption of such significant additional duties, the compensation committee felt it appropriate to increase the maximum amount payable under the discretionary portion of the CEO's bonus to \$1,000,000.

### ***2012 Executive Bonus Considerations***

In making final 2012 performance-based annual bonus decisions, the compensation committee considered named executive officer performance against the applicable performance criteria. In exercising its discretion with respect of the CFO and CAO (based upon preliminary data available at the time) and in considering the above-described performance criteria for the Chairperson and CEO, the compensation committee made the following observations:

(i) The compensation committee considered the radio division's 2012 operating performance versus our 2012 business plan. In this regard, the compensation committee noted that the radio division had met its EBITDA plan for the calendar year-ended December 31, 2012.

(ii) The compensation committee considered that for fourth quarter 2012 core radio revenues were up by 11.0% and the Company outperformed the markets in which it operates by 820 basis points leading to revenues being up 7.0% for calendar year 2012 versus a 0.9% increase in revenues in the markets in which the Company operates.

(iii) The compensation committee considered that on December 19, 2012, the Company closed upon an amendment to its senior credit facility providing the Company with further operational flexibility given uncertainty in the macroeconomic environment. Further, the compensation committee considered the Company's compliance with the financial covenants contained in its credit facility. In noting the Company's covenant compliance, the compensation committee also noted that the Company elected to take less than the maximum possible dividends from TV One throughout the year ended December 31, 2012, and to defer those dividend receipts to future periods as a management tool to ensure covenant headroom in future periods.

(iv) With respect to the performance of TV One, the compensation committee noted that TV One's revenues were up 8% and the division's EBITDA increased to approximately \$40 million.

(v) With respect to the performance of Interactive One, the compensation committee noted that our internet business generated approximately \$19.9 million in net revenue for the year ended December 31, 2012, compared to approximately \$17.5 million during the same period in 2010, an increase of 13.7%. However, the compensation committee also noted that the internet business underperformed with respect to budgeted revenue and EBITDA goals.

With respect to the discretionary portion of the CEO's 2012 bonus, the compensation committee considered a number of other factors, including but not limited to: (i) the Company's significant over-performance versus the markets in its core radio division; (ii) the sale of the assets of one of its Columbus, Ohio radio stations, WJKR-FM (The Jack, 98.9 FM); (iii) the Company's purchase of additional shares of Reach Media, Inc. ("Reach Media") in December 2012 increasing the Company's ownership in Reach Media from approximately 53% to 80%; (iv) the Company's restructuring of its syndication programming network to more effectively leverage its corporate sales team; (v) the Company's successful LMAs in the Detroit and Charlotte markets, each leading to enhanced revenue generation in those markets; (vi) the Company's continued successes in cost containment efforts, including cost reductions associated with the CEO's assumption of additional duties; and (vii) the Company's successes in making certain operational personnel adjustments and new hires. With these factors in mind, the compensation committee awarded 2012 Executive Bonuses as follows: (i) each of the CFO and CAO were awarded a cash bonus in the amount of \$250,000; (ii) the Chairperson was awarded a cash bonus of \$500,000; and (iii) the CEO was awarded a cash bonus of \$1,500,000.

## Post-Termination and Change in Control Benefits

Under the terms of her employment agreement, upon termination without cause or for good reason within two years following a change of control, Ms. Hughes will receive an amount equal to three times the sum of (1) her annual base salary and (2) the average of her last three annual incentive bonus payments, in a cash lump sum within five days of such termination, a pro-rated annual bonus for the year of termination, and continued welfare benefits for three years, subject to all applicable federal, state and local deductions. Similarly, under the terms of his employment agreement, upon termination without cause or for good reason within two years following a change of control, Mr. Liggins will receive an amount equal to three times the sum of (1) his annual base salary and (2) the average of his last three annual incentive bonus payments, in a cash lump sum within five days of such termination, a pro-rated annual bonus for the year of termination, and continued welfare benefits for three years, subject to all applicable federal, state and local deductions.

Please see the table, titled “Potential Payments upon Termination or Change in Control” on page 18 of this Form 10-K/A for quantitative information about the payments that might occur upon various termination events.

Under Ms. Hughes and Mr. Liggins employment agreements the terms “cause” and “good reason” are defined generally as follows:

“Cause” means (i) the commission by the executive of a felony, fraud, embezzlement or an act of serious, criminal moral turpitude which, in case of any of the foregoing, in the good faith judgment of the Board, is likely to cause material harm to the business of the Company and the Company affiliates, taken as a whole, *provided*, that in the absence of a conviction or plea of *nolo contendere*, the Company will have the burden of proving the commission of such act by clear and convincing evidence, (ii) the commission of an act by the executive constituting material financial dishonesty against the Company or any Company affiliate, *provided*, that in the absence of a conviction or plea of *nolo contendere*, the Company will have the burden of proving the commission of such act by a preponderance of the evidence, (iii) the repeated refusal by the executive to use his reasonable and diligent efforts to follow the lawful and reasonable directives of the Board, or (iv) the executive’s willful gross neglect in carrying out his material duties and responsibilities under the agreement, *provided*, that unless the Board reasonably determines that a breach described in clause (iii) or (iv) is not curable, the executive will, be given written notice of such breach and will be given an opportunity to cure such breach to the reasonable satisfaction of the Board within thirty (30) days of receipt of such written notice.

“Good Reason” shall be deemed to exist if, without the express written consent of the executive, (a) the executive’s rate of annual base salary is reduced, (b) the executive suffers a substantial reduction in his title, duties or responsibilities, (c) the Company fails to pay the executive’s annual base salary when due or to pay any other material amount due to the executive hereunder within five (5) days of written notice from the executive, (d) the Company materially breaches the agreement and fails to correct such breach within thirty (30) days after receiving the executive’s demand that it remedy the breach, or (e) the Company fails to obtain a satisfactory written agreement from any successor to assume and agree to perform the agreement, which successor the executive reasonably concludes is capable of performing the Company’s financial obligations under this Agreement.

The foregoing summaries of the definitions of “cause” and “good reason” are qualified in their entirety by reference to the actual terms of the employment agreements filed with that certain Form 8-K filed April 18, 2008.

Under the terms of his employment agreement, in the event that Mr. Thompson is terminated other than for cause, provided Mr. Thompson executes a general liability release, the Company will pay Mr. Thompson severance in an amount equal to three month’s base compensation, subject to all applicable federal, state and local deductions.

## **Other Benefits and Perquisites**

As part of our competitive compensation package to attract and retain talented employees, we offer retirement, health and other benefits to our employees. Our named executive officers participate in the same benefit plans as our other salaried employees. The only benefit programs offered to our named executive officers either exclusively or with terms different from those offered to other eligible employees are the following:

*Deferred Compensation.* We have a deferred compensation plan that allows Catherine L. Hughes, our Chairperson, to defer compensation on a voluntary, non-tax qualified basis. Under the plan in effect during each of 2011 and 2012, Ms. Hughes deferred \$24,000 of her base salary (and no amounts of bonus) until death, disability, retirement or termination. The amount owed to her as deferred compensation is an unfunded and unsecured general obligation of our Company. Deferred amounts accrue interest based upon the return earned on an investment account with a designated brokerage firm established by Radio One. All deferred amounts are payable in a lump sum 30 days after the date of the event causing the distribution to be paid. No named executive officer earns above-market or preferential earnings on nonqualified deferred compensation.

*Other Perquisites.* We provide few perquisites to our named executive officers. Currently, we provide or reimburse executives for a company automobile, driver and various administrative services including a financial manager and a personal assistant.

We have set forth the incremental cost of providing these benefits and perquisites to our named executives in the 2012 Summary Compensation Table in the “All Other Compensation” column.

## **Tax Deductibility of Executive Compensation**

Section 162(m) of the Internal Revenue Code of 1986, as amended, imposes limitations upon the federal income tax deductibility of compensation paid to certain named executive officers. On May 28, 2008, the Internal Revenue Service issued Notice 2008-4, which defines the group of named executive officers who are considered covered employees for purposes of Section 162(m) of the Internal Revenue Code. The Notice specifically excludes the chief financial officer from coverage under Section 162(m) and provides that the only individuals who will be considered covered employees are the chief executive officer and the three highest compensated officers (other than the chief executive officer or chief financial officer). Previously, the chief executive officer and the four other highest compensated officers were subject to Section 162(m), and the chief financial officer was not automatically excluded. Under the 162(m) limitations, we may deduct up to \$1,000,000 of compensation for such executive officer in any one year or may deduct all compensation, even if over \$1,000,000, if we meet certain specified conditions (such as certain performance-based compensation that has been approved by stockholders). As the net cost of compensation, including its deductibility, is weighed by the compensation committee against many factors in determining executive compensation, the compensation committee may determine that it is appropriate and in Radio One’s best interest to authorize compensation that is not deductible, whether by reason of Section 162(m) or otherwise.

## EXECUTIVE COMPENSATION

The following table sets forth the total compensation for each of our named executive officers, for the years ended December 31, 2012, 2011 and 2010:

Name and Principal Position	Year	Salary \$	Bonus (1) \$	Stock Awards (2) \$	Option Awards (2) \$	Non-Equity Incentive Plan Compensation \$	Non-qualified Deferred Compensation Earnings \$	All Other Compensation \$	Total \$
Catherine L. Hughes – Chairperson	2012	726,000	500,000	0	0	0	24,000	44,562(3)	1,294,562
	2011	726,000	180,796	496,991	49,068	0	24,000	39,975(3)	1,516,830
	2010	744,688	315,000	551,196	129,624	0	24,000	32,779(3)	1,797,287
Alfred C. Liggins, III – CEO	2012	980,000	1,500,000	0	0	0	0	64,761(4)	2,544,761
	2011	980,000	447,735	1,621,053	100,076	0	0	120,754(4)	3,269,618
	2010	959,992	1,150,000	1,743,321	264,374	0	0	79,673(4)	4,197,360
Peter D. Thompson – CFO	2012	550,000	250,000	0	0	0	0	0	800,000
	2011	522,689	254,483	361,139	4,384	0	0	0	1,142,695
	2010	404,043	175,000	395,772	18,375	0	0	0	993,190
Linda J. Vilardo - CAO	2012	550,000	250,000	0	0	0	0	0	800,000
	2011	531,977	59,640	352,728	0	0	0	0	944,345
	2010	440,409	200,000	360,522	0	0	0	0	1,000,931

- (1) Reflects purely discretionary bonuses. These amounts were paid in the year subsequent to being awarded except for the CFO's and CAO's 2012 bonuses.
- (2) The dollar amount recognized for financial statement purposes in accordance with Accounting Standards Codification (“ASC”) 718, “Compensation – Stock Compensation,” for the fair value of options and restricted stock granted. These values are based on assumptions described in Note 13 to the Company’s audited consolidated financial statements included elsewhere in Form 10-K/A.
- (3) For 2012, 2011 and 2010, for company automobile provided to Ms. Hughes and financial services and administrative support in the amounts of \$7,046, \$4,496 and \$3,278 and \$37,516, \$35,479 and \$29,501, respectively.
- (4) For 2012, 2011 and 2010, for financial services and administrative support provided to Mr. Liggins in the amounts of \$64,761, \$120,754, \$79,673, respectively.

There were no grants of plan-based awards during the year ended December 31, 2012 to executive officers. Further, there were no shares of stock or stock options that vested during the year ended December 31, 2012

The following table sets forth the number of shares of common stock subject to exercisable and unexercisable stock options held as of December 31, 2012. There were no option exercises during 2010, 2011 and 2012 by the named executive officers. No restricted stock awards and option grants were made in 2012.

### Outstanding Equity Awards at 2012 Fiscal Year-End

Name	OPTION AWARDS					STOCK AWARDS				
	Number of Securities Underlying Unexercised Options (#)		Number of Securities Underlying Unexercised Options (#)		Option Exercise Price (\$)	Option Expiration Date	Number of Shares of Stock That Have Not Vested (#)		Market Value of Stock That Have Not Vested (\$)	
	Exercisable	Unexercisable	Exercisable	Unexercisable			Equity Incentive Plan Awards: Number of Shares That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Shares That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares That Have Not Vested (\$)
	Class A	Class D	Class D	Class A or D			Class D	Class D	Class D	Class D
Catherine L. Hughes (1)	0	600,000	0	0	1.41	6/5/2018	0	0	0	0
Alfred C. Liggins, III (2)	0	1,500,000	0	0	14.80	8/10/2014	0	0	0	0
	0	1,150,000	0	0	1.41	6/5/2018	0	0	0	0
Peter D. Thompson (3)	0	75,000	0	0	1.41	6/5/2018	0	0	0	0
Linda J. Vilardo	0	0	0	0	—	—	0	0	0	0

(1) 200,000 options vested on April 15, 2011; 50,000 shares vested on April 15, 2011, 100,000 shares vested on May 29, 2011, and 100,000 shares vested November 19, 2011. The Chairperson was awarded 300,000 restricted shares of Class D common stock on January 5, 2010.

(2) 383,333 options vested on April 15, 2011; 100,000 shares vested on April 15, 2011, 333,333 shares vested on May 29, 2011, and 333,333 shares vested on November 19, 2011. The CEO was awarded 1,000,000 restricted shares of Class D common stock on January 5, 2010.

(3) 25,000 options vested on February 19, 2011, 25,000 shares vested on February 19, 2011, 75,000 shares vested on May 29, 2011, and 75,000 shares vested on November 19, 2011. The CFO was awarded 225,000 restricted shares of Class D common stock on January 5, 2010.



The following table sets forth non-qualified deferred compensation for our named executive officers in fiscal 2012.

### Non-Qualified Deferred Compensation — 2012

Name	Executive Contributions in Last Fiscal Year	Registrant Contributions in Last Fiscal Year	Aggregate Earnings in Last Fiscal Year	Aggregate Withdrawals/Distributions	Aggregate Balance at Last Fiscal Year End
Catherine L. Hughes	\$ 24,000	\$ —	\$ 41	\$ —	\$ 422,024
Alfred C. Liggins, III	—	—	—	—	—
Peter D. Thompson	—	—	—	—	—
Linda J. Vilardo	—	—	—	—	—

The following table shows the potential payments to Ms. Hughes, Mr. Liggins, and Mr. Thompson upon termination or change in control under their respective employment agreements. For purposes of calculating the potential payments set forth in the table below, we have assumed that (i) the date of termination was December 31, 2012, and (ii) the payments are based upon the terms of the employment agreement which was in effect on December 31, 2012.

### Potential Payments upon Termination or Change of Control

	Resignation of Officer Upon Change in Control	Termination w/o Cause or Upon Change of Control or Resignation for Good Reason	Termination for Cause or Resignation w/o Good Reason, Death or Disability
Executive Benefits and Payments Upon Termination for Catherine L. Hughes			
Base Salary/Severance	\$ 2,250,000	\$ 750,000	n/a
Medical, Dental and Vision	n/a	6,900	n/a
Unvested Portion of Stock Awards	0	0	n/a
Deferred Compensation	422,024	\$ 422,024	422,024
Total	<u>\$ 2,672,024</u>	<u>\$ 1,178,924</u>	<u>\$ 422,024</u>
Executive Benefits and Payments Upon Termination for Alfred C. Liggins			
Base Salary/Severance	\$ 2,940,000	\$ 980,000	n/a
Medical, Dental and Vision	n/a	11,100	n/a
Unvested Portion of Stock Awards	0	0	n/a
Total	<u>\$ 2,940,000</u>	<u>\$ 991,100</u>	<u>—</u>
Executive Benefits and Payments Upon Termination for Peter D. Thompson			
Base Salary/Severance	\$ n/a	\$ 93,750	n/a
Medical, Dental and Vision	n/a	n/a	n/a
Unvested Portion of Stock Awards	0	0	n/a
Total	<u>\$ 0</u>	<u>\$ 93,750</u>	<u>—</u>

## Directors' Fees

Our non-employee directors each typically receive an annual retainer of \$20,000 which is paid in equal installments on a quarterly basis. In addition, they receive \$1,000 for each board meeting attended, and are reimbursed for all out-of-pocket expenses related to meetings attended. Non-employee directors serving as chairperson of a committee of the board of directors receive an extra \$10,000 per annum. However, in 2012, the non-employee directors were paid an additional amount for services provided during 2011. During 2011, no non-employee director was paid any cash retainers due to a weak economy and the corresponding effects on the Company's operations. Pursuant to the Company's Policy for Granting Stock Options and Restricted Stock Awards, as adopted by the compensation committee, on an annual basis on the grant date immediately after each annual stockholders' meeting, each non-employee director also receives an award of stock options in an amount as determined by the compensation committee (the "Non-Employee Director Annual Award"). The grant date for the Non-Employee Director Annual Award is the fifth day of the month following the date of the annual stockholder meeting. If the compensation committee does not make a determination as to the size of the Non-Employee Director Annual Award, each non-employee director automatically receives an award of options to purchase that number of shares that would have a fair market value of \$25,000 on the grant date (the "Automatic Non-Employee Director Award"). Under this policy, for 2012, each of our non-officer directors received an Automatic Non-Employee Director Award of options to purchase 30,120 shares of Class D common stock on September 5, 2012. However, the Non-Employee Director Annual Award date was delayed until September 5, 2012, in keeping with our practice in granting options or stock awards to wait for the release of any material non-public information and settlement of that information in the marketplace. The number of shares was determined by dividing \$0.83, the closing share price of our Class D common stock on September 5, 2012, into \$25,000. Our officers who serve as directors do not receive compensation for their services as directors other than the compensation they receive as officers of Radio One.

### 2012 Director Compensation

Name	Fees Earned or Paid in Cash \$ (1)	Option Awards \$ (1)(2)	Total \$
Terry L. Jones (3)	66,000	22,263	88,263
Brian W. McNeill (3)	60,000	22,263	82,263
Dennis A. Miller (4)	40,000	15,372	55,372
D. Geoffrey Armstrong (3)	81,000	22,263	103,263
Ronald E. Blaylock (3)	47,000	22,263	69,263

- (1) The dollar amount recognized for financial statement reporting purposes in 2012 in accordance with ASC 718 and includes cash retainers for services in 2011 (see discussion above).
- (2) On June 29, 2010, each non-employee director was awarded options to purchase 22,935 shares of Class D common stock. The option award grant date was January 5, 2011. The number of shares was determined by dividing \$1.09, the closing price closing price of our Class D common stock on January 5, 2011, into \$25,000. On June 6, 2011 each non-employee director was awarded options to purchase 13,369 shares of Class D common stock. The number of shares was determined by dividing \$1.87, the closing share price of our Class D common stock on June 6, 2011, into \$25,000. On September 5, 2012 each non-employee director was awarded options to purchase 30,120 shares of Class D common stock. The number of shares was determined by dividing \$0.83, the closing share price of our Class D common stock on September 5, 2012, into \$25,000.
- (3) 68,768 options outstanding in the aggregate as of December 31, 2012.
- (4) 6,684 options outstanding in the aggregate as of December 31, 2012.



## Employment Agreements

*Chairperson.* Catherine L. Hughes, our founder, serves as our Chairperson of the board of directors and Secretary. The initial term of Ms. Hughes' employment agreement dated April 12, 2008 ran through April 15, 2011. However, the agreement extends automatically for additional one (1) year periods, unless either party provides written notice of its/her intention not to renew at least sixty (60) days before the expiration of the initial or any renewal term, as applicable. The agreement provides for an annual base salary of \$750,000 that may be increased at the discretion of the board. However, the Chairperson's base salary has remained at \$750,000 since 2008. The employment agreement also provides for an annual cash bonus at the discretion of the board up to a maximum of \$250,000. However, as noted above, for the year ended December 31, 2012, the compensation committee increased the maximum amount of her annual cash bonus to \$500,000. Ms. Hughes is also entitled to receive a pro-rata portion of her bonus upon termination due to death or disability. Ms. Hughes also receives standard retirement, welfare and fringe benefits, as well as vehicle and wireless communication allowances and financial manager services.

*President and Chief Executive Officer.* Alfred C. Liggins, III is employed as our President and CEO and is a member of the board of directors. The initial term of Mr. Liggins' employment agreement dated April 12, 2008, ran through April 15, 2011. However, the agreement extends automatically for additional one (1) year periods, unless either party provides written notice of its/his intention not to renew at least sixty (60) days before the expiration of the initial or any renewal term, as applicable. Mr. Liggins receives a base salary of \$980,000 which is subject to an annual increase at the discretion of the board of directors. However, the CEO's base salary has remained at \$980,000 since 2008. Mr. Liggins' 2008 Employment Agreement also provided for a bonus award up to an amount equal to his base salary and comprised of two components. The first component, equaling 50% of the award, is based on the achievement of pre-established individual and Company performance goals, as determined by the compensation committee in consultation with Mr. Liggins. The second component, equaling the balance of the award, is determined at the discretion of the compensation committee. However, as noted above, for the year ended December 31, 2012, the compensation committee increased the maximum amount of the discretionary portion of the CEO's bonus award to \$1,000,000 for an aggregate bonus amount of \$1,500,000. Mr. Liggins is also entitled to receive a pro-rata portion of his bonus upon termination due to death or disability. A discussion of the elements and allocations of the CEO's performance based bonus for fiscal year 2012 is included above in the Section titled "2012 Non-Equity Incentive Plan Compensation".

In recognition of his contributions in founding TV One on behalf of the Company, Mr. Liggins is also eligible to receive an amount equal to 8% of any dividends paid in respect of the Company's investment in TV One and 8% of the proceeds of the Company's investment in TV One (the "TV One Award"). In both events, the Company's obligation to pay any portion of the TV One Award is only triggered after the Company's recovery of the full amount of its cumulative capital contributions to TV One. Mr. Liggins will only receive the TV One Award upon actual cash distributions or distributions of marketable securities. Mr. Liggins' rights to the TV One Award (i) cease if he is terminated for cause or he resigns without good reason and (ii) expire at the end of the term (including any renewal term) of his employment agreement. Mr. Liggins also receives standard retirement, welfare and fringe benefits, as well as vehicle and wireless communication allowances and a personal assistant and financial manager services.

*Chief Financial Officer.* On March 3, 2011, the Company and Mr. Thompson, who was then serving as Executive Vice President and CFO pursuant to an employment agreement dated February 2008 entered into another employment agreement effective through November 12, 2013. The employment agreement provides that on or about each anniversary date of the agreement, the Company will review the CFO's base compensation and determine whether the CFO will be eligible for an increase in base compensation. The agreement also provided for an annual discretionary cash bonus in an amount not to exceed \$200,000. In exercising its discretion with respect to 2012 bonuses, the compensation committee increased this amount to \$250,000 at the recommendation of the CEO. Mr. Thompson is also entitled to receive a pro-rata portion of his bonus upon termination due to death or disability. A discussion of the element and allocations of the CFO's performance based bonus for fiscal year 2012 is included above in the Section titled "2012 Non-Equity Incentive Plan Compensation". Mr. Thompson also receives standard retirement, welfare and fringe benefits, as well as a vehicle allowance.

*Chief Administrative Officer.* Linda J. Vilardo is employed as CAO, Vice President and Assistant Secretary of the Company. Ms. Vilardo's employment agreement with the Company expired on October 31, 2008, and Ms. Vilardo is now employed by the Company as an "at-will" employee. Ms. Vilardo is entitled to participate in all employee benefit programs generally offered to the Company's employees. Ms. Vilardo received a discretionary bonus in the amount of \$250,000 for the year ended December 31, 2012. Ms. Vilardo also receives standard retirement, welfare and fringe benefits.

## 401(k) Plan

We adopted a defined contribution 401(k) savings and retirement plan effective October 1, 1994. In each of 2010, 2011 and 2012, participants could contribute up to \$16,500, \$16,500 and \$17,000, respectively, of their gross compensation, subject to certain

limitations. Employees age 50 or older could make an additional catch-up contribution of up to \$5,500. The Company currently does not offer any matching component with respect to its 401(k) savings and retirement plan.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The Company has four classes of common stock, Class A, Class B, Class C and Class D. Generally, except as summarized below, the shares of each class are identical in all respects and entitle the holders thereof to the same rights and privileges. However, with respect to voting rights, each share of Class A common stock entitles its holder to one vote and each share of Class B common stock entitles its holder to ten votes. The holders of Class C and Class D common stock are not entitled to vote on any matters. The holders of Class A common stock can convert such shares into shares of Class C or Class D common stock. Subject to certain limitations, the holders of Class B common stock can convert such shares into shares of Class A common stock. The holders of Class C common stock can convert such shares into shares of Class A common stock. The holders of Class D common stock have no such conversion rights.

The following table sets forth certain information regarding the beneficial ownership of our common stock as of April 12, 2013 by:

- each person (or group of affiliated persons) known by us to be the beneficial owner of more than five percent of any class of common stock;
- each of the current executive officers named in the Summary Compensation Table;
- each of our directors and nominees for director; and
- all of our directors and executive officers as a group.

In the case of persons other than our executive officers, directors and nominees, such information is based solely upon a review of the latest schedules 13D or 13G, as amended. Each individual stockholder possesses sole voting and investment power with respect to the shares listed, unless otherwise noted. Information with respect to the beneficial ownership of the shares has been provided by the stockholders. The number of shares of stock includes all shares that may be acquired within 60 days of April 12, 2013.

	Common Stock								Economic Interest	Voting Interest
	Class A		Class B		Class C		Class D			
	Number of Shares	Percent of Class	Number of Shares	Percent of Class	Number of Shares	Percent of Class	Number of Shares	Percent of Class		
Catherine L. Hughes (1)(2)(3)(4)(6)	1,000	*	851,536	29.8%	1,579,674	50.6%	5,036,498	12.5%	15.2%	27.2%
Alfred C. Liggins, III (1)(3)(4)(5)(6)	574,909	21.2%	2,010,307	70.2%	1,541,374	49.4%	10,588,340	26.3%	30.0%	66.0%
Linda J. Vilardo	1,000	*					121,860	*	*	*
Terry L. Jones (7)	49,557	1.8%					720,362	1.8%	1.8%	*
Brian W. McNeill (8)	26,434	1.0%					908,355	2.3%	2.2%	*
D. Geoffrey Armstrong (9)	10,000	*					224,650	*	*	*
Ronald E. Blaylock (10)							96,920	*	*	0.00%
Dennis A. Miller (11)							13,369	*	*	0.00%
Peter D. Thompson (12)							196,556	*	*	0.00%
Blue Mountain Capital Management, LLC (13)							4,173,675	10.4%	9.7%	0.00%
Dimensional Fund Advisors, L.P. (14)							3,404,303	8.4%	7.9%	0.00%

All Directors and  
Named Executives  
as a group (9  
persons)

662,900	24.5%	2,861,843	100.0%	3,121,048	100.0%	17,906,910	44.4%
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\* Less than 1%.

- (1) Includes 31,211 shares of Class C common stock and 62,997 shares of Class D common stock held by Hughes-Liggins & Company, L.L.C., the members of which are the Catherine L. Hughes Revocable Trust, dated March 2, 1999, of which Ms. Hughes is the trustee and sole beneficiary (the "Hughes Revocable Trust"), and the Alfred C. Liggins, III Revocable Trust, dated March 2, 1999, of which Mr. Liggins is the trustee and sole beneficiary (the "Liggins Revocable Trust"). The address of Ms. Hughes and Mr. Liggins is 1010 Wayne Avenue, Silver Spring, Maryland 20910.
- (2) The shares of Class B common stock, 247,366 shares of Class C common stock and 3,810,409 shares of Class D common stock are held by the Hughes Revocable Trust; 192,142 shares of Class C common stock and 286,875 shares of Class D common stock are held by the Catherine L. Hughes Charitable Lead Annuity Trust, dated March 2, 1999, of which Harold Malloy is trustee; 1,124,560 shares of Class C common stock are held by the Catherine L. Hughes Dynastic Trust, dated March 2, 1999, of which Ms. Hughes is the trustee and sole beneficiary.
- (3) The shares of Class A common stock and Class B common stock are subject to a voting agreement between Ms. Hughes and Mr. Liggins with respect to the election of Radio One's directors.
- (4) As of April 12, 2013 the combined economic and voting interests of Ms. Hughes and Mr. Liggins were 45.2% and 93.2%, respectively.
- (5) The shares of Class B common stock, 605,313 shares of Class C common stock, and 5,611,565 shares of Class D common stock are held by the Liggins Revocable Trust. In addition, and 920,456 shares of Class C common stock are held by the Alfred C. Liggins, III Dynastic Trust dated March 2, 1999, of which Mr. Liggins is the trustee and sole beneficiary.
- (6) Ms. Hughes' total includes 600,000 shares of Class D common stock obtainable upon the exercise of stock options. Mr. Liggins' total includes 2,650,000 shares of Class D common stock obtainable upon the exercise of stock options.
- (7) Includes 86,919 shares of Class D common stock obtainable upon the exercise of stock options and 300 shares of Class A common stock and 600 shares of Class D common stock held by Mr. Jones as custodian for his daughter.
- (8) Includes 86,919 shares of Class D common stock obtainable upon the exercise of stock options.
- (9) Includes 86,919 shares of Class D common stock obtainable upon the exercise of stock options.
- (10) Includes 86,919 shares of Class D common stock obtainable upon the exercise of stock options.
- (11) Includes 13,368 shares of Class D common stock obtainable upon the exercise of stock options.
- (12) Includes 75,000 shares of Class D common stock obtainable upon the exercise of stock options.
- (13) The address of Blue Mountain Capital Management, LLC is 280 Park Avenue, 5th Floor East, New York, New York 10017. This information is based on a Schedule 13G filed on February 13, 2013.
- (14) The address of Dimensional Fund Advisors L.P. is Palisades West, Building One, 6300 Bee Cave Road, Austin, Texas 78746. This information is based on a Schedule 13G/A filed on February 11, 2013.



## Equity Compensation Plan Information

The following table sets forth, as of December 31, 2012, the number of shares of Class A and Class D common stock that are issuable upon the exercise of stock options outstanding under our 2009 Stock Plan and our 1999 Stock Plan, as amended on May 26, 2004, to increase the shares of Class D common stock available for issuance under the plan. The 1999 Stock Plan, as amended, expired by its terms on May 5, 2009, leaving no shares available for issuance under that plan.

<b>Plan Category</b>	<b>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</b>	<b>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</b>	<b>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in the First Column)</b>
<b>Equity compensation plans approved by security holders</b>			
Radio One, Inc. Amended and Restated 1999 Stock Option and Restricted Stock Grant Plan			
Class A	—	\$ —	—
Class D	4,289,170	\$ 8.82	—
<b>Equity compensation plans not approved by security holders</b>			
Radio One, Inc. 2009 Stock Option and Restricted Stock Grant Plan			
Class D	340,729	\$ 1.35	4,724,272
Total	<u>4,629,899</u>	<u>\$ 8.17</u>	<u>4,724,272</u>

## **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

### **CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

We review all transactions and relationships in which Radio One and our directors and executive officers or their immediate family members are participants to determine whether such persons have a direct or indirect material interest. In addition, our code of ethics requires our directors, executive officers and principal financial officers to report to the board or the audit committee any situation that could be perceived as a conflict of interest. Once a related person transaction has been identified, the board of directors may appoint a special committee of the board of directors to review and, if appropriate, approve such transaction. The special committee will consider the material facts, such as the nature of the related person's interest in the transaction, the terms of the transaction, the importance of the transaction to the related person and to us, whether the transaction is on terms no less favorable than terms generally available to an unaffiliated third party under the same or similar circumstances, and other matters it deems appropriate. As required under the SEC rules, we disclose in the proxy statement related party transactions that are directly or indirectly material to us or a related person.

#### **Music One, Inc.**

The Company's CEO and Chairperson own a music company called Music One, Inc. ("Music One"). The Company sometimes engages in promoting the recorded music product of Music One. Based on the cross-promotional value received by the Company, we believe that the provision of such promotion is fair. During the years ended December 31, 2012, 2011 and 2010, Radio One paid \$38,000, \$6,000 and \$6,000, respectively, to or on behalf of Music One, primarily for market talent event appearances, travel reimbursement and sponsorships. For the years ended December 31, 2012, 2011 and 2010, the Company provided advertising to Music One in the amount of \$1,000, \$1,000 and \$0, respectively. There were no cash, trade or no-charge orders placed by Music One in 2010.

The office space and administrative support transactions between Radio One and Music One are conducted at cost and all expenses associated with the transactions are passed through at actual costs. Costs associated with office space on behalf of Music One are calculated based on square footage used by Music One, multiplied by Radio One's actual per square foot lease costs for the appropriate time period. Administrative services are calculated based on the approximate hours provided by each Radio One employee to Music One, multiplied by such employee's applicable hourly rate and related benefits allocation. Advertising spots are priced at an average unit rate. Based on the cross-promotional nature of the activities provided by Music One and received by the Company, we believe that these methodologies of charging average unit rates or passing through the actual costs incurred are fair and reflect terms no more favorable than terms generally available to a third-party.

#### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

##### Independent Registered Public Accounting Firm Fees

The following table shows the fees paid by us for audit and other services provided by Ernst & Young LLP during 2012 and 2011:

	Year Ended December 31,	
	2012	2011
Audit fees(1)	\$ 1,450,709	\$ 1,494,043
Audit-related fees	-	-

(1) Consists of professional services rendered in connection with the audit of our financial statements for the most recent fiscal years, reviews of the financial statements included in our quarterly reports on Form 10-Q during the fiscal years ended December 31, 2012, and December 31, 2011, the stand-alone audit of TV One, LLC during the fiscal years ended December 31, 2012 and December 31, 2011, and the issuance of consents for filings with the SEC.

##### Pre-Approval Policies and Procedures

The audit committee has adopted a policy that requires advance approval of all audit, audit-related, tax services, and other services performed for Radio One by Ernst & Young LLP. This policy provides for pre-approval by the audit committee of specifically defined audit and non-audit services. The audit committee has delegated to the chairman of the audit committee authority to approve permitted services up to a certain amount provided that the chairman reports any decisions to the audit committee at its next scheduled meeting.

## PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

#### (a)(1) *Financial Statements*

The following financial statements required by this item are submitted in a separate section beginning on page F-1 of this report:

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2012 and 2011

Consolidated Statements of Operations for the years ended December 31, 2012, 2011 and 2010

Consolidated Statements of Comprehensive Income (Loss) for the years ended December 31, 2012, 2011 and 2010

Consolidated Statements of Changes in Stockholders' Equity and Noncontrolling Interest for the years ended December 31, 2012, 2011 and 2010

Consolidated Statements of Cash Flows for the years ended December 31, 2012, 2011 and 2010

Notes to Consolidated Financial Statements

Schedule II — Valuation and Qualifying Accounts

Schedules other than those listed above have been omitted from this Form 10-K/A because they are not required, are not applicable, or the required information is included in the financial statements and notes thereto.

(a)(2) *EXHIBITS AND FINANCIAL STATEMENTS*: The following exhibits are filed as part of this Annual Report, except for Exhibits 32.1 and 32.2, which are furnished, but not filed, with this Annual Report.

<b>Exhibit Number</b>	<b>Description</b>
3.1	Amended and Restated Certificate of Incorporation of Radio One, Inc., dated as of May 4, 2000, as filed with the State of Delaware on May 9, 2000 (incorporated by reference to Radio One's Quarterly Report on Form 10-Q for the period ended March 31, 2000).
3.1.1	Certificate of Amendment, dated as of September 21, 2000, of the Amended and Restated Certificate of Incorporation of Radio One, Inc., dated as of May 4, 2000, as filed with the State of Delaware on September 21, 2000 (incorporated by reference to Radio One's Current Report on Form 8-K filed October 6, 2000).
3.2	Amended and Restated By-laws of Radio One, Inc. amended as of August 7, 2009 (incorporated by reference to Radio One's Current Report on Form 8-K filed August 21, 2009).
3.3	Restated Articles of Incorporation of Bell Broadcasting Company (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).

- 3.4 Restated Bylaws of Bell Broadcasting Company (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.5 Articles of Organization of Blue Chip Broadcasting Licenses, Ltd. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.6 Operating Agreement of Blue Chip Broadcasting Licenses, Ltd. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.7 Articles of Organization of Blue Chip Broadcasting, Ltd. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.8 Amended and Restated Operating Agreement of Blue Chip Broadcasting, Ltd. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.9 Certificate of Formation of Charlotte Broadcasting, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.10 Limited Liability Company Agreement of Charlotte Broadcasting, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.11 Articles of Incorporation of Community Connect Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.12 Bylaws of Community Connect Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.13 Certificate of Formation of Community Connect, LLC. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.14 Limited Liability Company Agreement of Community Connect, LLC. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.15 Certificate of Formation of Distribution One, LLC. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.16 Limited Liability Company Agreement of Distribution One, LLC. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.17 Certificate of Incorporation of Hawes-Saunders Broadcast Properties, Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.18 Amended and Restated Bylaws of Hawes-Saunders Broadcast Properties, Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.19 Articles of Incorporation of Interactive One, Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.20 Bylaws of Interactive One, Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.21 Certificate of Formation of Interactive One, LLC. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.22 Limited Liability Company Agreement of Interactive One, LLC. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.23 Certificate of Incorporation of New Mableton Broadcasting Corporation (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.24 Bylaws of New Mableton Broadcasting Corporation (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.25 Articles of Radio One Cable Holdings, Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.26 Bylaws of Radio One Cable Holdings, Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.27 Certificate of Formation of Radio One Distribution Holdings, LLC. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).
- 3.28 Limited Liability Company Agreement of Radio One Distribution Holdings, LLC. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed February 9, 2011).

- 3.29 Certificate of Formation of Radio One Licenses, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.30 Limited Liability Company Agreement of Radio One Licenses, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.31 Certificate of Formation of Radio One Media Holdings, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.32 Limited Liability Company Agreement of Radio One Media Holdings, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.33 Certificate of Formation of Radio One of Atlanta, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.34 Limited Liability Company Agreement of Radio One of Atlanta, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.35 Certificate of Formation of Radio One of Boston Licenses, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.36 Limited Liability Company Agreement of Radio One of Boston Licenses, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.37 Certificate of Incorporation of Radio One of Boston, Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.38 Bylaws of Radio One of Boston, Inc. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.39 Certificate of Formation of Radio One of Charlotte, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.40 Limited Liability Company Agreement of Radio One of Charlotte, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.41 Certificate of Formation of Radio One of Detroit, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.42 Limited Liability Company Agreement of Radio One of Detroit, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.43 Certificate of Limited Partnership of Radio One of Indiana, L.P. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.44 Limited Partnership Agreement of Radio One of Indiana, L.P. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.45 Certificate of Formation of Radio One of Indiana, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.46 Limited Liability Company Agreement of Radio One of Indiana, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.47 Certificate of Formation of Radio One of North Carolina, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.48 Limited Liability Company Agreement of Radio One of North Carolina, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.49 Certificate of Formation of Radio One of Texas II, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.50 Limited Liability Company Agreement of Radio One of Texas II, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.51 Certificate of Formation of ROA Licenses, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.52 Limited Liability Company Agreement of ROA Licenses, LLC (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 3.53 Certificate of Formation of Satellite One, L.L.C. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).

- 3.54 Limited Liability Company Agreement of Satellite One, L.L.C. (incorporated by reference to Radio One's Registration Statement on Form S-4, filed August 5, 2005).
- 4.1 Indenture dated February 10, 2005 between Radio One, Inc. and The Bank of New York, as Trustee, (incorporated by reference to Radio One's Current Report on Form 8-K filed February 11, 2005).
- 4.2 First Supplemental Indenture dated as of February 15, 2006 among Radio One, Inc., Syndication One, Inc., the other Guarantors listed therein, and The Bank of New York, as trustee under the Indenture dated February 10, 2005 (incorporated by reference to Radio One's Quarterly Report on Form 10-Q for the period ended June 30, 2006).
- 4.3 Second Supplemental Indenture dated as of December 22, 2006 among Radio One, Inc., Magazine One, Inc., the other Guarantors listed therein, and The Bank of New York, as trustee under the Indenture dated February 10, 2005 (incorporated by reference to Radio One's Annual Report on Form 10-K for the period ended December 31, 2006).
- 4.4 Third Supplemental Indenture, dated as of March 30, 2010 by and among Radio One, Inc., each of the subsidiaries of Radio One listed on Exhibit A attached thereto, Interactive One, Inc., Interactive One, LLC, Community Connect, LLC, Community Connect Inc., Distribution One, LLC and Radio One Distribution Holdings, LLC, and The Bank of New York Mellon (formerly known as The Bank of New York), as trustee under the Indenture dated February 10, 2005 (incorporated by reference to Radio One's Annual Report on Form 10-K for the period ended December 31, 2009).
- 4.5 Indenture, dated as of November 24, 2010, among Radio One, Inc., the guarantors signatory thereto and Wilmington Trust Company, as trustee, relating to the 12.5%/15.0% Senior Subordinated Notes due 2016 (incorporated by reference to Radio One's Current Report on Form 8-K filed on December 1, 2010).
- 4.6 Fourth Supplemental Indenture, dated as of November 24, 2010, among Radio One, Inc., the guarantors listed therein, and Wilmington Trust Company, as successor trustee to The Bank of New York Mellon Trust Company, N.A., as trustee under the Indenture dated February 10, 2005. (incorporated by reference to Radio One's Current Report on Form 8-K filed on December 1, 2010).
- 4.7 Exchange and Registration Rights Agreement, dated as of November 24, 2010, among Radio One, Inc., the guarantors signatory thereto and certain holders of its debt securities (incorporated by reference to Radio One's Current Report on Form 8-K filed on December 1, 2010).
- 4.8 Supplemental Indenture, dated as of March 11, 2011, among Radio One, Inc., the Wilmington Trust Company, as trustee, relating to the 12.5%/15.0% Senior Subordinated Notes due 2016 (incorporated by reference to Radio One's Annual Report on Form 10-K for the period ended December 31, 2010).
- 4.9 Indenture, dated as of February 25, 2011, by and among TV One, LLC, TV One Capital Corp., U.S. Bank, National Association, as trustee, and U.S. Bank, National Association, as collateral trustee, relating to the 10% Senior Subordinated Notes due 2016 (incorporated by reference to Radio One's Annual Report on Form 10-K for the period ended December 31, 2010).
- 4.10 Second Supplemental Indenture, dated as of February 14, 2013, among Reach Media and the Wilmington Trust Company, as trustee under the Indenture dated as of November 24, 2010, relating to the 12.5%/15.0% Senior Subordinated Notes due 2016.
- 10.1 Amended and Restated Stockholders Agreement dated as of September 28, 2004 among Catherine L. Hughes and Alfred C. Liggins, III (incorporated by reference to Radio One's Quarterly Report on Form 10-Q for the period ended June 30, 2005).
- 10.2 Credit Agreement, dated March 31, 2011, by and among Radio One Inc., Various Lenders and Credit Suisse, as administrative agent (incorporated by reference to Radio One's Current Report on Form 8-K filed April 6, 2011).
- 10.3 Pledge Agreement, dated March 31, 2011, made by Radio One, Inc. and certain Subsidiaries and Credit Suisse incorporated by reference to Radio One's Current Report on Form 8-K filed April 6, 2011).

- 10.4 Radio One, Inc. 2009 Stock Option and Restricted Stock Grant Plan (incorporated by reference to Radio One's Definitive Proxy on Schedule 14A filed November 6, 2009).
- 10.5 Employment Agreement between Radio One, Inc. and Peter D. Thompson dated March 3, 2011 (incorporated by reference to Radio One's Current Report on Form 8-K filed March 9, 2011).
- 10.6 Employment Agreement between Radio One, Inc. and Alfred C. Liggins, III dated April 16, 2008 (incorporated by reference to Radio One's Current Report on Form 8-K filed April 18, 2008).
- 10.7 Employment Agreement between Radio One, Inc. and Catherine L. Hughes dated April 16, 2008 (incorporated by reference to Radio One's Current Report on Form 8-K filed April 18, 2008).
- 21.1 Subsidiaries of Radio One, Inc.
- 23.1 Consent of Ernst & Young LLP.
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 Financial information from the Annual Report on Form 10-K/A for the year ended December 31, 2012, formatted in XBRL.



## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on September 13, 2013.

RADIO ONE, INC.

By: /s/ Peter D. Thompson  
Name: Peter D. Thompson  
Title: *Chief Financial Officer and Principal Accounting Officer*

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the registrant in the capacities indicated on September 13, 2013.

By: /s/ Catherine L. Hughes

Name: Catherine L. Hughes

Title: *Chairperson, Director and Secretary*

By: /s/ Alfred C. Liggins, III

Name: Alfred C. Liggins, III

Title: *Chief Executive Officer, President and Director*

By: /s/ Terry L. Jones

Name: Terry L. Jones

Title: *Director*

By: /s/ Brian W. McNeill

Name: Brian W. McNeill

Title: *Director*

By: /s/ Dennis Miller

Name: Dennis Miller

Title: *Director*

By: /s/ D. Geoffrey Armstrong

Name: D. Geoffrey Armstrong

Title: *Director*

By: /s/ Ronald E. Blaylock

Name: Ronald E. Blaylock

Title: *Director*

## **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders of Radio One, Inc.:

We have audited the accompanying consolidated balance sheets of Radio One, Inc. and subsidiaries as of December 31, 2012 and 2011, and the related consolidated statements of operations, comprehensive income (loss), changes in stockholders' equity and noncontrolling interest, and cash flows for each of the three years in the period ended December 31, 2012. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Radio One, Inc. and subsidiaries at December 31, 2012 and 2011, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2012, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Note 19 to the consolidated financial statements, Note 19 has been restated to correct for various classification and presentation errors in the condensed consolidating financial statements.

/s/ Ernst & Young LLP

Baltimore, Maryland  
March 27, 2013, except for Note 19, as to which the date is  
September 13, 2013

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

	As of December 31,	
	2012	2011
	(In thousands, except share data)	
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 57,255	\$ 35,939
Short-term investments	1,597	761
Trade accounts receivable, net of allowance for doubtful accounts of \$3,631 and \$3,719, respectively	81,912	83,843
Prepaid expenses	5,059	6,934
Current portion of content assets	27,723	27,383
Other current assets	2,051	1,476
Current assets from discontinued operations	127	134
Total current assets	175,724	156,470
CONTENT ASSETS, net	38,981	38,934
PROPERTY AND EQUIPMENT, net	35,282	33,920
GOODWILL	272,037	272,037
RADIO BROADCASTING LICENSES	673,994	674,307
LAUNCH ASSETS, net	22,530	32,437
OTHER INTANGIBLE ASSETS, net	234,001	262,980
LONG-TERM INVESTMENTS	97	7,428
OTHER ASSETS	2,983	3,323
NON-CURRENT ASSETS FROM DISCONTINUED OPERATIONS	4,566	4,646
Total assets	\$ 1,460,195	\$ 1,486,482
LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS AND EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$ 5,410	\$ 5,626
Accrued interest	5,849	6,703
Accrued compensation and related benefits	11,165	10,981
Current portion of content payables	17,694	20,807
Income taxes payable	—	1,794
Other current liabilities	16,163	12,216
Current portion of long-term debt	4,587	3,860
Current liabilities from discontinued operations	107	271
Total current liabilities	60,975	62,258
LONG-TERM DEBT, net of current portion and original issue discount	814,131	805,044
CONTENT PAYABLES, net of current portion	11,163	16,168
OTHER LONG-TERM LIABILITIES	18,303	18,519
DEFERRED TAX LIABILITIES	188,249	153,521
NON-CURRENT LIABILITIES FROM DISCONTINUED OPERATIONS	23	31
Total liabilities	1,092,844	1,055,541
REDEEMABLE NONCONTROLLING INTERESTS	12,853	20,343
STOCKHOLDERS' EQUITY:		
Convertible preferred stock, \$.001 par value, 1,000,000 shares authorized; no shares outstanding at December 31, 2012 and 2011	—	—
Common stock — Class A, \$.001 par value, 30,000,000 shares authorized; 2,719,860 and 2,731,860 shares issued and outstanding as of December 31, 2012 and 2011, respectively	3	3
Common stock — Class B, \$.001 par value, 150,000,000 shares authorized; 2,861,843 shares issued and outstanding as of December 31, 2012 and 2011	3	3
Common stock — Class C, \$.001 par value, 150,000,000 shares authorized; 3,121,048 shares issued and outstanding as of December 31, 2012 and 2011	3	3
Common stock — Class D, \$.001 par value, 150,000,000 shares authorized; 41,421,667 and 41,409,667 shares issued and outstanding as of December 31, 2012 and 2011, respectively	41	41
Accumulated other comprehensive loss	(102)	(199)

Additional paid-in capital	1,006,873	1,001,840
Accumulated deficit	(863,021)	(796,156)
Total stockholders' equity	143,800	205,535
Noncontrolling interest	210,698	205,063
Total equity	354,498	410,598
Total liabilities, redeemable noncontrolling interests and equity	\$ 1,460,195	\$ 1,486,482

The accompanying notes are an integral part of these consolidated financial statements.

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

	For the Years Ended December 31,		
	2012	2011	2010
	(In thousands, except share data)		
NET REVENUE	\$ 424,573	\$ 364,239	\$ 279,292
OPERATING EXPENSES:			
Programming and technical	135,781	114,912	74,644
Selling, general and administrative, including stock-based compensation of \$67, \$992 and \$994, respectively	137,792	126,451	103,092
Corporate selling, general and administrative, including stock-based compensation of \$104, \$4,154 and \$4,805, respectively	40,457	37,850	32,922
Depreciation and amortization	38,715	37,069	17,385
Impairment of long-lived assets	313	22,331	36,063
Total operating expenses	353,058	338,613	264,106
Operating income	71,515	25,626	15,186
INTEREST INCOME	248	354	127
INTEREST EXPENSE	91,150	88,330	46,834
(LOSS) GAIN ON RETIREMENT OF DEBT	—	(7,743)	6,646
GAIN ON INVESTMENT IN AFFILIATED COMPANY	—	146,879	—
EQUITY IN INCOME OF AFFILIATED COMPANY	—	3,287	5,558
OTHER EXPENSE, net	1,357	324	3,061
(Loss) income before provision for income taxes, noncontrolling interests in income of subsidiaries and loss from discontinued operations, net of tax	(20,744)	79,749	(22,378)
PROVISION FOR INCOME TAXES	33,235	66,686	3,971
Net (loss) income from continuing operations	(53,979)	13,063	(26,349)
LOSS FROM DISCONTINUED OPERATIONS, net of tax	137	160	276
CONSOLIDATED NET (LOSS) INCOME	(54,116)	12,903	(26,625)
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	12,749	10,014	2,008
CONSOLIDATED NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (66,865)	\$ 2,889	\$ (28,633)
BASIC NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS:			
Continuing operations	\$ (1.33)	\$ 0.06	\$ (0.55)
Discontinued operations	(0.00)	(0.00)	(0.01)
Net (loss) income attributable to common stockholders	\$ (1.34)*	\$ 0.06	\$ (0.56)
DILUTED NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS:			
Continuing operations	\$ (1.33)	\$ 0.06	\$ (0.55)
Discontinued operations	(0.00)	(0.00)	(0.01)
Net (loss) income attributable to common stockholders	\$ (1.34)*	\$ 0.06	\$ (0.56)
WEIGHTED AVERAGE SHARES OUTSTANDING:			
Basic	50,015,252	50,739,447	51,509,239
Diluted	50,015,252	52,294,322	51,509,239

\*Per share amounts do not add due to rounding.

The accompanying notes are an integral part of these consolidated financial statements.

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

	<b>For The Years Ended December 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
	<b>(In thousands)</b>		
CONSOLIDATED NET (LOSS) INCOME	\$ (54,116)	\$ 12,903	\$ (26,625)
NET CHANGE IN UNREALIZED GAIN ON DERIVATIVE AND HEDGING ACTIVITIES	—	158	662
NET CHANGE IN UNREALIZED LOSS ON INVESTMENT ACTIVITIES	97	(199)	—
COMPREHENSIVE (LOSS) INCOME	(54,019)	12,862	(25,963)
LESS: COMPREHENSIVE INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	12,749	10,014	2,008
COMPREHENSIVE (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	<u>\$ (66,768)</u>	<u>\$ 2,848</u>	<u>\$ (27,971)</u>

The accompanying notes are an integral part of these consolidated financial statements.

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND**  
**NONCONTROLLING INTEREST**  
**For The Years Ended December 31, 2010, 2011 and 2012**

	<b>Radio One, Inc. Stockholders</b>									
	<b>Convertible Preferred Stock</b>	<b>Common Class A</b>	<b>Common Class B</b>	<b>Common Class C</b>	<b>Common Class D</b>	<b>Accumulated Other Comprehensive (Loss) Income (In thousands)</b>	<b>Additional Paid-In Capital</b>	<b>Accumulated Deficit</b>	<b>Noncontrolling Interest</b>	<b>Total Equity</b>
BALANCE, as of December 31, 2009	\$ —	\$ 3	\$ 3	\$ 3	\$ 42	\$ (2,086)	\$ 968,275	\$ (770,412)	\$ —	\$ 195,828
Consolidated net loss	—	—	—	—	—	—	—	(28,633)	—	(28,633)
Change in unrealized gain on derivative and hedging activities, net of taxes	—	—	—	—	—	662	—	—	—	662
Stock-based compensation expense	—	—	—	—	3	—	5,796	—	—	5,799
Accretion of redeemable noncontrolling interests to estimated redemption value	—	—	—	—	—	—	20,679	—	—	20,679
BALANCE, as of December 31, 2010	\$ —	\$ 3	\$ 3	\$ 3	\$ 45	\$ (1,424)	\$ 994,750	\$ (799,045)	\$ —	\$ 194,335
Consolidated net income	—	—	—	—	—	—	—	2,889	7,959	10,848
Conversion of 76,486 shares of Class A common stock to Class D common stock	—	—	—	—	—	—	—	—	—	—
Repurchase of 54,566 shares of Class A common stock	—	—	—	—	—	—	(73)	—	—	(73)
Repurchase of 4,245,567 shares of Class D common stock	—	—	—	—	(4)	—	(9,397)	—	—	(9,401)
Recognition of noncontrolling interest in TV One	—	—	—	—	—	—	—	—	209,410	209,410
Net change in unrealized loss on investment activities	—	—	—	—	—	(199)	—	—	—	(199)
Change in unrealized loss on derivative and hedging activities, net of taxes	—	—	—	—	—	158	—	—	—	158
Termination of interest rate swap	—	—	—	—	—	1,266	—	—	—	1,266
Adjustment of redeemable noncontrolling interests to estimated redemption value	—	—	—	—	—	—	11,414	—	—	11,414
Stock-based compensation expense	—	—	—	—	—	—	5,146	—	—	5,146
Dividends paid to noncontrolling interest	—	—	—	—	—	—	—	—	(12,306)	(12,306)
BALANCE, as of December 31, 2011	\$ —	\$ 3	\$ 3	\$ 3	\$ 41	\$ (199)	\$ 1,001,840	\$ (796,156)	\$ 205,063	\$ 410,598
Consolidated net loss	—	—	—	—	—	—	—	(66,865)	13,376	(53,489)
Conversion of 12,000 shares of Class A common stock to Class D common stock	—	—	—	—	—	—	—	—	—	—
Net change in unrealized gain on investment activities	—	—	—	—	—	97	—	—	—	97
Stock-based compensation expense	—	—	—	—	—	—	171	—	—	171
Adjustment of redeemable noncontrolling interests to estimated redemption value	—	—	—	—	—	—	4,862	—	—	4,862
Dividends paid to noncontrolling interest	—	—	—	—	—	—	—	—	(7,741)	(7,741)
BALANCE, as of December 31, 2012	\$ —	\$ 3	\$ 3	\$ 3	\$ 41	\$ (102)	\$ 1,006,873	\$ (863,021)	\$ 210,698	\$ 354,498

The accompanying notes are an integral part of these consolidated financial statements.

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For the Years Ended December 31,		
	2012	2011	2010
	(In thousands)		
CASH FLOWS FROM OPERATING ACTIVITIES:			
Consolidated net (loss) income	\$ (54,116)	\$ 12,903	\$ (26,625)
Adjustments to reconcile consolidated net (loss) income to net cash from operating activities:			
Depreciation and amortization	38,715	37,069	17,385
Amortization of debt financing costs	3,073	3,750	2,970
Amortization of content assets	47,328	31,539	—
Amortization of launch assets	9,961	—	—
Write off of debt financing costs	—	—	3,055
Deferred income taxes	34,728	64,151	1,311
Gain on investment in affiliated company	—	(146,879)	—
Impairment of long-lived assets	313	22,331	36,063
Equity in income of affiliated company	—	(3,287)	(5,558)
Stock-based compensation	171	5,146	5,799
Non-cash interest	15,089	26,023	—
Loss (gain) on retirement of debt	—	7,743	(6,646)
Effect of change in operating assets and liabilities, net of assets acquired and disposed of:			
Trade accounts receivable	1,931	2,974	(11,398)
Prepaid expenses and other assets	1,300	3,245	(3,442)
Other assets	340	3,843	7,122
Accounts payable	(216)	(2,823)	(1,153)
Accrued interest	(854)	2,145	(4,941)
Accrued compensation and related benefits	184	(1,640)	474
Income taxes payable	(1,794)	123	138
Other liabilities	4,363	(13,788)	3,416
Payments for content assets	(54,984)	(23,412)	—
Net cash flows (used in) provided by operating activities from discontinued operations	(85)	450	(134)
Net cash flows provided by operating activities	45,447	31,606	17,836
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of property and equipment	(12,485)	(9,445)	(4,322)
Purchase of Reach Media shares	(2,000)	—	—
Payment of launch support	(54)	—	—
Net cash and investments acquired in connection with TV One consolidation	—	65,245	—
Proceeds from sales of investment securities	9,122	—	—
Purchases of investment securities	(2,627)	—	—
Purchase of other intangible assets	—	—	(342)
Net cash flows (used in) provided by investing activities	(8,044)	55,800	(4,664)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from credit facility	—	378,280	342,000
Debt refinancing and modification costs	(2,557)	(6,253)	(19,750)
Repurchase of noncontrolling interests of TV One	—	(54,595)	—
Proceeds from noncontrolling interest member	—	2,776	—
Payment of dividends to noncontrolling interest shareholders of Reach Media	—	(1,511)	(2,844)
Payment of dividend to noncontrolling interest shareholders of TV One	(7,741)	(12,306)	—
Proceeds from issuance of senior subordinated notes	—	—	286,794
Repayment of senior subordinated notes	—	—	(290,800)
Repayment of credit facility	(5,789)	(356,576)	(339,343)
Repayment of other debt	—	(1,000)	—
Repurchase of common stock	—	(9,474)	—



Net cash flows used in financing activities	(16,087)	(60,659)	(23,943)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	21,316	26,747	(10,771)
CASH AND CASH EQUIVALENTS, beginning of year	35,939	9,192	19,963
CASH AND CASH EQUIVALENTS, end of year	<u>\$ 57,255</u>	<u>\$ 35,939</u>	<u>\$ 9,192</u>

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid for:

Interest	<u>\$ 73,307</u>	<u>\$ 56,072</u>	<u>\$ 48,805</u>
Income taxes	<u>\$ 805</u>	<u>\$ 2,437</u>	<u>\$ 2,560</u>

The accompanying notes are an integral part of these consolidated financial statements.

**RADIO ONE, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2012, 2011 and 2010**

**1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

**(a) Organization**

Radio One, Inc., a Delaware corporation and its subsidiaries (collectively, “Radio One,” the “Company,” “we” and/or “us”) is an urban-oriented, multi-media company that primarily targets African-American and urban consumers. Our core business is our radio broadcasting franchise that is the largest radio broadcasting operation that primarily targets African-American and urban listeners. We currently own and operate 54 broadcast stations located in 16 urban markets in the United States. While our primary source of revenue is the sale of local and national advertising for broadcast on our radio stations, our strategy is to operate the premier multi-media entertainment and information content provider targeting African-American and urban consumers. Thus, we have diversified our revenue streams by making acquisitions and investments in other complementary media properties. Our other media interests include our approximately 51.1% (See Note 2 - *Acquisitions*) controlling ownership interest in TV One, LLC (“TV One”), an African-American targeted cable television network that we invested in with an affiliate of Comcast Corporation and other investors; our 80.0% controlling ownership interest in Reach Media, Inc. (“Reach Media”), which operates the Tom Joyner Morning Show and our syndicated programming assets; our ownership of Interactive One, LLC (“Interactive One”), an online platform serving the African-American community through social content, news, information, and entertainment, which operates a number of branded sites, including News One, UrbanDaily and HelloBeautiful; and online social networking websites, including BlackPlanet, MiGente and Asian Avenue. Through our national multi-media presence, we provide advertisers with a unique and powerful delivery mechanism to the African-American and urban audiences.

As of June 2011, our remaining Boston radio station was made the subject of an LMA whereby we have made available, for a fee, air time on this station to another party. In addition, beginning as of November 1, 2012, a station in our Columbus market was also made the subject of an LMA. The remaining assets and liabilities of stations that we do not operate that are the subject of an LMA have been classified as discontinued operations as of December 31, 2012 and December 31, 2011, and the Boston and Columbus stations’ results from operations for the years ended December 31, 2012, 2011 and 2010, have been reclassified as discontinued operations in the accompanying consolidated financial statements. (See Note 20 – *Subsequent Events*.)

As part of our consolidated financial statements, consistent with our financial reporting structure and how the Company currently manages its businesses, we have provided selected financial information on the Company’s four reportable segments: (i) Radio Broadcasting; (ii) Reach Media; (iii) Internet; and (iv) Cable Television. (See Note 18 – *Segment Information*.)

**(b) Basis of Presentation**

The consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States and require management to make certain estimates and assumptions. These estimates and assumptions may affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements. The Company bases these estimates on historical experience, current economic environment or various other assumptions that are believed to be reasonable under the circumstances. However, continuing economic uncertainty and any disruption in financial markets increase the possibility that actual results may differ from these estimates.

***(c) Principles of Consolidation***

The consolidated financial statements include the accounts and operations of Radio One and subsidiaries in which Radio One has a controlling interest. Beginning on April 14, 2011, the Company began to account for TV One on a consolidated basis after having executed an amendment to the TV One operating agreement with the remaining members of TV One concerning certain governance issues. All significant intercompany accounts and transactions have been eliminated in consolidation. Noncontrolling interests have been recognized where a controlling interest exists, but the Company owns less than 100% of the controlled entity.

Prior to the consolidation date of TV One, the Company accounted for its investment in TV One under the equity method of accounting in accordance with Accounting Standards Codification (“ASC”) 323, *“Investments – Equity Method and Joint Ventures.”* The Company had adjusted the carrying amount of its investment to recognize the change in Radio One’s claim on the net assets of TV One resulting from income or losses of TV One, as well as other capital transactions of TV One using a hypothetical liquidation at book value approach.

***(d) Cash and Cash Equivalents***

Cash and cash equivalents consist of cash, repurchase agreements and money market funds at various commercial banks that have original maturities of 90 days or less. Investments with contractual maturities of 90 days or less from the date of original purchase are classified as cash and cash equivalents. For cash and cash equivalents, cost approximates fair value.

***(e) Trade Accounts Receivable***

Trade accounts receivable are recorded at the invoiced amount. The allowance for doubtful accounts is the Company’s estimate of the amount of probable losses in the Company’s existing accounts receivable portfolio. The Company determines the allowance based on the aging of the receivables, the impact of economic conditions on the advertisers’ ability to pay and other factors. Inactive delinquent accounts that are past due beyond a certain amount of days are written off and often pursued by other collection efforts. Bankruptcy accounts are immediately written off upon receipt of the bankruptcy notice from the courts.

***(f) Goodwill and Radio Broadcasting Licenses***

In connection with past acquisitions, a significant amount of the purchase price was allocated to radio broadcasting licenses, goodwill and other intangible assets. Goodwill consists of the excess of the purchase price over the fair value of tangible and identifiable intangible net assets acquired. In accordance with ASC 350, *“Intangibles - Goodwill and Other,”* goodwill and radio broadcasting licenses are not amortized, but are tested annually for impairment at the reporting unit level and unit of accounting level, respectively. We test for impairment annually, on October 1 of each year, or more frequently when events or changes in circumstances or other conditions suggest impairment may have occurred. Impairment exists when the asset carrying values exceed their respective fair values, and the excess is then recorded to operations as an impairment charge. With the assistance of a third-party valuation firm, we test for license impairment at the unit of accounting level using the income approach, which involves, but is not limited to, judgmental estimates and assumptions about projected revenue growth, future operating margins, discount rates and terminal values. In testing for goodwill impairment, we follow a two-step approach, also relying primarily on the income approach that first estimates the fair value of the reporting unit. If the carrying value of the reporting unit exceeds its fair value, we then determine the implied goodwill after allocating the reporting unit’s fair value of assets and liabilities in accordance with ASC 805-10, *“Business Combinations.”* Any excess of carrying value of the reporting unit’s goodwill balance over its respective implied goodwill is written off as a charge to operations. We then perform a market-based reasonableness test by comparing the average implied multiple arrived at based on our cash flow projections and estimated fair values to multiples for actual recently completed sale transactions and by comparing the total of the estimated fair values of our reporting units to the market capitalization of the Company.

For the three years ended December 31, 2012, 2011 and 2010, the Company recorded broadcasting license and goodwill impairment charges of \$313,000, approximately \$14.5 million, and \$36.1 million, respectively. See Note 5 — *Goodwill, Radio Broadcasting Licenses and Other Intangible Assets* for a further discussion of impairment considerations for the financial statement periods presented.

***(g) Impairment of Long-Lived Assets, Excluding Goodwill and Radio Broadcasting Licenses***

The Company accounts for the impairment of long-lived intangible assets, excluding goodwill and radio broadcasting licenses, in accordance with ASC 360, "*Property, Plant and Equipment*." Long-lived intangible assets, excluding goodwill and radio broadcasting licenses, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or group of assets may not be fully recoverable. These events or changes in circumstances may include a significant deterioration in operating results, changes in business plans, or changes in anticipated future cash flows. If an impairment indicator is present, the Company evaluates recoverability by a comparison of the carrying amount of the assets to future undiscounted net cash flows expected to be generated by the assets. Assets are grouped at the lowest levels for which there are identifiable cash flows that are largely independent of the cash flows generated by other asset groups. If the assets are impaired, the impairment recognized is measured by the amount by which the carrying amount exceeds the fair value of the assets. Fair value is generally determined by estimates of discounted future cash flows. The discount rate used in any estimate of discounted cash flows would be the rate of return for a similar investment of like risk. During 2011, impairment indicators existed for Reach Media and Columbus and, as a result, we performed impairment testing for asset groups within these reporting units. The Company recorded impairment charges of approximately \$7.8 million related to the long-lived assets of Reach Media during 2011. The Company reviewed other intangibles during 2012 and 2010 and concluded that no impairment to the carrying value of the other intangibles was required.

***(h) Financial Instruments***

Financial instruments as of December 31, 2012 and 2011 consisted of cash and cash equivalents, investments, trade accounts receivable, accounts payable, accrued expenses, long-term debt and redeemable noncontrolling interests. The carrying amounts approximated fair value for each of these financial instruments as of December 31, 2012 and 2011, except for the Company's outstanding senior subordinated notes. The 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due February 2013 had a carrying value of \$747,000 and a fair value of approximately \$740,000 as of December 31, 2012, and a carrying value of \$747,000 and a fair value of approximately \$710,000 as of December 31, 2011. The 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes due May 2016 had a carrying value of approximately \$327.0 million and a fair value of approximately \$293.5 million as of December 31, 2012, and a carrying value of approximately \$312.8 million and a fair value of approximately \$262.8 million as of December 31, 2011. The fair values, classified as Level 2, were determined based on the trading values of these instruments in an inactive market as of the reporting date. The Company's 10% Senior Secured TV One Notes due March 2016 are classified as Level 3 since they are not market traded financial instruments.

***(i) Derivative Financial Instruments***

The Company recognizes all derivatives at fair value in the balance sheet as either an asset or liability. The accounting for changes in the fair value of a derivative, including certain derivative instruments embedded in other contracts, depends on the intended use of the derivative and the resulting designation. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and the hedged item are recognized in the statement of operations. If the derivative is designated as a cash flow hedge, changes in the fair value of the derivative are recorded in other comprehensive income and are recognized in the statement of operations when the hedged item affects net income. If a derivative does not qualify as a hedge, it is marked to fair value through the statement of operations. (See Note 10 — *Derivative Instruments and Hedging Activities*.)

**(j) Revenue Recognition**

Within our radio broadcasting and Reach Media segments, the Company recognizes revenue for broadcast advertising when a commercial is broadcast and is reported, net of agency and outside sales representative commissions, in accordance with Accounting Standards Codification (“ASC”) 605, “*Revenue Recognition*.” Agency and outside sales representative commissions are calculated based on a stated percentage applied to gross billing. Generally, clients remit the gross billing amount to the agency or outside sales representative, and the agency or outside sales representative remits the gross billing, less their commission, to the Company. For our radio broadcasting and Reach Media segments, agency and outside sales representative commissions were approximately \$35.2 million, \$31.8 million and \$32.0 million for the years ended December 31, 2012, 2011 and 2010, respectively.

Interactive One, the primary driver of revenue in our internet segment, generates the majority of the Company’s internet revenue, and derives such revenue principally from advertising services, including advertising aimed at diversity recruiting. Advertising services include the sale of banner and sponsorship advertisements. Advertising revenue is recognized either as impressions (the number of times advertisements appear in viewed pages) are delivered, when “click through” purchases are made or leads are generated, or ratably over the contract period, where applicable.

TV One, the driver of revenues in our Cable Television segment, derives advertising revenue from the sale of television air time to advertisers and recognizes revenue when the advertisements are run. TV One also receives affiliate fees and records revenue during the term of various affiliation agreements based on the most recent subscriber counts reported by the applicable affiliate.

**(k) Barter Transactions**

The Company provides broadcast advertising time in exchange for programming content and certain services and accounts for these exchanges in accordance with ASC 605, “*Revenue Recognition*.” The terms of these exchanges generally permit the Company to preempt such broadcast time in favor of advertisers who purchase time in exchange for cash. The Company includes the value of such exchanges in both broadcasting net revenue and station operating expenses. The valuation of barter time is based upon the fair value of the network advertising time provided for the programming content and services received. For the years ended December 31, 2012, 2011 and 2010, barter transaction revenues were approximately \$3.0 million, \$3.2 million and \$3.2 million, respectively. Additionally, barter transaction costs were reflected in programming and technical expenses and selling, general and administrative expenses of approximately \$2.7 million, \$3.0 million and \$2.9 million, and \$308,000, \$238,000 and \$244,000, for the years ended December 31, 2012, 2011 and 2010, respectively.

**(l) Network Affiliation Agreements**

The Company has network affiliation agreements classified as Other Intangible Assets. These agreements are amortized over their useful lives. Losses on contract terminations are determined based on the specific terms of each contract in accordance with ASC 920-350, “*Entertainment Broadcasters*.” (See Note 5 — *Goodwill, Radio Broadcasting Licenses and Other Intangible Assets*.)

**(m) Advertising and Promotions**

The Company expenses advertising and promotional costs as incurred. Total advertising and promotional expenses, including expenses related to discontinued operations, were approximately \$13.2 million, \$12.0 million and \$5.1 million for the years ended December 31, 2012, 2011 and 2010, respectively. Total advertising and promotional expenses for continuing operations, for the years ended December 31, 2012, 2011 and 2010, were approximately \$13.1 million, \$12.0 million and \$5.1 million, respectively.

***(n) Income Taxes***

The Company accounts for income taxes in accordance with ASC 740, “*Income Taxes*.” Under ASC 740, deferred tax assets or liabilities are computed based upon the difference between financial statement and income tax bases of assets and liabilities using the enacted marginal tax rate. The Company has provided a valuation allowance on its net deferred tax assets where it is more likely than not such assets will not be realized. The Company maintains certain deferred tax liabilities that cannot be used to offset deferred tax assets and, therefore, does not consider these attributes in evaluating the realizability of its deferred tax assets. Deferred income tax expense or benefits are based upon the changes in the asset or liability from period to period.

***(o) Stock-Based Compensation***

The Company accounts for stock-based compensation in accordance with ASC 718, “*Compensation - Stock Compensation*.” Under the provisions of ASC 718, stock-based compensation cost is estimated at the grant date based on the award’s fair value as calculated by the Black-Scholes (“BSM”) valuation option-pricing model and is recognized as expense ratably over the requisite service period. The BSM incorporates various highly subjective assumptions including expected stock price volatility, for which historical data is heavily relied upon, expected life of options granted, forfeiture rates and interest rates. (See Note 13 – *Stockholders’ Equity*.)

***(p) Segment Reporting and Major Customers***

In accordance with ASC 280, “*Segment Reporting*,” and given its diversification strategy, the Company has determined it has four reportable segments: (i) Radio Broadcasting; (ii) Reach Media; (iii) Internet; and (iv) Cable Television. These four segments operate in the United States and are consistently aligned with the Company’s management of its businesses and its financial reporting structure.

The Radio Broadcasting segment consists of all broadcast results of operations. The Reach Media segment consists of the results of operations for the Tom Joyner Morning Show and related activities. The Internet segment includes the results of our online business. The Cable Television segment consists of TV One’s results of operations. Corporate/Eliminations/Other represents financial activity associated with our corporate staff and offices and intercompany activity among the four segments. Intercompany revenue earned and expenses charged between segments are recorded at fair value and eliminated in consolidation.

No single customer accounted for over 10% of our consolidated net revenues during the years ended December 31, 2012, 2011 and 2010.

***(q) Earnings Per Share***

Basic earnings per share is computed on the basis of the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share is computed on the basis of the weighted average number of shares of common stock plus the effect of potential dilutive common shares outstanding during the period using the treasury stock method.

The Company’s potentially dilutive securities include stock options and unvested restricted stock. Diluted earnings per share considers the impact of potentially dilutive securities except in periods in which there is a net loss, as the inclusion of the potentially dilutive common shares would have an anti-dilutive effect.

***(r) Discontinued Operations***

For those businesses where management has committed to a plan to divest or discontinue operations, each business is valued at the lower of its carrying amount or estimated fair value less cost to sell. If the carrying amount of the business exceeds its estimated fair value, a loss is recognized. The fair values are estimated using accepted valuation techniques such as a discounted cash flow model, valuations performed by third parties, earnings multiples, or indicative bids, when available. A number of significant estimates and assumptions are involved in the application of these techniques, including the forecasting of markets and market share, revenues, costs and expenses, and multiple other factors. Management considers historical experience and all available information at the time the estimates are made. However, the fair values that are ultimately realized upon the sale of the businesses to be divested may differ from the estimated fair values reflected in the consolidated financial statements.

Businesses to be divested or operationally cease are classified in the consolidated financial statements as discontinued operations. For businesses classified as discontinued operations, the balance sheet amounts and statement of operations results are reclassified from their historical presentation to assets and liabilities of discontinued operations on the consolidated balance sheet and to discontinued operations in the consolidated statement of operations for all periods presented. The gains or losses associated with these divested or ceased businesses are recorded in income or loss from discontinued operations on the consolidated statement of operations. The consolidated statement of cash flows is also reclassified for discontinued operations for all periods presented. For businesses reclassified as discontinued, management does not expect any continuing involvement with these businesses after the disposition of these businesses.

***(s) Fair Value Measurements***

We report our financial and non-financial assets and liabilities measured at fair value on a recurring basis under the provisions of ASC 820, "*Fair Value Measurements and Disclosures*." ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements.

The fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas Level 3 generally requires significant management judgment. The three levels are defined as follows:

*Level 1:* Inputs are unadjusted quoted prices in active markets for identical assets and liabilities that can be accessed at the measurement date.

*Level 2:* Observable inputs other than those included in Level 1 (i.e., quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets).

*Level 3:* Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

As of December 31, 2012 and 2011, the fair values of our financial assets and liabilities measured at fair value on a recurring basis are categorized as follows:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
	(In thousands)			
<b>As of December 31, 2012</b>				
Assets subject to fair value measurement:				
Corporate debt securities (a)	\$ 192	\$ 192	\$ —	\$ —
Mutual funds (a)	1,502	1,502	—	—
Total	<u>\$ 1,694</u>	<u>\$ 1,694</u>	<u>\$ —</u>	<u>\$ —</u>
Liabilities subject to fair value measurement:				
Incentive award plan (b)	\$ 5,345	\$ —	\$ —	\$ 5,345
Employment agreement award (c)	11,374	—	—	11,374
Total	<u>\$ 16,719</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 16,719</u>
Mezzanine equity subject to fair value measurement:				
Redeemable noncontrolling interests (d)	<u>\$ 12,853</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 12,853</u>
<b>As of December 31, 2011</b>				
Assets subject to fair value measurement:				
Corporate debt securities (a)	\$ 7,178	\$ 7,178	\$ —	\$ —
Government sponsored enterprise mortgage-backed securities (a)	1,011	—	1,011	—
Total	<u>\$ 8,189</u>	<u>\$ 7,178</u>	<u>\$ 1,011</u>	<u>\$ —</u>
Liabilities subject to fair value measurement:				
Incentive award plan (b)	\$ 5,096	\$ —	\$ —	\$ 5,096
Employment agreement award (c)	10,346	—	—	10,346
Total	<u>\$ 15,442</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 15,442</u>
Mezzanine equity subject to fair value measurement:				
Redeemable noncontrolling interests (d)	\$ 20,343	\$ —	\$ —	\$ 20,343

(a) Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, fair values are estimated using pricing models, quoted prices of securities with similar characteristics or discounted cash flows.

(b) These balances are measured based on the estimated enterprise fair value of TV One. As of December 31, 2012, a third-party valuation firm assisted the Company in estimating TV One's fair value. Significant inputs to the discounted cash flow analysis include forecasted operating results, discount rate and a terminal value.

(c) Pursuant to an employment agreement (the "Employment Agreement") executed in April 2008, the Chief Executive Officer ("CEO") is eligible to receive an award amount equal to 8% of any proceeds from distributions or other liquidity events in excess of the return of the Company's aggregate investment in TV One. The Company reviews the factors underlying this award at the end of each quarter including the valuation of TV One and an assessment of the probability that the employment agreement will be renewed and contain this provision. The Company's obligation to pay the award will be triggered only after the Company's recovery of the aggregate amount of its capital contribution in TV One and only upon actual receipt of distributions of cash or marketable securities or proceeds from a liquidity event with respect to the Company's membership interest in TV One. The CEO was fully vested in the award upon execution of the Employment Agreement, and the award lapses if the CEO voluntarily leaves the Company or is terminated for cause. As of December 31, 2012, a third-party valuation firm assisted the Company in estimating TV One's fair value. Significant inputs to the discounted cash flow analysis include forecasted operating results, discount rate and a terminal value. (See Note 10 – *Derivative Instruments and Hedging Activities*.) Until such time as his new employment agreement is executed, the terms of his April 2008 employment agreement remain in effect including eligibility for the TV One award.





(d) The redeemable noncontrolling interest in Reach Media is measured at fair value using a discounted cash flow methodology. A third-party valuation firm assisted the Company in estimating the fair value. Significant inputs to the discounted cash flow analysis include forecasted operating results, discount rate and a terminal value.

The following table presents the changes in Level 3 liabilities measured at fair value on a recurring basis for the years ended December 31, 2011 and 2012:

	<u>Incentive Award Plan</u>	<u>Employment Agreement Award</u> (In thousands)	<u>Redeemable Noncontrolling Interests</u>
Balance at December 31, 2010	\$ —	\$ 6,824	\$ 30,635
Net income attributable to noncontrolling interests	—	—	2,055
Dividends paid to noncontrolling interests	—	—	(1,511)
Recognition of TV One management incentive award plan in connection with the consolidation of TV One	6,428	—	—
Change in enterprise fair value	(1,332)	3,522	(10,836)
Balance at December 31, 2011	\$ 5,096	\$ 10,346	\$ 20,343
Cash paid to increase ownership interest	—	—	(2,000)
Contribution of syndicated programming assets	—	—	(7,546)
Distribution	(412)	—	—
Net loss attributable to noncontrolling interests	—	—	(628)
Change in enterprise fair value	661	1,028	2,684
Balance at December 31, 2012	<u>\$ 5,345</u>	<u>\$ 11,374</u>	<u>\$ 12,853</u>
The amount of total losses for the period included in earnings attributable to the change in unrealized losses relating to assets and liabilities still held at the reporting date	<u>\$ (661)</u>	<u>\$ (1,028)</u>	<u>\$ —</u>

Losses included in earnings were recorded in the consolidated statement of operations as corporate selling, general and administrative expenses for the years ended December 31, 2012 and 2011.

For Level 3 assets and liabilities measured at fair value on a recurring basis as of December 31, 2012, the significant unobservable inputs used in the fair value measurements were as follows:

<u>Level 3 liabilities</u>	<u>Valuation Technique</u>	<u>Significant Unobservable Inputs</u>	<u>Significant Unobservable Input Value</u>
Incentive Award Plan	Discounted Cash Flow	Discount Rate	10.75%
Incentive Award Plan	Discounted Cash Flow	Long-term Growth Rate	3.0%
Employment Agreement Award	Discounted Cash Flow	Discount Rate	10.75%
Employment Agreement Award	Discounted Cash Flow	Long-term Growth Rate	3.0%
Redeemable Noncontrolling Interest	Discounted Cash Flow	Discount Rate	11.5%
Redeemable Noncontrolling Interest	Discounted Cash Flow	Long-term Growth Rate	2.0%

Any significant increases or decreases in discount rate or long-term growth rate inputs could result in significantly higher or lower fair value measurements.

Certain assets and liabilities are measured at fair value on a non-recurring basis using Level 3 inputs as defined in ASC 820. These assets are not measured at fair value on an ongoing basis but are subject to fair value adjustments only in certain circumstances. Included in this category are goodwill, radio broadcasting licenses and other intangible assets, net, that are written down to fair value when they are determined to be impaired, as well as content assets that are periodically written down to net realizable value. The Company concluded that these assets were not impaired at December 31, 2012, and, therefore, were reported at carrying value as opposed to fair value.

As of December 31, 2012, the total recorded carrying values of goodwill and radio broadcasting licenses were approximately \$272.0 million and \$674.0 million, respectively. Pursuant to ASC 350, "*Intangibles – Goodwill and Other*," and in connection with an interim impairment test performed during the second quarter of 2012, the Company recorded an impairment charge of \$313,000, thus reducing the total carrying value of radio broadcasting licenses to approximately \$272.0 million as of December 31, 2012. A description of the Level 3 inputs and the information used to develop the inputs is discussed in Note 5 — *Goodwill, Radio Broadcasting Licenses and Other Intangible Assets*.

***(t) Software and Web Development Costs***

The Company capitalizes direct internal and external costs incurred to develop internal-use computer software during the application development stage pursuant to ASC 350-40, "*Intangibles – Goodwill and Other*." Internal-use software is amortized under the straight-line method using an estimated life of three years. All web development costs incurred in connection with operating our websites are accounted for under the provisions of ASC 350-40, unless a plan exists or is being developed to market the software externally. The Company has no plans to market software externally.

***(u) Redeemable noncontrolling interests***

Redeemable noncontrolling interests are interests in subsidiaries that are redeemable outside of the Company's control either for cash or other assets. These interests are classified as mezzanine equity and measured at the greater of estimated redemption value at the end of each reporting period or the historical cost basis of the noncontrolling interests adjusted for cumulative earnings allocations. The resulting increases or decreases in the estimated redemption amount are affected by corresponding charges against retained earnings, or in the absence of retained earnings, additional paid-in-capital.

***(v) Investments***

*Investment Securities*

Investments consist primarily of U.S. government and corporate fixed maturity securities, government sponsored enterprise mortgage-backed securities and mutual funds.

Investments with original maturities in excess of three months and less than one year are classified as short-term investments. Long-term investments have original maturities in excess of one year.

Debt securities are classified as "available-for-sale" and reported at fair value. Investments in available-for-sale fixed maturity securities are classified as either current or noncurrent assets based on their contractual maturities. Fixed maturity securities are carried at estimated fair value based on quoted market prices for the same or similar instruments. Investment income is recognized when earned and reported net of investment expenses. Unrealized gains and losses are excluded from earnings and are reported as a separate component of accumulated other comprehensive income (loss) until realized, unless the losses are deemed to be other than temporary. Realized gains or losses, including any provision for other-than-temporary declines in value, are included in the statements of operations. For purposes of computing realized gains and losses, the specific-identification method of determining cost was used.

### *Evaluating Investments for Other than Temporary Impairments*

The Company periodically performs evaluations, on a lot-by-lot and security-by-security basis, of its investment holdings in accordance with its impairment policy to evaluate whether any declines in the fair value of investments are other than temporary. This evaluation consists of a review of several factors, including but not limited to: length of time and extent that a security has been in an unrealized loss position, the existence of an event that would impair the issuer's future earnings potential, and the near-term prospects for recovery of the market value of a security. The FASB has issued guidance for recognition and presentation of other than temporary impairment ("OTTI"), or FASB OTTI guidance. Accordingly, any credit-related impairment of fixed maturity securities that the Company does not intend to sell, and is not likely to be required to sell, is recognized in the consolidated statements of operations, with the noncredit-related impairment recognized in accumulated other comprehensive income (loss).

The Company believes that it has adequately reviewed its investment securities for OTTI and that its investment securities are carried at fair value. However, over time, the economic and market environment (including any ratings change for any such securities, including US treasuries and corporate bonds) may provide additional insight regarding the fair value of certain securities, which could change management's judgment regarding OTTI. This could result in realized losses relating to other than temporary declines being charged against future income. Given the judgments involved, there is a continuing risk that further declines in fair value may occur and material OTTI may be recorded in future periods.

### ***(w) Launch Support***

TV One has entered into certain affiliate agreements requiring various payments by TV One for launch support. Launch assets are assets used to initiate carriage under new affiliation agreements and are amortized over the term of the respective contracts. Amortization is recorded as a reduction to revenue to the extent that revenue is recognized from the vendor, and any excess amortization is recorded as launch support amortization expense. The weighted-average amortization period for launch support was approximately 10.9 years as of December 31, 2012 and 2011. The remaining weighted-average amortization period for launch support is 2.4 and 3.3 years as of December 31, 2012 and 2011, respectively. For the years ended December 31, 2012 and 2011, launch asset amortization of approximately \$9.9 million and \$7.1 million, respectively, was recorded as a reduction of revenue.

The gross value and accumulated amortization of the launch assets is as follows:

	<b>As of December 31,</b>	
	<b>2012</b>	<b>2011</b>
	<b>(In thousands)</b>	
Launch assets	\$ 39,597	\$ 39,543
Less: Accumulated amortization	(17,067)	(7,106)
Launch assets, net	<u>\$ 22,530</u>	<u>\$ 32,437</u>

Future estimated launch support amortization expense or revenue reduction related to launch assets for years 2013 through 2015 is as follows:

	(In thousands)
2013	\$ 9,958
2014	\$ 9,913
2015	\$ 2,659

**(x) Content Assets**

TV One has entered into contracts to acquire entertainment programming rights and programs from distributors and producers. The license periods granted in these contracts generally run from one year to perpetuity. Contract payments are made in installments over terms that are generally shorter than the contract period. Each contract is recorded as an asset and a liability at an amount equal to its gross contractual commitment when the license period begins and the program is available for its first airing.

Program rights are recorded at the lower of amortized cost or estimated net realizable value. Program rights are amortized based on the greater of the anticipated usage of the program or term of license. Estimated net realizable values are based on the estimated revenues directly associated with the program materials and related expenses. The Company recorded additional amortization expense of approximately \$1.2 million and \$4.4 million as a result of evaluating its contracts for recoverability as of December 31, 2012 and 2011, respectively. All produced and licensed content is classified as a long-term asset, except for the portion of the unamortized content balance that will be amortized within one year which is classified as a current asset.

**(y) Impact of Recently Issued Accounting Pronouncements**

In December 2010, the FASB issued ASU 2010-29, which specifies that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period. ASU 2010-29 is effective for business combinations occurring on or after the beginning of the first annual reporting period beginning on or after December 15, 2010.

In May 2011, the FASB issued ASU 2011-04, which provides a consistent definition of fair value and ensures that the fair value measurement and disclosure requirements are similar between GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for level 3 fair value measurements. The Company adopted this guidance on January 1, 2012, and it did not have a significant impact on the Company's financial statements.

In June 2011, the FASB issued ASU 2011-05, "*Presentation of Comprehensive Income*," which was subsequently modified in December 2011 by ASU 2011-12, "*Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05*." This ASU amends existing presentation and disclosure requirements concerning comprehensive income, most significantly by requiring that comprehensive income be presented with net income in a continuous financial statement, or in a separate but consecutive financial statement. The provisions of this ASU (as modified) are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance did not have a material impact on the Company's financial statements, other than presentation and disclosure.

In September 2011, the FASB issued ASU 2011-08, which provides companies with an option to perform a qualitative assessment that may allow them to skip the two-step impairment test. ASU 2011-08 amends existing guidance by giving an entity the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If this is the case, companies will need to perform a more detailed two-step goodwill impairment test which is used to identify potential goodwill impairments and to measure the amount of goodwill impairment losses to be recognized, if any. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The Company adopted this guidance on January 1, 2012, and it did not have a significant impact on the Company's financial statements. The Company did not use the qualitative assessment option during the year ended December 31, 2012.

In February 2013, the FASB issued ASU 2013-02, "*Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*," which adds new disclosure requirements for items reclassified out of accumulated other comprehensive income. ASU 2013-02 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2012. The adoption of this guidance will not have a material impact on the Company's financial statements, other than presentation and disclosure.

### **(z) Liquidity and Uncertainties Related to Going Concern**

On March 31, 2011, the Company entered into a new senior credit facility (the "2011 Credit Agreement"). Under the 2011 Credit Agreement, as amended on December 19, 2012, we continued to be required to maintain compliance with certain financial ratios (as detailed in Note 11 - Long-Term Debt below). Based on our current projections, we expect to be in compliance with these financial ratios and other covenants for all interim periods in 2013 and at December 31, 2013.

The Company continually projects its anticipated cash needs, which include, but are not limited to, its operating needs, capital requirements and principal and interest payments on its indebtedness. Management's most recent revenue, operating income and cash flow projections considered the continued gradual improvement in both the economy and advertising environment. As of the filing of this Form 10-K/A, management believes the Company can meet its liquidity needs through at least December 31, 2013, with cash and cash equivalents on hand, projected cash flows from operations and, to the extent necessary, through additional borrowing available under the 2011 Credit Agreement, as amended.

Management's projections are highly dependent on the continuation of the gradually improving economic and advertising environments across all media the Company serves, and any adverse fluctuations, or other unforeseen circumstances, may negatively impact the Company's operations beyond those assumed. The Company is projecting revenue growth in 2013, which reflects overall growth expected for the broadcasting industry as a whole, and growth in several markets in excess of overall market expectations based on strategic investments that we believe will continue to provide above-market returns in 2013. Management considered the risks that the current economic conditions may have on its liquidity projections, as well as the Company's ability to meet its debt covenant requirements. If economic conditions deteriorate unexpectedly or do not continue to rebound, if we are not successful in our strategy in various markets, or if other adverse factors outside the Company's control arise, our operations could be negatively impacted, which could reduce, negate or even prevent the Company from maintaining compliance with its debt covenants. If it appears that we could not meet our liquidity needs or that noncompliance with debt covenants is likely to result, the Company would implement several remedial measures, which could include, but not be limited to, operating cost and capital expenditure reductions and deferrals and seeking our share of distributions from TV One to the extent not already received (which cannot be assured). In addition, we could implement further de-leveraging actions, which may include, but not be limited to, other debt repayments, subject to our available liquidity and contractual ability to make such repayments and/or debt refinancings and amendments. We believe such measures would allow us to maintain compliance with our debt covenants at least through the next twelve months.

## **2. ACQUISITIONS:**

On December 31, 2012, we increased our ownership interest in Reach Media from approximately 53.5% to 80% by repurchasing the shares of certain minority shareholders in Reach Media. Immediately after increasing our ownership in Reach Media, we consolidated our syndication operations within Reach Media to leverage that platform to create the leading syndicated radio network targeted to the African-American audience. In connection with the consolidation, we shifted our syndicated programming sales to an internal sales force operating out of Reach Media.

As of July 18, 2012, we entered into an LMA with Gaffney Broadcasting, Incorporated (“Gaffney”). Pursuant to the LMA, beginning as of August 27, 2012, we are permitted to broadcast programs produced, owned or acquired by Radio One on Gaffney’s South Carolina radio station, WOSF-FM (previously WNOW-FM). We are required to pay certain operating costs of WOSF-FM, and in exchange we will retain all revenues from the sale of the advertising within the programming we provide. The LMA continues for 18 months or until consummation of an acquisition transaction under a stock purchase agreement (the “SPA”) with the stockholders of Gaffney. The closing of the acquisition transaction under the SPA is subject to certain conditions including but not limited to approval by the Federal Communications Commission (the “FCC”) of the transfer of Gaffney’s FCC licenses.

On February 25, 2011, TV One completed a privately placed debt offering of \$119 million (the “Redemption Financing”). The Redemption Financing is structured as senior secured notes bearing a 10% coupon and due in 2016. Subsequently, on February 28, 2011, TV One utilized \$82.4 million of the Redemption Financing to repurchase 15.4% of its outstanding membership interests from certain of its financial investors and 2.0% of its outstanding membership interests held by TV One management (representing approximately 50% of interests held by management). Beginning on April 14, 2011, the Company began to account for TV One on a consolidated basis after having executed an amendment to the TV One operating agreement with the remaining members of TV One concerning certain governance issues. The Company’s purchase price allocation consisted of approximately \$61.2 million to current assets, \$39.0 million to launch assets, \$2.4 million to fixed assets, \$204.1 million to indefinite-lived intangibles (goodwill and TV One brand), \$287.3 million to definite-lived intangibles (content assets, acquired advertising contracts, advertiser relationships, affiliation agreements, etc.), \$225.7 million to liabilities (including the \$119.0 million in debt discussed above) and \$203.0 million in noncontrolling interests. In accordance with accounting standards applicable to business combinations, the Company recorded the assets and liabilities of TV One at fair value as of April 14, 2011. The Company recognized an after-tax gain of approximately \$146.9 million during the second quarter of 2011 associated with the transaction. The gain is computed as the difference between the carrying value of the Company’s investment in TV One prior to date of consolidation and the fair value of Radio One’s interest in TV One as of the consolidation date. Finally, on April 25, 2011, TV One utilized the balance of the Redemption Financing to repurchase 12.4% of its outstanding membership interests from an investor. These redemptions by TV One increased Radio One’s ownership interest in TV One from 36.8% to approximately 50.9% as of April 25, 2011. Since April 2011, our ownership in TV One increased to approximately 51.1% after redemptions of certain management interests. From April 14, 2011 through December 31, 2012, the Company recognized approximately \$217.2 million of revenue and approximately \$5.2 million of net loss related to TV One operations. The net loss of TV One since consolidation includes approximately \$48.7 million of depreciation and amortization expense as well as approximately \$20.8 million of interest expense.

The following unaudited pro forma summary presents consolidated information of the Company as if the consolidation of TV One had occurred on January 1, 2010. The pro forma financial information gives effect to the Company’s consolidation of TV One by the application of the pro forma adjustments to the historical consolidated financial statements of the Company. Such unaudited pro forma financial information is based on the historical financial statements of the Company and TV One and certain adjustments, which the Company believes to be reasonable based on current available information, to give effect to these transactions.

The unaudited pro forma condensed consolidated financial information does not purport to represent what the Company’s results of operations actually would have been if the consolidation of TV One had occurred on January 1, 2010, or what such results will be for any future periods. The actual results in the periods following the consolidation date may differ significantly from that reflected in the unaudited pro forma condensed consolidated financial data for a number of reasons including, but not limited to, differences between the assumptions used to prepare the unaudited pro forma condensed consolidated financial data and the actual amounts.

Unaudited adjustments have been made to adjust the results of TV One to reflect additional amortization expense that would have been incurred assuming the fair value adjustments to intangible assets as well as additional interest expense on the debt assumed had been applied from January 1, 2010, as well as additional pro forma adjustments, to give effect to these transactions occurring on January 1, 2010.

	Year ended December 31,	
	2011	2010
	(Unaudited)	
	(In thousands)	
Net revenue	\$ 399,894	\$ 387,113
Costs and expenses, net	507,101	337,183
Net (loss) income	<u>\$ (107,207)</u>	<u>\$ 49,930</u>

### 3. DISPOSITION OF ASSETS AND DISCONTINUED OPERATIONS:

*Boston Station:* As of June 2011, our remaining Boston radio station was made the subject of an LMA.

*Columbus:* As of November 2012, our Columbus, Ohio radio station operating under the call letters WJKR was made the subject of an LMA and was subsequently sold as of February 15, 2013. (See Note 20 – *Subsequent Events*.)

The following table summarizes the operating results for the stations that we do not operate that are the subject of an LMA and classified as discontinued operations for all periods presented:

	For the Years Ended		
	December 31,		
	2012	2011	2010
	(In thousands)		
Net revenue	\$ 257	\$ 432	\$ 608
Operating expenses	(685)	(749)	(816)
Depreciation and amortization	(62)	(73)	(56)
Interest income	353	210	—
Gain (loss) on sale of assets	—	20	(12)
Loss before income taxes	(137)	(160)	(276)
Loss from discontinued operations, net of tax	<u>\$ (137)</u>	<u>\$ (160)</u>	<u>\$ (276)</u>

The assets and liabilities of the stations that we do not operate that are the subject of an LMA are classified as discontinued operations in the accompanying consolidated balance sheets and consisted of the following:

	As of December 31,	
	2012	2011
	(In thousands)	
<b>Currents assets:</b>		
Accounts receivable, net of allowance for doubtful accounts	\$ 127	\$ 134
Total current assets	127	134
Property and equipment, net	264	344
Intangible assets, net	4,302	4,302
Total assets	<u>\$ 4,693</u>	<u>\$ 4,780</u>
<b>Current liabilities:</b>		
Other current liabilities	\$ 107	\$ 271
Total current liabilities	107	271
Long-term liabilities	23	31
Total liabilities	<u>\$ 130</u>	<u>\$ 302</u>



#### 4. PROPERTY AND EQUIPMENT:

Property and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is calculated using the straight-line method over the related estimated useful lives. Property and equipment consists of the following:

	As of December 31,		Estimated Useful Lives
	2012	2011	
	(In thousands)		
Land and improvements	\$ 3,777	\$ 3,777	—
Buildings and improvements	1,554	1,575	31 years
Transmitters and towers	37,330	35,592	7-15 years
Equipment	49,694	47,278	3-7 years
Furniture and fixtures	8,076	7,098	6 years
Software and web development	16,393	14,035	3 years
Leasehold improvements	20,710	19,139	Lease Term
Construction-in-progress	1,156	1,116	—
	138,690	129,610	
Less: Accumulated depreciation and amortization	(103,408)	(95,690)	
Property and equipment, net	\$ 35,282	\$ 33,920	

Repairs and maintenance costs are expensed as incurred.

#### 5. GOODWILL, RADIO BROADCASTING LICENSES AND OTHER INTANGIBLE ASSETS:

##### *Impairment Testing*

In the past, we have made acquisitions whereby a significant amount of the purchase price was allocated to radio broadcasting licenses, goodwill and other intangible assets. In accordance with ASC 350, *"Intangibles - Goodwill and Other,"* we do not amortize our radio broadcasting licenses and goodwill. Instead, we perform a test for impairment annually or on an interim basis when events or changes in circumstances or other conditions suggest impairment may have occurred. Other intangible assets continue to be amortized on a straight-line basis over their useful lives. We perform our annual impairment test as of October 1 of each year. For the years ended December 31, 2012, 2011 and 2010, we recorded impairment charges against radio broadcasting licenses and goodwill of \$313,000, approximately \$14.5 million and \$36.1 million, respectively.

##### *2012 Interim Impairment Testing*

During the second quarter of 2012, the total market revenue growth for certain markets was below that used in our 2011 annual impairment testing. We deemed that to be an impairment indicator that warranted interim impairment testing of certain of our radio broadcasting licenses, which we performed as of June 30, 2012. The Company recorded an impairment charge of \$313,000 related to our Charlotte radio broadcasting licenses. The remaining radio broadcasting licenses that were tested during the second quarter of 2012 were not impaired.

In addition, Reach Media did not meet its budgeted operating cash flow for the third and fourth quarters of 2012, and as a result, we performed interim impairment assessments at September 30, 2012 and December 31, 2012. With the assistance of a third-party valuation firm, the Company completed a valuation of the Reach Media reporting unit and concluded that although Reach Media had not met its budget, the carrying value of goodwill attributable to Reach Media had not been impaired.

Finally, for the third and fourth quarters of 2012, the Company performed interim impairment testing on the valuation of goodwill associated with Interactive One. Interactive One net revenues and cash flows declined for the third quarter and year to date 2012 and full year internal projections were revised. As a result of the testing, despite the declines, the Company concluded no impairment to the carrying value of goodwill had occurred.

#### *2012 Annual Impairment Testing*

We completed our annual impairment assessment as of October 1, 2012. Our October 1, 2012 annual impairment testing indicated the carrying values for our radio broadcasting licenses, radio market goodwill and goodwill attributable to Reach Media, TV One and Interactive One were not impaired.

#### *2012 Year-End Impairment Testing*

With the assistance of a third-party valuation firm, the Company assessed the fair value of the redeemable noncontrolling interest in Reach Media at December 31, 2012. Upon review of the results of the year-end impairment tests, the Company concluded that the carrying value of goodwill attributable to Reach Media had not been impaired.

#### *2011 Interim Impairment Testing*

During the second quarter of 2011, the total market revenue growth for certain markets was below that used in our 2010 annual impairment testing. We deemed that to be an impairment indicator that warranted interim impairment testing of certain of our radio broadcasting licenses, which we performed as of May 31, 2011. During the third quarter, there was further deterioration of revenue growth in certain markets, and as such, we deemed that to be an impairment indicator that warranted interim testing of certain radio broadcasting licenses as of September 30, 2011. The Company concluded that our radio broadcasting licenses were not impaired during the second or third quarters of 2011. During the second and third quarters of 2011, the operating performance and current projections for the remainder of the year for specific radio markets were below that used in our 2010 annual impairment testing. We deemed that to be an impairment indicator that warranted interim impairment testing of goodwill associated with specific radio markets, which we performed as of May 31, 2011 and as of September 30, 2011. The Company concluded that goodwill had not been impaired during the second and third quarters of 2011.

In addition, Reach Media's actual operating results did not meet budgeted results during 2011, which was considered an impairment indicator, and as such, interim impairment testing for goodwill attributable to Reach Media was performed in March, June and September of 2011. There were no impairment charges recorded as part of our interim impairment testing.

#### *2011 Annual Impairment Testing*

We completed our annual impairment assessment as of October 1, 2011. As a result of our testing, we recorded an impairment charge of approximately \$14.5 million against goodwill in our Columbus market. Our October 1, 2011 annual impairment testing indicated the carrying values for our radio broadcasting licenses and goodwill attributable to Interactive One were not impaired.

## 2011 Year End Impairment Testing

We completed an impairment assessment as of December 31, 2011 for Reach Media. Due to amendments of existing Reach Media affiliate agreements with Radio One, Reach Media's expected future cash flows were reduced and we considered this an impairment indicator. There were no goodwill impairment charges recorded as part of our year end impairment testing. However, the Company recognized a non-cash impairment charge of approximately \$7.8 million related to the long-lived assets of Reach Media.

## Valuation of Broadcasting Licenses

We utilize the services of a third-party valuation firm to provide independent analysis when evaluating the fair value of our radio broadcasting licenses. Fair value is estimated to be the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We use the income approach to test for impairment of radio broadcasting licenses. A projection period of 10 years is used, as we believe that is the time horizon in which operators and investors generally expect to recover their investments. When evaluating our radio broadcasting licenses for impairment, the testing is done at the unit of accounting level as determined by ASC 350, "Intangibles - Goodwill and Other." In our case, each unit of accounting is a cluster of radio stations into one of our 16 geographical markets. Broadcasting license fair values are based on the estimated after-tax discounted future cash flows of the applicable unit of accounting assuming an initial hypothetical start-up operation which possesses FCC licenses as the only asset. Over time, it is assumed the operation acquires other tangible assets such as advertising and programming contracts, employment agreements and going concern value, and matures into an average performing operation in a specific radio market. The income approach model incorporates several variables, including, but not limited to: (i) radio market revenue estimates and growth projections; (ii) estimated market share and revenue for the hypothetical participant; (iii) likely media competition within the market; (iv) estimated start-up costs and losses incurred in the early years; (v) estimated profit margins and cash flows based on market size and station type; (vi) anticipated capital expenditures; (vii) probable future terminal values; (viii) an effective tax rate assumption; and (ix) a discount rate based on the weighted-average cost of capital for the radio broadcast industry. In calculating the discount rate, we considered: (i) the cost of equity, which includes estimates of the risk-free return, the long-term market return, small stock risk premiums and industry beta; (ii) the cost of debt, which includes estimates for corporate borrowing rates and tax rates; and (iii) estimated average percentages of equity and debt in capital structures.

Our methodology for valuing broadcasting licenses has been consistent for all periods presented. Below are some of the key assumptions used in the income approach model for estimating broadcasting licenses fair values for all annual and interim impairments assessments performed since October 2010.

Radio Broadcasting Licenses	October 1, 2010	October 1, 2011	June 30, 2012 (a)	October 1, 2012
Pre-tax impairment charge (in millions)	\$ 19.9	\$ —	\$ 0.3	\$ —
Discount Rate	10.0%	10.0%	10.0%	10.0%
Year 1 Market Revenue Growth Rate Range	1.0% -3.0%	1.5% -2.5%	1.0% -3.0%	1.0% -2.0%
Long-term Market Revenue Growth Rate Range (Years 6 – 10)	1.0% - 2.5%	1.0% - 2.0%	1.0% - 2.0%	1.0% -2.0%
Mature Market Share Range	0.8% - 28.3%	0.7% - 28.9%	5.8% - 15.6%	0.7% - 27.4%
	19.0% -	19.1% -		
Operating Profit Margin Range	47.3%	47.4%	29.1% - 48.0%	19.6% - 47.7%

a) Reflects changes only to the key assumptions used in the interim testing for certain units of accounting.

### Broadcasting Licenses Valuation Results

The Company's total broadcasting licenses carrying value is approximately \$674.0 million as of December 31, 2012. The Company recorded a non-cash impairment charge of \$313,000 during the second quarter of 2012 as part of its interim impairment testing. There were no other changes to the carrying values of the Company's radio broadcasting licenses for the year ended December 31, 2012, for each unit of accounting, as noted in the table below. As noted above, each unit of accounting is a cluster of radio stations in one geographical market. The units of accounting are not disclosed on a specific market basis so as to not make sensitive information publicly available that could be competitively harmful to the Company.

Unit of Accounting	Radio Broadcasting Licenses Carrying Balances		
	As of December 31, 2011	Impairment	As of December 31, 2012
	(In thousands)		
Unit of Accounting 2	\$ 3,086	\$ -	\$ 3,086
Unit of Accounting 4	9,482	(313)	9,169
Unit of Accounting 5	18,657	-	18,657
Unit of Accounting 7	16,165	-	16,165
Unit of Accounting 14	20,434	-	20,434
Unit of Accounting 15	20,886	-	20,886
Unit of Accounting 11	21,135	-	21,135
Unit of Accounting 9	34,270	-	34,270
Unit of Accounting 6	26,242	-	26,242
Unit of Accounting 16	52,965	-	52,965
Unit of Accounting 13	52,556	-	52,556
Unit of Accounting 8	66,715	-	66,715
Unit of Accounting 12	58,779	-	58,779
Unit of Accounting 1	93,394	-	93,394
Unit of Accounting 10	179,541	-	179,541
Total	<u>\$ 674,307</u>	<u>\$ (313)</u>	<u>\$ 673,994</u>

### Valuation of Goodwill

The impairment testing of goodwill is performed at the reporting unit level. We had 20 reporting units as of our October 2012 annual impairment assessments, consisting of the 16 radio markets and four business divisions. In testing for the impairment of goodwill, we primarily rely on the income approach. The approach involves a 10-year model with similar variables as described above for broadcasting licenses, except that the discounted cash flows are based on the Company's estimated and projected market revenue, market share and operating performance for its reporting units, instead of those for a hypothetical participant. We follow a two-step process to evaluate if a potential impairment exists for goodwill. The first step of the process involves estimating the fair value of each reporting unit. If the reporting unit's fair value is less than its carrying value, a second step is performed to attribute the fair value of the reporting unit to the individual assets and liabilities of the reporting unit in order to determine the implied fair value of the reporting unit's goodwill as of the impairment assessment date. Any excess of the carrying value of the goodwill over the implied fair value of the goodwill is written off as a charge to operations.

Given the gradual improvement in the economy, we included modest improvement estimates and projections in our 2012 annual assessment compared to our 2011 annual assessment. We have not made any changes to the methodology for valuing or allocating goodwill when determining the fair values of the reporting units.

Below are some of the key assumptions used in the income approach model for estimating reporting unit fair values for all interim and annual impairment assessments performed since October 2010.

<b>Goodwill (Radio Market Reporting Units)</b>	<b>October 1, 2010 (a)</b>	<b>October 1, 2011 (a)</b>	<b>October 1, 2012 (a)</b>
Pre-tax impairment charge (in millions)	\$ —	\$ 14.5	\$ —
Discount Rate	10.0%	10.0%	10.0%
Year 1 Market Revenue Growth Rate Range	1.5% -3.0%	2.0% -2.5%	1.0% -2.0%
Long-term Market Revenue Growth Rate Range (Years 6 – 10)	1.5% - 2.5%	1.5% - 2.0%	1.5% - 2.0%
Mature Market Share Range	7.0% - 23.0%	7.4% - 20.8%	6.7% - 20.8%
	27.5% -	29.5% -	29.3% -
Operating Profit Margin Range	58.0%	54.0%	58.5%

(a) Reflects the key assumptions for testing only those radio markets with remaining goodwill.

Due to the September 2009 amendment of Reach Media's Sales Representation Agreement with Citadel, Reach Media began to sell advertising inventory within the Tom Joyner Morning Show through an internal sales force. This shift from a guaranteed revenue arrangement with Citadel resulted in reduced revenues and operating cash flow in 2010 compared to the original budget and interim forecasts. As a result, we performed a number of interim impairment tests in 2010. Given the continued decline in revenues and cash flows during 2010, we reduced the revenue and operating cash flow projections for Reach Media at each interim impairment assessment and at our year end assessment. In addition, we performed a number of interim impairment tests in 2011 because actual operating results did not meet budgeted results. Based on this, we reduced our operating cash flow projections and assumptions for our interim testing as well as our year end testing. Since our annual assessment in October 2010, we have not made any changes to the methodology for valuing or allocating goodwill when determining the carrying value for Reach Media.

Below are some of the key assumptions used in the income approach model for estimating the fair value for Reach Media for the annual and certain year end assessments since October 2010. When compared to the discount rates used for assessing radio market reporting units, the higher discount rates used in these assessments reflect a premium for a riskier and broader media business, with a heavier concentration and significantly higher amount of programming content related intangible assets that are highly dependent on the on-air personality Tom Joyner. As a result of the February, May and August 2010 interim assessments, the Company concluded no impairment to the carrying value of Reach Media had occurred. During the fourth quarter of 2010, Reach Media's operating performance continued to decline, but at a decreasing rate. We believed this represented an impairment indicator and as a result, we performed a year end impairment assessment at December 31, 2010. We recorded an impairment charge of approximately \$16.1 million during the quarter ended December 31, 2010, in connection with this assessment. As a result of our 2012 and 2011 interim, annual and year end assessments, the Company concluded no impairment for the goodwill value had occurred during 2012 and 2011.

<b>Reach Media Goodwill</b>	<b>October 1, 2010</b>	<b>December 31, 2010</b>	<b>October 1, 2011</b>	<b>October 1, 2012</b>
Pre-tax impairment charge (in millions)	\$ -	\$ 16.1	\$ -	\$ -
Discount Rate	13.0%	13.5%	12.0%	12.0%
Year 1 Revenue Growth Rate	2.5%	2.5%	2.5%	2.0%
Long-term Revenue Growth Rate Range	2.5% - 3.3%	(2.6)% - 4.4%	(2.0)% - 3.5%	(4.7)% - 2.8%
Operating Profit Margin Range	25.5% - 31.2 %	15.5% - 25.9%	18.8% - 21.7%	4.6% - 19.8%

Below are some of the key assumptions used in the income approach model for determining the fair value of our internet segment since October 2010. When compared to discount rates for the radio reporting units, the higher discount rate used to value the reporting unit is reflective of discount rates applicable to internet media businesses. As a result of the testing performed, the Company concluded no impairment to the carrying value of goodwill had occurred. We did not make any changes to the methodology for valuing or allocating goodwill when determining the carrying value.

<b>Goodwill (Internet Segment)</b>	<b>October 1, 2010</b>	<b>October 1, 2011</b>	<b>October 1, 2012</b>
Pre-tax impairment charge (in millions)	\$ -	\$ -	\$ -
Discount Rate	15.0%	14.5%	13.5%
Year 1 Revenue Growth Rate	24.5%	20.3%	13.8%
Long-term Revenue Growth Rate (Year 10)	3.0%	2.5%	2.5%
Operating Profit Margin Range	(0.6)% - 32.7%	0.0% - 28.8%	(4.8)% - 24.2%

Given the consolidation of TV One effective April 14, 2011, the Company performed its first impairment testing in the Cable Television segment in December 2011. Below are some of the key assumptions used in the income approach model for determining the fair value since December 2011. As a result of the testing performed in 2011 and 2012, the Company concluded no impairment to the carrying value of goodwill had occurred.

<b>Cable Television Goodwill</b>	<b>December 31, 2011</b>	<b>October 1, 2012</b>
Pre-tax impairment charge (in millions)	\$ —	\$ —
Discount Rate	11.5%	10.75%
Year 1 Revenue Growth Rate	13.9%	11.2%
Long-term Revenue Growth Rate Range	2.7% - 13.9%	2.5% - 12.2%
Operating Profit Margin Range	29.9% - 42.2%	33.3% - 36.2%

The above four goodwill tables reflect some of the key valuation assumptions used for 12 of our 20 reporting units. As a result of our testing in 2011, goodwill of approximately \$14.5 million was impaired in one of our reporting units. As a result of our testing in 2012, there were no goodwill impairment charges recorded during the year ended December 31, 2012. The other eight remaining reporting units had no goodwill carrying value balances as of December 31, 2012.

#### *Goodwill Valuation Results*

The table below presents the Company's goodwill carrying values for its four reportable segments. There were no changes to the goodwill carrying balances during the year ended December 31, 2012. As noted above, the 20 reporting units consist of the 16 radio markets plus four other business divisions. The actual reporting units are not disclosed so as to not make sensitive information publicly available that could potentially be competitively harmful to the Company.

<b>Reporting Unit</b>	<b>Goodwill Carrying Balances</b>		
	<b>As of December 31, 2011</b>	<b>Increase (Decrease) (In millions)</b>	<b>As of December 31, 2012</b>
Radio Broadcasting Segment	\$ 70.8	\$ -	\$ 70.8
Reach Media Segment	14.4	-	14.4
Internet Segment	21.8	-	21.8
Cable Television Segment	165.0	-	165.0
Total	<u>\$ 272.0</u>	<u>\$ -</u>	<u>\$ 272.0</u>

In arriving at the estimated fair values for radio broadcasting licenses and goodwill, we also performed a reasonableness test by comparing our overall average implied multiple based on our cash flow projections and fair values to recently completed sales transactions, and by comparing our estimated fair values to the market capitalization of the Company. The results of these comparisons confirmed that the fair value estimates resulting from our annual assessments in 2012 were reasonable.

#### *Intangible Assets Excluding Goodwill and Radio Broadcasting Licenses*

Other intangible assets, excluding goodwill and radio broadcasting licenses, are being amortized on a straight-line basis over various periods. Other intangible assets consist of the following:

	As of December 31,		Period of Amortization
	2012	2011	
	(In thousands)		
Trade names	\$ 17,133	\$ 17,133	2-5 Years
Talent agreement	19,549	19,549	10 Years
Debt financing and modification costs	18,674	16,115	Term of debt
Intellectual property	14,151	14,151	4-10 Years
Affiliate agreements	186,755	186,755	1-10 Years
Acquired income leases	1,282	1,282	3-9 Years
Non-compete agreements	1,260	1,260	1-3 Years
Advertiser agreements	47,688	47,688	2-7 Years
Favorable office and transmitter leases	3,358	3,358	2-60 Years
Brand names	2,539	2,539	2.5 Years
Brand names - unamortized	39,688	39,688	
Other intangibles	3,662	3,662	1-5 Years
	355,739	353,180	
Less: Accumulated amortization	(121,738)	(90,200)	
Other intangible assets, net	<u>\$ 234,001</u>	<u>\$ 262,980</u>	

Amortization expense of intangible assets for the years ended December 31, 2012, 2011 and 2010 was approximately \$28.4 million, \$26.2 million and \$7.0 million, respectively. The amortization of deferred financing costs was charged to interest expense for all periods presented. The amount of deferred financing costs included in interest expense for the years ended December 31, 2012, 2011 and 2010 was approximately \$4.5 million, \$4.7 million and \$3.0 million, respectively.

The following table presents the Company's estimate of amortization expense for the years 2013 through 2017 for intangible assets, excluding deferred financing costs:

	(In thousands)
2013	\$ 27,912
2014	\$ 27,314
2015	\$ 26,043
2016	\$ 25,886
2017	\$ 25,880

Actual amortization expense may vary as a result of future acquisitions and dispositions.

## 6. CONTENT ASSETS:

TV One has entered into contracts to acquire entertainment programming rights and programs from distributors and producers. The license periods granted in these contracts generally run from one year to perpetuity. Contract payments are made in installments over terms that are generally shorter than the contract period. Each contract is recorded as an asset and a liability at an amount equal to its gross contractual commitment when the license period begins and the program is available for its first airing.



The gross value and accumulated amortization of the content assets is as follows:

	<b>As of December 31,</b>		<b>Period of Amortization</b>
	<b>2012</b>	<b>2011</b>	
	<b>(In thousands)</b>		
Content assets	\$ 144,723	\$ 97,856	1-9 Years
Less: Accumulated amortization	(78,019)	(31,539)	
Content assets, net	<u>\$ 66,704</u>	<u>\$ 66,317</u>	

Future estimated content amortization expense related to agreements entered into as of December 31, 2012 for years 2013 through 2017 is as follows:

	<b>(In thousands)</b>
2013	\$ 27,723
2014	\$ 15,932
2015	\$ 8,312
2016	\$ 3,569
2017	\$ 1,331

Future minimum content payments required under agreements entered into as of December 31, 2012 are as follows:

	<b>(In thousands)</b>
2013	\$ 17,695
2014	\$ 6,995
2015	\$ 2,567
2016	\$ 1,130
2017	\$ 270

## 7. INVESTMENT IN AFFILIATED COMPANY:

In January 2004, the Company, together with an affiliate of Comcast Corporation and other investors, launched TV One, an entity formed to operate a cable television network featuring lifestyle, entertainment and news-related programming targeted primarily towards African-American viewers. At that time, we committed to make a cumulative cash investment of \$74.0 million in TV One, of which \$60.3 million had been funded as of April 30, 2007. In connection with the Redemption Financing (as defined in Note 2 — *Acquisitions*), we funded our remaining capital commitment amount of approximately \$13.7 million on April 19, 2011, and currently anticipate no further capital commitment. As of December 31, 2012 and 2011, the Company owned approximately 51.1% and 51.0%, respectively, of TV One on a fully-converted basis.

On February 25, 2011, TV One completed its \$119 million Redemption Financing. The Redemption Financing is structured as senior secured notes bearing a 10% coupon and is due in 2016. Subsequently, on February 28, 2011, TV One utilized \$82.4 million of the Redemption Financing to repurchase 15.4% of its outstanding membership interests from certain financial investors and 2.0% of its outstanding membership interests held by TV One management (representing approximately 50% of interests held by management). Beginning on April 14, 2011, the Company began to account for TV One on a consolidated basis after having executed an amendment to the TV One operating agreement with the remaining members of TV One concerning certain governance issues. Finally, on April 25, 2011, TV One utilized the balance of the Redemption Financing to repurchase 12.4% of its outstanding membership interests from an investor. These redemptions by TV One increased the Company's holding in TV One from 36.8% to approximately 50.9% as of April 25, 2011. Since April 2011, our ownership in TV One has increased to approximately 51.1% after further redemptions of certain management interests.

Prior to the consolidation date, the Company recorded its investment at cost and had adjusted its carrying amount of the investment to recognize the change in the Company's claim on the net assets of TV One resulting from operating income or losses of TV One as well as other capital transactions of TV One using a hypothetical liquidation at book value approach. On April 14, 2011, the Company began to account for TV One on a consolidated basis and the basis of the assets and liabilities of TV One at that date were recorded at fair value. For the period January 1, 2011 to April 14, 2011 and for the year ended December 31, 2010, the Company's allocable share of TV One's operating income was \$3.3 million, and \$5.6 million, respectively.

We entered into separate network services and advertising services agreements with TV One in 2003. Under the network services agreement, we provided TV One with administrative and operational support services and access to Radio One personalities. In consideration of providing these services, we received equity in TV One, and received an annual cash fee of \$500,000 for providing services under the network services agreement. The network services agreement, originally scheduled to expire in January 2009 was extended to January 2011, at which time it expired. Until such time as a new network services agreement is executed, we have operated under the terms of the original agreement.

Under an advertising services agreement, we provided a specified amount of advertising to TV One. Prior to the consolidation date, the Company was accounting for the services provided to TV One under the advertising services agreement in accordance with ASC 505-50-30, "Equity." As services were provided to TV One, the Company recorded revenue based on the fair value of the most reliable unit of measurement in these transactions. The most reliable unit of measurement had been determined to be the value of underlying advertising time that was provided to TV One. Prior to consolidation, the Company recognized \$694,000 and approximately \$1.8 million in revenue relating to these two agreements for the years ended December 31, 2011 and 2010, respectively. The advertising services agreement was also originally scheduled to expire in January 2009 and was extended to January 2011, at which time it expired. However, we entered into a new advertising services agreement with TV One with an effective date of January 2011 that expires in January 2014. Under the new advertising services agreement, we (i) provide advertising services to TV One on certain of our media properties and (ii) act as media placement agent for TV One in certain instances. In return for such services, TV One pays us for such advertising time and services and, where we act as media placement agent, pays us a media placement fee equal to the lesser of 15% of media placement costs or a market rate, in addition to reimbursing us (or paying in advance) for all actual costs associated with the media placement services. These costs are eliminated in consolidation.

Summarized audited financial information for our significant equity investment (prior to consolidation) is reported below (in thousands, amounts represent 100% of investee financial information):

Statement of Operations	Year Ended December 31, 2010	
	(In thousands)	
Net revenue	\$	107,268
Costs and expenses		87,648
Earnings from continuing operations		19,620
Net income	\$	19,620

**Balance Sheet**

**As of December 31, 2010**  
**(In thousands)**

Current assets	\$	45,074
Non-current assets		116,901
Current liabilities		112,894
Non-current liabilities		24,899
Equity	\$	24,182

**8. INVESTMENTS**

The Company's investments (short-term and long-term) consist of the following:

	<b>Amortized Cost Basis</b>	<b>Gross Unrealized Losses</b>	<b>Gross Unrealized Gains</b>	<b>Fair Value</b>
	<b>(In thousands)</b>			
<b>December 31, 2012</b>				
Corporate debt securities	\$ 85	\$ —	\$ 107	\$ 192
Mutual funds	1,512	(11)	1	1,502
Total investments	<u>\$ 1,597</u>	<u>\$ (11)</u>	<u>\$ 108</u>	<u>\$ 1,694</u>
	<b>Amortized Cost Basis</b>	<b>Gross Unrealized Losses</b>	<b>Gross Unrealized Gains</b>	<b>Fair Value</b>
	<b>(In thousands)</b>			
<b>December 31, 2011</b>				
Corporate debt securities	\$ 7,376	\$ (264)	\$ 66	\$ 7,178
Government sponsored enterprise mortgage-backed securities	1,012	(2)	1	1,011
Total investments	<u>\$ 8,388</u>	<u>\$ (266)</u>	<u>\$ 67</u>	<u>\$ 8,189</u>

The following tables show the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

	<b>Fair Value &lt; 1 Year</b>	<b>Unrealized Losses &lt; 1 Year</b>	<b>Fair Value &gt; 1 Year</b>	<b>Unrealized Losses &gt; 1 Year</b>	<b>Total Unrealized Losses</b>
	<b>(In thousands)</b>				
<b>December 31, 2012</b>					
Mutual funds	\$ 1,235	\$ (11)	\$ —	\$ —	\$ (11)
Total investments	<u>\$ 1,235</u>	<u>\$ (11)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (11)</u>
	<b>Fair Value &lt; 1 Year</b>	<b>Unrealized Losses &lt; 1 Year</b>	<b>Fair Value &gt; 1 Year</b>	<b>Unrealized Losses &gt; 1 Year</b>	<b>Total Unrealized Losses</b>
	<b>(In thousands)</b>				
<b>December 31, 2011</b>					
Corporate debt securities	\$ 2,760	\$ (178)	\$ 1,693	\$ (86)	\$ (264)
Government sponsored enterprise mortgage-backed securities	400	(2)	—	—	(2)
Total investments	<u>\$ 3,160</u>	<u>\$ (180)</u>	<u>\$ 1,693</u>	<u>\$ (86)</u>	<u>\$ (266)</u>

The Company's investments in debt securities are sensitive to interest rate fluctuations, which impact the fair value of individual securities. The Company has analyzed the unrealized losses on the six and 56 securities that were in an unrealized loss position as of December 31, 2012, and 2011, respectively, and believe that they do not meet the criteria for an other-than-temporary-impairment. The Company has not decided to sell the affected securities and it is not more likely than not that the Company will be required to sell before a recovery of the amortized cost of the affected securities. However, given the judgmental nature of the Company's analysis, there is a continuing risk that further declines in fair value may occur. These declines could result in other-than-temporary-impairment losses in future periods.

The amortized cost and estimated fair value of debt securities at December 31, 2012, by contractual maturity, are shown below.

	<b>Amortized Cost Basis</b>	<b>Fair Value</b>
	<b>(In thousands)</b>	
Within 1 year	\$ 57	\$ 161
After 1 year through 5 years	25	27
After 5 years through 10 years	3	4
Total debt securities	<u>\$ 85</u>	<u>\$ 192</u>

A primary objective in the management of the fixed maturity portfolios is to maximize total return relative to underlying liabilities and respective liquidity needs. In achieving this goal, assets may be sold to take advantage of market conditions or other investment opportunities, as well as tax considerations. Sales will generally produce realized gains or losses. In the ordinary course of business, the Company may sell securities for a number of reasons, including, but not limited to: (i) changes to the investment environment; (ii) expectation that the fair value could deteriorate further; (iii) desire to reduce exposure to an issuer or an industry; (iv) changes in credit quality; and (v) changes in expected cash flow. Available-for-sale securities were sold as follows:

	<b>Year Ended December 31,</b>	
	<b>2012</b>	<b>2011</b>
	<b>(In thousands)</b>	
Proceeds from sales	\$ 9,122	\$ 30,449
Gross realized gains	79	31
Gross realized losses	(123)	(311)

## 9. OTHER CURRENT LIABILITIES:

Other current liabilities consist of the following:

	As of December 31,	
	2012	2011
	(In thousands)	
Deferred revenue	\$ 4,281	\$ 5,157
Deferred barter revenue	827	1,417
Incentive award plan	3,208	—
Deferred rent	973	339
Accrued national representative fees	782	613
Accrued miscellaneous taxes	826	689
Other current liabilities	5,266	4,001
Other current liabilities	<u>\$ 16,163</u>	<u>\$ 12,216</u>

## 10. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES:

ASC 815, “*Derivatives and Hedging*,” establishes disclosure requirements related to derivative instruments and hedging activities with the intent to provide users of financial statements with an enhanced understanding of: (a) how and why an entity uses derivative instruments; (b) how derivative instruments and related hedged items are accounted for and its related interpretations; and (c) how derivative instruments and related hedged items affect an entity’s financial position, financial performance, and cash flows. ASC 815 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about the fair value of gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments.

The fair values and the presentation of the Company’s derivative instruments in the consolidated balance sheet are as follows:

		Liability Derivatives			
		As of December 31,			
		2012	2011		
		(In thousands)			
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value	
<b>Derivatives not designated as hedging instruments:</b>					
Employment agreement award		Other Long-Term Liabilities	\$ 11,374	Other Long-Term Liabilities	\$ 10,346
Total derivatives			\$ 11,374		\$ 10,346

The effect and the presentation of the Company's derivative instruments on the consolidated statement of operations are as follows:

Derivatives in Cash Flow Hedging Relationships	Amount of Gain (Loss) in Other Comprehensive Income on Derivative (Effective Portion) Amount			Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Income (Effective Portion)			Gain (Loss) in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)				
				Location	Amount		Location	Amount			
				For the Years Ended December 31, (In thousands)							
	2012	2011	2010		2012	2011	2010		2012	2011	2010
Interest rate swaps	\$ —	\$ 1,426	\$ 662	Interest expense	\$ —	\$ (258)	\$ (1,510)	Interest expense	\$ —	\$ —	\$ —

Derivatives Not Designated as Hedging Instruments	Location of Gain (Loss) in Income of Derivative	Amount of Gain (Loss) in Income of Derivative		
		For the Years Ended December 31,		
		2012	2011	2010
		(In thousands)		
Employment agreement award	Corporate selling, general and administrative expense	\$ (1,028)	\$ (3,522)	\$ (2,167)

### *Hedging Activities*

In June 2005, pursuant to our Previous Credit Agreement (as defined in Note 11 — *Long-Term Debt*), the Company entered into four fixed rate swap agreements to reduce interest rate fluctuations on certain floating rate debt commitments. One of the four \$25.0 million swap agreements expired in each of June 2007 and 2008, and 2010, respectively. The remaining \$25.0 million swap agreement was terminated on March 31, 2011, in conjunction with the March 31, 2011 retirement of our Previous Credit Agreement. We have no swap agreements in connection with our current credit facilities.

Each swap agreement had been accounted for as a qualifying cash flow hedge of the Company's senior bank debt, in accordance with ASC 815, "*Derivatives and Hedging*," whereby changes in the fair market value were reflected as adjustments to the fair value of the derivative instruments as reflected on the accompanying consolidated financial statements.

The Company's objectives in using interest rate swaps were to manage interest rate risk associated with the Company's floating rate debt commitments and to add stability to future cash flows. To accomplish this objective, the Company used interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

The effective portion of changes in the fair value of derivatives designated and qualifying as cash flow hedges was recorded in Accumulated Other Comprehensive Loss and subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the year ended December 31, 2010, and during the three months ended March 31, 2011, such derivatives were used to hedge the variable cash flows associated with existing floating rate debt commitments. The ineffective portion of the change in fair value of the derivatives, if any, was recognized directly in earnings. There was no hedging ineffectiveness during the years ended December 31, 2012, 2011 and 2010.

Amounts reported in Accumulated Other Comprehensive Loss related to derivatives were reclassified to interest expense as interest payments were made on the Company's floating rate debt.

Under the swap agreements, the Company paid a fixed rate. The counterparties to the agreements paid the Company a floating interest rate based on the three month LIBOR, for which measurement and settlement were performed quarterly. The counterparties to these agreements were international financial institutions.

### ***Other Derivative Instruments***

The Company recognizes all derivatives at fair value, whether designated in hedging relationships or not, on the balance sheet as either an asset or liability. The accounting for changes in the fair value of a derivative, including certain derivative instruments embedded in other contracts, depends on the intended use of the derivative and the resulting designation. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and the hedged item are recognized in the statement of operations. If the derivative is designated as a cash flow hedge, changes in the fair value of the derivative are recorded in other comprehensive income and are recognized in the statement of operations when the hedged item affects net income. If a derivative does not qualify as a hedge, it is marked to fair value through the statement of operations.

As of December 31, 2012, the Company was party to an Employment Agreement executed in April 2008 with the CEO. Pursuant to the Employment Agreement, the CEO is eligible to receive an award amount equal to 8% of any proceeds from distributions or other liquidity events in excess of the return of the Company's aggregate investment in TV One. The Company reassessed the estimated fair value of the award at December 31, 2012, to be approximately \$11.4 million, and accordingly, adjusted its liability to this amount. The Company's obligation to pay the award will be triggered only after the Company's recovery of the aggregate amount of its capital contribution in TV One and only upon actual receipt of distributions of cash or marketable securities or proceeds from a liquidity event with respect to the Company's membership interest in TV One. The CEO was fully vested in the award upon execution of the Employment Agreement, and the award lapses if the CEO voluntarily leaves the Company, or is terminated for cause. Until such time as his new employment agreement is executed, the terms of his April 2008 employment agreement remain in effect including eligibility for the TV One award.

### **11. LONG-TERM DEBT:**

Long-term debt consists of the following:

	<b>As of December 31,</b>	
	<b>2012</b>	<b>2011</b>
	<b>(In thousands)</b>	
Senior bank term debt	\$ 377,297	\$ 383,105
6 <sup>3</sup> / <sub>8</sub> % Senior Subordinated Notes due February 2013	747	747
12 <sup>1</sup> / <sub>2</sub> %/15% Senior Subordinated Notes due May 2016	327,034	312,800
10% Senior Secured TV One Notes due March 2016	119,000	119,000
<b>Total debt</b>	<b>824,078</b>	<b>815,652</b>
Less: current portion	4,587	3,860
Less: original issue discount	5,360	6,748
<b>Long-term debt, net</b>	<b>\$ 814,131</b>	<b>\$ 805,044</b>

## ***Credit Facilities***

### ***Current Credit Facilities***

On March 31, 2011, the Company entered into a senior secured credit facility (the “2011 Credit Agreement”) with a syndicate of banks, and simultaneously borrowed \$386.0 million to retire all outstanding obligations under the Company’s previous amended and restated credit agreement and to fund our obligation with respect to a capital call initiated by TV One. The total amount available under the 2011 Credit Agreement is \$411.0 million, consisting of a \$386.0 million term loan facility that matures on March 31, 2016 and a \$25.0 million revolving loan facility that matures on March 31, 2015. Borrowings under the credit facilities are subject to compliance with certain covenants including, but not limited to, certain financial covenants. Proceeds from the credit facilities can be used for working capital, capital expenditures made in the ordinary course of business, its common stock repurchase program, permitted direct and indirect investments and other lawful corporate purposes. On December 19, 2012, the Company entered into an amendment to the 2011 Credit Agreement (the “December 2012 Amendment”). The December 2012 Amendment: (i) modifies financial covenant levels with respect to the Company’s total-leverage, secured-leverage, and interest-coverage ratios; (ii) increases the amount of cash the Company can net for determination of its net indebtedness tests; and (iii) extends the time for certain of the 2011 Credit Agreement’s call premium while reducing the time for its later and lower premium.

Considering the December 2012 Amendment, the 2011 Credit Agreement contains affirmative and negative covenants that the Company is required to comply with, including:

- (a) maintaining an interest coverage ratio of no less than:
  - 1.10 to 1.00 on December 31, 2012 and the last day of each fiscal quarter through December 31, 2013;
  - 1.20 to 1.00 on March 31, 2014 and the last day of each fiscal quarter through September 30, 2014;
  - 1.25 to 1.00 on December 31, 2014 and the last day of each fiscal quarter through September 30, 2015; and
  - 1.50 to 1.00 on December 31, 2015 and the last day of each fiscal quarter thereafter.
- (b) maintaining a senior secured leverage ratio of no greater than:
  - 4.50 to 1.00 on September 30, 2012 and the last day of each fiscal quarter through December 31, 2013;
  - 4.25 to 1.00 on March 31, 2014 and the last day of each fiscal quarter through June 30, 2014;
  - 4.00 to 1.00 on September 30, 2014;
  - 3.75 to 1.00 on December 31, 2014;
  - 3.25 to 1.00 on March 31, 2015 and the last day of each fiscal quarter through September 30, 2015;
  - 2.75 to 1.00 on December 31, 2015 and the last day of each fiscal quarter thereafter.
- (c) maintaining a total leverage ratio of no greater than:
  - 8.50 to 1.00 on December 31, 2012 and the last day of each fiscal quarter through December 31, 2013;
  - 8.25 to 1.00 on March 31, 2014 and June 30, 2014;
  - 8.00 to 1.00 on September 30, 2014;
  - 7.50 to 1.00 on December 31, 2014;
  - 6.50 to 1.00 on March 31, 2015 and the last day of each fiscal quarter through September 30, 2015;
  - 6.00 to 1.00 on December 31, 2015 and the last day of each fiscal quarter thereafter.
- (d) limitations on:
  - liens;
  - sale of assets;
  - payment of dividends; and
  - mergers.



As of December 31, 2012, ratios calculated in accordance with the 2011 Credit Agreement, are as follows:

	<u>As of December 31, 2012</u>	<u>Covenant Limit</u>	<u>Excess Coverage</u>
Pro Forma Last Twelve Months Covenant EBITDA (In millions)	\$ 83.3		
Pro Forma Last Twelve Months Interest Expense (In millions)	\$ 63.2		
Senior Debt (In millions)	\$ 352.5		
Total Debt (In millions)	\$ 680.3		
Senior Secured Leverage			
Senior Secured Debt / Covenant EBITDA	4.23x	4.50x	0.27x
Total Leverage			
Total Debt / Covenant EBITDA	8.17x	8.50x	0.33x
Interest Coverage			
Covenant EBITDA / Interest Expense	1.32x	1.10x	0.22x
EBITDA - Earnings before interest, taxes, depreciation and amortization			

In accordance with the 2011 Credit Agreement, as amended, the calculations for the ratios above do not include the operating results and related debt of TV One.

As of December 31, 2012, the Company was in compliance with all of its financial covenants under the 2011 Credit Agreement.

Under the terms of the 2011 Credit Agreement, interest on base rate loans is payable quarterly and interest on LIBOR loans is payable monthly or quarterly. The base rate is equal to the greater of: (i) the prime rate; (ii) the Federal Funds Effective Rate plus 0.50%; or (iii) the LIBOR Rate for a one-month period plus 1.00%. The applicable margin on the 2011 Credit Agreement is between (i) 4.50% and 5.50% on the revolving portion of the facility and (ii) 5.00% (with a base rate floor of 2.5% per annum) and 6.00% (with a LIBOR floor of 1.5% per annum) on the term portion of the facility. The average interest rate was 7.50% for 2012. Commencing on June 30, 2011, quarterly installments of 0.25%, or \$960,000, of the principal balance on the term loan are payable on the last day of each March, June, September and December.

As of December 31, 2012, the Company had approximately \$24.0 million of borrowing capacity under its revolving credit facility. After taking into consideration the financial covenants under the 2011 Credit Agreement, approximately \$21.5 million was available to be borrowed.

As of December 31, 2012, the Company had outstanding approximately \$377.3 million on its term credit facility. During the year ended December 31, 2012, the Company repaid approximately \$3.8 million under the 2011 Credit Agreement. In addition, on April 13, 2012, the Company made an approximately \$2.0 million term loan principal repayment based on its December 31, 2011 excess cash flow calculation according to the terms of the 2011 Credit Agreement. The original issue discount is being reflected as an adjustment to the carrying amount of the debt obligation and amortized to interest expense over the term of the credit facility.

***Period between and including the November 2010 Refinancing Transactions and entering into the 2011 Credit Agreement***

On November 24, 2010, the Company entered into a credit agreement amendment with its prior syndicate of banks. The credit agreement amendment, which amended and restated the Previous Credit Agreement (as defined below) (as so amended and restated, the “Amended and Restated Credit Agreement”), among other things, replaced the existing amount of outstanding revolving loans with a \$323.0 million term loan and provided for three tranches of revolving loans, including a \$20.0 million revolver to be used for working capital, capital expenditures, investments, and other lawful corporate purposes, a \$5.1 million revolver to be used solely to redeem and retire the 2011 Notes, and a \$13.7 million revolver to be used solely to fund a capital call with respect to TV One (the “November 2010 Refinancing Transaction”).

During the period between November 24, 2010, and as of March 31, 2011, the Company was in compliance with all of its financial covenants under the Amended and Restated Credit Agreement.

Under the terms of the Amended and Restated Credit Agreement, interest on both alternate base rate loans and LIBOR loans was payable monthly. The LIBOR interest rate floor was 1.00% and the alternate base rate was equal to the greater of the prime rate, the Federal Funds Effective Rate plus 0.50% and the LIBOR Rate for a one-month period plus 1.00%. Interest payable on (i) LIBOR loans were at LIBOR plus 6.25% and (ii) alternate base rate loans was at an alternate base rate plus 5.25% (and, in each case, could have been permanently increased if the Company exceeded certain senior leverage ratio levels, tested quarterly beginning June 30, 2011). The interest rate paid in excess of LIBOR could have been as high as 7.25% during the last quarter prior to maturity if the Company exceeded the senior leverage ratio levels on each test date. Commencing on September 30, 2011, quarterly installments of 0.25%, or \$807,500, of the principal balance on the \$323.0 million term loan were payable on the last day of each March, June, September and December.

Under the terms of the Amended and Restated Credit Agreement, quarterly installments of principal on the term loan facility were payable on the last day of each March, June, September and December commencing on September 30, 2007, in a percentage amount of the principal balance of the term loan facility outstanding on September 30, 2007, net of loan repayments, of 1.25% between September 30, 2007 and June 30, 2008, 5.0% between September 30, 2008 and June 30, 2009, and 6.25% between September 30, 2009 and June 30, 2012. Based on the: (i) \$174.4 million net principal balance of the term loan facility outstanding on September 30, 2008; (ii) a \$70.0 million prepayment in March 2009; (iii) a \$31.5 million prepayment in May 2009; and (iv) a \$5.0 million prepayment in May 2010, quarterly payments of \$4.0 million are payable between June 30, 2010 and June 30, 2012.

On December 24, 2010, all remaining outstanding 2011 Notes were repurchased pursuant to the indenture governing the 2011 Notes. We incurred approximately \$4.5 million in borrowings under the Amended and Restated Credit Agreement in connection with such repurchase.

As a result of our repurchase and refinancing of the 2011 Notes, the expiration of the Amended and Restated Credit Agreement was June 30, 2012.

On March 31, 2011, the Company repaid all obligations under, and terminated, the Amended and Restated Credit Agreement with proceeds from the 2011 Credit Agreement. During the quarter ended March 31, 2011, the Company did not borrow from the Amended and Restated Credit Agreement and repaid approximately \$353.7 million from proceeds from the 2011 Credit Agreement.

### ***Pre November 2010 Refinancing Transactions***

In June 2005, the Company entered into the Credit Agreement with a syndicate of banks (the “Previous Credit Agreement”), and simultaneously borrowed \$437.5 million to retire all outstanding obligations under its Previous Credit Agreement. The Previous Credit Agreement was amended in April 2006 and September 2007 to modify certain financial covenants and other provisions. Prior to the November 2010 Refinancing Transaction, the Previous Credit Agreement was to expire the earlier of (a) six months prior to the scheduled maturity date of the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due July 1, 2011 (January 1, 2011) (unless the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes have been repurchased or refinanced prior to such date) or (b) June 30, 2012. The total amount available under the Credit Agreement was \$800.0 million, consisting of a \$500.0 million revolving facility and a \$300.0 million term loan facility. Borrowings under the credit facilities were subject to compliance with certain provisions including, but not limited, to financial covenants.

During the quarter ended March 31, 2010, we noted that certain of our subsidiaries identified as guarantors in our financial statements did not have requisite guarantees filed with the trustee as required under the terms of the indentures governing the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due 2013 (the “2013 Notes”) and 2011 Notes (the “Non-Joinder of Certain Subsidiaries”). The Non-Joinder of Certain Subsidiaries caused a non-monetary, technical default under the terms of the relevant indentures at December 31, 2009, causing a non-monetary, technical cross-default at December 31, 2009 under the terms of our Previous Credit Agreement. On March 30, 2010, we joined the relevant subsidiaries as guarantors under the relevant indentures (the “Joinder”). Further, on March 30, 2010, we entered into a third amendment (the “Third Amendment”) to the Previous Credit Agreement. The Third Amendment provided for, among other things: (i) a \$100.0 million revolver commitment reduction (from \$500.0 million to \$400.0 million) under the bank facilities; (ii) a 1.0% floor with respect to any loan bearing interest at a rate determined by reference to the adjusted LIBOR (iii) certain additional collateral requirements; (iv) certain limitations on the use of proceeds from the revolving loan commitments; (v) the addition of Interactive One, LLC as a guarantor of the loans under the Previous Credit Agreement and under the notes governed by the Company’s 2011 Notes and 2013 Notes; (vi) the waiver of the technical cross-defaults that existed as of December 31, 2009 and through the date of the amendment arising due to the Non-Joinder of Certain Subsidiaries; and (vii) the payment of certain fees and expenses of the lenders in connection with their diligence work on the amendment.

Under the terms of the Previous Credit Agreement, upon any breach or default under either the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due July 2011 or the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due February 2013, the lenders could among other actions immediately terminate the Previous Credit Agreement and declare the loans then outstanding under the Previous Credit Agreement to be due and payable in whole immediately. Similarly, under the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes and the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes, a default under the terms of the Previous Credit Agreement would constitute an event of default, and the trustees or the holders of at least 25% in principal amount of the then outstanding notes (under either class) may declare the principal of such class of note and interest to be due and payable immediately.

As of each of June 30, 2010, July 1, 2010 and September 30, 2010, we were not in compliance with the terms of the Previous Credit Agreement. More specifically: (i) as of June 30, 2010, we failed to maintain a total leverage ratio of 7.25 to 1.00; (ii) as of each of July 1, 2010 and September 30, 2010, as a result of a step down of the total leverage ratio from no greater than 7.25 to 1.00 to no greater than 6.50 to 1.00 effective for the period July 1, 2010 to September 30, 2011, we also failed to maintain the requisite total leverage ratio; and (iii) as of September 30, 2010, we failed to maintain a senior leverage ratio of 4.00 to 1.00. On July 15, 2010, the Company and its subsidiaries entered into a forbearance agreement (the “Forbearance Agreement”) with Wells Fargo Bank, N.A. (successor by merger to Wachovia Bank, National Association), as administrative agent (the “Agent”), and financial institutions constituting the majority of outstanding loans and commitments (the “Required Lenders”) under the Previous Credit Agreement, relating to the defaults and events of default existing as of June 30, 2010 and July 1, 2010. On August 13, 2010, we entered into an amendment to the Forbearance Agreement (the “Forbearance Agreement Amendment”) that, among other things, extended the termination date of the Forbearance Agreement to September 10, 2010, unless terminated earlier by its terms, and provided additional forbearance related to the then anticipated default caused by an opinion of Ernst & Young LLP expressing substantial doubt about the Company’s ability to continue as a going concern as issued in connection with the restatement of our financial statements. Under the Forbearance Agreement and the Forbearance Agreement Amendment, the Agent and the Required Lenders maintained the right to deliver “payment blockage notices” to the trustees for the holders of the 2011 Notes and/or the 2013 Notes.

On August 5, 2010, the Agent delivered a payment blockage notice to the Trustee under the Indenture governing our 2013 Notes. As a result, neither we nor any of our guaranteeing subsidiaries could make any payment or distribution of any kind or character in respect of obligations under the 2013 Notes, including the interest payment that was scheduled to be made on August 16, 2010. The 30-day grace period for the nonpayment of interest before such nonpayment constituted an event of default under the 2013 Notes Indenture expired on September 15, 2010. While the trustee or holders of at least 25% in principal amount of the then outstanding 2013 Notes could have declared the principal amount, and accrued and unpaid interest, on all outstanding 2013 Notes to be due and payable immediately as a result of such event of default, no such remedies were exercised as we continued to negotiate the terms of the amended exchange offer and a new support agreement with the members of the ad hoc group of holders of our 2011 Notes and 2013 Notes. The event of default under the 2013 Notes Indenture also constituted an event of default under the Previous Credit Agreement. While the Forbearance Agreement Amendment expired by its terms on September 10, 2010, we and the Agent continued to negotiate the terms of a credit facility amendment and the Agent and the lenders did not exercise additional remedies under the Previous Credit Agreement. The Amended and Restated Credit Agreement cured all of these issues.

### ***Senior Subordinated Notes***

#### ***Period after the March 2011 Refinancing Transaction***

On November 24, 2010, we issued \$286.8 million of our 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes due May 2016 in a private placement and exchanged and then cancelled approximately \$97.0 million of \$101.5 million in aggregate principal amount outstanding of our 2011 Notes and approximately \$199.3 million of \$200.0 million in aggregate principal amount outstanding of our 2013 Notes (the 2013 Notes together with the 2011 Notes, the "Prior Notes"). We entered into supplemental indentures in respect of each of the Prior Notes which waived any and all existing defaults and events of default that had arisen or may have arisen that may be waived and eliminated substantially all of the covenants in each indenture governing the Prior Notes, other than the covenants to pay principal and interest on the Prior Notes when due, and eliminated or modified the related events of default. Subsequently, all remaining outstanding 2011 Notes were repurchased pursuant to the indenture governing the 2011 Notes, effective as of December 24, 2010.

As of December 31, 2012, the Company had outstanding \$747,000 of its 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due February 2013 and \$327.0 million of our 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes due May 2016. During the year ended December 31, 2010, pursuant to the debt exchange, the Company repurchased \$101.5 million of the 8<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes at par and \$199.3 million of the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes at an average discount of 5.0%, and recorded a gain on the retirement of debt of approximately \$6.6 million, net of the write-off of deferred financing costs of approximately \$3.3 million.

Interest payments under the terms of the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes are due in February and August. Based on the \$747,000 principal balance of the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes outstanding on September 30, 2011, interest payments of \$24,000 are payable each February and August through February 2013.

Interest on the 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes was initially payable in cash, or at our election, partially in cash and partially through the issuance of additional 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes (a “PIK Election”) on a quarterly basis in arrears on February 15, May 15, August 15 and November 15, commencing on February 15, 2011. We made a PIK Election only with respect to interest accruing up to but not including May 15, 2012, and with respect to interest accruing from and after May 15, 2012 such interest accrues at a rate of 12<sup>1</sup>/<sub>2</sub>% and is payable in cash.

Interest on the Exchange Notes accrued from the date of original issuance or, if interest had already been paid, from the date it was most recently paid. Interest accrues for each quarterly period at a rate of 12<sup>1</sup>/<sub>2</sub>% for such quarterly period that interest is paid fully in cash. However, during the period the PIK Election was in effect, the interest paid in cash and the interest paid-in-kind by issuance of additional Exchange Notes (“PIK Notes”) accrued for such quarterly period at 6.0% cash per annum and 9.0% PIK per annum.

A PIK Election remained in effect through May 15, 2012. After May 15, 2012, interest accrued at a rate of 12<sup>1</sup>/<sub>2</sub>% and was payable wholly in cash and the Company no longer had an option to pay any portion of its interest through the issuance of PIK Notes. During the year ended December 31, 2012, the Company issued approximately \$14.2 million of additional 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes in accordance with the PIK Election that was in effect through May 15, 2012.

The indentures governing the Company’s 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes also contain covenants that restrict, among other things, the ability of the Company to incur additional debt, purchase common stock, make capital expenditures, make investments or other restricted payments, swap or sell assets, engage in transactions with related parties, secure non-senior debt with assets, or merge, consolidate or sell all or substantially all of its assets.

The Company conducts a portion of its business through its subsidiaries. Certain of the Company’s subsidiaries have fully and unconditionally guaranteed the Company’s 12<sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes, the 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes and the Company’s obligations under the 2011 Credit Agreement.

#### ***Period prior to November 2010 Refinancing Transactions***

Subsequent to December 31, 2009, we noted that certain of our subsidiaries identified as guarantors in our financial statements did not have requisite guarantees filed with the trustee as required under the terms of the indentures (the “Non-Joinder of Certain Subsidiaries”). The Non-Joinder of Certain Subsidiaries caused a non-monetary, technical default under the terms of the relevant indentures at December 31, 2009, causing a non-monetary, technical cross-default at December 31, 2009, under the terms of our Credit Agreement dated as of June 13, 2005. We have since joined the relevant subsidiaries as guarantors under the relevant indentures (the “Joinder”). Further, on March 30, 2010, we entered into a third amendment (the “Third Amendment”) to the Credit Agreement. The Third Amendment provides for, among other things: (i) a \$100.0 million revolver commitment reduction under the bank facilities; (ii) a 1.0% floor with respect to any loan bearing interest at a rate determined by reference to the adjusted LIBOR; (iii) certain additional collateral requirements; (iv) certain limitations on the use of proceeds from the revolving loan commitments; (v) the addition of Interactive One, LLC as a guarantor of the loans under the Credit Agreement and under the notes governed by the Company’s 2001 and 2005 senior subordinated debt documents; (vi) the waiver of the technical cross-defaults that existed as of December 31, 2009 and through the date of the amendment arising due to the Non-Joinder of Certain Subsidiaries; and (vii) the payment of certain fees and expenses of the lenders in connection with their diligence in connection with the amendment.

On August 5, 2010, the Agent under our Previous Credit Agreement delivered a payment blockage notice to the Trustee under the Indenture governing our 2013 Notes. As a result, neither we nor any of our guaranteeing subsidiaries may make any payment or distribution of any kind or character in respect of obligations under the 2013 Notes, including the interest payment that was scheduled to be made on August 16, 2010. The 30-day grace period for the nonpayment of interest before such nonpayment constituted an event of default under the 2013 Notes Indenture expired on September 15, 2010. While the trustee or holders of at least 25% in principal amount of the then outstanding 2013 Notes could have declared the principal amount, and accrued and unpaid interest, on all outstanding 2013 Notes to be due and payable immediately as a result of such event of default, no such remedies were exercised as we continued to negotiate the terms of the amended exchange offer and a new support agreement with the members of the ad hoc group of holders of our 2011 and 2013 Notes. The event of default under the 2013 Notes Indenture also constituted an event of default under the Previous Credit Agreement. As of November 24, 2010, any and all existing defaults and events of default that had arisen or may have arisen were cured.

As of each of June 30, 2010, July 1, 2010 and September 30, 2010, we were not in compliance with the terms of our Previous Credit Agreement. More specifically: (i) as of June 30, 2010, we failed to maintain a total leverage ratio of 7.25 to 1.00; (ii) as of each of July 1, 2010 and September 30, 2010, as a result of a step down of the total leverage ratio from no greater than 7.25 to 1.00 to no greater than 6.50 to 1.00 effective for the period July 1, 2010 to September 30, 2011, we also failed to maintain the requisite total leverage ratio; and (iii) as of September 30, 2010, we failed to maintain a senior leverage ratio of 4.00 to 1.00. On July 15, 2010, the Company and its subsidiaries entered into the Forbearance Agreement with Wells Fargo Bank, N.A. (successor by merger to Wachovia Bank, National Association), as Agent, and the Required Lenders under our Previous Credit Agreement, relating to the defaults and events of default existing as of June 30, 2010 and July 1, 2010. On August 13, 2010, we entered into an amendment to the Forbearance Agreement Amendment that, among other things, extended the termination date of the Forbearance Agreement to September 10, 2010, unless terminated earlier by its terms, and provided additional forbearance related to the then anticipated default caused by an opinion of Ernst & Young LLP expressing substantial doubt about the Company's ability to continue as a going concern as issued in connection with the restatement of our financial statements. Under the Forbearance Agreement and the Forbearance Agreement Amendment, the Agent and the Required Lenders maintained the right to deliver "payment blockage notices" to the trustees for the holders of the 2011 Notes and/or the 2013 Notes.

On August 5, 2010, the Agent under our Previous Credit Agreement delivered a payment blockage notice to the Trustee under the Indenture governing our 2013 Notes. As a result, neither we nor any of our guaranteeing subsidiaries could make any payment or distribution of any kind or character in respect of obligations under the 2013 Notes, including the interest payment that was scheduled to be made on August 16, 2010. The 30-day grace period for the nonpayment of interest before such nonpayment constituted an event of default under the 2013 Notes Indenture expired on September 15, 2010. While the trustee or holders of at least 25% in principal amount of the then outstanding 2013 Notes could declare the principal amount, and accrued and unpaid interest, on all outstanding 2013 Notes to be due and payable immediately as a result of such event of default, as of the date of this filing, no such remedies were exercised as we continued to negotiate the terms of the amended exchange offer and a new support agreement with the members of the ad hoc group of holders of our 2011 and 2013 Notes. The event of default under the 2013 Notes Indenture also constituted an event of default under the Previous Credit Agreement. As of November 24, 2010, as a result of the November 2010 Refinancing Transactions, any and all existing defaults and events of default that had arisen or may have arisen were cured.

### ***TV One Senior Secured Notes***

In connection with the Redemption Financing, TV One issued \$119.0 million in senior secured notes on February 25, 2011. The notes were issued in connection with the repurchase of equity interests from certain financial investors and TV One management. The notes bear interest at 10.0% per annum, which is payable monthly, and the entire principal amount is due on March 15, 2016.

## Note Payable

Reach Media issued a \$1.0 million promissory note in November 2009 to a subsidiary of Citadel, which was acquired by Cumulus Media Inc. in September 2011. The note was issued in connection with Reach Media reacquiring Citadel's noncontrolling stock ownership in Reach Media as well as entering into a new sales representation agreement with Radio Networks, a subsidiary of Citadel. The note had an interest rate of 7.0% per annum, which was payable quarterly, and the entire principal amount was due on December 31, 2011. The note was repaid on December 30, 2011.

Future scheduled minimum principal payments of debt as of December 31, 2012 are as follows:

	Senior Subordinated Notes	Credit Facility	Senior Secured Notes	Total
	(In thousands)			
2013	\$ 747	\$ 3,840	\$ —	\$ 4,587
2014	—	3,840	—	3,840
2015	—	3,840	—	3,840
2016	327,034	365,777	119,000	811,811
Total Debt	<u>\$ 327,781</u>	<u>\$ 377,297</u>	<u>\$ 119,000</u>	<u>\$ 824,078</u>

## 12. INCOME TAXES:

The Company's provision for income taxes from continuing operations was approximately \$33.2 million for the year ended December 31, 2012, compared to a provision for income taxes of approximately \$66.7 million and \$4.0 million for the years ended December 31, 2011 and 2010, respectively. A reconciliation of the statutory federal income taxes to the recorded provision for income taxes from continuing operations is as follows:

	For the Years Ended December 31,		
	2012	2011	2010
	(In thousands)		
Statutory tax (@ 35% rate)	\$ (7,260)	\$ 27,912	\$ (7,832)
Effect of state taxes, net of federal	(450)	4,331	(613)
Effect of state rate and tax law changes	407	750	101
Other permanent items	149	1	77
Interest disallowed under Internal Revenue Code section 162(i)	5,364	8,825	765
Effect of equity adjustments including ASC 718	—	5	45
Internal Revenue Code section 162(m)	1,012	2,226	2,504
Valuation allowance	34,644	14,861	3,145
Effect of permanent impairment of long-lived assets	—	4,540	5,735
Expiring NOLs and charitable carryovers	137	1,037	454
Forfeiture of stock-based compensation	163	1,151	(255)
Uncertain tax positions	(709)	—	—
Other	(222)	1,047	(155)
Provision for income taxes	<u>\$ 33,235</u>	<u>\$ 66,686</u>	<u>\$ 3,971</u>

The components of the provision for income taxes from continuing operations are as follows:

	For the Years Ended December 31,		
	2012	2011	2010
	(In thousands)		
Federal:			
Current	\$ (639)	\$ 1,980	\$ 2,199
Deferred	29,120	53,113	1,010
State:			
Current	(649)	555	461
Deferred	5,403	11,038	301
Provision for income taxes	<u>\$ 33,235</u>	<u>\$ 66,686</u>	<u>\$ 3,971</u>

The significant components of the Company's deferred tax assets and liabilities are as follows:

	As of December 31,	
	2012	2011
	(In thousands)	
Deferred tax assets:		
Allowance for doubtful accounts	\$ 979	\$ 1,130
Accruals	560	512
Total current deferred tax assets before valuation allowance	1,539	1,642
Valuation allowance	(1,330)	(1,584)
Total current deferred tax assets, net	209	58
Intangible assets	15,073	16,528
Fixed assets	—	1,459
Stock-based compensation	1,348	1,474
Net operating loss carryforwards	284,702	249,059
Other	668	1,451
Total noncurrent deferred tax assets before valuation allowance	301,791	269,971
Valuation allowance	(278,290)	(243,343)
Net noncurrent deferred tax assets	23,501	26,628
Total deferred tax assets	<u>\$ 23,710</u>	<u>\$ 26,686</u>
Deferred tax liabilities:		
Prepaid expenses	(97)	—
Total current deferred tax liability	(97)	—
Intangible assets	(154,464)	(117,616)
Fixed assets	(110)	—
Partnership interests	(56,606)	(61,728)
Other	(570)	(863)
Total noncurrent deferred tax liabilities	(211,750)	(180,207)
Total deferred tax liabilities	(211,847)	(180,207)
Net current deferred tax asset	112	—
Net noncurrent deferred tax liability	(188,249)	(153,521)
Net deferred tax liability	<u>\$ (188,137)</u>	<u>\$ (153,521)</u>



As of December 31, 2012, the Company had federal, state, and city net operating loss (“NOL”) carryforward amounts of approximately \$716.8 million, \$697.8 million, and \$179.9 million, respectively. The state and city NOLs are applied separately from the federal NOL as the Company generally files separate state and city returns for each subsidiary. Additionally, the amount of the state NOLs may change if future state apportionment factors differ from current factors. The NOLs may be subject to limitation under Internal Revenue Code Section 382. The NOLs begin to expire as early as 2017, with the final expirations in 2032.

Deferred income taxes reflect the impact of temporary differences between the assets and liabilities recognized for financial reporting purposes and amounts recognized for tax purposes. Deferred taxes are based on tax laws as currently enacted.

The Company had unrecognized tax benefits of approximately \$5.1 million related to state NOLs of approximately \$57.1 million as of December 31, 2012.

The Company concluded it was more likely than not that the benefit from certain of its deferred tax assets (“DTAs”) would not be realized. The Company considered its historically profitable jurisdictions, its sources of future taxable income and tax planning strategies in determining the amount of valuation allowance recorded. As part of that assessment, the Company also determined that it was not appropriate under generally accepted accounting principles to benefit its DTAs with deferred tax liabilities (“DTLs”) related to indefinite-lived intangibles that cannot be scheduled to reverse in the same requisite period. Because the DTL in this case would not reverse until some future indefinite period when the intangibles are either sold or impaired, any resulting temporary differences cannot be considered a source of future taxable income to support realization of the DTAs. As a result of the assessment, and given the current total three year cumulative loss position (after excluding the 2011 gain recognized in connection with the consolidation of TV One), the uncertainty of future taxable income and the feasibility of tax planning strategies, the Company recorded a valuation allowance of approximately \$279.6 million, \$244.9 million and \$230.4 million as of December 31, 2012, 2011 and 2010, respectively.

The nature of the uncertainties pertaining to the Company’s income taxes is primarily due to various state NOL positions. As of December 31, 2012, the Company had unrecognized tax benefits of approximately \$5.1 million, of which a net amount of approximately \$3.3 million, if recognized, would impact the effective tax rate if there was no valuation allowance. The Company estimates no change to its unrecognized tax benefits prior to the NOL expiration. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
		(In thousands)	
Balance as of January 1	\$ 5,780	\$ 5,822	\$ 6,326
Additions (reductions) for tax position related to current year	—	—	(475)
Reductions for tax positions as a result of the lapse of applicable statutes of limitations	(600)	(42)	(29)
Reductions for tax positions as a result of tax settlements	(109)	—	—
Balance as of December 31	<u>\$ 5,071</u>	<u>\$ 5,780</u>	<u>\$ 5,822</u>

As of December 31, 2012, the Company was not under audit in any jurisdiction for federal or state income tax purposes. However, the Company’s open tax years for federal income tax examinations include the tax years ended December 31, 2009 through 2012. Additionally, prior years are open to the extent of the amount of the net operating loss from that year. For state and local purposes, the open years for tax examinations include the tax years ended December 31, 2008 through 2012.

### **13. STOCKHOLDERS' EQUITY:**

#### ***Common Stock***

The Company has four classes of common stock, Class A, Class B, Class C and Class D. Generally, the shares of each class are identical in all respects and entitle the holders thereof to the same rights and privileges. However, with respect to voting rights, each share of Class A common stock entitles its holder to one vote and each share of Class B common stock entitles its holder to ten votes. The holders of Class C and Class D common stock are not entitled to vote on any matters. The holders of Class A common stock can convert such shares into shares of Class C or Class D common stock. Subject to certain limitations, the holders of Class B common stock can convert such shares into shares of Class A common stock. The holders of Class C common stock can convert such shares into shares of Class A common stock. The holders of Class D common stock have no such conversion rights.

#### ***Stock Repurchase Program***

In April 2011, the Company's board of directors authorized a repurchase of shares of the Company's Class A and Class D common stock (the "2011 Repurchase Authorization"). Under the 2011 Repurchase Authorization, the Company is authorized, but is not obligated, to repurchase up to \$15 million worth of its Class A and/or Class D common stock prior to April 13, 2013. Repurchases will be made from time to time in the open market or in privately negotiated transactions in accordance with applicable laws and regulations. The timing and extent of any repurchases will depend upon prevailing market conditions, the trading price of the Company's Class A and/or Class D common stock and other factors, and subject to restrictions under applicable law. The Company executes upon the stock repurchase program in a manner consistent with market conditions and the interests of the stockholders, including maximizing stockholder value. During the year ended December 31, 2012, the Company did not repurchase any Class A Common Stock or Class D Common Stock. The Company continues to have an open stock repurchase authorization with respect to its Class A and D stock. During the year ended December 31, 2011, the Company repurchased 54,566 shares of Class A common stock in the amount of \$73,000 at an average price of \$1.34 per share and 4,245,567 shares of Class D common stock in the amount of approximately \$9.4 million at an average price of \$2.21 per share. During the year ended December 31, 2010, the Company did not repurchase any Class A Common Stock or Class D Common Stock. (See Note 20 – *Subsequent Events*.)

#### ***Stock Option and Restricted Stock Grant Plan***

Under the Company's 1999 Stock Option and Restricted Stock Grant Plan ("Plan"), the Company had the authority to issue up to 10,816,198 shares of Class D common stock and 1,408,099 shares of Class A common stock. The Plan expired March 10, 2009. The options previously issued under this plan are exercisable in installments determined by the compensation committee of the Company's board of directors at the time of grant. These options expire as determined by the compensation committee, but no later than ten years from the date of the grant. The Company uses an average life for all option awards. The Company settles stock options upon exercise by issuing stock.

A new stock option and restricted stock plan ("the 2009 Stock Plan") was approved by the stockholders at the Company's annual meeting on December 16, 2009. The terms of the 2009 Stock Plan are substantially similar to the prior Plan. The Company has the authority to issue up to 8,250,000 shares of Class D Common Stock under the 2009 Stock Plan. As of December 31, 2012, 4,724,272 shares of Class D Common Stock were available for grant under the 2009 Stock Plan.

In December 2009, the compensation committee and the non-executive members of the Board of Directors approved a long-term incentive plan (the “2009 LTIP”) for certain key employees of the Company. The 2009 LTIP is comprised of 3,250,000 shares (the “LTIP Shares”) of the 2009 Stock Plan’s 8,250,000 shares of Class D Common Stock. Awards of the LTIP Shares were granted in the form of restricted stock and allocated among 31 employees of the Company, including the named executive officers. The named executive officers were allocated LTIP Shares as follows: (i) Chief Executive Officer (“CEO”) (1.0 million shares); (ii) the Chairperson (300,000 shares); (iii) the Chief Financial Officer (“CFO”) (225,000 shares); (iv) the Chief Administrative Officer (“CAO”) (225,000 shares); and (v) the former President of the Radio Division (“PRD”) (130,000 shares). The remaining 1,370,000 shares were allocated among 26 other key employees. All awards vested in three installments. The awards were granted effective January 5, 2010, and the first installment of 33% vested on June 5, 2010, the second installment vested on June 5, 2011. The third installment was originally scheduled to vest on June 5, 2012, but upon determination by the compensation committee was accelerated to vest on November 19, 2011. Pursuant to the terms of the 2009 Stock Plan, subject to the Company’s insider trading policy, a portion of each recipient’s vested shares may be sold into the open market for employee tax withholding purposes on or about the vesting dates.

The Company follows the provisions under ASC 718, “*Compensation - Stock Compensation*,” using the modified prospective method, which requires measurement of compensation cost for all stock-based awards at fair value on date of grant and recognition of compensation over the service period for awards expected to vest. These stock-based awards do not participate in dividends until fully vested. The fair value of stock options is determined using the Black-Scholes (“BSM”) valuation model. Such fair value is recognized as an expense over the service period, net of estimated forfeitures, using the straight-line method. Estimating the number of stock awards that will ultimately vest requires judgment, and to the extent actual forfeitures differ substantially from our current estimates, amounts will be recorded as a cumulative adjustment in the period the estimated number of stock awards are revised. We consider many factors when estimating expected forfeitures, including the types of awards, employee classification and historical experience. Actual forfeitures may differ substantially from our current estimate.

The Company’s use of the BSM valuation model to calculate the fair value of stock-based awards incorporates various assumptions including volatility, expected life, and interest rates. For options granted, the BSM option-pricing model determines: (i) the term by using the simplified “plain-vanilla” method as allowed under SAB No. 110; (ii) a historical volatility over a period commensurate with the expected term, with the observation of the volatility on a daily basis; and (iii) a risk-free interest rate that was consistent with the expected term of the stock options and based on the U.S. Treasury yield curve in effect at the time of the grant.

The Company granted 150,600, 181,520 and 39,430 stock options during the years ended December 31, 2012, 2011 and 2010, respectively. The per share weighted-average fair value of options granted during the years ended December 31, 2012, 2011 and 2010 was \$0.73, \$1.38 and \$2.45, respectively.

These fair values were derived using the BSM with the following weighted-average assumptions:

	<b>For the Years Ended December 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
Average risk-free interest rate	0.62%	2.23%	3.28%
Expected dividend yield	0.00%	0.00%	0.00%
Expected lives	6.00 years	6.00 years	6.25 years
Expected volatility	127.5%	120.7%	111.3%

Transactions and other information relating to stock options for the years December 31, 2012, 2011 and 2010 are summarized below:

	<b>Number of Options</b>	<b>Weighted- Average Exercise Price</b>	<b>Weighted- Average Remaining Contractual Term (In Years)</b>	<b>Aggregate Intrinsic Value</b>
Outstanding at December 31, 2009	5,365,000	\$ 9.64	—	—
Grants	39,000	\$ 3.17		
Exercised	—	\$ —		
Forfeited/cancelled/expired	(405,000)	\$ 11.57		
Outstanding at December 31, 2010	4,999,000	\$ 9.40	—	—
Grants	182,000	\$ 1.38		
Exercised	—	\$ —		
Forfeited/cancelled/expired	(370,000)	\$ 16.57		
Outstanding at December 31, 2011	4,811,000	\$ 8.60	—	—
Grants	151,000	\$ 0.83		
Exercised	—	\$ —		
Forfeited/cancelled/expired	(332,000)	\$ 11.05		
Outstanding at December 31, 2012	4,630,000	\$ 8.17	3.77	\$ —
Vested and expected to vest at December 31, 2012	4,612,000	\$ 8.20	3.75	\$ —
Unvested at December 31, 2012	184,000	\$ 1.02	9.25	\$ —
Exercisable at December 31, 2012	4,446,000	\$ 8.47	3.55	\$ —

The aggregate intrinsic value in the table above represents the difference between the Company's stock closing price on the last day of trading during the year ended December 31, 2012, and the exercise price, multiplied by the number of shares that would have been received by the holders of in-the-money options had all the option holders exercised their options on December 31, 2012. This amount changes based on the fair market value of the Company's stock. There were no options exercised during the year ended December 31, 2012. The number of options that vested during the year ended December 31, 2012 was 95,064.

As of December 31, 2012, approximately \$112,000 of total unrecognized compensation cost related to stock options is expected to be recognized over a weighted-average period of 10 months. The stock option weighted-average fair value per share was \$3.23 at December 31, 2012.

Transactions and other information relating to restricted stock grants for the years ended December 31, 2012, 2011 and 2010 are summarized below:

	Shares	Average Fair Value at Grant Date
Unvested at December 31, 2009	393,000	\$ 1.94
Grants	3,375,000	\$ 3.09
Vested	(1,226,000)	\$ 3.01
Forfeited/cancelled/expired	(232,000)	\$ 3.23
Unvested at December 31, 2010	2,310,000	\$ 2.92
Grants	60,000	\$ 1.19
Vested	(2,203,000)	\$ 2.99
Forfeited/cancelled/expired	(23,000)	\$ 3.17
Unvested at December 31, 2011	144,000	\$ 1.10
Grants	—	\$ —
Vested	(62,000)	\$ 1.09
Forfeited/cancelled/expired	—	\$ —
Unvested at December 31, 2012	82,000	\$ 1.11

The restricted stock grants were included in the Company's outstanding share numbers on the effective date of grant. As of December 31, 2012, approximately \$59,000 of total unrecognized compensation cost related to restricted stock grants was expected to be recognized over the next 9 months.

#### 14. RELATED PARTY TRANSACTIONS:

The Company's CEO and Chairperson own a music company called Music One, Inc. ("Music One"). The Company sometimes engages in promoting the recorded music product of Music One. Based on the cross-promotional value received by the Company, we believe that the provision of such promotion is fair. During the years ended December 31, 2012, 2011 and 2010, Radio One paid \$38,000, \$6,000 and \$6,000, respectively, to or on behalf of Music One, primarily for market talent event appearances, travel reimbursement and sponsorships. For the years ended December 31, 2012, 2011 and 2010, the Company provided advertising to Music One in the amount of \$1,000, \$1,000 and \$0, respectively. There were no cash, trade or no-charge orders placed by Music One in 2010.

The office space and administrative support transactions between Radio One and Music One are conducted at cost and all expenses associated with the transactions are passed through at actual costs. Costs associated with office space on behalf of Music One are calculated based on square footage used by Music One, multiplied by Radio One's actual per square foot lease costs for the appropriate time period. Administrative services are calculated based on the approximate hours provided by each Radio One employee to Music One, multiplied by such employee's applicable hourly rate and related benefits allocation. Advertising spots are priced at an average unit rate. Based on the cross-promotional nature of the activities provided by Music One and received by the Company, we believe that these methodologies of charging average unit rates or passing through the actual costs incurred are fair and reflect terms no more favorable than terms generally available to a third-party.

#### 15. PROFIT SHARING AND EMPLOYEE SAVINGS PLAN:

The Company maintains a profit sharing and employee savings plan under Section 401(k) of the Internal Revenue Code. This plan allows eligible employees to defer allowable portions of their compensation on a pre-tax basis through contributions to the savings plan. The Company may contribute to the plan at the discretion of its board of directors. The Company does not match employee contributions.

#### 16. COMMITMENTS AND CONTINGENCIES:

##### *Radio Broadcasting Licenses*

Each of the Company's radio stations operates pursuant to one or more licenses issued by the Federal Communications Commission that have a maximum term of eight years prior to renewal. The Company's radio broadcasting licenses expire at various times through October 1, 2020. Although the Company may apply to renew its radio broadcasting licenses, third parties may challenge the Company's renewal applications. The Company is not aware of any facts or circumstances that would prevent the Company from having its current licenses renewed.



### ***Royalty Agreements***

Effective December 31, 2009, our radio music license agreements with the two largest performance rights organizations, American Society of Composers, Authors and Publishers (“ASCAP”) and Broadcast Music, Inc. (“BMI”) expired. The Radio Music License Committee (“RMLC”), which negotiates music licensing fees for most of the radio industry with ASCAP and BMI, at that time, reached an agreement with these organizations on a temporary fee schedule that reflected a provisional discount of 7.0% against 2009 fee levels. The temporary fee reductions became effective in January 2010. In May 2010 and June 2010, the U.S. District Court’s judge charged with determining the licenses fees ruled to further reduce interim fees paid to ASCAP and BMI, respectively, down approximately another 11.0% from the previous temporary fees negotiated with the RMLC. In January 2012, the U.S. District Court approved a settlement between RMLC and ASCAP. The settlement determined the amount to be paid to ASCAP for usage through 2016. In addition, stations received a credit for overpayments made in 2010 and 2011 to ASCAP. In June 2012, RMLC and BMI reached a settlement agreement. The settlement covers the period through 2016 and determined a new fee structure based on percentage of revenue. In addition, stations received a credit for overpayments made in 2010 and 2011 to BMI.

The Company has entered into fixed fee and variable share agreements with music performance rights organizations that expire as late as 2016. During the years ended December 31, 2012, 2011 and 2010, the Company incurred expenses, including discontinued operations, of approximately \$9.9 million, \$12.5 million and \$11.4 million, respectively, in connection with these agreements. For continuing operations, for the years ended December 31, 2012, 2011 and 2010, the Company incurred expenses of approximately \$9.8 million, \$12.5 million and \$11.4 million, respectively, in connection with these agreements.

### ***Leases and Other Operating Contracts and Agreements***

The Company has noncancelable operating leases for office space, studio space, broadcast towers and transmitter facilities that expire over the next 19 years. The Company’s leases for broadcast facilities generally provide for a base rent plus real estate taxes and certain operating expenses related to the leases. Certain of the Company’s leases contain renewal options, escalating payments over the life of the lease and rent concessions. Scheduled rent increases and rent concessions are being amortized over the terms of the agreements using the straight-line method, and are included in other liabilities in the accompanying consolidated balance sheets. The future rentals under non-cancelable leases as of December 31, 2012 are shown below.

The Company has other operating contracts and agreements including employment contracts, on-air talent contracts, severance obligations, retention bonuses, consulting agreements, equipment rental agreements, programming related agreements, and other general operating agreements that expire over the next six years. The amounts the Company is obligated to pay for these agreements are shown below.

	<b>Operating Lease Payments</b>	<b>Other Operating Contracts and Agreements</b>
	<b>(In thousands)</b>	
Years ending December 31:		
2013	\$ 9,507	\$ 62,733
2014	7,986	43,063
2015	6,862	16,779
2016	6,277	4,624
2017	5,755	310
2018 and thereafter	14,145	341
Total	<u>\$ 50,532</u>	<u>\$ 127,850</u>

Rent expense included in continuing operations for the years ended December 31, 2012, 2011 and 2010 was approximately \$10.6 million, \$9.5 million and \$8.0 million, respectively. Rent expense, including discontinued operations, for the years ended December 31, 2012, 2011 and 2010 was approximately \$10.7 million, \$9.7 million and \$8.1 million, respectively.

#### ***Reach Media Noncontrolling Interest Shareholders' Put Rights***

Beginning on February 28, 2012, the noncontrolling interest shareholders of Reach Media had an annual right to require Reach Media to purchase all or a portion of their shares at the then current fair market value for such shares (the "Put Right"). Beginning in 2012, this annual right was exercisable for a 30-day period beginning February 28 of each year. The purchase price for such shares may be paid in cash and/or registered Class D Common Stock of Radio One, at the discretion of Radio One. However, on December 31, 2012 Reach Media and its noncontrolling interest shareholders amended the shareholder's agreement governing their relationship. As part of that amendment, the noncontrolling interest shareholders agreed to delay the Put Right until January 1, 2018. The terms of the Put Right remain the same in all other respects.

#### ***Letters of Credit***

As of December 31, 2012, we had four standby letters of credit totaling \$1.0 million in connection with our annual insurance policy renewals and real estate leases.

#### ***Other Contingencies***

The Company has been named as a defendant in several legal actions arising in the ordinary course of business. It is management's opinion, after consultation with its legal counsel, that the outcome of these claims will not have a material adverse effect on the Company's financial position or results of operations.



**17. QUARTERLY FINANCIAL DATA (UNAUDITED):**

	Quarters Ended			
	March 31	June 30 (a)	September 30	December 31
(In thousands, except share data)				
<b>2012:</b>				
Net revenue	\$ 102,964	\$ 105,830	\$ 109,894	\$ 105,885
Operating income	13,802	21,467	21,573	14,673
Net (loss) income from continuing operations	(75,170)	46,445	(10,230)	(15,024)
(Loss) income from discontinued operations	(15)	20	(25)	(117)
Consolidated net (loss) income attributable to common stockholders	(79,242)	42,668	(13,064)	(17,227)
<b>BASIC NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS</b>				
Net (loss) income from continuing operations per share	\$ (1.58)	\$ 0.85	\$ (0.26)	\$ (0.34)
Net (loss) income from discontinued operations per share	(0.00)	0.00	(0.00)	(0.00)
Consolidated net (loss) income per share attributable to common stockholders	<u>\$ (1.58)</u>	<u>\$ 0.85</u>	<u>\$ (0.26)</u>	<u>\$ (0.34)</u>
<b>DILUTED NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS</b>				
Net (loss) income from continuing operations per share	\$ (1.58)	\$ 0.85	\$ (0.26)	\$ (0.34)
Net (loss) income from discontinued operations per share	(0.00)	0.00	(0.00)	(0.00)
Consolidated net (loss) income per share attributable to common stockholders	<u>\$ (1.58)</u>	<u>\$ 0.85</u>	<u>\$ (0.26)</u>	<u>\$ (0.34)</u>
<b>WEIGHTED AVERAGE SHARES OUTSTANDING</b>				
Weighted average shares outstanding — basic	49,994,974	50,006,008	50,019,048	50,042,751
Weighted average shares outstanding — diluted	<u>49,994,974</u>	<u>50,124,418</u>	<u>50,019,048</u>	<u>50,042,751</u>

(a) The net income from continuing operations for the quarter ended June 30, 2012 includes \$313,000 of pre-tax impairment charges.

	Quarters Ended			
	March 31	June 30	September 30	December 31(a)
(In thousands, except share data)				
2011:				
Net revenue	\$ 64,899	\$ 96,944	\$ 104,352	\$ 98,044
Operating income (loss)	5,549	15,767	13,152	(8,842)
Net (loss) income from continuing operations	(64,034)	101,289	(7,374)	(16,818)
Loss from discontinued operations	(8)	(22)	(21)	(109)
Consolidated net (loss) income attributable to common stockholders	(64,245)	98,550	(9,878)	(21,538)
BASIC NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS				
Net (loss) income from continuing operations per share	\$ (1.23)	\$ 1.94	\$ (0.20)	\$ (0.43)
Net (loss) income from discontinued operations per share	(0.00)	(0.00)	(0.00)	(0.00)
Consolidated net (loss) income per share attributable to common stockholders	<u>\$ (1.23)</u>	<u>\$ 1.94</u>	<u>\$ (0.20)</u>	<u>\$ (0.43)</u>
DILUTED NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS				
Net (loss) income from continuing operations per share	\$ (1.23)	\$ 1.86	\$ (0.20)	\$ (0.43)
Net (loss) income from discontinued operations per share	(0.00)	(0.00)	(0.00)	(0.00)
Consolidated net (loss) income per share attributable to common stockholders	<u>\$ (1.23)</u>	<u>\$ 1.86</u>	<u>\$ (0.20)</u>	<u>\$ (0.43)</u>
WEIGHTED AVERAGE SHARES OUTSTANDING				
Weighted average shares outstanding — basic	<u>52,117,552</u>	<u>50,831,560</u>	<u>50,270,550</u>	<u>49,782,016</u>
Weighted average shares outstanding — diluted	<u>52,117,552</u>	<u>52,905,060</u>	<u>50,270,550</u>	<u>49,782,016</u>

- (a) The net loss from continuing operations for the quarter ended December 31, 2011 includes approximately \$22.3 million of pre-tax impairment charges.

## 18. SEGMENT INFORMATION:

The Company has four reportable segments: (i) Radio Broadcasting; (ii) Reach Media; (iii) Internet; and (iv) Cable Television. These segments operate in the United States and are consistently aligned with the Company's management of its businesses and its financial reporting structure.

The Radio Broadcasting segment consists of all broadcast results of operations. The Company aggregates the broadcast markets in which it operates into the Radio Broadcasting segment. The Reach Media segment consists of the results of operations for the Tom Joyner Morning Show and related activities. The Internet segment includes the results of our online business, including the operations of Interactive One. The Cable Television segment consists of TV One's results of operations. Corporate/Eliminations/Other represents financial activity associated with our corporate staff and offices and intercompany activity among the four segments.

Operating loss or income represents total revenues less operating expenses, depreciation and amortization, and impairment of long-lived assets. Intercompany revenue earned and expenses charged between segments are recorded at fair value and eliminated in consolidation.

The accounting policies described in the summary of significant accounting policies in Note 1 – *Organization and Summary of Significant Accounting Policies* are applied consistently across the segments.

Detailed segment data for the years ended December 31, 2012, 2011 and 2010 is presented in the following table:

	<b>For the Years Ended December 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
	<b>(In thousands)</b>		
<b>Net Revenue:</b>			
Radio Broadcasting	\$ 236,278	\$ 221,026	\$ 228,886
Reach Media	42,280	48,382	41,773
Internet	19,852	17,529	16,027
Cable Television	131,178	86,024	—
Corporate/Eliminations/Other	(5,015)	(8,722)	(7,394)
Consolidated	<u>\$ 424,573</u>	<u>\$ 364,239</u>	<u>\$ 279,272</u>
<b>Operating Expenses (including stock-based compensation):</b>			
Radio Broadcasting	\$ 138,530	\$ 138,451	\$ 135,468
Reach Media	43,726	41,426	34,817
Internet	21,179	20,062	22,737
Cable Television	91,361	61,369	—
Corporate/Eliminations/Other	19,234	17,905	17,636
Consolidated	<u>\$ 314,030</u>	<u>\$ 279,213</u>	<u>\$ 210,658</u>
<b>Depreciation and Amortization:</b>			
Radio Broadcasting	\$ 6,371	\$ 6,705	\$ 7,080
Reach Media	1,177	3,952	4,249
Internet	3,210	3,694	4,942
Cable Television	26,864	21,790	—
Corporate/Eliminations/Other	1,093	928	1,114
Consolidated	<u>\$ 38,715</u>	<u>\$ 37,069</u>	<u>\$ 17,385</u>
<b>Impairment of Long-Lived Assets:</b>			
Radio Broadcasting	\$ 313	\$ 14,509	\$ 19,949
Reach Media	—	7,822	16,114
Internet	—	—	—
Cable Television	—	—	—
Corporate/Eliminations/Other	—	—	—
Consolidated	<u>\$ 313</u>	<u>\$ 22,331</u>	<u>\$ 36,063</u>
<b>Operating income (loss):</b>			
Radio Broadcasting	\$ 91,064	\$ 61,361	\$ 66,389
Reach Media	(2,623)	(4,818)	(13,407)
Internet	(4,537)	(6,227)	(11,652)
Cable Television	12,953	2,865	—
Corporate/Eliminations/Other	(25,342)	(27,555)	(26,144)
Consolidated	<u>\$ 71,515</u>	<u>\$ 25,626</u>	<u>\$ 15,186</u>

	As of	
	December 31, 2012	December 31, 2011
	(In thousands)	
Total Assets:		
Radio Broadcasting	\$ 801,340	\$ 806,822
Reach Media	29,492	31,683
Internet	32,076	33,265
Cable Television	535,344	561,325
Corporate/Eliminations/Other	61,943	53,387
Consolidated	<u>\$ 1,460,195</u>	<u>\$ 1,486,482</u>

## 19. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS:

The Company conducts a portion of its business through its subsidiaries. All of the Company's Subsidiary Guarantors have fully and unconditionally guaranteed the Company's 6 <sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due February 2013, the 12 <sup>1</sup>/<sub>2</sub>%/15% Senior Subordinated Notes due May 2016, and the Company's obligations under the 2011 Credit Agreement, as amended.

Set forth below are consolidating balance sheets for the Company and its subsidiaries as of December 31, 2012 and 2011, and the related consolidating statements of operations, comprehensive loss and cash flows for each of the three years in the period ended December 31, 2012. We have applied the equity method of accounting to report our investments in subsidiaries.

The Radio One, Inc. column of the condensed consolidating financial statements reflects the assets directly owned by Radio One, Inc., which consist of assets for several radio markets, and also includes the FCC licenses associated with those markets whose operating assets are directly owned by Radio One, Inc. These FCC licenses are owned by Radio One Licenses, LLC, a wholly owned guarantor subsidiary of the Company, and have a net book value of approximately \$266.8 million at December 31, 2012 and 2011. The Company believes the presentation of these FCC licenses within the Radio One, Inc. column of the condensed consolidating financial statements is appropriate because it reflects all of the assets that contribute to the operating performance of those markets in a single column within the condensed consolidating financial information.

The non-guarantor subsidiary column of the condensed consolidating financial information reflects the financial statement activity for Reach Media, Inc. ("Reach Media") and TV One, LLC ("TV One"). The Company, through one of its guarantor subsidiaries, has a 80% ownership interest in Reach Media. Radio One, through one of its guarantor subsidiaries, has an approximately 51% ownership interest in TV One. The financial information within this column does not reflect the Company's basis in TV One as the "push down" of this basis would not be required or permitted in separate financial statements of TV One.

The consolidation adjustments column reflects consolidating adjustments to: (i) eliminate the investment in subsidiaries, (ii), reflect the Company's basis in TV One, (iii) allocate the consolidated net income to the noncontrolling interests, and (iv) eliminate intercompany transactions.

In its previously filed consolidated financial statements, the Company improperly classified certain subsidiary activities within its condensed consolidating financial statements. The misclassifications primarily relate to: (i) including TV One in the "Radio One, Inc." column in the condensed consolidating financial statements although TV One is a non-guarantor subsidiary of the Company under its outstanding notes registered under the Securities Act of 1933 and (ii) including Reach Media, Inc. ("Reach Media") in the "Radio One, Inc." column in the condensed consolidating financial statements although Reach Media was a non-guarantor subsidiary for that reporting period. These changes have no impact on the Company's consolidated financial statements, including its consolidated balance sheets, consolidated statements of operations, consolidated statements of comprehensive income, consolidated statements of changes in equity or consolidated statements of cash flows for any previously reported period.

The summarized impact on the financial statements is as follows (in thousands):

**Selected Balance Sheet Data  
As of December 31, 2012  
(in thousands)**

	As Previously Reported	Change from Guarantor to Non- Guarantor	Change from Radio One, Inc. to Guarantor	Change from Radio One, Inc. to Non- Guarantor	Consolidation Adjustments	As Restated
<b>Assets</b>						
Radio One, Inc.	1,445,892	-	(75,862)	(184,767)	(123,449)	1,061,814
Combined Subsidiary Guarantors	599,347	-	75,862	-	-	675,209
Non-Guarantor Subsidiaries	-	-	-	184,767	-	184,767
Consolidation Adjustments	(585,044)	-	-	-	123,449	(461,595)
<b>Total Assets</b>	<u>1,460,195</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,460,195</u>

**Selected Balance Sheet Data  
As of December 31, 2011  
(in thousands)**

	As Previously Reported	Change from Guarantor to Non- Guarantor	Change from Radio One, Inc. to Guarantor	Change from Radio One, Inc. to Non- Guarantor	Consolidation Adjustments	As Restated
<b>Assets</b>						
Radio One, Inc.	1,472,090	-	(96,600)	(185,903)	(114,158)	1,075,429
Combined Subsidiary Guarantors	602,684	-	96,600	-	-	699,284
Non-Guarantor Subsidiaries	-	-	-	185,903	-	185,903
Consolidation Adjustments	(588,292)	-	-	-	114,158	(474,134)
<b>Total Assets</b>	<u>1,486,482</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,486,482</u>

**Selected Statement of Operations Data  
For The Year Ended December 31, 2012  
(in thousands)**

	As Previously Reported	Change from Guarantor to Non- Guarantor	Change from Radio One, Inc. to Guarantor	Change from Radio One, Inc. to Non- Guarantor	Consolidation Adjustments	As Restated
<b>Revenue</b>						
Radio One, Inc.	285,901	-	7,549	(173,458)	8,124	128,116
Combined Subsidiary Guarantors	138,672	-	(7,549)	-	-	131,123
Non-Guarantor Subsidiaries	-	-	-	173,458	-	173,458
Consolidation Adjustments	-	-	-	-	(8,124)	(8,124)
<b>Total Revenue</b>	<b>424,573</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>424,573</b>
<b>Operating Income</b>						
Radio One, Inc.	32,631	-	(209)	(36,513)	26,182	22,091
Combined Subsidiary Guarantors	38,884	-	209	-	-	39,093
Non-Guarantor Subsidiaries	-	-	-	36,513	-	36,513
Consolidation Adjustments	-	-	-	-	(26,182)	(26,182)
<b>Total Operating Income</b>	<b>71,515</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>71,515</b>
<b>Consolidated Net (Loss) Income</b>						
Radio One, Inc.	(54,116)	-	13,895	(25,417)	(1,227)	(66,865)
Combined Subsidiary Guarantors	37,539	-	(13,895)	-	-	23,644
Non-Guarantor Subsidiaries	-	-	-	25,417	-	25,417
Consolidation Adjustments	(37,539)	-	-	-	1,227	(36,312)
<b>Total Consolidated Net (Loss) Income</b>	<b>(54,116)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(54,116)</b>
<b>Net Income Attributable to Non-Controlling Interests</b>						
Radio One, Inc.	12,749	-	-	-	(12,749)	-
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	-	-	-
Consolidation Adjustments	-	-	-	-	12,749	12,749
<b>Total Net Income Attributable to Non-Controlling Interests</b>	<b>12,749</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,749</b>
<b>Consolidated Net (Loss) Income Attributable to Common Stockholders</b>						
Radio One, Inc.	(66,865)	-	13,895	(25,417)	11,522	(66,865)
Combined Subsidiary Guarantors	37,539	-	(13,895)	-	-	23,644
Non-Guarantor Subsidiaries	-	-	-	25,417	-	25,417
Consolidation Adjustments	(37,539)	-	-	-	(11,522)	(49,061)



Total Consolidated Net (Loss)						
Income Attributable to Common						
Stockholders	<u>(66,865)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(66,865)</u>



**Selected Statement of Operations Data  
For The Year Ended December 31, 2011  
(in thousands)**

	As Previously Reported	Change from Guarantor to Non- Guarantor	Change from Radio One, Inc. to Guarantor	Change from Radio One, Inc. to Non- Guarantor	Consolidation Adjustments	As Restated
<b>Revenue</b>						
Radio One, Inc.	234,373	-	8,697	(134,406)	12,967	121,631
Combined Subsidiary Guarantors	129,866	-	(8,697)	-	-	121,169
Non-Guarantor Subsidiaries	-	-	-	134,406	-	134,406
Consolidation Adjustments	-	-	-	-	(12,967)	(12,967)
<b>Total Revenue</b>	<b>364,239</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>364,239</b>
<b>Operating Income</b>						
Radio One, Inc.	6,112	-	1,276	(19,427)	21,379	9,340
Combined Subsidiary Guarantors	19,514	-	(1,276)	-	-	18,238
Non-Guarantor Subsidiaries	-	-	-	19,427	-	19,427
Consolidation Adjustments	-	-	-	-	(21,379)	(21,379)
<b>Total Operating Income</b>	<b>25,626</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>25,626</b>
<b>Consolidated Net Income (Loss)</b>						
Radio One, Inc.	12,903	-	16,216	(13,031)	(13,199)	2,889
Combined Subsidiary Guarantors	18,928	-	(16,216)	-	-	2,712
Non-Guarantor Subsidiaries	-	-	-	13,031	-	13,031
Consolidation Adjustments	(18,928)	-	-	-	13,199	(5,729)
<b>Total Consolidated Net Income (Loss)</b>	<b>12,903</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,903</b>
<b>Net Income Attributable to Non-Controlling Interests</b>						
Radio One, Inc.	10,014	-	-	-	(10,014)	-
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	-	-	-
Consolidation Adjustments	-	-	-	-	10,014	10,014
<b>Total Net Income Attributable to Non-Controlling Interests</b>	<b>10,014</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>10,014</b>
<b>Consolidated Net Income (Loss) Attributable to Common Stockholders</b>						
Radio One, Inc.	2,889	-	16,216	(13,031)	(3,185)	2,889
Combined Subsidiary Guarantors	18,928	-	(16,216)	-	-	2,712
Non-Guarantor Subsidiaries	-	-	-	13,031	-	13,031
Consolidation Adjustments	(18,928)	-	-	-	3,185	(15,743)

Total Consolidated Net Income						
(Loss) Attributable to Common						
Stockholders	<u>2,889</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,889</u>

**Selected Statement of Operations Data  
For The Year Ended December 31, 2010  
(in thousands)**

	As Previously Reported	Change from Guarantor to Non- Guarantor	Change from Radio One, Inc. to Guarantor	Change from Radio One, Inc. to Non- Guarantor	Consolidation Adjustments	As Restated
<b>Revenue</b>						
Radio One, Inc.	144,848	-	6,852	(41,773)	11,551	121,478
Combined Subsidiary Guarantors	134,444	-	(6,852)	-	-	127,592
Non-Guarantor Subsidiaries	-	-	-	41,773	-	41,773
Consolidation Adjustments	-	-	-	-	(11,551)	(11,551)
<b>Total Revenue</b>	<b>279,292</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>279,292</b>
<b>Operating Income (Loss)</b>						
Radio One, Inc.	(16,703)	-	(1,138)	13,407	-	(4,434)
Combined Subsidiary Guarantors	31,889	-	1,138	-	-	33,027
Non-Guarantor Subsidiaries	-	-	-	(13,407)	-	(13,407)
Consolidation Adjustments	-	-	-	-	-	-
<b>Total Operating Income</b>	<b>15,186</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>15,186</b>
<b>Consolidated Net Income (Loss)</b>						
Radio One, Inc.	(26,625)	-	6,901	14,248	(23,157)	(28,633)
Combined Subsidiary Guarantors	31,957	-	(6,901)	-	-	25,056
Non-Guarantor Subsidiaries	-	-	-	(14,248)	-	(14,248)
Consolidation Adjustments	(31,957)	-	-	-	23,157	(8,800)
<b>Total Consolidated Net Income (Loss)</b>	<b>(26,625)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(26,625)</b>
<b>Net Income Attributable to Non-Controlling Interests</b>						
Radio One, Inc.	2,008	-	-	-	(2,008)	-
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	-	-	-
Total Consolidation Adjustments	-	-	-	-	2,008	2,008
<b>Net Income Attributable to Non-Controlling Interests</b>	<b>2,008</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,008</b>
<b>Total Consolidated Net Income (Loss) Attributable to Common Stockholders</b>						
					-	
Radio One, Inc.	(28,633)	-	6,901	14,248	(21,149)	(28,633)
Combined Subsidiary Guarantors	31,957	-	(6,901)	-	-	25,056
Non-Guarantor Subsidiaries	-	-	-	(14,248)	-	(14,248)
Consolidation Adjustments	(31,957)	-	-	-	21,149	(10,808)



Total Consolidated Net Income (Loss) Attributable to Common Stockholders	<u>(28,633)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(28,633)</u>
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**Selected Statement of Comprehensive Income Data  
For The Year Ended December 31, 2012  
(in thousands)**

	Change from					
	As Previously Reported	Change from Guarantor to Non- Guarantor	Change from Radio One, Inc. to Guarantor	Radio One, Inc. to Non- Guarantor	Consolidation Adjustments	As Restated
Comprehensive Income Attributable to Non-Controlling Interests						
Radio One, Inc.	12,749	-	-	-	(12,749)	-
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	-	-	-
Consolidation Adjustments	-	-	-	-	12,749	12,749
Total Comprehensive Income Attributable to Non-Controlling Interests	<u>12,479</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>12,479</u>

**Selected Statement of Comprehensive Income Data  
For The Year Ended December 31, 2011  
(in thousands)**

	Change from					
	As Previously Reported	Change from Guarantor to Non- Guarantor	Change from Radio One, Inc. to Guarantor	Radio One, Inc. to Non- Guarantor	Consolidation Adjustments	As Restated
Comprehensive Income Attributable to Non-Controlling Interests						
Radio One, Inc.	10,014	-	-	-	(10,014)	-
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	-	-	-
Consolidation Adjustments	-	-	-	-	10,014	10,014
Total Comprehensive Income Attributable to Non-Controlling Interests	<u>10,014</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>10,014</u>

**Selected Statement of Comprehensive Income Data  
For The Year Ended December 31, 2010  
(in thousands)**

	Change from					
	As Previously Reported	Change from Guarantor to Non- Guarantor	Change from Radio One, Inc. to Guarantor	Radio One, Inc. to Non- Guarantor	Consolidation	As Restated

					Adjustments	
Comprehensive Income Attributable to Non-Controlling Interests						
Radio One, Inc.	2,008	-	-	-	(2,008)	-
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	-	-	-
Consolidation Adjustments	-	-	-	-	2,008	2,008
Total Comprehensive Income Attributable to Non-Controlling Interests	<u>2,008</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,008</u>

**Selected Statement of Cash Flows Data  
For The Year Ended December 31, 2012  
(in thousands)**

	<u>As Previously Reported</u>	<u>Change from Guarantor to Non- Guarantor</u>	<u>Change from Radio One, Inc. to Guarantor</u>	<u>Change from Radio One, Inc. to Non- Guarantor</u>	<u>Consolidation Adjustments</u>	<u>As Restated</u>
<b>Net Cash Flows from Operating Activities</b>						
Radio One, Inc.	81,662	-	(1,985)	(27,939)	(29,295)	22,443
Combined Subsidiary Guarantors	1,324	-	1,985	-	-	3,309
Non-Guarantor Subsidiaries	-	-	-	27,939	-	27,939
Consolidation Adjustments	(37,539)	-	-	-	29,295	(8,244)
<b>Total Net Cash Flows from Operating Activities</b>	<u>45,447</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>45,447</u>
<b>Net Cash Flows from Investing Activities</b>						
Radio One, Inc.	(45,583)	-	2,000	(4,902)	37,539	(10,946)
Combined Subsidiary Guarantors	-	-	(2,000)	-	-	(2,000)
Non-Guarantor Subsidiaries	-	-	-	4,902	-	4,902
Consolidation Adjustments	37,539	-	-	-	(37,539)	-
<b>Total Net Cash Flows from Investing Activities</b>	<u>(8,044)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(8,044)</u>
<b>Net Cash Flows from Financing Activities</b>						
Radio One, Inc.	(16,087)	-	-	15,985	(8,244)	(8,346)
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	(15,985)	-	(15,985)
Consolidation Adjustments	-	-	-	-	8,244	8,244
<b>Total Net Cash Flows from Financing Activities</b>	<u>(16,087)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(16,087)</u>

**Selected Statement of Cash Flows Data  
For The Year Ended December 31, 2011  
(in thousands)**

	<u>As Previously Reported</u>	<u>Change from Guarantor to Non- Guarantor</u>	<u>Change from Radio One, Inc. to Guarantor</u>	<u>Change from Radio One, Inc. to Non- Guarantor</u>	<u>Consolidation Adjustments</u>	<u>As Restated</u>
<b>Net Cash Flows from Operating Activities</b>						
Radio One, Inc.	51,390	-	90	(32,378)	(4,358)	14,744
Combined Subsidiary Guarantors	(856)	-	(90)	-	-	(946)
Non-Guarantor Subsidiaries	-	-	-	32,378	-	32,378
Consolidation Adjustments	(18,928)	-	-	-	4,358	(14,570)
<b>Total Net Cash Flows from Operating Activities</b>	<u>31,606</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>31,606</u>
<b>Net Cash Flows from Investing Activities</b>						
Radio One, Inc.	36,872	-	-	(63,747)	18,928	(7,947)
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	63,747	-	63,747
Consolidation Adjustments	18,928	-	-	-	(18,928)	-
<b>Total Net Cash Flows from Investing Activities</b>	<u>55,800</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>55,800</u>
<b>Net Cash Flows from Financing Activities</b>						
Radio One, Inc.	(60,659)	-	-	82,487	(14,570)	7,258
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	(82,487)	-	(82,487)
Consolidation Adjustments	-	-	-	-	14,570	14,570
<b>Total Net Cash Flows from Financing Activities</b>	<u>(60,659)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(60,659)</u>



**Selected Statement of Cash Flows Data  
For The Year Ended December 31, 2010  
(in thousands)**

	<u>As Previously Reported</u>	<u>Change from Guarantor to Non- Guarantor</u>	<u>Change from Radio One, Inc. to Guarantor</u>	<u>Change from Radio One, Inc. to Non- Guarantor</u>	<u>Consolidation Adjustments</u>	<u>As Restated</u>
<b>Net Cash Flows from Operating Activities</b>						
Radio One, Inc.	46,033	-	2,759	(127)	(28,688)	19,977
Combined Subsidiary Guarantors	3,760	-	(2,759)	-	-	1,001
Non-Guarantor Subsidiaries	-	-	-	127	-	127
Consolidation Adjustments	(31,957)	-	-	-	28,688	(3,269)
<b>Total Net Cash Flows from Operating Activities</b>	<u>17,836</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>17,836</u>
<b>Net Cash Flows from Investing Activities</b>						
Radio One, Inc.	(36,621)	-	-	123	31,957	(4,541)
Combined Subsidiary Guarantors	-	-	-	-	-	-
Non-Guarantor Subsidiaries	-	-	-	(123)	-	(123)
Consolidation Adjustments	31,957	-	-	-	(31,957)	-
<b>Total Net Cash Flows from Investing Activities</b>	<u>(4,664)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(4,664)</u>
<b>Net Cash Flows from Financing Activities</b>						
Radio One, Inc.	(21,099)	-	(2,844)	6,113	(3,269)	(21,099)
Combined Subsidiary Guarantors	(2,844)	-	2,844	-	-	-
Non-Guarantor Subsidiaries	-	-	-	(6,113)	-	(6,113)
Consolidation Adjustments	-	-	-	-	3,269	3,269
<b>Total Net Cash Flows from Financing Activities</b>	<u>(23,943)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(23,943)</u>

Set forth below are consolidating balance sheets for the Company and the Subsidiary Guarantors as of December 31, 2012 and 2011, and the related consolidating statements of operations, comprehensive loss and cash flows for each of the three years in the period ended December 31, 2012. We have applied the equity method of accounting to report our investments in subsidiaries. Separate financial statements for the subsidiary guarantors are not presented based on management's determination that those financial statements do not provide additional information that is material to investors.

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING BALANCE SHEETS**  
**As of December 31, 2012**

	<u>Radio One, Inc.</u>	<u>Wholly- Owned Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries (In thousands)</u>	<u>Consolidation Adjustments</u>	<u>Consolidated</u>
<b>ASSETS</b>					
<b>CURRENT ASSETS:</b>					
Cash and cash equivalents	\$ 22,512	\$ 1,342	\$ 33,401	\$ -	\$ 57,255
Short-term investments	-	-	1,597	-	1,597
Trade accounts receivable, net of allowance for doubtful accounts	18,494	27,468	35,950	-	81,912
Prepaid expenses and other current assets	1,707	834	4,569	-	7,110
Current portion of content assets	-	-	27,723	-	27,723
Current assets from discontinued operations	124	3	-	-	127
Total current assets	42,837	29,647	103,240	-	175,724
PROPERTY AND EQUIPMENT, net	18,035	14,867	2,276	104	35,282
INTANGIBLE ASSETS, net	320,682	462,399	38,726	380,755	1,202,562
CONTENT ASSETS, net	-	-	38,981	-	38,981
INVESTMENT IN SUBSIDIARIES	678,165	163,499	-	(841,664)	-
OTHER ASSETS	2,095	231	1,544	(790)	3,080
<b>NON-CURRENT ASSETS FROM DISCONTINUED OPERATIONS</b>					
	-	4,566	-	-	4,566
Total assets	<u>\$ 1,061,814</u>	<u>\$ 675,209</u>	<u>\$ 184,767</u>	<u>\$ (461,595)</u>	<u>\$ 1,460,195</u>
<b>LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS AND EQUITY</b>					
<b>CURRENT LIABILITIES:</b>					
Accounts payable	\$ 1,222	\$ 1,825	\$ 2,363	\$ -	\$ 5,410
Accrued interest	5,320	-	529	-	5,849
Accrued compensation and related benefits	6,708	1,760	2,697	-	11,165
Current portion of content payables	-	-	17,694	-	17,694
Other current liabilities	2,625	4,023	9,515	-	16,163
Current portion of long-term debt	4,587	-	-	-	4,587
Current liabilities from discontinued operations	13	94	-	-	107
Total current liabilities	20,475	7,702	32,798	-	60,975
LONG-TERM DEBT, net of current portion and original issue discount	695,131	-	119,000	-	814,131
CONTENT PAYABLES, net of current portion	-	-	11,163	-	11,163
OTHER LONG-TERM LIABILITIES	14,833	884	2,950	(364)	18,303
DEFERRED TAX LIABILITIES	187,575	-	674	-	188,249
<b>NON-CURRENT LIABILITIES FROM DISCONTINUED OPERATIONS</b>					
	-	23	-	-	23
Total liabilities	<u>918,014</u>	<u>8,609</u>	<u>166,585</u>	<u>(364)</u>	<u>1,092,844</u>
<b>REDEEMABLE NONCONTROLLING INTERESTS</b>					
	-	-	12,853	-	12,853
<b>STOCKHOLDERS' EQUITY:</b>					
Preferred stock	-	-	18	(18)	-
Common stock	50	-	28	(28)	50
Accumulated other comprehensive income	(102)	-	(6)	6	(102)

Additional paid-in capital	1,006,873	268,560	62,683	(331,243)	1,006,873
Retained earnings (accumulated deficit)	(863,021)	398,040	(57,394)	(340,646)	(863,021)
Total stockholders' equity	143,800	666,600	5,329	(671,929)	143,800
Noncontrolling interest	-	-	-	210,698	210,698
Total Equity	143,800	666,600	5,329	(461,231)	354,498
Total liabilities, redeemable noncontrolling interests and equity	<u>\$ 1,061,814</u>	<u>\$ 675,209</u>	<u>\$ 184,767</u>	<u>\$ (461,595)</u>	<u>\$ 1,460,195</u>

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING BALANCE SHEETS**  
As of December 31, 2011

	<b>Radio One, Inc.</b>	<b>Wholly- Owned Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries (In thousands)</b>	<b>Consolidation Adjustments</b>	<b>Consolidated</b>
<b>ASSETS</b>					
<b>CURRENT ASSETS:</b>					
Cash and cash equivalents	\$ 19,361	\$ 33	\$ 16,545	\$ -	\$ 35,939
Short-term investments	-	-	761	-	761
Trade accounts receivable, net of allowance for doubtful accounts	18,006	27,801	38,036	-	83,843
Prepaid expenses and other current assets	2,874	1,595	3,941	-	8,410
Current portion of content assets	-	-	27,383	-	27,383
Current assets from discontinued operations	125	9	-	-	134
Total current assets	40,366	29,438	86,666	-	156,470
PROPERTY AND EQUIPMENT, net	16,361	15,299	1,714	546	33,920
INTANGIBLE ASSETS, net	321,261	464,435	49,505	406,560	1,241,761
CONTENT ASSETS, net	-	-	38,934	-	38,934
INVESTMENT IN SUBSIDIARIES	695,968	185,272	-	(881,240)	-
OTHER ASSETS	1,473	194	9,084	-	10,751
<b>NON-CURRENT ASSETS FROM DISCONTINUED OPERATIONS</b>					
	-	4,646	-	-	4,646
Total assets	<u>\$ 1,075,429</u>	<u>\$ 699,284</u>	<u>\$ 185,903</u>	<u>\$ (474,134)</u>	<u>\$ 1,486,482</u>
<b>LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS AND EQUITY</b>					
<b>CURRENT LIABILITIES:</b>					
Accounts payable	\$ 865	\$ 1,509	\$ 3,252	\$ -	\$ 5,626
Accrued interest	6,174	-	529	-	6,703
Accrued compensation and related benefits	4,219	1,618	5,144	-	10,981
Current portion of content payables	-	-	20,807	-	20,807
Income taxes payable	1,783	-	11	-	1,794
Other current liabilities	2,172	4,427	5,617	-	12,216
Current portion of long-term debt	3,860	-	-	-	3,860
Current liabilities from discontinued operations	30	241	-	-	271
Total current liabilities	19,103	7,795	35,360	-	62,258
LONG-TERM DEBT, net of current portion and original issue discount	686,044	-	119,000	-	805,044
CONTENT PAYABLES, net of current portion	-	-	16,168	-	16,168
OTHER LONG-TERM LIABILITIES	12,189	935	5,759	(364)	18,519
DEFERRED TAX LIABILITIES	152,558	-	963	-	153,521
<b>NON-CURRENT LIABILITIES FROM DISCONTINUED OPERATIONS</b>					
	-	31	-	-	31
Total liabilities	<u>869,894</u>	<u>8,761</u>	<u>177,250</u>	<u>(364)</u>	<u>1,055,541</u>
<b>REDEEMABLE NONCONTROLLING INTERESTS</b>					
	-	-	20,343	-	20,343
<b>STOCKHOLDERS' EQUITY:</b>					
Preferred stock	-	-	18	(18)	-
Common stock	50	-	28	(28)	50

Accumulated other comprehensive income	(199)	-	(103)	103	(199)
Additional paid-in capital	1,001,840	316,127	71,178	(387,305)	1,001,840
Retained earnings (accumulated deficit)	(796,156)	374,396	(82,811)	(291,585)	(796,156)
Total stockholders' equity	205,535	690,523	(11,690)	(678,833)	205,535
Noncontrolling interest	-	-	-	205,063	205,063
Total Equity	205,535	690,523	(11,690)	(473,770)	410,598
Total liabilities, redeemable noncontrolling interests and equity	<u>\$ 1,075,429</u>	<u>\$ 699,284</u>	<u>\$ 185,903</u>	<u>\$ (474,134)</u>	<u>\$ 1,486,482</u>

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF OPERATIONS**  
**For the Year Ended December 31, 2012**

		Wholly- Owned			
	<u>Radio One, Inc.</u>	<u>Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries</u> (In thousands)	<u>Consolidation Adjustments</u>	<u>Consolidated</u>
NET REVENUE	\$ 128,116	\$ 131,123	\$ 173,458	\$ (8,124)	\$ 424,573
OPERATING EXPENSES:					
Programming and technical	28,777	29,523	81,959	(4,478)	135,781
Selling, general and administrative, including stock-based compensation	45,630	55,779	37,889	(1,506)	137,792
Corporate selling, general and administrative, including stock-based compensation	27,358	-	15,239	(2,140)	40,457
Depreciation and amortization	4,259	6,415	1,858	26,183	38,715
Impairment of long-lived assets	-	313	-	-	313
Total operating expenses	106,024	92,030	136,945	18,059	353,058
Operating income (loss)	22,092	39,093	36,513	(26,183)	71,515
INTEREST INCOME	137	-	111	-	248
INTEREST EXPENSE	77,787	1,207	12,156	-	91,150
EQUITY IN INCOME (LOSS) OF SUBSIDIARIES	23,379	(14,104)	-	(9,275)	-
OTHER (EXPENSE) INCOME, net	(752)	-	249	(854)	(1,357)
(Loss) income before provision for (benefit from) income taxes, noncontrolling interests in income of subsidiaries and discontinued operations	(32,931)	23,782	24,717	(36,312)	(20,744)
PROVISION FOR (BENEFIT FROM) INCOME TAXES	33,935	-	(700)	-	33,235
Net (loss) income from continuing operations	(66,866)	23,782	25,417	(36,312)	(53,979)
INCOME (LOSS) FROM DISCONTINUED OPERATIONS, net of tax	1	(138)	-	-	(137)
CONSOLIDATED NET (LOSS) INCOME	(66,865)	23,644	25,417	(36,312)	(54,116)
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	-	-	-	12,749	12,749
CONSOLIDATED NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	<u>\$ (66,865)</u>	<u>\$ 23,644</u>	<u>\$ 25,417</u>	<u>\$ (49,061)</u>	<u>\$ (66,865)</u>

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF OPERATIONS**  
**For the Year Ended December 31, 2011**

		Wholly- Owned			
	<u>Radio One, Inc.</u>	<u>Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries</u> (In thousands)	<u>Consolidation Adjustments</u>	<u>Consolidated</u>
NET REVENUE	\$ 121,631	\$ 121,169	\$ 134,406	\$ (12,967)	\$ 364,239
OPERATING EXPENSES:					
Programming and technical	31,728	30,455	60,287	(7,558)	114,912
Selling, general and administrative, including stock-based compensation	45,607	50,725	33,121	(3,002)	126,451
Corporate selling, general and administrative, including stock-based compensation	30,870	-	9,387	(2,407)	37,850
Depreciation and amortization	4,085	7,242	4,362	21,380	37,069
Impairment of long-lived assets	-	14,509	7,822	-	22,331
Total operating expenses	112,290	102,931	114,979	8,413	338,613
Operating income (loss)	9,341	18,238	19,427	(21,380)	25,626
INTEREST INCOME	36	-	318	-	354
INTEREST EXPENSE	79,229	426	8,675	-	88,330
GAIN ON INVESTMENT IN AFFILIATED COMPANY	146,879	-	-	-	146,879
EQUITY IN INCOME (LOSS) OF SUBSIDIARIES	2,597	(14,961)	-	15,651	3,287
LOSS ON RETIREMENT OF DEBT	7,743	-	-	-	7,743
OTHER (EXPENSE) INCOME, net	(337)	21	(8)	-	(324)
Income (loss) before provision for (benefit from) income taxes, noncontrolling interests in income of subsidiaries and discontinued operations	71,544	2,872	11,062	(5,729)	79,749
PROVISION FOR (BENEFIT FROM) INCOME TAXES	68,655	-	(1,969)	-	66,686
Net income (loss) from continuing operations	2,889	2,872	13,031	(5,729)	13,063
LOSS FROM DISCONTINUED OPERATIONS, net of tax	-	(160)	-	-	(160)
CONSOLIDATED NET INCOME (LOSS)	2,889	2,712	13,031	(5,729)	12,903
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	-	-	-	10,014	10,014
CONSOLIDATED NET INCOME (LOSS) ATTRIBUTABLE TO COMMON STOCKHOLDERS	<u>\$ 2,889</u>	<u>\$ 2,712</u>	<u>\$ 13,031</u>	<u>\$ (15,743)</u>	<u>\$ 2,889</u>

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF OPERATIONS**  
**For the Year Ended December 31, 2010**

		Wholly- Owned			
	<u>Radio One, Inc.</u>	<u>Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries</u> (In thousands)	<u>Consolidation Adjustments</u>	<u>Consolidated</u>
NET REVENUE	\$ 121,478	\$ 127,592	\$ 41,773	\$ (11,551)	\$ 279,292
OPERATING EXPENSES:					
Programming and technical	29,363	31,842	19,888	(6,449)	74,644
Selling, general and administrative, including stock-based compensation	43,235	53,765	8,786	(2,694)	103,092
Corporate selling, general and administrative, including stock-based compensation	29,187	-	6,143	(2,408)	32,922
Depreciation and amortization	4,178	8,958	4,249	-	17,385
Impairment of long-lived assets	19,949	-	16,114	-	36,063
Total operating expenses	125,912	94,565	55,180	(11,551)	264,106
Operating (loss) income	(4,434)	33,027	(13,407)	-	15,186
INTEREST INCOME	56	-	71	-	127
INTEREST EXPENSE	46,756	-	78	-	46,834
EQUITY IN INCOME (LOSS) OF SUBSIDIARIES	21,982	(7,624)	-	(8,800)	5,558
GAIN ON RETIREMENT OF DEBT	6,646	-	-	-	6,646
OTHER EXPENSE, net	(2,788)	(273)	-	-	(3,061)
(Loss) income before provision for income taxes, noncontrolling interests in income of subsidiaries and discontinued operations	(25,294)	25,130	(13,414)	(8,800)	(22,378)
PROVISION FOR INCOME TAXES	3,137	-	834	-	3,971
Net (loss) income from continuing operations	(28,431)	25,130	(14,248)	(8,800)	(26,349)
LOSS FROM DISCONTINUED OPERATIONS, net of tax	(202)	(74)	-	-	(276)
CONSOLIDATED NET (LOSS) INCOME	(28,633)	25,056	(14,248)	(8,800)	(26,625)
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	-	-	-	2,008	2,008
CONSOLIDATED NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (28,633)	\$ 25,056	\$ (14,248)	\$ (10,808)	\$ (28,633)



**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (LOSS)**  
**For the Year Ended December 31, 2012**

		<b>Wholly- Owned</b>			
	<b>Radio One, Inc.</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Consolidation Adjustments</b>	<b>Consolidated</b>
			(In thousands)		
CONSOLIDATED NET INCOME (LOSS)	\$ (66,865)	\$ 23,644	\$ 25,417	\$ (36,312)	\$ (54,116)
NET CHANGE IN UNREALIZED LOSS ON INVESTMENT ACTIVITIES, NET OF TAX	-	-	97	-	97
COMPREHENSIVE (LOSS) INCOME	(66,865)	23,644	25,514	(36,312)	(54,019)
LESS: COMPREHENSIVE INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	-	-	-	12,749	12,749
COMPREHENSIVE (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	<u>\$ (66,865)</u>	<u>\$ 23,644</u>	<u>\$ 25,514</u>	<u>\$ (49,061)</u>	<u>\$ (66,768)</u>

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (LOSS)**  
**For the Year Ended December 31, 2011**

	<u>Radio One, Inc.</u>	<u>Wholly- Owned Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries</u> (In thousands)	<u>Consolidation Adjustments</u>	<u>Consolidated</u>
CONSOLIDATED NET INCOME (LOSS)	\$ 2,889	\$ 2,712	\$ 13,031	\$ (5,729)	\$ 12,903
NET CHANGE IN UNREALIZED GAIN ON DERIVATIVE AND HEDGING ACTIVITIES, NET OF TAX	158	-	-	-	158
NET CHANGE IN UNREALIZED LOSS ON INVESTMENT ACTIVITIES, NET OF TAX	-	-	(199)	-	(199)
COMPREHENSIVE INCOME (LOSS)	<u>3,047</u>	<u>2,712</u>	<u>12,832</u>	<u>(5,729)</u>	<u>12,862</u>
LESS: COMPREHENSIVE INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	<u>-</u>	<u>-</u>	<u>-</u>	<u>10,014</u>	<u>10,014</u>
COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO COMMON STOCKHOLDERS	<u>\$ 3,047</u>	<u>\$ 2,712</u>	<u>\$ 12,832</u>	<u>\$ (15,743)</u>	<u>\$ 2,848</u>

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (LOSS)**  
**For the Year Ended December 31, 2010**

	<u>Radio One, Inc.</u>	<u>Wholly- Owned Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries (In thousands)</u>	<u>Consolidation Adjustments</u>	<u>Consolidated</u>
CONSOLIDATED NET (LOSS) INCOME	\$ (28,633)	\$ 25,056	\$ (14,248)	\$ (8,800)	\$ (26,625)
NET CHANGE IN UNREALIZED GAIN ON DERIVATIVE AND HEDGING ACTIVITIES, NET OF TAX	662	-	-	-	662
COMPREHENSIVE (LOSS) INCOME	(27,971)	25,056	(14,248)	(8,800)	(25,963)
LESS: COMPREHENSIVE INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	-	-	-	2,008	2,008
COMPREHENSIVE (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	<u>\$ (27,971)</u>	<u>\$ 25,056</u>	<u>\$ (14,248)</u>	<u>\$ (10,808)</u>	<u>\$ (27,971)</u>

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF CASH FLOWS**  
**For the Year Ended December 31, 2012**

	<u>Radio One, Inc.</u>	<u>Wholly- Owned Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries</u> (In thousands)	<u>Consolidation Adjustments</u>	<u>Consolidated</u>
NET CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ 22,443	\$ 3,309	\$ 27,939	\$ (8,244)	\$ 45,447
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchase of property and equipment	(10,946)	-	(1,539)	-	(12,485)
Purchase of Reach Media shares	-	(2,000)	-	-	(2,000)
Proceeds from sales of investment securities	-	-	9,122	-	9,122
Acquisition of launch assets	-	-	(54)	-	(54)
Purchases of investment securities	-	-	(2,627)	-	(2,627)
Net cash flows (used in) provided by investing activities	(10,946)	(2,000)	4,902	-	(8,044)
CASH FLOWS FROM FINANCING ACTIVITIES:					
Repayment of credit facility	(5,789)	-	-	-	(5,789)
Payment of bank financing costs	(2,557)	-	-	-	(2,557)
Payment of dividends by TV One	-	-	(15,985)	8,244	(7,741)
Net cash flows (used in) provided by financing activities	(8,346)	-	(15,985)	8,244	(16,087)
INCREASE IN CASH AND CASH EQUIVALENTS	3,151	1,309	16,856	-	21,316
CASH AND CASH EQUIVALENTS, beginning of period	19,361	33	16,545	-	35,939
CASH AND CASH EQUIVALENTS, end of period	\$ 22,512	\$ 1,342	\$ 33,401	\$ -	\$ 57,255

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF CASH FLOWS**  
**For the Year Ended December 31, 2011**

	<u>Radio One, Inc.</u>	<u>Wholly- Owned Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries (In thousands)</u>	<u>Consolidation Adjustments</u>	<u>Consolidated</u>
NET CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ 14,744	\$ (946)	\$ 32,378	\$ (14,570)	\$ 31,606
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchase of property and equipment	(7,947)	-	(1,498)	-	(9,445)
Net cash and investments acquired in connection with TV One consolidation	-	-	65,245	-	65,245
Net cash flows (used in) provided by investing activities	(7,947)	-	63,747	-	55,800
CASH FLOWS FROM FINANCING ACTIVITIES:					
Proceeds from credit facility	378,280	-	-	-	378,280
Payment of credit facility	(356,576)	-	-	-	(356,576)
Debt refinancing and modification costs	(4,972)	-	(1,281)	-	(6,253)
Repurchase of noncontrolling interest	-	-	(54,595)	-	(54,595)
Proceeds from noncontrolling interest holder	-	-	2,776	-	2,776
Payment of dividends by Reach Media	-	-	(3,250)	1,739	(1,511)
Payment of dividends by TV One	-	-	(25,137)	12,831	(12,306)
Repayment of other debt	-	-	(1,000)	-	(1,000)
Repurchase of common stock	(9,474)	-	-	-	(9,474)
Net cash flows provided by (used in) financing activities	7,258	-	(82,487)	14,570	(60,659)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	14,055	(946)	13,638	-	26,747
CASH AND CASH EQUIVALENTS, beginning of period	5,306	979	2,907	-	9,192
CASH AND CASH EQUIVALENTS, end of period	<u>\$ 19,361</u>	<u>\$ 33</u>	<u>\$ 16,545</u>	<u>\$ -</u>	<u>\$ 35,939</u>

**RADIO ONE, INC. AND SUBSIDIARIES**  
**CONSOLIDATING STATEMENT OF CASH FLOWS**  
**For the Year Ended December 31, 2010**

	<b>Radio One, Inc.</b>	<b>Wholly- Owned Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries (In thousands)</b>	<b>Consolidation Adjustments</b>	<b>Consolidated</b>
NET CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ 19,977	\$ 1,001	\$ 127	\$ (3,269)	\$ 17,836
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchase of property and equipment	(4,199)	-	(123)	-	(4,322)
Purchases of intangibles	(342)	-	-	-	(342)
Net cash flows used in investing activities	(4,541)	-	(123)	-	(4,664)
CASH FLOWS FROM FINANCING ACTIVITIES:					
Proceeds from credit facility	342,000	-	-	-	342,000
Payment of credit facility	(339,343)	-	-	-	(339,343)
Proceeds from issuance of Senior Subordinated Notes	286,794	-	-	-	286,794
Repayment of Senior Subordinated Notes	(290,800)	-	-	-	(290,800)
Payment of dividends by Reach Media	-	-	(6,113)	3,269	(2,844)
Debt refinancing and modification costs	(19,750)	-	-	-	(19,750)
Net cash flows (used in) provided by financing activities	(21,099)	-	(6,113)	3,269	(23,943)
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(5,663)	1,001	(6,109)	-	(10,771)
CASH AND CASH EQUIVALENTS, beginning of period	10,969	(22)	9,016	-	19,963
CASH AND CASH EQUIVALENTS, end of period	\$ 5,306	\$ 979	\$ 2,907	\$ -	\$ 9,192

## 20. SUBSEQUENT EVENTS:

On December 31, 2012, the Company through its wholly-owned subsidiary Radio One Media Holdings, LLC ("ROMH") completed the purchase of additional shares of Reach Media, Inc. ("Reach Media") from certain minority shareholders. In addition to the \$2 million in cash consideration paid to increase the Company's ownership in Reach Media from approximately 53.5% to 80%, effective January 1, 2013, the Radio Broadcasting segment contributed the assets and operations of its Syndication One Urban programming line-up to the Reach Media segment. With the additional interest, the Company was required to add Reach Media as a party to the agreements governing its outstanding notes and senior credit facility. Hence, on February 14, 2013, Reach Media executed a certain Second Supplement Indenture by and among Reach Media and Wilmington Trust Company, as trustee under the Indenture dated as of November 24, 2010 providing for the Company's issuance of 12.5%/15.0% Senior Subordinated Notes due 2016. Further, in connection with the Company's 2011 Credit Agreement, on February 14, 2013 Reach Media executed: (i) a Joinder to the Security Agreement, making it a grantor with respect to the 2011 Credit Agreement and related transaction documents (the "Credit Facility"); (ii) a Joinder to Pledge Agreement, making it a pledgee with respect to the Credit Facility; and (iii) a Joinder to Subsidiaries Guaranty, making it a guarantor with respect to the Credit Facility.

On January 24, 2013, the Company reported that it had received a letter from The NASDAQ Stock Market advising it that the Company's Class D shares traded under the symbol ROIAK, had regained compliance with NASDAQ's minimum bid price listing requirements and were in good standing on The NASDAQ National Market. The letter received from NASDAQ on January 24, 2013 stated that because the Class D shares closed above the \$1.00 minimum bid price for the 10 consecutive trading days ended January 23, 2013, the Company had regained compliance and the matter was now closed.

On January 29, 2013, the Company reported that it had received a letter from The NASDAQ Stock Market advising it that the Company's Class A shares, traded under the symbol ROIA, had regained compliance with NASDAQ's minimum bid price listing requirements and were in good standing on The NASDAQ National Market. The letter received from NASDAQ on January 29, 2013 stated that because the Class A shares closed above the \$1.00 minimum bid price for the 10 consecutive trading days ended January 28, 2013, the Company had regained compliance and the matter was now closed.

On February 15, 2013, the Company paid the outstanding principal balance of \$747,000 on its 6<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes in full.

On February 20, 2013, the Company also announced that its Board of Directors has approved a stock repurchase authorization. The Company has been authorized, but is not obligated, to repurchase up to \$2 million worth of its Class A and/or Class D common stock in support of its stock price. Repurchases will be made from time to time in the open market or in privately negotiated transactions in accordance with applicable laws and regulations. The timing and extent of any repurchases will depend upon prevailing market conditions, the trading price of the Company's Class A and/or Class D common stock and other factors, and subject to restrictions under applicable law. Radio One expects to implement this stock repurchase program in a manner consistent with market conditions and the interests of the stockholders, including maximizing stockholder value. Based on the closing stock prices of Radio One's Class A and Class D common stock on February 15, 2013, the newly authorized repurchase would represent approximately 2.7% of the Company's outstanding shares. Since February 22, 2013 and through March 26, 2013, the Company repurchased 880,574 shares of Class D common stock in the amount of \$1,391,266 at an average price of \$1.58 per share and 6,450 shares of Class A common stock in the amount of \$9,796 at an average price of \$1.52 per share. As of March 26, 2013, the Company had approximately \$4.1 million in capacity available under its \$15 million share repurchase program.

On February 20, 2013, the Company also announced that it closed on the previously announced sale of the assets of one of its Columbus, Ohio radio stations, WJKR-FM (The Jack, 98.9 FM), to Salem Media of Ohio, Inc., a subsidiary of Salem Communications (“Salem”). The Company sold the assets of WJKR for \$4 million and the transaction closed on February 15, 2013. The transaction was originally announced in connection with the Company’s quarterly report on Form 10-Q filed November 13, 2012.

On March 5, 2013, the compensation committee (the “Compensation Committee”) of the Board of Directors of the Company awarded cash bonuses to the CEO and Catherine L. Hughes, Founder and Chairperson (the “Founder”) of the Company for the year-ended December 31, 2012. In making 2012 annual bonus decisions, the Compensation Committee considered the applicable performance criteria as set forth in the CEO’s and Founder’s 2008 employment agreements (the “2008 Employment Agreements”). However, given that the 2008 Employment Agreements had an initial three year term expiring April 15, 2011 and had not been updated, the Compensation Committee also exercised discretion to reflect a number of factors not contemplated by the 2008 Employment Agreements. Mr. Liggins was awarded a cash bonus in the amount of \$1.5 million and Ms. Hughes was awarded a cash bonus in the amount of \$500,000. A discussion of the factors and considerations that the Compensation Committee employed in making the determination was included in the Company’s Current Report on Form 8-K filed March 11, 2013.

According to the terms of the Credit Agreement, the Company anticipates making an excess cash flow payment of between \$0 and approximately \$3 million during April 2013, depending on the level of acceptance by our syndicate of lenders.



**RADIO ONE, INC. AND SUBSIDIARIES**

**SCHEDULE II — VALUATION AND QUALIFYING ACCOUNTS**  
**For the Years Ended December 31, 2012, 2011 and 2010**

<b>Description</b>	<b>Balance at Beginning of Year</b>	<b>Additions Charged to Expense</b>	<b>Acquired from Acquisitions (In thousands)</b>	<b>Deductions</b>	<b>Balance at End of Year</b>
Allowance for Doubtful Accounts:					
2012	\$ 3,719	\$ 1,504	\$ —	\$ 1,592	\$ 3,631
2011	3,023	1,840	1,123	2,267	3,719
2010	2,651	2,616	—	2,244	3,023

<b>Description</b>	<b>Balance at Beginning of Year</b>	<b>Additions Charged to Expense</b>	<b>Acquired from Acquisitions (In thousands)</b>	<b>Deductions</b>	<b>Balance at End of Year</b>
Valuation Allowance for Deferred Tax Assets:					
2012	\$ 244,927	\$ 34,518	\$ —	\$ 175	\$ 279,620
2011	230,359	14,015	—	553	244,927
2010	228,019	2,084	—	256	230,359

**SUBSIDIARIES OF RADIO ONE, INC.  
As of December 31, 2012**

Radio One Licenses, LLC, a Delaware limited liability company, is a restricted subsidiary of Radio One, Inc. and is the licensee of the following stations:

KBFB-FM	WFXC-FM	WNNL-FM	WRNB-FM
KBXX-FM	WFXK-FM	WOL-AM	WTPS-AM
KMJQ-FM	WHHL-FM	WOLB-AM	WWIN-AM
KROI-FM	WHTA-FM	WPHI-FM	WWIN-FM
KSOC-FM	WKJM-FM	WPPZ-FM	WYCB-AM
WCDX-FM	WKJS-FM	WPRS-FM	
WERQ-FM	WKYS-FM	WPZZ-FM	
WFUN-FM	WMMJ-FM	WQOK-FM	

Bell Broadcasting Company (“Bell”), a Michigan corporation, is a wholly owned restricted subsidiary of Radio One, Inc. Radio One of Detroit, LLC (“Radio One of Detroit”) is a Delaware limited liability company, the sole member of which is Bell. Radio One of Detroit is the licensee of the following stations:

WCHB-AM	WDMK-FM	WPZR-FM
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Radio One of Atlanta, LLC (“ROA”), a Delaware limited liability company, is a restricted subsidiary of Radio One, Inc. ROA Licenses, LLC (“ROA Licenses”) is a Delaware limited liability company, the sole member of which is ROA. ROA Licenses is the licensee of the following stations:

WAMJ-FM
WUMJ-FM

Radio One of Charlotte, LLC (“Radio One of Charlotte”), a Delaware limited liability company, the sole member of which is Radio One, Inc., is a restricted subsidiary of Radio One, Inc. Charlotte Broadcasting, LLC (“Charlotte Broadcasting”) is a Delaware limited liability company, the sole member of which is Radio One of Charlotte. Radio One of North Carolina, LLC (“Radio One of North Carolina”) is a Delaware limited liability company, the sole member of which is Charlotte Broadcasting. Radio One of North Carolina is the licensee of the following stations:

WPZS-FM
WQNC-FM

Radio One of Boston, Inc. (“Radio One of Boston”), a Delaware corporation, is a wholly owned restricted subsidiary of Radio One, Inc. Radio One of Boston Licenses, LLC (“Boston Licenses”) is a Delaware limited liability company, the sole member of which is Radio One of Boston. Boston Licenses is the licensee of the following station:

WILD-AM
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Blue Chip Broadcasting, Ltd. (“BCB Ltd.”), an Ohio limited liability company, the sole member of which is Radio One, Inc., and which is a restricted subsidiary of Radio One, Inc. Blue Chip Broadcasting Licenses, Ltd. (BC Licenses”) is an Ohio limited liability company, the sole member of which is BCB Ltd. BC Licenses is the licensee of the following stations:

WIZF-FM	WCFN-FM	WDBZ-AM
WJKR-FM	WCKX-FM	WXMG-FM
WERE-AM	WJMO-AM	WZAK-FM
WENZ-FM		

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Hawes-Saunders Broadcast Properties, Inc. (“HSBP”) is a wholly owned restricted subsidiary of Blue Chip Broadcasting, Ltd.

Radio One of Texas II, LLC, a Delaware limited liability company, the sole member of which is Radio One, Inc., and it is a restricted subsidiary of Radio One, Inc.

Radio One of Indiana, L.P. is a Delaware limited partnership. Radio One, Inc. is the general partner and 99% owner of Radio One of Indiana, L.P. Radio One of Atlanta, LLC is the limited partner and 1% owner of Radio One of Indiana, L.P. Radio One of Indiana, LLC is a Delaware limited liability company, the sole member of which is Radio One of Indiana, L.P. Radio One of Indiana, LLC is the licensee of the following stations:

WDNI-CD  
WTLC-FM

WHHH-FM  
WNOU-FM

WTLC-AM

Satellite One, LLC is a Delaware limited liability company, the sole member of which is Radio One, Inc.

New Mableton Broadcasting Corporation, a Delaware corporation, is a wholly owned subsidiary of Radio One, Inc. and is the licensee of the following station:

WPZE-FM

Radio One Cable Holdings, Inc., a Delaware corporation, is a wholly owned subsidiary of Radio One, Inc. Radio One Cable Holdings, Inc. holds a 51.1% interest in TV One, LLC, a Delaware limited liability company.

Radio One Media Holdings, LLC is a Delaware limited liability company, the sole member of which is Radio One, Inc. Radio One Media Holdings, LLC owns 80.0% of the common stock of Reach Media, Inc., a Texas corporation.

Radio One Distribution Holdings, LLC is a Delaware limited liability company, the sole member of which is Radio One, Inc. Radio One Distribution Holdings, LLC is the sole member of Distribution One, LLC is a Delaware limited liability company.

Interactive One, Inc., a Delaware corporation, is a wholly owned subsidiary of Radio One, Inc. and the sole member of Interactive One, LLC.

Interactive One, LLC, is a Delaware limited liability company, the sole member of which is Interactive One, Inc.

Community Connect Inc., a Delaware corporation, is a wholly owned subsidiary of Radio One, Inc. and the sole member of Community Connect, LLC.

Community Connect, LLC, is a Delaware limited liability company, the sole member of which is Community Connect Inc.

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## Consent of Independent Registered Public Accounting Firm

We consent to the incorporation by reference in the following Registration Statements:

**Registration Statements on Form S-3**

<u>Registration Number</u>	<u>Date Filed</u>
333-47762	October 11, 2000
333-58436	April 6, 2001
333-81622	January 29, 2002

**Registration Statements on Form S-4**

<u>Registration Number</u>	<u>Date Filed</u>
333-65278	July 17, 2001
333-127528	August 5, 2005
333-172123	February 9, 2011

**Registration Statements on Form S-8**

<u>Name</u>	<u>Registration Number</u>	<u>Date Filed</u>
1999 Stock Option and Restricted Stock Plan	333-78123	May 10, 1999
1999 Stock Option and Restricted Stock Plan	333-42342	July 27, 2000
1999 Stock Option and Restricted Stock Plan	333-62718	June 11, 2001
1999 Stock Option and Restricted Stock Plan	333-100711	October 24, 2002
Amended and Restated 1999 Stock Option and Restricted Stock Plan	333-116805	June 24, 2004
2009 Stock Option and Restricted Stock Plan	333-164354	January 15, 2010

of our report dated March 27, 2013 except for Note 19, as to which the date is September 13, 2013, with respect to the consolidated financial statements and schedule of Radio One, Inc. and subsidiaries included in this Annual Report (Form 10-K/A) for the year ended December 31, 2012.

/s/ Ernst & Young LLP

Baltimore, Maryland  
September 13, 2013

I, Alfred C. Liggins, III, certify that:

1. I have reviewed this annual report on Form 10-K/A of Radio One, Inc.;

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact  
2. necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all  
3. material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as  
4. defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our  
a) supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under  
b) our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about  
c) the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's  
d) most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of this report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial  
5. reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 13, 2013

By: /s/ Alfred C. Liggins, III  
Alfred C. Liggins, III  
President and Chief Executive Officer

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I, Peter D. Thompson, certify that:

1. I have reviewed this annual report on Form 10-K/A of Radio One, Inc.;

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact  
2. necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all  
3. material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as  
4. defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our  
a) supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under  
b) our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about  
c) the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's  
d) most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of this report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial  
5. reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 13, 2013

By: /s/ Peter D. Thompson  
Peter D. Thompson  
Executive Vice President, Chief Financial Officer  
and Principal Accounting Officer

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**CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Radio One, Inc. (the "Company") hereby certifies, to such officer's knowledge, that:

the accompanying Annual Report on Form 10-K/A of the Company for the year ended December 31, 2012 (the "Report") fully  
(i) complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: September 13, 2013

By: /s/ Alfred C. Liggins, III

Name: Alfred C. Liggins, III

Title: President and Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to Radio One, Inc. and will be retained by Radio One, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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**CERTIFICATION OF CHIEF FINANCIAL OFFICER**

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Radio One, Inc. (the "Company") hereby certifies, to such officer's knowledge, that:

- the accompanying Annual Report on Form 10-K/A of the Company for the year ended December 31, 2012 (the "Report") fully
- (i) complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
  - (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: September 13, 2013

By: /s/ Peter D. Thompson

Name: Peter D. Thompson

Title: Executive Vice President, Chief Financial Officer and Principal Accounting Officer

A signed original of this written statement required by Section 906 has been provided to Radio One, Inc. and will be retained by Radio One, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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